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Consumer Impacts in a COVID Environment Round Three Report: March/April 2022



### Outline

Background, objectives and methodology	Pg 3
Summary	Pg 9
Income and employment	Pg 15
Consumer confidence	Pg 31
The COVID-19 environment Consumer impacts Purchasing problems Wellbeing	Pg 47
Consumer concerns	Pg 94
Media use	Pg 99
Appendices Questionnaire Open-ended responses Demographics/sample profile	Pg 104

Consumer Protection

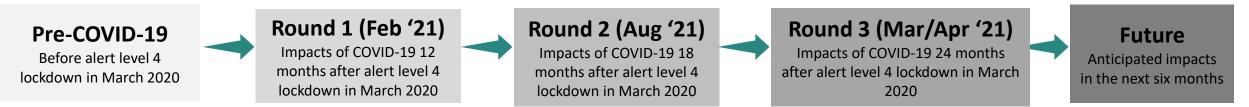
### **Background and objectives**

COVID-19 has rapidly changed the consumer environment in New Zealand, resulting in changing consumer concerns, behaviours and experiences. The purpose of this study is to gather information to monitor consumer impacts from COVID-19 and how these change over time.

The Consumer Protection Team at MBIE want to understand the impact of COVID-19 on New Zealanders':

- Income, employment and financial situation
- Personal wellbeing (mental and financial)
- Confidence and ability to pay for essential and non-essential purchases
- Spending behaviour and priorities
- Purchase experience, problems and concerns

This survey aims to track the above impacts over time, looking at the change and anticipated change from:



The survey is being conducted over five rounds (every six months for two years) to track change over time and compare anticipated with actual change. This report outlines the results from the third round of the survey (March/April 2022) and compares them with those from the previous two rounds.

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### **Round Three Methodology**

#### Existing Panellists

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As this is a longitudinal study, respondents are re-contacted each round to identify what has changed for them since they were last surveyed. This allows tracking of actual change with the same respondents over time. Those who completed Round Two in August 2021 were re-contacted six months later in March/April 2022 and asked to participate in Round Three.

Round Three used a mixed-method approach based on the method respondents used to complete Round Two:

Round Three	Round Three (March/April '22)						
(Aug '21) Completed…	Survey invitation	1 <sup>st</sup> reminder	2 <sup>nd</sup> reminder (Those who provided a phone number)	3 <sup>rd</sup> reminder	Final reminder		
Online	Email invitation with option to request paper copy	Email	SMS & phone call with option to complete over the phone or receive paper copy	Email	Email		
On paper & gave an email address	Email invitation with option to request paper copy	Email	SMS & phone call with option to complete over the phone or receive paper copy	Paper copy mailed out	Email		
On paper & no email address given	Paper copy mailed Out with information on how to complete online		SMS & phone call with option to complete over the phone or receive paper copy				

### **Round Three Methodology**

#### New Panellists

To boost the survey sample size, a new intake of panellists was undertaken. For consistency, the approach used as similar to that employed for the Round One survey.

A mixed method sequential approach was used, providing online, paper and phone completion options. Personally-addressed invitations were mailed, outlining the purpose and importance of the study, following a two stage process:

- 1. Invitation letter encourage online participation with option to complete on paper/by phone but also including hard copy questionnaire
- 2. Postcard Reminder for those who have not yet completed

This method provides:

- Random sample of New Zealanders, using the Electoral Roll to randomly select households
- Targeted mail-out to hard-to-reach groups (e.g. Māori)
- Convenience as participants are able to choose their preferred methodology (online, paper or phone)
- Wide reach compared with other methodologies such as online or phone surveys; target population is all in New Zealand who are registered on the Electoral Roll.

921 new panellists were obtained via this method

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### Field and analysis overview



Fieldwork dates

Start date: 28th February 2022

End date: 22<sup>nd</sup> April 2022

See following slide for COVID alert levels operating at the time of the survey

Sample size

1,600 surveys were completed:

	Existing Panellists	New Panellists
Online	605	659
Hard copy	74	262
Total	679	921
Response rate	69%	31%



The data for all three rounds – and both the longitudinal panellists and the combined group - has been weighted to match the profile of the New Zealand population aged 18 years and over by gender, age, ethnicity and region. All figures in this report are weighted.

## Time Series Comparisons

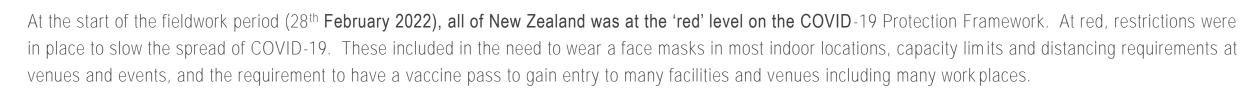
To ensure that time series analysis captures actual changes in attitudes and behaviour over time (rather than changes in sample composition), data for Rounds 1 and 2 presented in this report has been <u>re-calculated</u> to include only responses from the n=679 respondents who also participated in the Round 3 survey. Hence the Round 1 and 2 data used for time series comparisons in this report will differ from the Round 1 and 2 results presented in the previous COVID-19 Consumer Impacts Study reports.

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### Significance Testing

All results presented in this report have been significance-tested to identify sub-groups that are (statistically) more or less likely than the total sample to give a particular response. Significance testing has been run by gender, age, ethnicity, living situation (including age of children), migrant status, industry, occupation, household income, impact of COVID on household income, region and internet use frequency. Significance testing comparing results from Round 3 to Rounds 1 and 2 has also been run.

### **COVID restriction level status during Round 3 fieldwork**



On the 26<sup>th</sup> of March, all of New Zealand changed to the 'orange' level. At orange, the focus is on the protection of vulnerable groups in the community and afforded greater freedoms including no longer needing to wear a face mask in many indoor locations, the removal of capacity limits and distancing requirements at venues, and full opening of schools and workplaces. Vaccine passes were not longer required. New Zealand was at the orange level at the end of the field work period (22<sup>nd</sup> April 2022).

### **Round 2 to Round 3 changes**



The COVID-19 Consumer Impacts Survey is intended to be an evolving data collection tool. The following changes were made to the Round 3 survey:

- 921 new panellists onboarded to their survey. The results for this group and the existing longitudinal panellists have been presented in this report and are referred to as 'combined group'.
- To reduce the focus on income and employment (which was adversely affecting the survey response among those who were not work ing/whose income hadn't changed from the previous round), these questions were moved from the beginning to the later part of the questionnaire.
- The structure of the questions asking about the impact of cancellations negative purchase experiences (e.g. products bought online never delivered)(Q4d and Q4e) was changed. Instead of asking first if each of these experiences had occurred then asking those who had experienced them to rate the impact, all respondents were asked to rate the impact, with a 'didn't happen to me' option included for those who had no experience.

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### **Key consumer segments**

The Round 1 report identified two key groups that were significantly over-represented among those positively or negatively impacted by COVID-19 since the first alert level 4 lockdown in March 2020:

#### 1. At-Risk Consumers

This group includes **Māori**, Pasifika and the youngest participants, households with children, those flatting or renting and low-income households. In particular, this group are significantly more likely to:

- Be involuntarily unemployed, having lost their job in the last year
- Be working less than they want or need
- Have experienced a decrease in both their personal and household incomes.

#### 2. Financially Secure Consumers

This group includes high-income households, homeowners and full-time workers. In particular, this group are significantly more likely to:

• Have experienced an increase in their personal or household income

In Round 2, these two segments were still identifiable – although the smaller sample size meant that some of the defining characteristics of the segments were not evident in every analysis. With the increase in sample size for Round 3, these segments have become more easily identified again. The segments are alluded to throughout this report and continue to provide a useful tool for interpreting the results.

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### **Employment, income**

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- Employment status is stable from Round 2, with 89% of respondents in full-time employment in August '21 similarly employed six months later. In Round 3 only 5% report being involuntarily unemployed (stable from 5% in Round 1, up from 2% in Round 2).
- Some perceived their employment as more vulnerable than it actually was, with 14% of respondents in Round 2 anticipating that they may lose their job over the following six months whereas only 5% actually did. Feelings of employment vulnerability look set to continue over the next six months with 15% feeling that they may lose their job by October '22.
- Of the 34% who had experienced a change in working hours since Round 2, two-thirds (66%) attributed this change to COVID-19 stable from 65% six months ago.
- This round, respondents are significantly more likely to report working more hours than they want/need (24%) than six months ago (12%). Only 14% now report working fewer hours than they want/need, down from 24% in Round 2.
- Overall, personal incomes have increased from Round 2, 19% having experienced an increase and 12% a decline, a net change of +7 percentage points compared with +1 in Round 2.
- With 19% experiencing a decrease and 13% experiencing an increase, the net change in household income remains negative (-6, consistent with -5 in Round 2).
- The impact of COVID-19 on both personal and household income changes has declined over the last six months. Where COVID-19 is reported to have had an impact on income, this impact is significantly more likely to have resulted in a decrease. For example, of the 19% of respondents who reported an increase in personal income, only 19% attributed this to COVID; in contrast, 66% of all declines in personal income over the last six months were attributed to COVID.



### Purchasing confidence

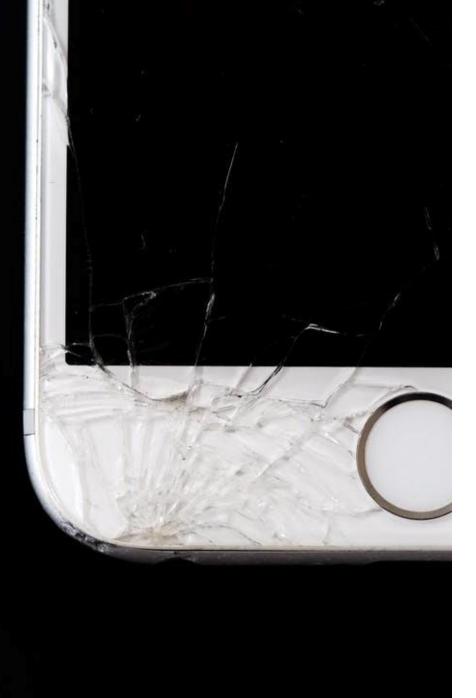
#### Consumer Protection

- Among the combined group, most respondents are confident about their ability to pay for necessities such as food (84%) and to meet their regular bill commitments (83%). However, more than one in ten respondents are at risk of not being able to pay for these essentials.
- Of the five types of expenditure questioned on, respondents continue to be least likely to feel confident in their ability to pay for a major household item such as a large appliance or motor vehicle (45%).
- Looking back to Round 2, respondents were overly-optimistic about the improvements in their confidence to pay for necessities, regular and unexpected bills and major household items over the next six months. For example, whilst 75% anticipated being confident in their ability to pay for unexpected bills by Round 3 (an increase of 5 percentage points), in reality, levels of confidence fell to 67%.
- Anticipated improvements to purchasing confidence by October '22 are very muted compared with six months ago, respondents anticipating having less ability to pay for all five purchase types in six months' time. The decline is most notable for major household items (down to only 28% confident).
- The share of respondents confident that they can get/find the products and services that they need/want has declined significantly over the last six months, down from 77% to 70%. Confidence in ability to get/find products is anticipated to fall even further to 46% **by October '22**.



### **Consumer impacts in a COVID environment**

- The share of respondents using more of their savings than planned has increased significantly over the six months to March/April '22 (up from 43% to 51%), with debt and missed/paused bill payments also increasing. Similarly, positive savings behaviours have declined, with the share saving more than planned down from 23% in August '21 to 17% in March/April '22. Improvements in savings, debt and bill payments are anticipated in the next six months but are more muted than previous rounds.
- Purchasing behaviour continues to be impacted, with 46% postponing the purchase of major items in the six months to March/April '22 (up from 40% in Round 2), and 43% cutting back on necessities (this share up from 34% in Round 2).
- Twenty-two percent of respondents report having taken on new debt or increased existing debt over the last six months, with 'buy now, pay later' services most frequently mentioned this round (9% of all respondents).
- In contrast to Rounds 1 and 2 where spend patterns were relatively stable, Round 3 has seen some significant increases, particularly for groceries (in-store spend experiencing a net change of +52% and on-line spend a net change of +44%), rent/mortgage payments (+38%) and insurances (+36%). Spend on discretionary items such as entertainment, dining out and travel has continued to decline over the last six months, although not to the same extent as they did between Rounds 1 and 2.
- The shift away from online purchases from overseas retailers has continued; purchases from online marketplaces and auction sites have also declined.
- Results show a continued desire to support local/New Zealand businesses, with 32% of consumers reporting spending more at local businesses, 28% purchasing more from New Zealand retailers online and 24% purchasing more NZ-made products since August '21.



### **Purchasing problems**

 Consistent with the previous rounds, in Round 3 23% reported experiencing a problem with something they had bought in the last six months (29% among the combined group), with problems with postal/courier/delivery services (25%), personal items (16%) and electronics/technology (15%) remaining most common. Between Rounds 2 and 3, the share citing problems with household appliances and furniture has increased – from 11% to 18%.

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- Delivery delays (41%), faulty products (31%) and poor quality (26%) continue to be the most common problems experienced.
- Consistent with Round 2, 62% of problematic purchases had been made online, either from a New Zealand business (45%) or a business located overseas (17%).
- Whilst 73% of respondents reported contacting the business directly to see a resolution, 13% took no action to address their problem (compared with 20% in Round 2). A lack of action was particularly common for problems with delivery services (24%).
- Satisfactory resolution of purchase problems has remained at just over a third (36%). The share of problems where a resolution was unsatisfactory has increased – up 6 percentage points to 22%. One in five (20%) problems were unresolved in Round 3.
- The **impact of purchasing problems on respondents' everyday life has increased** over the last six months, with 16% of respondents in Round 3 describing the impact as *significant*, this share up from 10% in Round 2. Of the four most common products/services where problems were experienced, the purchase of household appliances/furniture were most likely to have had at least some impact (92%), 26% reporting the impact as *significant*.



### Wellbeing

#### Consumer Protection

- Of the three wellbeing indicators considered, perceptions of financial wellbeing have declined most notably over the last six months, now less than half of respondents (44%) describing their financial wellbeing positively. Almost a third (30%) rate their financial wellbeing as *not so good* or *poor*, with 'at risk consumers' over-represented among this group.
- Perceptions of overall life satisfaction (48% good or very good) have also declined from six months ago (54%). Almost a quarter of respondents (23%) now describe their overall life satisfaction as *not so good* or *poor*, compared with 16% in Round 1 and 19% in Round 2. Among the combined group, the share rating their overall life satisfaction negatively is higher at 27%.
- This round, only half of respondents (49%) rate their mental wellbeing positively, positive perceptions declining over the last six months down from 54% in Round 2. Around one in five (22%) continue to rate their overall mental wellbeing as *not so good* or *poor*. Among the combined group, the share rating their mental wellbeing negatively is even higher, at 27%.
- As in Round 2, in Round 3 respondents anticipated experiencing notable improvements in all three aspects of wellbeing over the following six months. None of these improvements eventuated.
- Whilst respondents continue to be optimistic of improvements to their mental wellbeing and overall life satisfaction over the next six months, the extent of these changes is more muted than in Rounds 1 and 2. For the first time since monitoring began, respondents are less optimistic about their financial wellbeing, the net anticipated change being a 3 percentage point shift to being worse off. The increased pessimism about financial wellbeing is even more evident for the combined group, the net anticipated change being a 10 percentage point decline in financial wellbeing over the next six months.

