



AIDE MEMOIRE

Ruapehu Alpine Lifts Limited – Calibre Partners Report

Date:	16 March 2023		Priority:	Medium				
Security classification:	Confidential	ntial Tracking 2223-3015 number:						
Information for Minister(s)								
Hon Kiri Allan								
Minister for Regional Development								
Contact for telephone discussion (if required)								
Name	Position	Position		Telephone	1st contact			
	Deputy Chi	Deputy Chief Executive and Head of						
Robert Pigou	Kānoa – Re	Kānoa – Regional Economic Development			✓			
	& Investme	& Investment Unit						
The following	departments/agen	cies have beer	n consulted					
Minister's office to complete:		☐ Approved		Declined				
		□ Noted		☐ Needs o	change			
		Seen		Overtaken by Events				
		☐ See Minister's Notes		Withdrawn				
Comments								





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Purpose

This paper is being sent to you to accompany the report that we commissioned Calibre Partners to prepare regarding the financial position of Ruapehu Alpine Lifts Limited.

Privacy of natural persons

Robert Pigou

Deputy Chief Executive and Head of Kānoa – Regional Economic Development &

Investment Unit

Ministry of Business, Innovation and

Employment

15 / 03 / 2023

2223-3015 In Confidence

Background

- Attached is the report that we commissioned Calibre Partners to prepare. It is based on a
 forensic examination of the financial position of Ruapehu Alpine Lifts Limited (RAL),
 interrogation of the assumptions that underpin the forecasts for the next two years and
 management reports. It was prepared after consultation and discussion with RAL
 management.
- 2. This report has been provided to the three groups that have expressed interest in either, investing in the continued operation of the ski fields, or purchasing some of the RAL assets. They are:
 - The South Island Office
 - Pure Turoa
 - Save Mt. Ruapehu Group
- 3. These parties are expected to provide their comments, views and any alterations to earlier expressions of interest next week, 20 25 March 2023.

Annex

Annex one: Project White – FY23 and FY24 Forecasts Overview (March 2023)

Confidential



Project White

FY23 and FY24 Forecasts Overview

March 2023





















































