# Income semployment



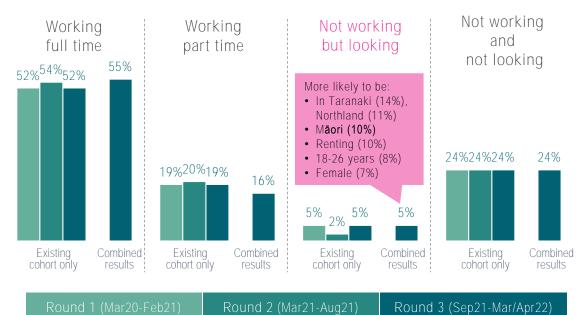
### Employment, income - Summary Protection

- Employment status is stable from Round 2, with 89% of respondents in full-time employment in August '21 similarly employed six months later. In Round 3 only 5% report being involuntarily unemployed (stable from 5% in Round 1, up from 2% in Round 2).
- Some perceived their employment as more vulnerable than it actually was, with 14% of respondents in Round 2 anticipating that they may lose their job over the following six months whereas only 5% actually did. Feelings of employment vulnerability look set to continue over the next six months with 15% feeling that they may lose their job by October '22.
- Of the 34% who had experienced a change in working hours since Round 2, two-thirds (66%) attributed this change to COVID-19 stable from 65% six months ago.
- This round, respondents are significantly more likely to report working more hours than they want/need (24%) than six months ago (12%). Only 14% now report working fewer hours than they want/need, down from 24% in Round 2.
- Overall, personal incomes have increased from Round 2, 19% having experienced an increase and 12% a decline, a net change of +7 percentage points compared with +1 in Round 2.
- With 19% experiencing a decrease and 13% experiencing an increase, the net change in household income remains negative (-6, consistent with -5 in Round 2).
- The impact of COVID-19 on both personal and household income changes has declined over the last six months. Where COVID-19 is reported to have had an impact on income, this impact is significantly more likely to have resulted in a decrease. For example, of the 19% of respondents who reported an increase in personal income, only 19% attributed this to COVID; in contrast, 66% of all declines in personal income over the last six months were attributed to COVID.

### **Employment status**

**Respondents'** employment status is stable from Round 2 with 71% employed either full-time (52%) or part-time (19%). In Round 3, 5% report being actively seeking employment, an increase from Round 2 (2%) but consistent with Round 1. 'At risk' consumers are over-represented among those not currently working but actively seeking employment.

Employment status over the last six months is most stable for those who were working full-time in Round 2, 89% still employed full-time six months later (this group representing 48% of the total sample). Six percent working full-time in Round 2 reported having moved to part-time employment and 2% were no longer working but looking for work. Seventy-four percent of respondents who had been working part-time in Round 2 were still doing the same; the largest share of part-time workers who experienced a change in employment had moved to full-time work (18%). Among those who were actively seeking employment in Round 2, 41% reported that they were employed in Round 3, the greatest share (26%) working full-time. However, 48% of respondents involuntarily unemployed in Round 2 (1% of the total sample) were still in the same position six **months**' later. This compares with 28% between Rounds 1 and 2.



n=671

#### Current employment status

Change in employment status since Round 2

		Round 2 (Aug '21)				
		Full-time	Part-time	Not working, looking	Not working, not looking	
,22)	Full-time	89% (48%)	18% (3%)	26% (1%)	3% (1%)	
(Mar/Apr	Part-time	6% (3%)	74% (14%)	15% (<1%)	4% (1%)	
id 3 (Ma	Not working, looking	2% (1%)	3% (1%)	48% (1%)	8% (2%)	
Round 3	Not working, not looking	3% (2%)	5% (1%)	11% (<1%)	85% (20%)	
	Base	n=360	n=131	n=15	n=161	

Figures in brackets based on total sample

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n=679

Base: All respondents who answered this question

n=674

\* This includes people who may be voluntarily unemployed, unable to work, retired, full time students etc.

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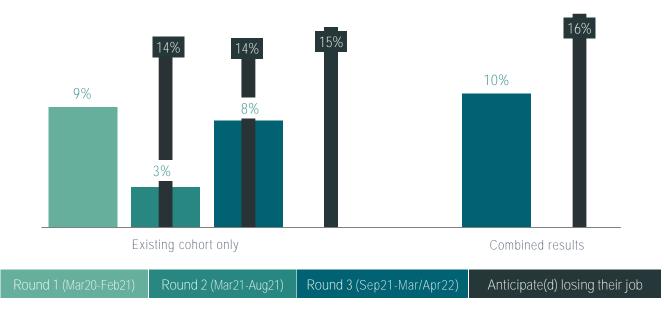
### Change in employment over time

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Eight percent of respondents reporting losing their job in the six months from September '21 to March/April '22, a significant increase from Round 2 (where only 3% reported losing their job between February and August '21).

Results suggest that respondents continue to perceive their employment as more vulnerable than it actually is, with 14% of respondents in Round 2 anticipating that they may lose their job between Rounds 2 and 3 whereas only 8% actually did. Feelings of employment vulnerability look set to continue over the next six months with one in seven respondents (15%) feeling that they may loss their job in the six months **to October '22**.

Results are similar for the combined group. No occupations or industries were significantly more likely to have lost their jobs in the last six months, and no occupations or industries were over-represented among those feeling insecure about their job over the next six months. However, professionals (70% unlikely to lose job) and healthcare workers (75%) are over-represented among those feeling especially secure in their jobs.



Round 3 Combined <b>(Feb '22)</b>	% yes	Significantly higher for
Lost their job	10%	HH income <\$25K (32%) Personal income <\$50K (18%) Renting (17%) 18-26 years (16%) <b>Māori (14%)</b> Inner city residents (13%) Female (12%)
Anticipate losing their job in the next 6 months	16%	Northland resident (39%) Pacific Peoples (30%) HH/personal income <\$25K (28%) Flatting (23%) <b>Māori (21%)</b>

▼ Denotes statistically significant decline from previous round Base: n=679 Mar20-Feb21 and Mar21-Aug21. n=988 Aug21-Feb22

#### Experienced/anticipated job losses:

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### **Change in working hours**

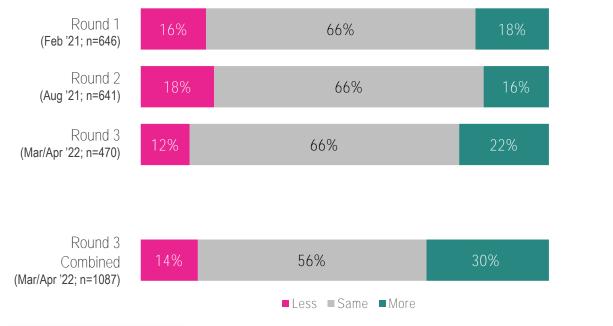
#### Consumer Protection

The greatest share of longitudinal panellists (66%) report that their working hours have remained unchanged from six months ago; this share consistent over time. In Round 3, 22% reported having increased their working hours over the last six months, this share up significantly from Round 2 (16%).

Among the combined group, whilst the greatest share (56%) also report that their working hours **haven't** changed since August '21, 30% report an increase in working hours over the last six months – this share significantly higher among those in the accommodation/food service (48%) and manufacturing (43%) industries. Accommodation/food service workers are also over-represented among those working fewer hours than six months ago (30%).

Of the 34% of longitudinal panellists who had experienced a change in working hours since Round 2, two-thirds (66%) attributed this change to COVID-19, either completely (44%) or partly (22%). This result is consistent with Round 2. Among the combined group, 68% attributed their change in working hours at least partly to COVID-19, healthcare workers being over-represented among this group (92%).

#### Compared with 12/6 months ago, I am currently working...



#### Is the change in working hours due to COVID-19?



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Base: All respondents whose working hours had changed and who answered this question Slide 19

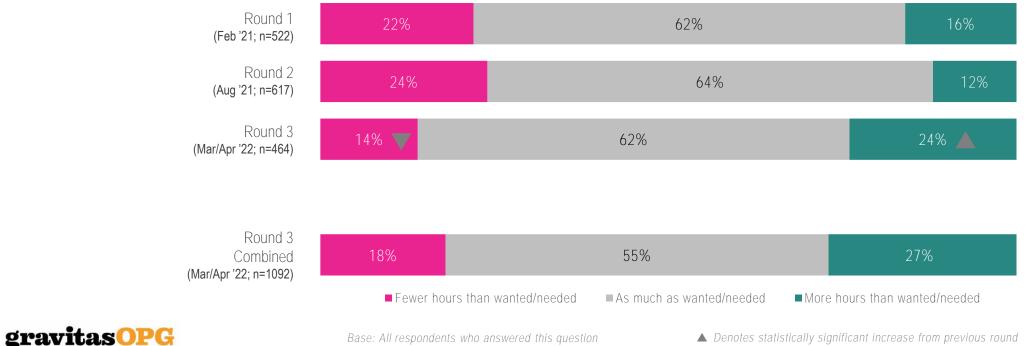
### Suitability of current working hours

#### Consumer Protection

Whilst the greatest share of respondents continue to be satisfied with the number of hours they work, in contrast to Rounds 1 and 2, in Round 3 longitudinal panellists are significantly more likely to be working more hours than they want/need (24%, up from 12% six months ago). Only 14% now report working fewer hours than they need, down from 24% in Round 2.

Among the combined group, the share working more hours than they want/need is even higher – at 27%. Finance/insurance service workers (41%), those with a hh income of \$75-\$150K (36%), managers (35%) and full-time workers (30%) are over-represented among those working more hours than they want/need. Machinery operators (37%), those with hh incomes <\$50K (35%), accommodation/food service workers (35%), labourers (34%), community/personal services workers (34%) and those who are renting (25%) are over-represented among those working fewer hours than they want or need.

#### Compared to how many hours I would like to be working, I am currently ...

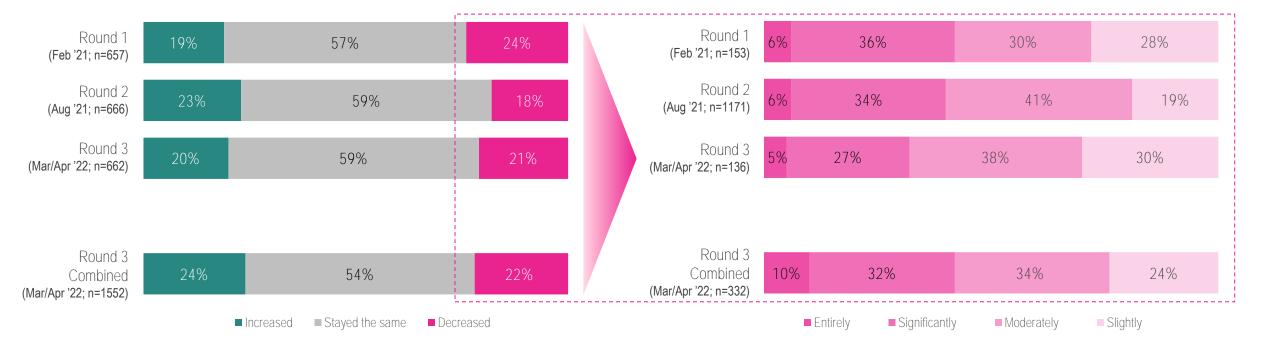


### **Change in personal income**

#### Consumer Protection

The share of longitudinal panellists reporting an increase in personal income in the six months to March/April '22 (20%) has remained stable from August '21 (23%). Among the combined group, this share is slightly higher, with 24% having experienced an increase in personal income. Those who have experienced an increase in personal income are significantly more likely to be working in finance/insurance (48%), professionals (38%), education/training (37%), clerical/administrative (35%) or retail trade (35%) workers, those working full-time (34%) and those aged either 18-26 years (35%) or 37-46 years (31%). Those living with children in the home (31%) and those who own their home with a mortgage (30%) were also more likely to report that their personal income had increased.

In contrast, those who experienced a decline in personal income over the last six months (22% of the combined group) are significantly more likely to be Northland residents (38%), those working part-time (31%), 57-66 years (30%) and inner city residents (27%). Among the combined group who experienced a decline in personal income, the greatest share (34%) describe this decrease as *moderate*. However, almost half report that the decline was *significant* (32%) or resulted in no personal income at all (10%). Whilst those who voluntarily left the workforce (e.g. retired, moved to full-time study, caring for older family members) are over-represented among those whose personal income decreased entirely (23%), those with children in the home (17%) and females (14%) are also significantly more likely to be in this group.



#### Compared with 12/6 months ago, my personal income has...

My income has decreased...

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Base: Personal income change: All respondents who answered this question. Severity of decrease: All respondents who had experienced a decrease in personal income over previous 12/6 months

### **Change in personal income**

#### Consumer Protection

Among those whose income increased between February and August '21, 40% reported a further income increase in Round 3; only 4% reported a decrease, Similarly, among those who reported a decrease in personal income between February and August '21, 60% reported a further income decrease in Round 3 with only 9% reporting an increase in personal income. The greatest share of respondents (40% of the total sample) reported that their income had remained stable both between Rounds 1 and 2, and Rounds 2 and 3.

Change in personal income over time

Dound Three		Increased (n=153)	Stayed the same (n=385)	Decreased (n=117)
Round Three: Compared with 6 months ago (so	Increased	40% (9%)	15% (9%)	<b>9%</b> (2%)
since Sep '21), has your personal	Stayed the same	56% (13%)	69% (40%)	31% (6%)
income	Decreased	4% (1%)	16% (9%)	60% (11%)

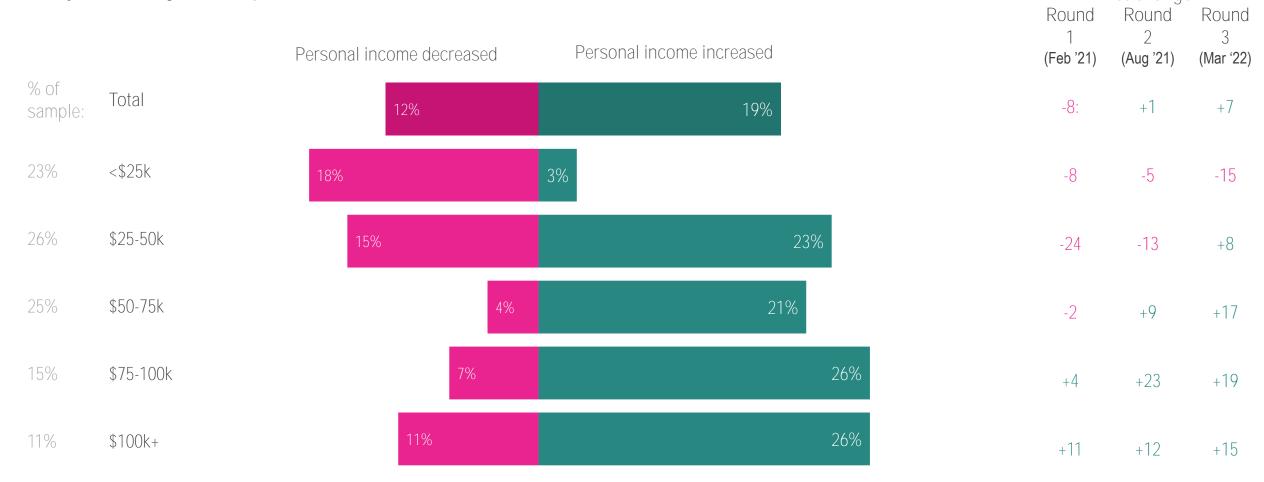
#### Round Two: Compared with 6 months ago (so since Feb '21) has your personal income ...



### **Change in personal income**

#### Consumer Protection

As in previous rounds, in Round 3, the net change in personal income was most positive among financially-secure consumers, particularly those earning \$75-\$100K (7% in this income bracket earning less than six months ago but 26% earning more, a net positive change of 19). For the first time since monitoring began, in Round 3, those earning \$25-\$50K report a net increase in personal income (+8). This compares with notable declines in Rounds 1 (-24) and 2 (-13). With 12% of all respondents reporting a decrease in personal income and 19% reporting an increase, the net change in Round 3 is +7. This compares favourably with a net change of +1 in the previous round.



### Change in personal income by income band

The greatest share of respondents (70%) report being in the same income band in Round 3 as they had been in Round 2. This share is greatest for those earning \$100K+, 85% in this income band in Round 2 still in this band in Round 3. Three quarters (71%) of respondents in the lowest income band (<\$25,000) in Round 2 remained in this band in Round 3. Twenty-two percent had increased their personal income sufficiently to move into the next band (\$25,50K) whilst 7% were now earning more than \$50K. Those earning \$25,\$50K in Round 2 were most likely to have experienced a change in income in Round 3, 17% experiencing an increase, and 13% experiencing a decline.

Change in personal income since Round 2

		\$25,000 or less (n=157)	\$25,001-\$50,000 (n=138)	\$50,001-\$75,000 (n=150)	\$75,001-\$100,000 (n=76)	More than \$100,000 (n=64)
. '22)	\$25,000 or less	71% (19%)	13% (3%)	1% (<1%)	4% (1%)	3% (<1%)
(Mar/Apr	\$25,001-\$50,000	22% (6%)	70% (16%)	13% (3%)	1% (<1%)	3% (<1%)
nd 3 (M	\$50,001-\$75,000	4% (1%)	17% (4%)	72% (18%)	8% (1%)	0% (0%)
Roun	\$75,001-\$100,000	2% (1%)	0% (0%)	13% (3%)	78% (10%)	9% (1%)
	More than \$100,000	1% (<1%)	<1% (<1%)	1% (<1%)	9% (1%)	85% (9%)

#### Round 2 (August '21)

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Increase in personal income band from Round 2

Personal income stable from Round 2

Decrease in personal income band from Round 2

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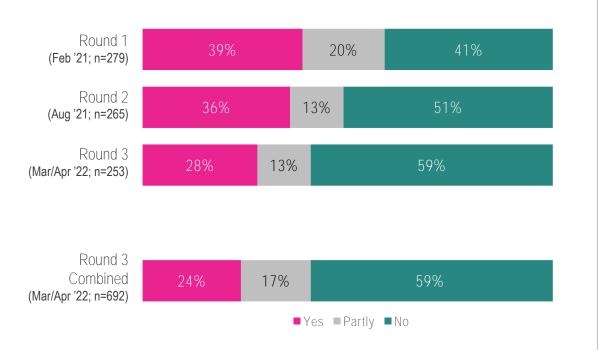
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### Impact of COVID-19 on personal income

The impact that COVID-19 has had on changes to personal income has continued to decline – from 59% of respondents in Round 1 reporting that a change to their personal income was at least partly due to COVID-19, to 49% in Round 2 and 41% in Round 3. Results for the combined group are similar. Labourers (69%) are over-represented among those who attribute their decline in income to COVID-19.

Where COVID-19 is reported to have had an impact on personal income, this impact is significantly more likely to have been a decrease (as opposed to an increase). Of the 19% of respondents who reported an increase in personal income, only 19% attributed this to COVID, either fully (11%) or partly (8%). In contrast, 39% of all declines in personal income over the last six months were attributed fully to COVID and a further 27% partly attributed.

Is the decline in personal income due to COVID-19?



Personal income increased	Total Round 3	\$0-\$25K	\$25-\$50K	\$50-\$75K	\$75- \$100K	\$100K+
Due to COVID-19	11%	18%	6%	11%	10%	7%
Partly due to COVID-19	8%	13%	8%	9%	6%	2%
Not due to COVID	81%	69%	86%	80%	84%	91%
Personal income <u>decreased</u>	Total Round 3	\$0-\$25K	\$25-\$50K	\$50-\$75K	\$75- \$100K	\$100K+
Due to COVID-19	39%	27%	38%	53%	28%	58%
Partly due to COVID-19	27%	30%	27%	22%	36%	21%

Consumer

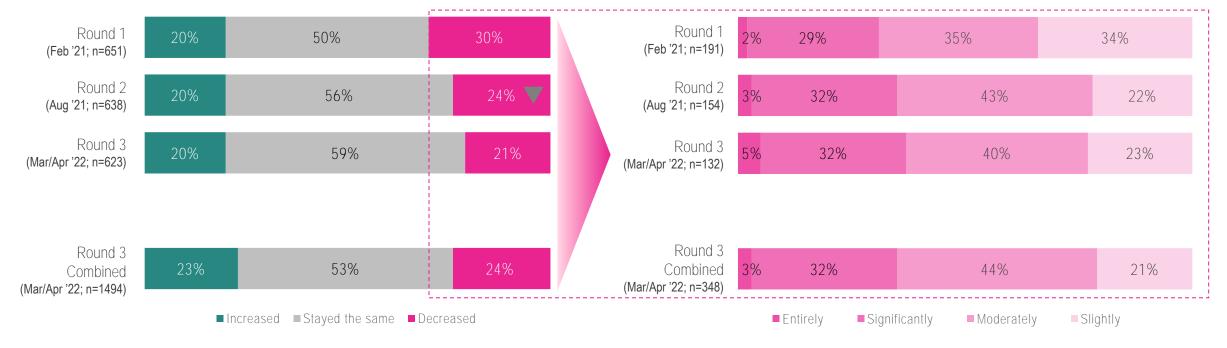
Protection

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### **Change in household income**

# The share of respondents reporting a decrease in household income has continued to fall – down 6 percentage points between Rounds 1 and 2, and a further 3 percentage points between Rounds 2 and 3, to 21%. Among the combined group, 24% reported a decrease in household income since August '21. Northland residents are over-represented among those who have experienced a decline in household income (48%). In contrast, one in five longitudinal panellists (20%) and 23% of the combined group have experienced an increase in household income over the last six months, those with a HH income of \$150K+ (44%), professionals (34%), those aged 18-26 years (31%), those with children in the home (30%) and those who own their home with a mortgage (28%) over-represented among this group. Finance/insurance (46%) and healthcare (33%) sector workers are also over-represented.

Of the 21% who had experienced a decline in household income, the largest share (40%) reported a moderate decline; 37% report reported a significant (32%) or entire (5%) decline in household income over the last six months, these results consistent with Round 2. Results are similar for the combined group, with 35% experiencing a significant or entire decline in household income. Those aged 18-26 years (13%) were over-represented among those reporting an entire loss of household income over the last six months.



#### Compared with 12/6 months ago, my household income has...

Household income has decreased...

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Base: Household income change: All respondents who answered this question.

Severity of decrease: All respondents who had experienced a decrease in household income over previous 12/6 months

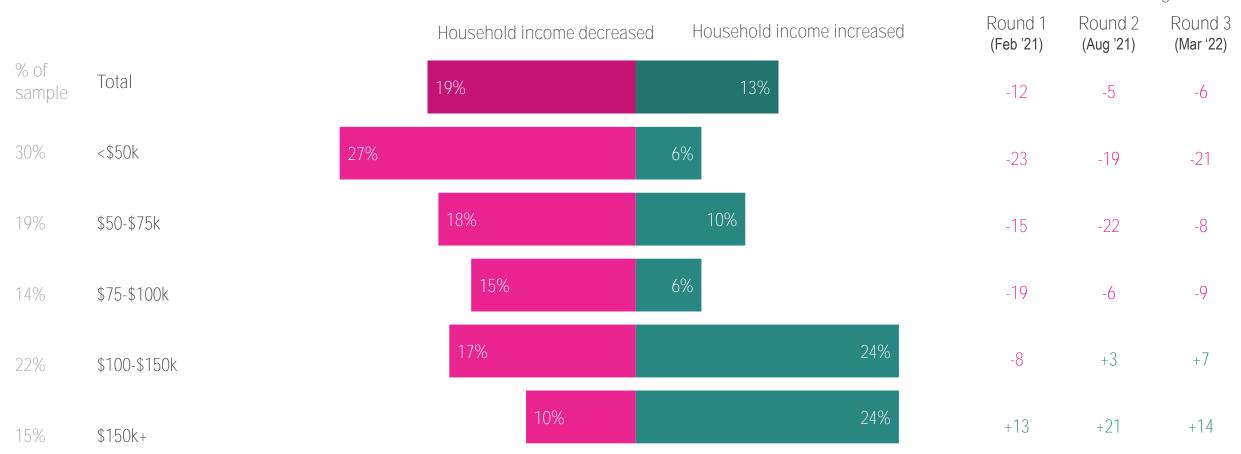
▼ Denotes statistically significant decline from previous round

Consumer

Protection

### **Change in household income**

As in previous rounds, in Round 3 the net change in household income was most positive among financially-secure consumers, particularly those earning \$150K+ (10% in this income bracket earning less than six months ago but 24% earning more, a net positive change of 14). In contrast, those with a household income of <\$50K report the highest net decline (-21). With 19% of all respondents reporting a decrease in household income and 13% reporting an increase, the net change in Round 3 is -6. This is consistent with -5 in Round 2 but an improvement on -12 in Round 1.



Net change

Consumer

Protection

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Base: n=553 (All respondents who answered this question)

### Impact of COVID-19 on household income

Consumer Protection

Changes to household income continue to be less likely to be caused by COVID-19. In Round 1, 57% of respondents who reported a change in household income attributed this at least partly to COVID-19; this has decreased to 51% in Round 2, and has fallen again (to 43%) in Round 3. Results for the combined group show a slightly higher impact of COVID-19 on household incomes (47%). Northland residents (80%), construction workers (74%), Pacific Peoples (71%), labourers (69%) and Auckland residents (56%) are significantly more likely to attribute their change in household income to COVID-19.

Where COVID-19 has had an impact on household income, this impact is significantly more likely be a decrease. Of the respondents who reported an increase in personal income, only 19% attributed this to COVID, either fully (10%) or partly (9%). In contrast, 44% of all declines in household income over the last six months were attributed fully to COVID and a further 28% partly attributed.



\$75-\$0-\$25K \$100K+ \$25-\$50K \$50-\$75K Household income increased ... \$100K Round 3 Due to COVID-19 10% 19% 11% 5% 11% 9% Partly due to COVID-19 9% 22% 7% 14% 12% 5% Not due to COVID 81% 59% 82% 81% 77% 86% \$75-\$0-\$25K Household income decreased ... \$25-\$50K \$50-\$75K \$100K+ \$100K Round 3 41% 47% 45% Due to COVID-19 44% 39% 51% Partly due to COVID-19 28% 18% 33% 27% 27% 31% Not due to COVID 28% 41% 20% 34% 22% 24%

#### Is the change in household income due to COVID-19?

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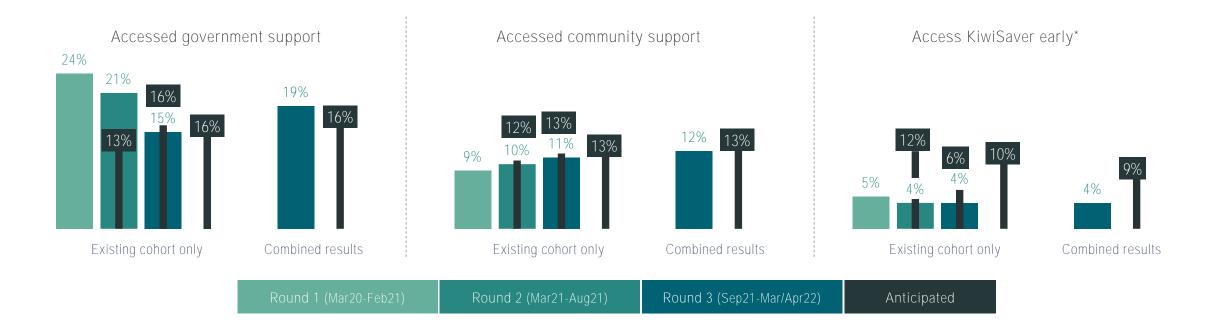
### Financial assistance and community support

#### Consumer Protection

Reliance on government support has continued to decline over the last six months, the share indicating that they received some form of government support (15%) down from Round 2 (21%). The extent of reliance on government support is in line with **respondents**' expectations (16%). In contrast, the share accessing community support has remained stable over the last six months (11% in Mar/Apr '22) and is similar to the rate anticipated by respondents back in August '21 (13%). Four percent reported accessing their KiwiSaver/superannuation early for something other than purchasing property, this share unchanged from Round 2. At-risk consumers are over-represented among those accessing all three types of financial assistance and support.

Looking forward to the next six months, respondents anticipate little change in the share accessing government (16%) or community (13%) support. However, more respondents anticipate early access to their KiwiSaver (10%).

#### Experience in the last six months/anticipated in the next six months



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\* Round 1 results include everyone who accessed their KiwiSaver/superannuation early, including those using it to purchase a property. Round 2 and 3 results exclude accessing KiwiSaver to purchase property.

▼ Denotes statistically significant decline from previous round

### Who is significantly more likely to access support?



Have you done/had to do any of the following since August 2021? (Combined group)

	% yes	Significantly higher for:
Government assistance	19%	Labourers (49%), construction workers (37%) Looking for work (38%) or working parttime (29%) M <b>āori (32%)</b> Working fewer hours (30%) HH income <\$50K (30%)/personal income <\$25K (29%); decrease in hh (32%), personal (31%) income Renting (26%); children in HH (24%)
Community support	12%	Looking for work (41%) Pacific Peoples (37%), M <b>āori (27%)</b> <b>Renting (23%)' children in hh (19%)</b> HH income <\$50K (22%)/personal income <\$25K (21%) 47-56 years (20%) Decrease in hh (18%), personal (17%) income Inner city dwellers (16%) Females (15%)
Used KiwiSaver early	4%	Decrease in hh (9%), personal (8%) income Māori (8%) HH income \$25-\$50K (8%)/personal income \$25-\$50K (7%) Renting (6%)

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### Purchasing confidence - Summary Protection

- Among the combined group, most respondents are confident about their ability to pay for necessities such as food (84%) and to meet their regular bill commitments (83%). However, more than one in ten respondents are at risk of not being able to pay for these essentials.
- Of the five types of expenditure questioned on, respondents continue to be least likely to feel confident in their ability to pay for a major household item such as a large appliance or motor vehicle (45%).
- Looking back to Round 2, respondents were overly-optimistic about the improvements in their confidence to pay for necessities, regular and unexpected bills and major household items over the next six months. For example, whilst 75% anticipated being confident in their ability to pay for unexpected bills by Round 3 (an increase of 5 percentage points), in reality, levels of confidence fell to 67%.
- Anticipated improvements to purchasing confidence by October '22 are very muted compared with six months ago, respondents anticipating having less ability to pay for all five purchase types in six months' time. The decline is most notable for major household items (down to only 28% confident).
- The share of respondents confident that they can get/find the products and services that they need/want has declined significantly over the last six months, down from 77% to 70%. Confidence in ability to get/find products is anticipated to fall even further to 46% **by October '22**.

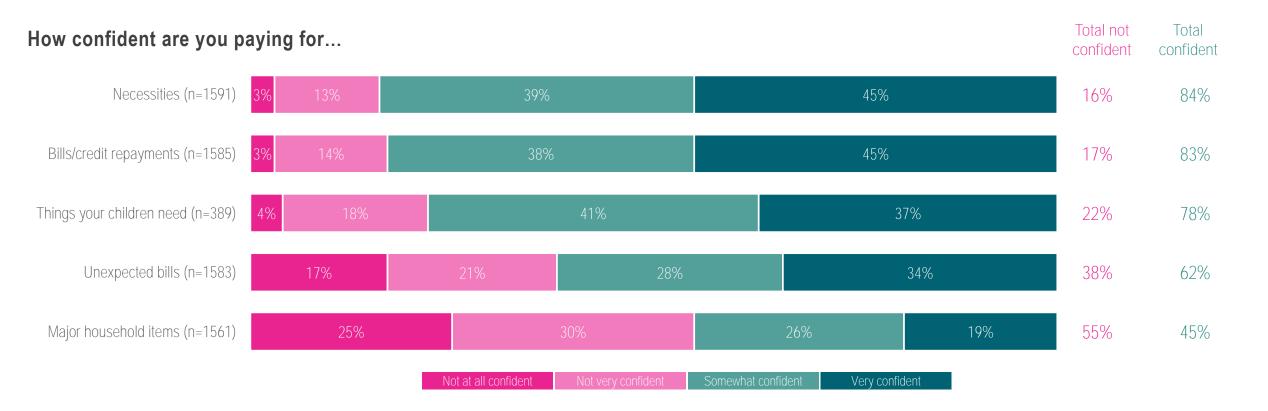
### Purchasing confidence – Round 3

Participants are currently most confident in their ability to pay for their regular/expected bills, including necessities (84%) and bills/credit repayments (83%). They are least confident in their ability to pay for major household items (45%).

Consumer

Protection

It is important to note that, while the majority of respondents are confident in their ability to pay for necessities, 16% are not. Similarly, 17% are not confident they can meet regular bill/credit repayments. Almost two in five (38%) are not confident in their ability to pay unexpected bills of around \$250 (e.g. for medical costs) and as high as 55% are not confident that they could pay for major household items if they needed to.

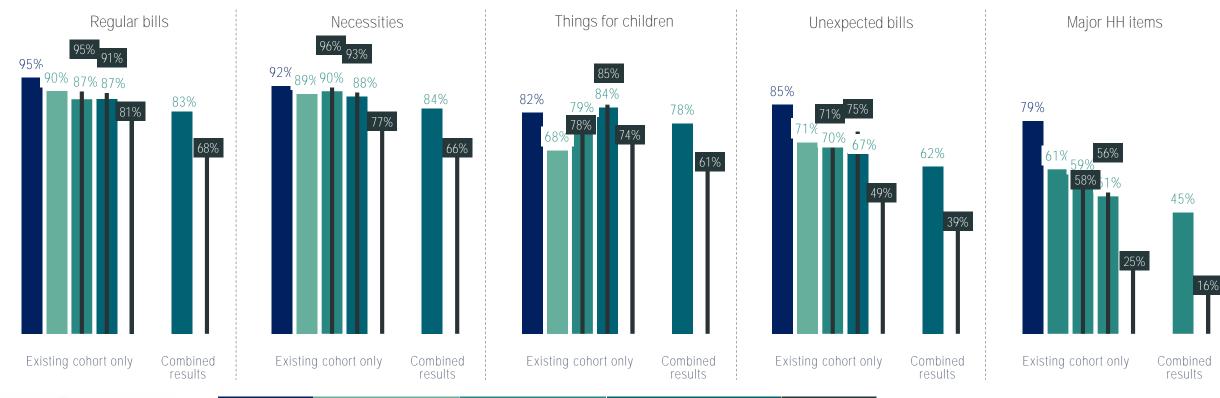


gravitas OPG Base: All respondents who answered each question - except for 'things your children need' which was asked of all respondents with at least one dependent child in the household aged 0-17 years Slide 33

### Purchasing confidence over time

Despite optimism in both Rounds 1 and 2 of improved ability to pay for necessities and meet bill payments by Round 2, actual confidence has remained stable. Actual confidence paying for ad hoc items (unexpected bills and/or a major household item) has continued to decline, despite expectations to the contrary. Confidence paying for things for children shows the most notable improvement between Rounds 1 and 3 (up 16 percentage points), with actual confidence levels are in line with what was anticipated.

For all five purchase types questioned on, respondents are notably less confident of their ability to pay over the coming six months, this decline in confidence most notable for major household items.



#### Purchasing Confidence - Experience in the six months/anticipated in the next six months

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Pre-COVID

Ind 1 (Mar20-Feb21) Round 2 (Mar21-Aug21)

1) Round 3 (Sep21-Mar/Apr22)

Anticipated

▼ Denotes statistically significant decline from previous round Slide 34

Consumer

Protection

### **Confidence paying for necessities**

Most respondents (88%) continue to feel confident about their ability to pay for necessities such as food and to meet rent or mortgage commitments, this share stable from Rounds 1 and 2. One in ten respondents (12%) remain at risk of not being able to pay for necessities, including 2% who are not confident at all. Level of confidence paying for necessities is similar for the combined group (84%). 'At-risk' consumers are over-represented among those in the combined group not confident about their ability to pay for necessities.

Confidence in ability to pay for necessities





Consumer

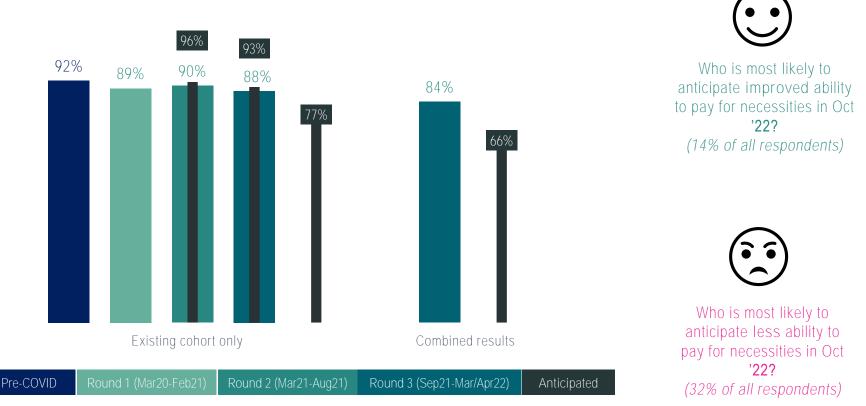
Protection

### **Confidence paying for necessities over time**

Consumer Protection

Despite optimism in both Rounds 1 and 2 that their ability to pay for necessities would improve over the following six month, in reality, ability to pay has remained stable. For the first time since the survey began, respondents report feeling less confident about their ability to pay for necessities over the next six months. Among the combined group, only 66% are confident of their ability to pay for necessities going forward.

Net change in confidence paying for necessities over time



✓ 18-26 years (24%)
 ✓ Lived in NZ for <10 years (22%)</li>
 ✓ Renting (18%)
 ✓ Working more bours (18%)

• Decrease in hh (49%) or personal (46%) income

- Working more hours (18%)
- Inner city dwellers (17%)

• Labourers (53%)

• HH income \$75-\$100K (40%)

• Māori (44%)

• Renting (38%)

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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

# **Confidence paying regular bills, credit repayments**

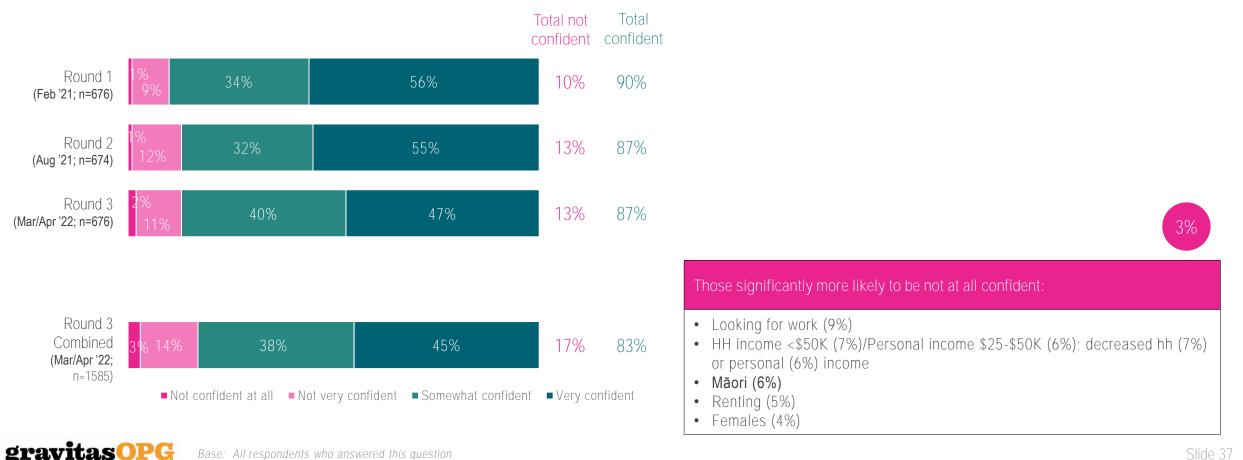
Most respondents (87%) continue to feel confident about their ability to pay regular bills (such as insurance and telephone) and credit repayments, this share down slightly from Round 1 (90%) but stable from Round 2 (87%). However, more than one in ten respondents (13%) remain at risk of not being able to meet bill commitments, including 2% who are not confident at all. Level of confidence paying bills is slightly lower for the combined group (83%).

Consumer

Protection

'At-risk' consumers are over-represented among those not confident about their ability to pay regular bills and meet credit repayments.

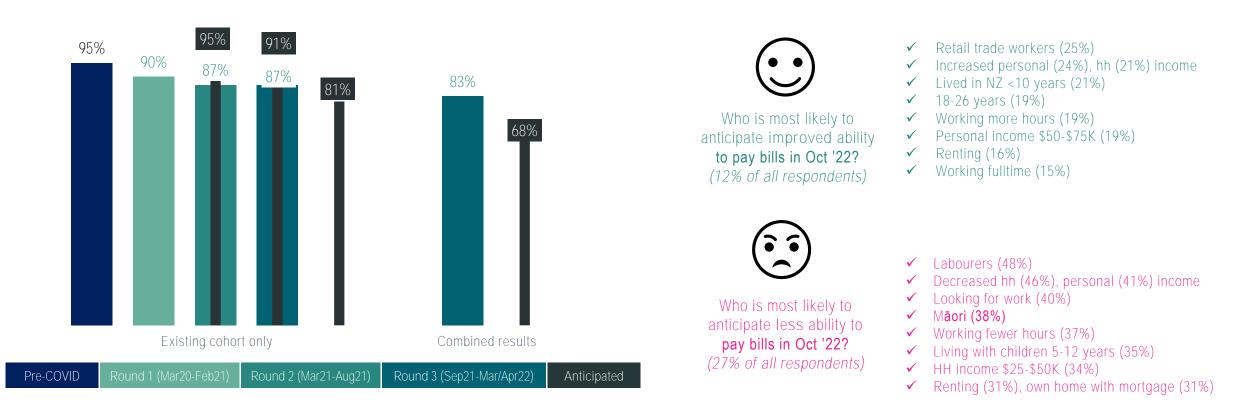
Confidence in ability to pay regular bills and credit repayments



# **Confidence paying bills over time**

# Despite optimism in Round 2 that their ability to pay bills and meet credit repayments would improve over the following six months, in reality, ability to meet bill commitments has remained stable. For the first time since the survey began, respondents report feeling less confident about their ability to pay bills over the next six months. Among the combined group, only 68% are confident of their ability to pay bills going forward.

Net change in confidence paying bills over time



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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

Consumer

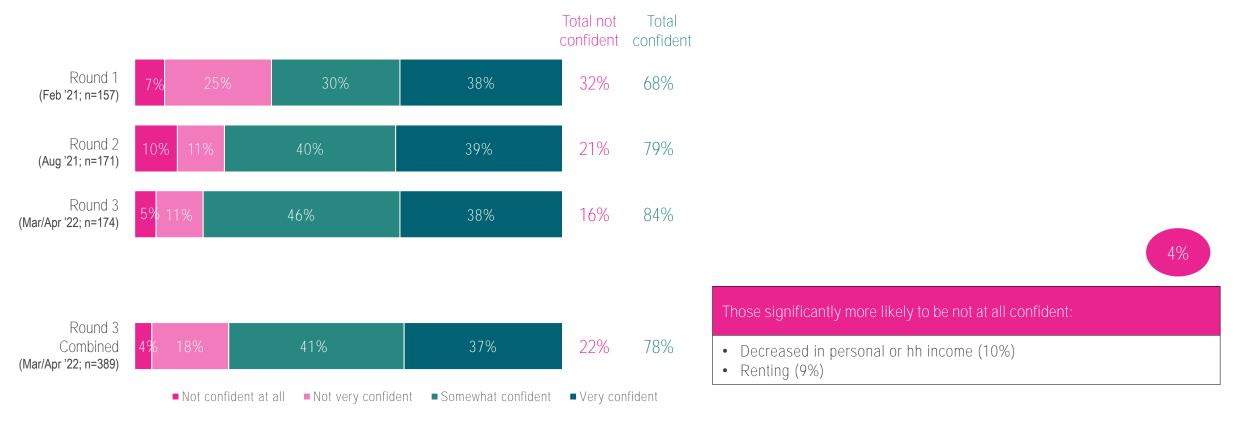
# Confidence paying for things that children need

**Consumer Protection** 

In contrast to the other purchase types considered, purchasing confidence continues to improve for the ability to buy things that children need (such as school/day-care fees, uniforms and sports equipment). Among those with children, confidence has increased from 68% to 84% between Rounds 1 and 3.

Among the combined group, confidence is slightly lower (78%), with more than one in five respondents with at least one dependent children (22%) lacking confidence in their ability to pay for the things their child needs.

Confidence in ability to buy things that your children need



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# Confidence paying for things children need over time

As respondents anticipated, consumer confidence has improved over the last six month, 84% of respondents in Round 3 confident in their ability to pay for things children need such as school/day-care fees, uniforms and sports equipment – compared with 85% who anticipating being confident. However for the first time since the survey began, respondents report feeling less confident about their ability to pay for things that their children need over the next six months. Among the combined group, only 61% are confident of their ability to pay going forward, a notable drop from 78% confident currently.

Net change in confidence paying for things children need over time



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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

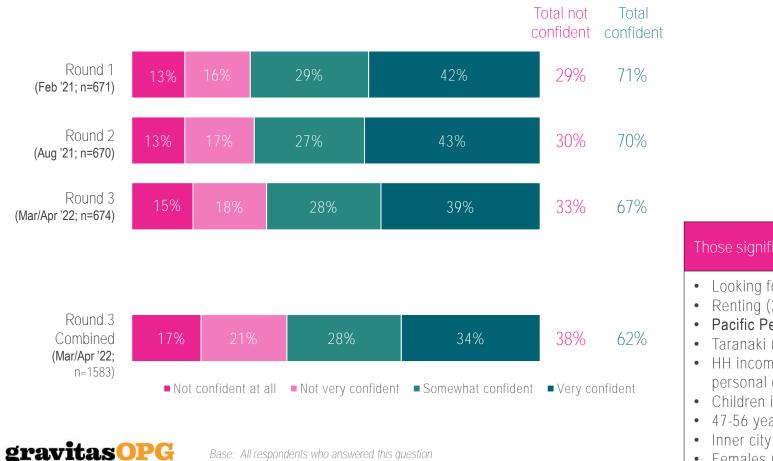
Consumer

# **Confidence paying an unexpected bill**

Two-thirds of respondents (67%) continue to feel confident about their ability to pay an unexpected bill, this share down slightly from Round 2 (70%). Among the combined group, almost two in five (38%) remain at risk of not being able to meet unexpected bill commitments, including 17% who are not confident at all.

'At-risk' consumers are over-represented among those not confident about their ability to pay an unexpected bill.

Confidence in ability to pay an unexpected bill/payment of \$250



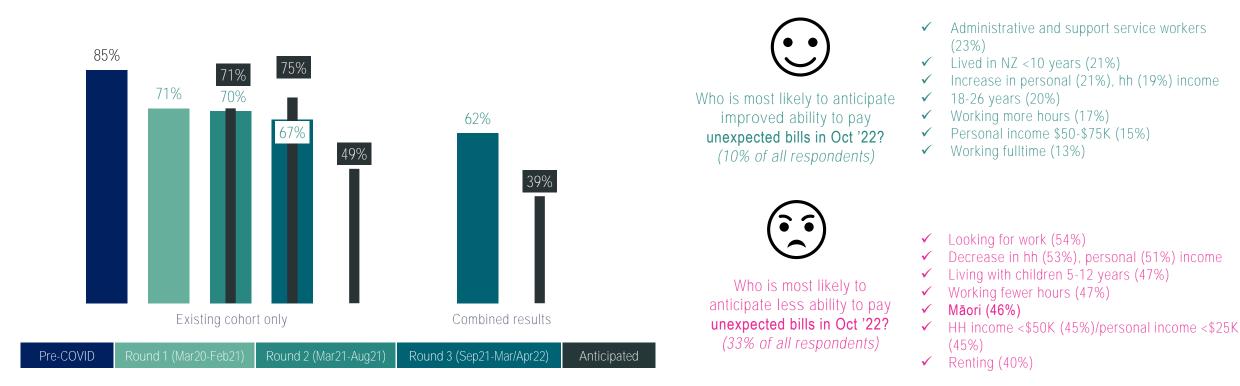
## 17% Those significantly more likely to be not at all confident: • Looking for work (39%); working fewer hours (32%) • Renting (31%) • Pacific Peoples (35%), Māori (29%) • Taranaki (33%) and Hawkes Bay (31%) residents • HH income <\$50K (32%)/Personal income <50K (26%); decreased in personal or hh income (28%) • Children in hh (22%), esp. children 5-12 years (26%) • 47-56 years (23%) • Inner city dwellers (21%) Females (20%)

Consumer

# Confidence paying an unexpected bill over time

Despite optimism in Round 2 that their ability to pay an unexpected bill would improve over the following six months, in reality, ability to meet unexpected payments has declined slightly. For the first time since the survey began, respondents report feeling less confident about their ability to pay for unexpected bills over the next six months. Among the combined group, only 39% are confident of their ability to pay for unplanned expenses going forward.

Net change in confidence paying an unexpected bill over time



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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

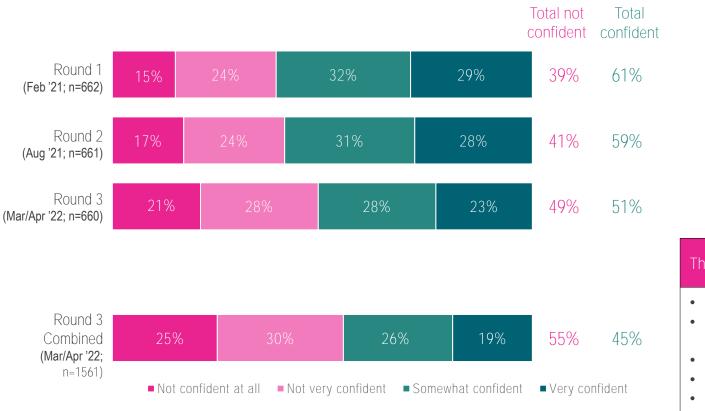
Consumer

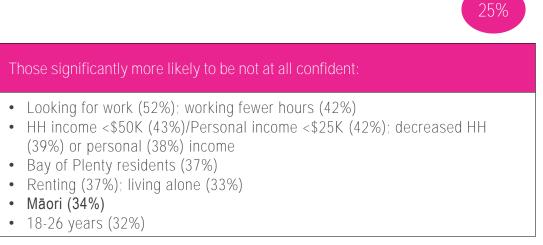
# **Confidence paying for major household item**

Of the five types of expenditure questioned on, respondents continue to be least likely to feel confident in their ability to pay for a major household item such as a large appliance or motor vehicle (51%), this share dropping significantly from Round 2 (59%). Among the combined group, less than half are confident that they could pay for a major household item (45%).

'At-risk' consumers are over-represented among those not confident about their ability to pay for major household items.

Confidence in ability to buy a major household item







Consumer

# Confidence paying for major household items over time

In Round 2, respondents were slightly pessimistic about their ability to pay for major household items over the following six months, confidence falling from 59% to 56%. However, in reality, confidence in ability to pay for major household items was even lower than expected – falling to 51%. Going forward, respondents are very pessimistic about their ability to pay for major household items in the next six months, only 28% expressing confidence. Among the combined group, the level of confidence is as slow as 16%.

Net change in confidence paying for major household items over time



- Accommodation. Food service workers (26%); administrative/support service workers (24%)
   18-26 years (22%)
   Increased hh, personal income (20%)
   Working more hours (16%)
   Personal income \$50-\$75K (15%)
   Renting (14%)
   Work fulltime (13%)
  - Decreased hh (59%), personal (57%) income
  - ✓ Working fewer hours (52%)
  - ✓ HH income <\$50K (49%)</p>
  - Living with children 5-12 years (49%)
  - ✓ Māori (48%)

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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

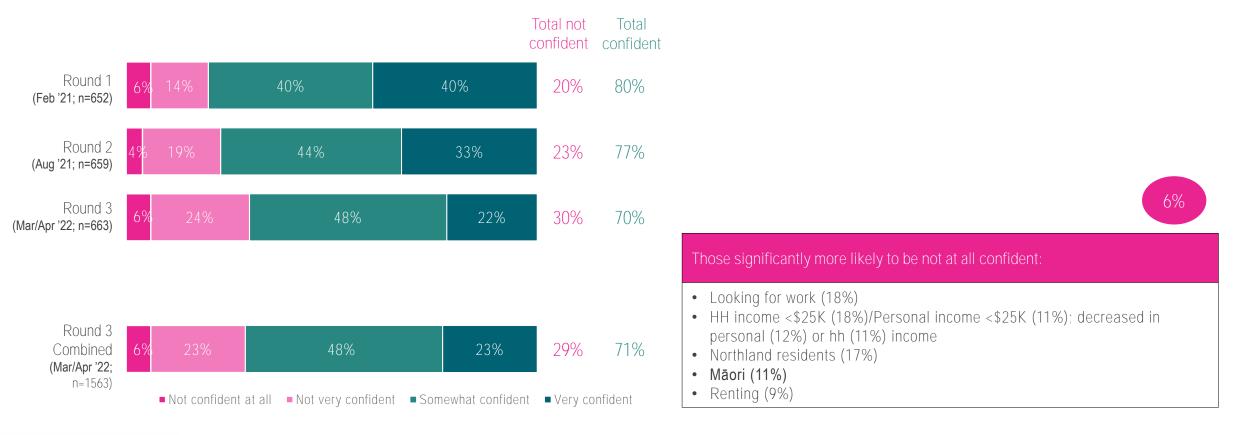
Consumer

# Confidence finding what you want/need

The share of respondents confident that they can get/find the products and services that they need/want has declined significantly over the last six months, down from 77% in Round 2 to 70 in Round 3. The share who are 'very confident' has declined from 33% to 22% over the last six months. Levels of confidence are similar for the combined group.

'At-risk' consumers are over-represented among those not confident in their ability to find what they need.

Confidence in ability to get/find the products and services you want/need



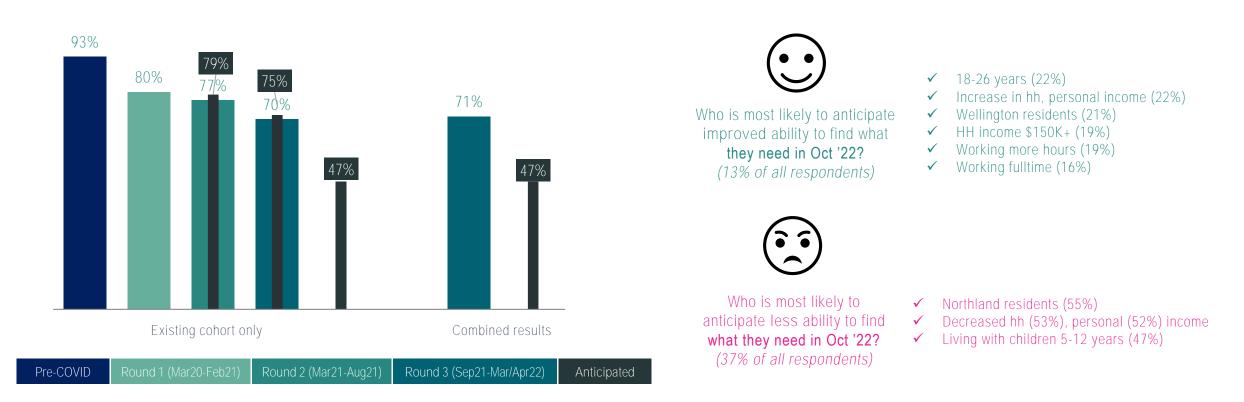
## gravitas<mark>OPG</mark>

Consumer

# Confidence finding what you want/need

In Round 3, respondents were slightly less positive about their ability to find what they need/want over the following six months, confidence falling from 77% to 75%. However, in reality, confidence in ability to find what they need was even lower than expected – falling to 70%. Going forward, respondents are very pessimistic about their ability to find what they need/want over the next six months, only 47% expressing confidence. Anticipated levels of confidence are the same for the combined group.

Net change in confidence finding what you want/need over time



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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

Consumer





## Consumer impacts in a COVID environment- Summary

- The share of respondents using more of their savings than planned has increased significantly over the six months to March/April '22 (up from 43% to 51%), with debt and missed/paused bill payments also increasing. Similarly, positive savings behaviours have declined, with the share saving more than planned down from 23% in August '21 to 17% in March/April '22. Improvements in savings, debt and bill payments are anticipated in the next six months but are more muted than previous rounds.
- Purchasing behaviour continues to be impacted, with 46% postponing the purchase of major items in the six months to March/April '22 (up from 40% in Round 2), and 43% cutting back on necessities (this share up from 34% in Round 2).
- Twenty-two percent of respondents report having taken on new debt or increased existing debt over the last six months, with 'buy now, pay later' services most frequently mentioned this round (9% of all respondents).
- In contrast to Rounds 1 and 2 where spend patterns were relatively stable, Round 3 has seen some significant increases, particularly for groceries (in-store spend experiencing a net change of +52% and on-line spend a net change of +44%), rent/mortgage payments (+38%) and insurances (+36%). Spend on discretionary items such as entertainment, dining out and travel has continued to decline over the last six months, although not to the same extent as they did between Rounds 1 and 2.
- The shift away from online purchases from overseas retailers has continued; purchases from online marketplaces and auction sites have also declined.
- Results show a continued desire to support local/New Zealand businesses, with 32% of consumers reporting spending more at local businesses, 28% purchasing more from New Zealand retailers online and 24% purchasing more NZ-made products since August '21.

# Bill payments, savings and debt

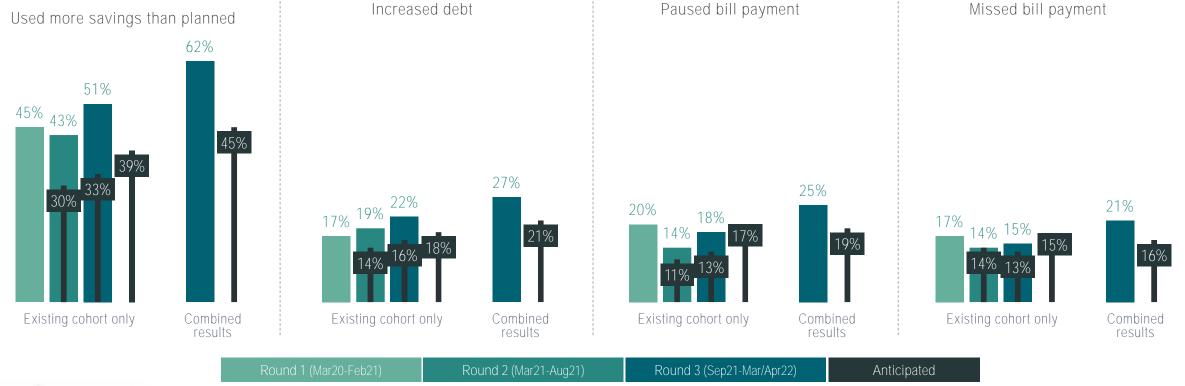
#### Consumer Protection

The share of respondents using more of their savings than planned has increased significantly since Round 2, up 8 percentage points to 51% of respondents. (The share using more of their savings than planned is even higher among the combined group – 62%). The share who report having increased their debt has increased 3 percentage points from Round 2.

Respondents had tended to under-estimate all four aspects of their savings, debt and bill payment by March/April '22. The most notable difference is for using more savings than planned, only 33% anticipating having to do this by March/April '22 compared with 51% who actually experienced this. In August '21 16% anticipated having to increase their debt over the next six months; in reality, 22% have needed to do this.

Looking forward, participants are expecting improvements in the next six months across all aspects of bill payment, savings and debt. However, these improvements are not as great as they have been for previous rounds.





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\* Not asked in Round 1 so no time series comparisons available

# Bill payments, savings and debt

Have you done/had to do any of the following since February 2021? (Combined group)

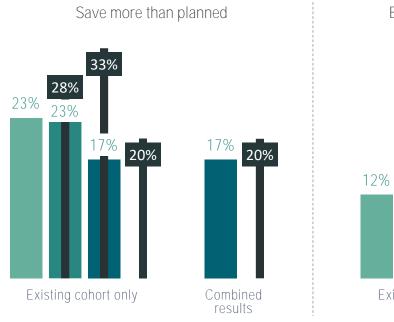
	% yes	Significantly higher for:
Used more savings than planned	62%	Looking for work (78%); labourers (79%), administrative and support service workers (79%); working fewer hours (74%) HH income <\$50K (75%)/personal income <\$50K (71%); decrease in personal (76%), hh (75%) income <b>Pacific Peoples (74%), Māori (73%)</b> 18-26 years (73%) Renting (69%); children in HH (69%)
Bought something using 'buy now, pay later'	27%	Māori (51%), Pacific Peoples (48%) Retail trade workers (48%), labourers (42%) and clerical (38%) workers; working fewer (39%) or more (35%) hours Renting (42%); children in hh (38%) 18-36 years (37%); females (31%) HH income \$25-\$50K (37%), personal income <\$25K (34%); decrease in personal income (33%) but increase in hh income (33%)
Increased debt	27%	Looking for work (46%); working more hours (34%) <b>Māori (47%), Pacific Peoples (37%)</b> Northland residents (46%) Decreased hh (37%), personal (33%) income Renting (37%); children in hh (39%) 18-26 years (34%), 37-46 years (34%); females (30%)
Paused regular bill payment	25%	Pacific Peoples (59%), Māori (44%) Community/personal services (38%), clerical (36%) workers; administrative/support service workers (41%), transport workers (37%), retail trade workers (36%) Looking for work (42%); working fewer hours (36%) Renting (36%); children in HH (34%) HH income \$25-\$50K (33%); decrease in 22 (38%), personal (36%) income Females (28%)
Missed regular bill payment	21%	Looking for work (52%); working fewer hours (35%) Machinery operators (49%), sales workers (37%), community/personal services workers (32%) <b>Pacific Peoples (52%), Māori (46%)</b> Northland residents (37%); renting (34%); children in hh (29%) 18-26 years (28%) or 37-46 years (27%) HH income \$25-\$50K (27%); decrease in hh (35%), personal (32%) income

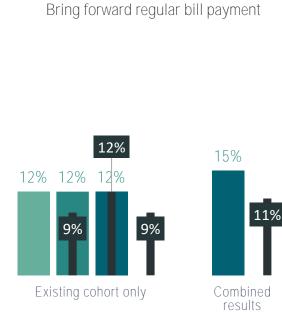
# Bill payments, savings and debt

In line with increases in the shares of respondents using more of their savings than planned, increasing their debt or missing or needing to pause bill payments over the six months to March/April '22, positive savings behaviours have declined, with the share saving more than planned (17%) down significantly from Rounds 1 and 2 (23%). The share bringing forward a regular bill payment has remained stable over time.

Looking forward, respondents are still optimistic about their ability to save more than planned over the next six months (20%) but this share is significantly smaller than in Rounds 1 (28%) and 2 (33%). The share anticipating being able to bring bill payments forward is declining (9%).

Experience in the six months/anticipated in the next six months





	% yes	Significantly higher for:
Saved more than planned	17%	Information, media workers (36%), healthcare workers (27%) HH income \$150K+ (29%)/personal income \$150K+ (33%); increased personal (31%), hh (30%) income Waikato residents (25%) Inner city dwellers (22%) Working fulltime (21%)
Brought forward regular bill payment	15%	37-46 years (22%) Asian (22%) Children in hh (22%) Increase in hh income (21%) Auckland residents (18%)

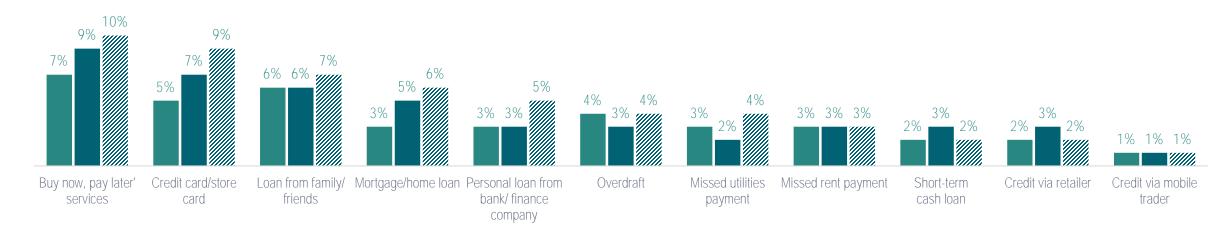
Round 1 (Mar20-Feb21)Round 2 (Mar21-Aug21)Round 3 (Sep21-Mar/Apr22)Anticipa
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## Debt

Twenty-two percent of longitudinal panellists (and 27% of the combined group) reported having taken on new debt or increased the ir existing debt over the six months to March/April '22, (results for the longitudinal group up from 19% in Round 2). In Round 3, respondents were most likely to have increased their use of 'buy now, pay later' services (9%), this group over-represented among 'at risk' consumers. Seven percent of all respondents had increased their use or credit cards/store card d ebt over the last six months while 6% had increased debt arrangements with family or friends.

Debts increased or taken on since previous round



■ Round 3 (n=659) Ø Round 3 Combined (n=1570)

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Base: All respondents who indicated whether they had taken on new debt or their debt had increased over the last six months. This question was asked for the first time in Round 2 (August '21) so no time series comparisons are available.

## Debt

## Debts increased or taken on since Round 2

	% yes	Significantly higher for:
'Buy now, pay later' services	10%	Māori (25%) Retail workers (25%) Renting (18%); children in hh (18%) Working fewer hours (18%) Females (14%) Suburban dwellers (11%)
Credit card/store card	9%	Working fewer hours (21%) Personal income \$50-\$75K (14%) Working fulltime (11%)
Loan from family/friends	7%	Looking for work (28%) HH income <\$25K (15%)/personal income <\$25K (13%); Decreased hh income (13%) Renting (14%); flatting (13%) 37-46 years (13%) Inner city dwellers (10%)
Mortgage/home loan	6%	HH income \$100-\$150K (10%)/personal income \$75-\$100K (11%) 27-36 years (9%) Asian (9%) Working fulltime (8%); professionals (9%)
Personal loan from bank/finance company	5%	Pacific Peoples (14%) Living with adult family (9%)
Overdraft	4%	Pacific Peoples (11%) Managers (10%) Renting (8%); flatting (8%) Wellington residents (7%) Personal income \$75-\$100K (7%)

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## Debt

## Debts increased or taken on since Round 2

	% yes	Significantly higher for:
Missed utilities payment	4%	Looking for work (21%) Pacific Peoples (17%) Decreased hh income (10%) HH income <\$25K (9%) Renting (9%)
Missed rent payment	3%	Pacific Peoples (16%) Looking for work (15%) HH income \$50-\$75K (8%) Decreased hh income (8%)
Goods bought on credit arranged through retailer	2%	Rural dwellers (6%) Clerical workers (6%)
Short-term cash loan to be paid back over less than three months	2%	Pacific Peoples (7%)



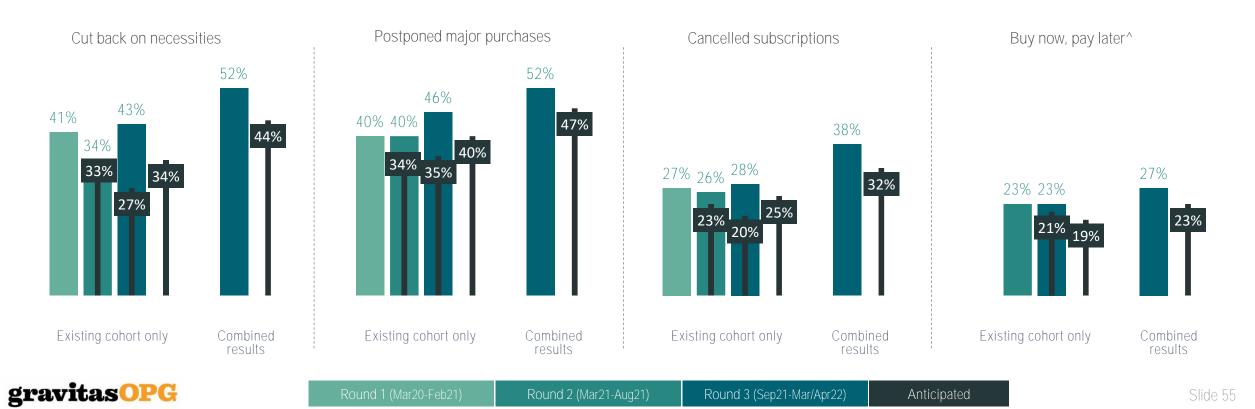
# **Purchasing behaviour (1)**

#### Consumer Protection

There is strong evidence of purchasing having been curtailed over the last six months, with almost half of all respondents (46%; 52% of the combined group) reporting that they postponed the purchase of major items in the six months to March/April '22, and more than two in five (43%; 52% of the combined group) reporting that they cut back on necessities. Both these changes represent significant increases from Round 2. In contrast, the share reporting the cancellation of subscriptions over the last six months has remained relatively stable (28%) as has use of 'buy now, pay later' services (23%).

While consumers anticipate that their ability to purchase will improve over the next six months, these expected improvements are notably more muted than they were in Round 2. For example, while in August '21 only 27% of respondents anticipated that they would need to cut back on necessities over the next six months, in March/April '22, 34% anticipate needing to cut back between now and October '22. Only use of '**buy** now, pay **later**' shows an anticipated improvement from Round 2, 19% anticipating having to use these services in the next six months,

Experience in the last six months/anticipated in the next six months



# **Purchasing behaviour (2)**

#### Consumer Protection

Purchasing has also been curtailed on investments – only 12% reporting increasing their spending on investments since August '21, down from 14% in Round 2. The share bringing forward a major purchase remains stable on 9%. Respondents anticipate no notable changes in purchasing behaviour on these two items in the next six months.

## Experience in the last six months/anticipated in the next six months



Slide 56

# **Purchasing behaviour**

Have you done/had to do any of the following since Round 2?

	% yes	Significantly higher for:
Postponed purchasing major item(s)	52%	Looking for work (75%); working fewer hours (71%) Decrease in hh (67%), personal (67%) income 18-26 years (66%) Renting (61%); children in hh (68%) Auckland residents (57%)
Cut back on necessities	52%	Looking for work (79%) Pacific Peoples (72%), Māori (67%) Renting (65%)/flatting (66%); children in hh (59%) 18-26 years (64%) HH income <\$50K (61%)/personal income <\$25K (63%); decrease in personal (69%), hh (68%) income Females (59%)
Cancelled ongoing subscriptions	38%	Looking for work (65%); working fewer hours (64%) Decrease in hh (59%), personal (54%) income Working fewer (53%) or more (45%) hours Māori (53%) 18-26 years (50%) Renting (48%); children in HH (44%)
Increased spending on investments	14%	HH income \$150K+ (28%)/personal income \$150K+ (39%); increased personal (26%), HH (25%) income Asian (28%); lived in NZ <10 years (27%) Wellington residents (24%) Professionals (23%) 18-36 years (20%) Working fulltime (18%)
Brought forward purchasing major item(s)	10%	Personal income \$100-\$50K (19%) Pacific Peoples (18%), Asian (16%) Children in hh (15%) Males (12%) Working fulltime (12%)

## Cancellations

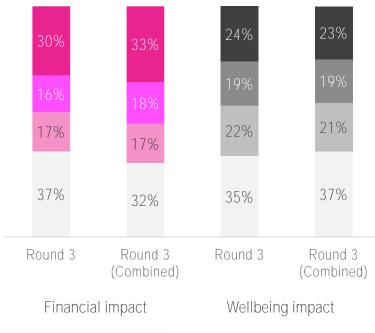
#### Consumer Protection

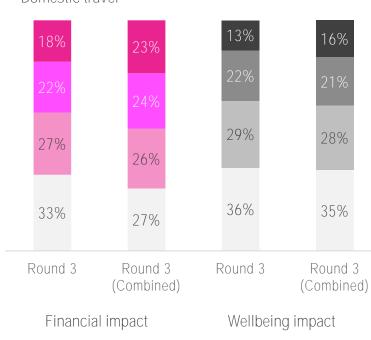
Note that, for Round 3, the structure of this question was changed. Instead of asking first if each of these cancellations had occurred then asking those who had experienced them to rate the impact, all respondents were asked to rate the impact, with a 'didn't happen to me' option included for those who had no experience. However, a comparison with results from previous rounds suggests that some respondents did not see the 'didn't happen to me' option and may have expressed their lack of experience through the 'no impact' option. This makes comparisons with results from previous rounds unreliable. The structure of this question will be reviewed for subsequent rounds.

In Round 3, respondents report being most likely to experience financial impacts from cancellation of domestic travel, 67% reporting at least some financial impact (73% for the combined group), including 18% (23% for the combined group) describing this as *significant*. Whilst 63% experienced financial impacts of overseas travel cancellations (68% for the combined group), these are notably more likely to be *significant* (30%; 33% for the combined group) than for domestic travel.

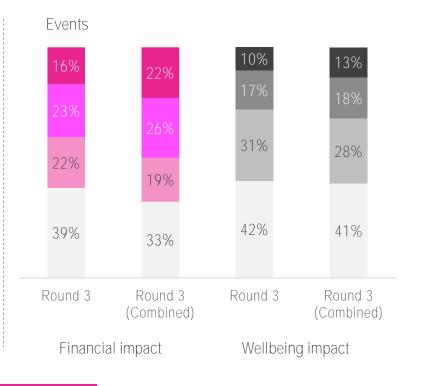
In Round 3, the wellbeing impact of cancellations is less than the financial impact for all three types of cancellation. Of the three cancellation types, wellbeing impacts are most significant for overseas travel, 24% describing them as *significant* (23% for the combined group).

Experienced cancellations in the last year and the impact of the cancellations Overseas travel Domestic travel





No impact



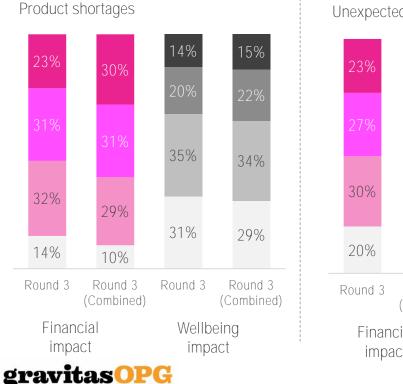
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## Product availability, delivery, prices and scams

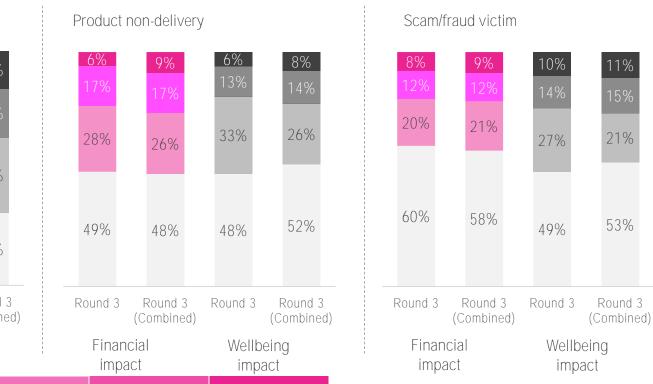
Note that, for Round 3, the structure of this question was changed. Instead of asking first if each of these experiences had occurred then asking those who had experienced them to rate the impact, all respondents were asked to rate the impact, with a 'didn't happen to me' option included for those who had no experience. However, a comparison with results from previous rounds suggests that some respondents did not see the 'didn't happen to me' option and may have expressed their lack of experience through the 'no impact' option. This makes comparisons with results from previous rounds unreliable. The structure of this question will be reviewed for subsequent rounds.

For all experiences questioned on, the financial impact was more notable than the wellbeing impact. This round the financial impact is greatest for product shortages, 86% of those who experienced shortages on a product they wanted to buy (90% for the combined group) reporting a financial impact (up from 90% in February), including 23% (30% for the combined group) describing this impact as significant.

Product shortages were also the most likely to have a wellbeing impact, 69% of those who experienced shortages on a product (71% of the combined group) reporting a wellbeing impact, including 14% (15% of the combined group) who described the wellbeing impact as significant.



Unexpected price increases 13% 16% 27% 35% 32% 31% 31% 18% Round 3 Round 3 Round 3 (Combined) (Combined) Financial Wellbeing impact impact No impact



Experienced the following in the last year/ what impact did this have?

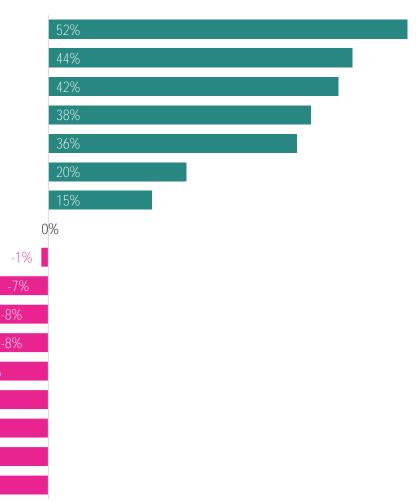
#### Consumer Protection

#### Consumer Protection

# Spending

Compared with six months ago, are you now spending more/less on... (Combined group)

Groceries in-store Groceries online Utilities Rent/mortgage Insurance Telecommunications House DIY Professional house maintenance Major household items Entertainment at home Personal products online Personal services Investments Dining out/takeaways Personal products instore Entertainment out Travel



Net change (Longitudinal group)

Round 1	Round 2	Round 3
-3%	+10%	+43%
-4%	+3%	+37%
+10%	+19%	+34%
+8%	+9%	+31%
-3%	+6%	+29%
-4%	+2%	+17%
+4%	+3%	+17%
-19%	-12%	+2%
-26%	-27%	-3%
-4%	-11%	-6%
-5%	-15%	-11%
-23%	-26%	-10%
-3%	-14%	-13%
-22%	-42%	-18%
-34%	-34%	-25%
-36%	-40%	-33%
-60%	-61%	-35%



-22%

## **Spending - Household**

With the exception of major household items and professional house maintenance (spend on which are both stable), all aspects of spending on the household show increases over the last six months, the most notable being for utilities – 49% reporting a increase in spend on utilities since August '21 and only 7% reporting a decline. High spend increases are also reported for rent/mortgage (net increase of 38%), and insurances (net increase of 36%). Among the longitudinal panellists, rates of increased spending grew significantly between Rounds 2 and 3, this increase most notable for rent/mortgage (the share that increased their spend up 22 percentage points from Round 2) and insurance (up 23 percentage points between Rounds 2 and 3). Whilst it remains negative, spending on major household items has increased from a net change of -27% to a net change of -3% since Round 2.

## Compared with 12/6 months ago, are you now spending more/less on...

(Combined group)



Consumer

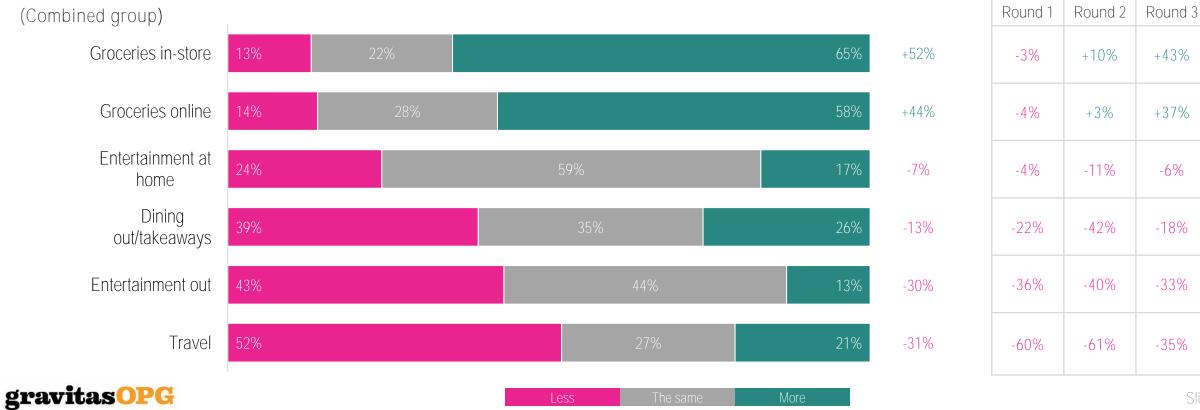
	1							Round 1	Round 2	Round 3	
Utilities	7%	44%				49%	+42%	+7%	+19%	+34%	
Rent/mortgage	5%	52%				43%	+38%	+8%	+9%	+31%	
Insurance	6%	52%				42%	+36%	-3%	+6%	+29%	
Telecommunications	9%		62%			29%	+20%	-4%	+2%	+17%	
House DIY	18%		49%			33%	+15%	+4%	+3%	+17%	
Professional house maintenance	26%		48%			26%	0%	-19%	-12%	+2%	
Major household items	24%		53%			23%	-1%	-26%	-27%	-3%	
avitas <mark>OPG</mark>			Less	The same	More		l			Slide 6	1

## **Spending – Food/entertainment**

Spend on discretionary items such as entertainment, dining out and travel has continued to decline over the last six months – although not to the same extent as they did between Rounds 1 and 2. Whilst almost half of respondents still report spending less on travel than six months ago (52%), 21% report that their travel spend has increased since August '21, resulting in a net decrease of 31% (-35% among longitudinal panellists), significantly higher than -61% in August '21.

In contrast however, spending on groceries – both online and in-store – report a strong positive net change with 65% spending more on groceries in-store than in August '21 (and only 13% spending less) and 58% spending more online (14% spending less) compared with six months ago. The increased grocery spend is likely to be attributed to both increased grocery prices over the last six months and increased grocery purchases as a substitute for dining out/takeaway options less available due to COVID restrictions.

#### Net change (Longitudinal panellists)



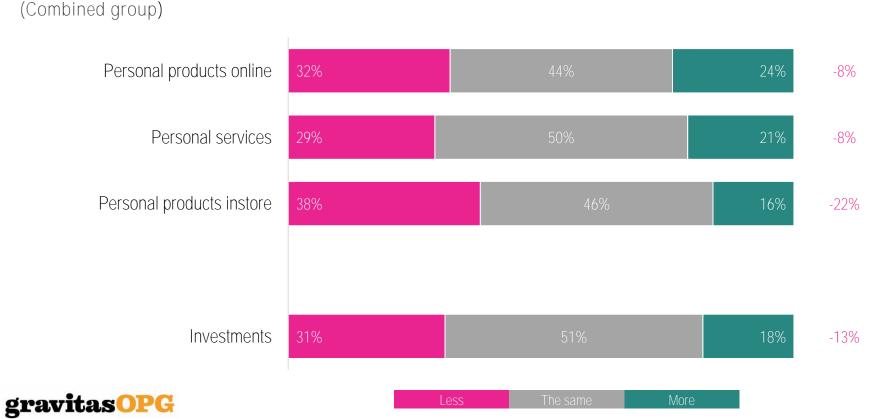
## Compared with 12/6 months ago, are you now spending more/less on...

#### Consumer Protection

# **Spending - Personal items/investments**

As in Rounds 1 and 2, spending on personal items continues to show an overall net decline over the last six months. This decline is most notable for personal products purchased in-store, 38% of respondents reporting that their spend has declined since August '21; only 16% report an increase in personal products purchased in-store, yielding a net decline of 22%. However, among longitudinal panellists, whilst the net change over time remains negative, the change is smaller in Round 3 than in the previous two rounds.

Spending on investments also shows an overall net decline since August '21 - consistent with previous rounds.



## Compared with 12/6 months ago, are you now spending more/less on...

#### Net change (Longitudinal panellists)

Round 1	Round 2	Round 3
-5%	-15%	-11%
-23%	-26%	-10%
-34%	-34%	-25%
-13%	-14%	-16%

Slide 63

Consumer

## **Purchase locations**

Over the last six months, the shift away from online purchases from overseas retailers has continued, 40% reporting doing this less since August '21, and only 16 reporting doing this more, a net change of -24%. Purchases from online marketplaces and auction sites have also continued to decline. In contrast, results show a continued desire by consumers to support local/New Zealand businesses, with 32% of consumers reporting spending more at local businesses over the last six months, 28% purchasing more from New Zealand retailers online and 24% purchasing more NZ-made products since August '21. The most volatile movement in purchasing patterns has been for using 'buy now, pay later, services, 31% reporting purchasing this way more over the last six months whilst 26% have made less use of this payment option since August '21.

## Compared with 12/6 months ago, are you now spending more/less on/at...

(Combined group)

(combined group)	1					
Local businesses	14%	549	%		32%	+18%
NZ made products	14%		62%		24%	+10%
Online - NZ retailers	20%		52%		28%	+8%
Environmentally friendly products	16%		60%		24%	+8%
Buying using 'buy now, pay later' services	26%		43%		31%	+5%
Online auction sites	30%		52%		18%	-12%
Online marketplaces	35%		51%		14%	-21%
Online - Overseas retailers	40%		44%		16%	-24%
anovitacoPC	1	Less	The same	More		

Net change (Longitudinal panellists)

Round 1	Round2	Round 3
+26%	+22%	+14%
+22%	+17%	+7%
+16%	+18%	+5%
+12%	+8%	+7%
N/A	+5%	-2%
-12%	-12%	-16%
-13%	-8%	-28%
-33%	-21%	-30%

## **Checking products when spending**

(Combined group)

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Compared with 12/6 months ago, are you now doing the following more/less...

Overall, more than half of consumers continue to say that COVID-19 has not impacted the extent to which they check product origins, health claims or information about their rights as a consumer, with as high as 64% saying they have not changed how much they check information about consumer rights.

Those who said their behaviour has changed over the last six months are more likely to say they are checking the origin of products more (a net increase of 30%.

## Checking product origin 54% +30% Checking health claims 58% +28% 7% Checking info. on consumer rights 64% +24% The same Less

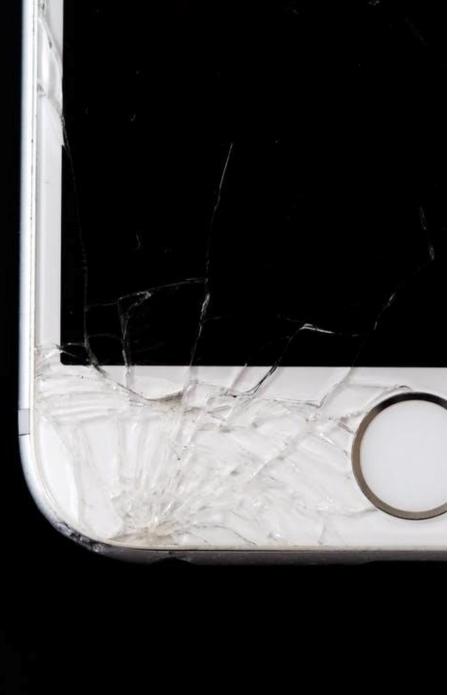
#### Net change (Longitudinal panellists)

Round 1	Round 2	Round 3
+33%	+24%	+28%
+21%	+14%	+25%
+17%	+16%	+21%

#### Slide 65



# Purchasing problems



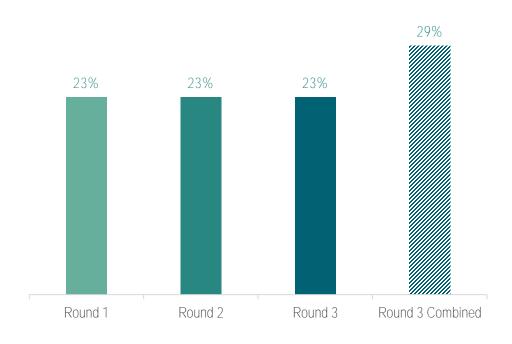
## Purchasing problems - Summary Consumer Protection

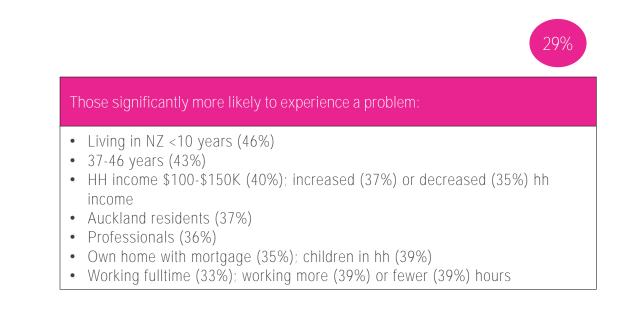
- Consistent with the previous rounds, in Round 3 23% reported experiencing a problem with something they had bought in the last six months (29% among the combined group), with problems with postal/courier/delivery services (25%), personal items (16%) and electronics/technology (15%) remaining most common. Between Rounds 2 and 3, the share citing problems with household appliances and furniture has increased from 11% to 18%.
- Delivery delays (41%), faulty products (31%) and poor quality (26%) continue to be the most common problems experienced.
- Consistent with Round 2, 62% of problematic purchases had been made online, either from a New Zealand business (45%) or a business located overseas (17%).
- Whilst 73% of respondents reported contacting the business directly to see a resolution, 13% took no action to address their problem (compared with 20% in Round 2). A lack of action was particularly common for problems with delivery services (24%).
- Satisfactory resolution of purchase problems has remained at just over a third (36%). The share of problems where a resolution was unsatisfactory has increased – up 6 percentage points to 22%. One in five (20%) problems were unresolved in Round 3.
- The **impact of purchasing problems on respondents' everyday life has increased** over the last six months, with 16% of respondents in Round 3 describing the impact as *significant*, this share up from 10% in Round 2. Of the four most common products/services where problems were experienced, the purchase of household appliances/furniture were most likely to have had at least some impact (92%), 26% reporting the impact as *significant*.

## **Purchasing problems**

Among the longitudinal panellists, 23% continue to report having experienced a problem with something they have bought over the last six months. Among the combined group, this share increases to 29%.

#### Problems experienced with anything purchased







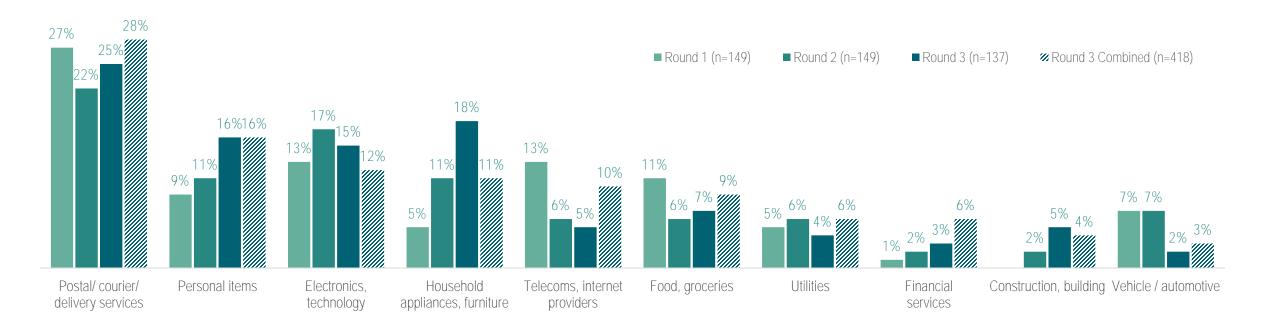
Consumer

## **Purchasing problems**

Among the 23% of respondents who had experienced a problem with something they had bought in the last six months, problems with postal/courier/delivery services continue to be most frequently mentioned (25% of those who experienced a problem). Problems with personal items (16%) and electronics (15%) also remain common. Between Rounds 2 and 3, the share citing problems with household appliances and furniture has increased – from 11% to 18% - whilst the frequency of mention of vehicle/automotive problems has declined – down from 7% to 2%.

Among the combined group, problems with postal/courier/delivery services is also the most common issue. This group is less likely to cite issues with household appliances (11%) but more likely to mention telecommunications and internet provider issues (10%).

#### Product/service most recently had problem with



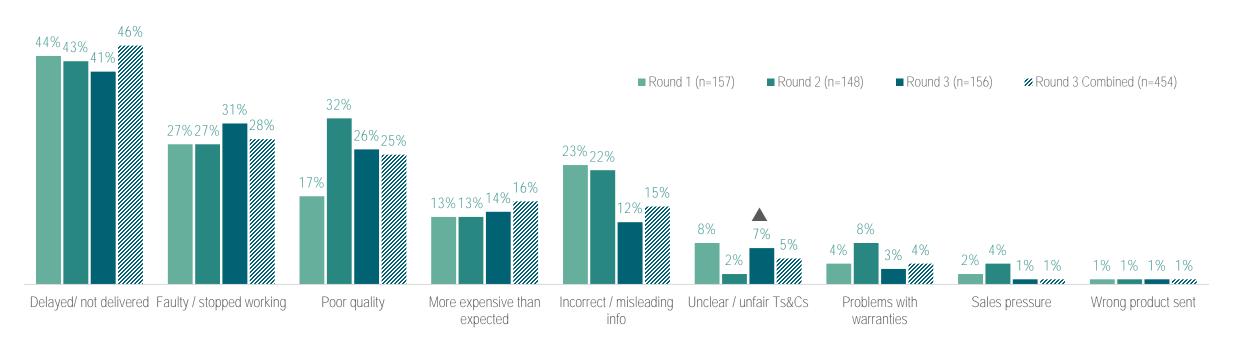
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# Purchasing problems – nature of problem

#### Consumer Protection

Of the 23% of respondents who reported a purchasing problems, the greatest share (41%) continue to describe the problem as delivery delays. The product being faulty/not working (31%) or being of poor quality (26%) also continue to be frequently mentioned problems. In Round 3 respondents are significantly more likely to cite problems with unclear or unfair terms and conditions (7%, up from 2% in Round 2).

The distribution of the nature of the problem is similar for combined respondents, although this group is more likely to cite problems with delivery delays. Faulty products/products stopping working is significantly more likely to be mentioned by those with a household income of <\$25K (50%)/personal income of <\$25K (40%). Young people (18-26 years) (29%), **Māori** (26%) and inner city residents (24%) are over-represented among those experiencing a purchase being more expensive than they expected. **Māori** (39%) are also over-represented among those experiencing problems with a poor quality product.



Nature of most recent problem with product/service

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# Purchasing problems – nature of problem



Among those whose most recent problem was with electronics and technology or household appliances/furniture, the most frequent problem was that the product was faulty or had stopped working (46% and 69% respectively). In contrast – but consistent with Round 2 - poor quality (36%) and delivery delays/non-delivery (45%) were the most common problem with personal items such as clothes. Those reporting a problem with misleading or incorrect information were most likely to have purchased electronics/technology (21%) or personal items/services (21%). As expected, for those purchasing postal, courier and delivery service, the key issue was delivery delays/non-delivery (91%).

Nature of problem	Total Of the 29% who had a problem:	Postal, courier, delivery services	Electronics, technology	Personal items	Household appliances
	Round 3 (Combined)				
Delayed/not delivered	46%	91%	29%	45%	15%
Faulty/stopped working	28%	5%	46%	33%	69%
Poor quality	25%	7%	32%	36%	36%
More expensive than expected	16%	4%	12%	12%	3%
Incorrect/misleading information	15%	4%	21%	21%	11%
Unclear/unfair Ts & Cs	5%	1%	5%	5%	2%
Problems with warranties, guarantees	4%	0%	4%	2%	0%
Sales pressure	1%	0%	0%	2%	2%
Wrong product sent	1%	1%	2%	2%	0%
Base:	N=454	n=115	n=52	n=68	n=45



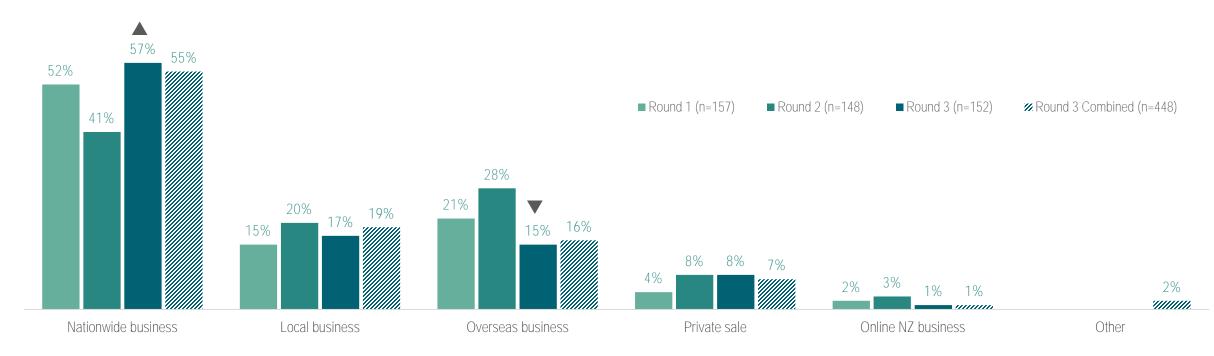
Base: n=410 (Those who had a problem with something they had purchased).

Green shading =Significantly less likely to have experienced this. Pink shading =Significantly more likely to have experienced this

# Purchasing problems – business types

Of the 23% who experienced a problem with a product/service they have purchased over the last six months, more than half (57%) had made their purchase from a nationwide retailer – this share up significantly from Round 2 (41%). In contrast, the share having made their problematic purchase from an overseas business has declined significantly over the last six months, down from 28% to 15%.

The distribution of purchases by business type are similar for the combined group. **Māori** (30%) and males (26%) are over-represented among those making a problematic purchase from a local business. Asian respondents (19%) and those aged 27-36 years (14%) are over-represented among those making a problematic purchase via a private sale.



#### Type of business/retailer purchased from



▲ Denotes statistically significant increase from previous round ▼ Denotes statistically significant decline from previous waved

Consumer

## **Purchasing problems – business types**

Purchased from	Total	March/April '22						
	Of the 29% who had a <b>problem</b>	Delivery services	Personal items/services	Electronics/ technology	Household appliances			
	Round 3 (Combined)							
Nationwide business	55%	52%	43%	37%	49%			
Local business	19%	17%	18%	22%	32%			
Overseas business	16%	24%	23%	22%	9%			
Private sale	7%	5%	10%	14%	4%			
Online NZ business	1%	<1%	4%	1%	6%			
Base	N=406	n=113	n=66	n=49	n=45			

For all four of the most common products/services where problems occurred, purchases were most likely to have been made from nationwide business. – including 52% of all problematic purchases related to delivery services. A quarter of delivery service problems (24%) were associated with purchases from overseas businesses.

Products/services being more expensive than expected (e.g. hidden fees or unexpected charged) (33%) or of poor quality (28%) are significantly more likely to have been purchased from a local business. In contrast to Round 2, where delivery issues were problematic across all business types, in Round 3 delivery delays are significantly more likely to be mentioned in relation to overseas businesses (25%).

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Purchased from	Delivery issues	Faulty	Poor quality	More expensive
Nationwide business	51%	59%	47%	58%
Overseas business	25%	9%	13%	5%
Local business	16%	24%	28%	33%
Private sale	6%	6%	10%	4%
Online NZ business	1%	3%	2%	0%
Base	n=207	n=122	n=112	n=72

#### Base: Those who had a problem with something they had purchased.

Green shading =Significantly less likely to have experienced this. Pink shading =Significantly more likely to have experienced this

Consumer

Protection

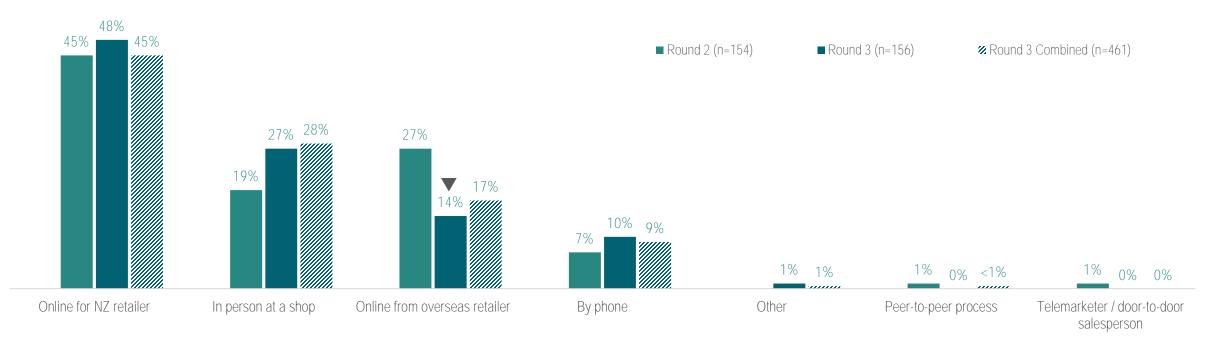
# **Purchasing problems – purchase types**



Of the 23% of respondents who experienced a purchase problem over the six months to March/April '22, the greatest share (48%) had made the purchase online from a New Zealand retailer, this share similar to Round 2. In total, 62% of problematic purchases has been made online – down from 70% in Round 2. (due to a significant decline in the share of problematic purchased from overseas online retailers – down 13 percentage points to 14%). Just over a quarter of problematic purchases (27%) had been made in person in a retail store.

Results for the combined group are similar. Those with a household income of \$25-\$50K (43%) and males (35%) are over-represented among those who made a problematic purchase in person at a shop, whilst those with a personal income of <\$25K (20%), **Māori** (17%) and females (13%) are over-represented among those making a problematic purchase by phone. Asians are over-represented among those making a problematic purchase online from an overseas retailer or marketplace (26%).

How purchase was made





Base: Those who had a problem with something they had purchased. Note that this question was asked for the first time in Round 2 (August '21). ▲ Denotes statistically significant increase from previous round

▼ Denotes statistically significant decline from previous round

# **Purchasing problems – purchase types**

With the exception of household appliances and furniture, for the other three most common products/services where problems occurred, purchases were most likely to have been made online, including 83% of all problematic purchases related to delivery services. More than half of problematic purchases of household appliances and furniture (58%) had been made in person in a retail store.

Purchased from	Total Of the 29% who had a problem	Delivery services	Personal items/services	Electronics/ technology	Household appliances
Online from an NZ retailer	45%	63%	55%	38%	25%
Online from overseas retailer	17%	20%	24%	21%	10%
Total online	62%	83%	79%	59%	35%
In person at a shop	28%	11%	21%	38%	58%
By phone	9%	3%	1%	3%	8%
Peer-to-peer process	<1%	0%	0%	0%	0%
Base	N=461	n=44	n=29	n=27	n=45



Base: n=461 (Those who had a problem with something they had purchased). Green shading =Significantly less likely to have experienced this. Pink shading =Significantly more likely to have experienced this

# **Purchasing problems – purchase types**



Delivery issues continue to be most problematic for products/services purchased online, 78% of all respondents with postal/delivery issues reporting having made their purchase this way. In contrast, issues with products being faulty/stopping working, being of poor quality or more expensive than anticipated were significantly more likely to occur with products/services purchases instore from a person (almost half of faulty products being purchased this way).

Purchased from	Total Of the 29% who had a problem	Delivery issues	Faulty	Poor quality	More expensive
Online from an NZ retailer	45%	54%	29%	32%	35%
Online from overseas retailer	17%	24%	8%	15%	7%
Total online	62%	78%	37%	47%	42%
In person at a shop	28%	14%	49%	46%	43%
By phone	9%	6%	14%	7%	13%
Peer-to-peer process	<1%	0%	0%	0%	2%
Base	N=461	n=210	n=127	n=115	n=72



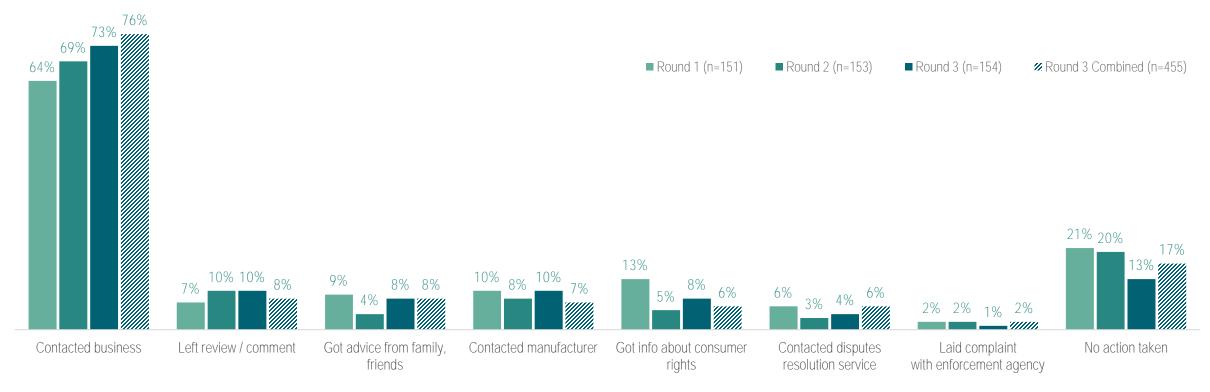
Base: n=461 (Those who had a problem with something they had purchased). Green shading =Significantly less likely to have experienced this. Pink shading =Significantly more likely to have experienced this

# Purchasing problems – action taken

#### Consumer Protection

Of the 23% of respondents who reported a problem with a purchase in the six months to March/April '22, by far the greatest share (73%) reported that they contacted the business directly. Ten percent reported contacting the manufacturer, 8% got advice from family or friends and a further 8% sought information about consumer rights. In Round 3, 13% of respondents with a problematic purchase reported taking no action, this share down from 20% six months earlier.

The distribution of actions taken is similar for the combined group. Pacific respondents reported being significantly more likely to contact the manufacturer (29%), get advice from family and friends (23%) and get information about their rights as a consumer (18%). Māori (16%) and those aged 37-46 years (14%) are over-represented among those who left a review or comment on a website or social media.



#### Action(s) taken to try to solve problem

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Base: Those who had a problem with something they had purchased. Multiple responses permitted so graph/table may total more than 100%

▼ Denotes statistically significant decrease from previous round

## Purchasing problems – action taken

Consumer Protection

For all four of the most common products/services where problems occurred, contacting the business directly was the most frequently-cited course of action taken, this share being especially high among those trying to resolve problems with electronics and technology (80%) (this is consistent with Round 2). Those experiencing a problem with household appliances or furniture were significantly more likely to contact a manufacturer (19%). As in Round 2, of the four most common products/services, those whose problem was related to postal or delivery services were most likely to have not taken any action towards as a resolution (24%).

Action taken	Total Of the 29% who had a problem:	Postal, courier, delivery services	Electronics, technology	Personal items	Household appliances
	Round 3 (Combined)				
Contacted business directly	76%	74%	80%	73%	74%
Left review/comment	8%	7%	11%	13%	5%
Got advice from family, friends	8%	5%	10%	6%	6%
Contacted manufacturer	7%	2%	4%	9%	19%
Got info about consumer rights	6%	3%	8%	1%	10%
Contacted disputes resolution service	6%	2%	7%	4%	4%
Laid complaint with enforcement agency	2%	<1%	2%	0%	0%
No action taken	17%	24%	14%	13%	14%
Base:	N=455	n=115	n=52	n=68	n=45

### gravitas<mark>OPG</mark>

Base: Those who had a problem with something they had purchased. Multiple responses permitted so graph/table may total more than 100% Green shading =Significantly less likely to have experienced this. Pink shading =Significantly more likely to have experienced this

## Purchasing problems – action taken

For each of the four most common purchasing problems, respondents are most likely to contact the business directly, with those experiencing a faulty product/a product that stopped working being significantly more likely to do this (85%). Getting advice from family/friends is particularly common among those who experienced a product/service more expensive than they expected (17%). Respondents experiencing quality issues are over-represented among those seeking information about consumer rights (12%). Of the four most common purchasing problems, respondents who had experienced a product/service more expensive than expected were most likely to have taken no action at all (21%).

Action taken	Total Of the 29% who had a problem:	Delivery issues	Faulty	Poor quality	More expensive
	Round 3 (Combined)				
Contacted business directly	76%	78%	85%	69%	72%
Left review/comment	8%	11%	3%	12%	13%
Got advice from family, friends	8%	10%	9%	13%	17%
Contacted manufacturer	7%	7%	12%	12%	10%
Got info about consumer rights	6%	5%	6%	12%	11%
Contacted disputes resolution service	6%	7%	5%	8%	5%
Laid complaint with enforcement agency	2%	1%	<1%	2%	5%
No action taken	17%	17%	11%	19%	21%
Base:	N=455	n=209	n=127	n=115	n=72

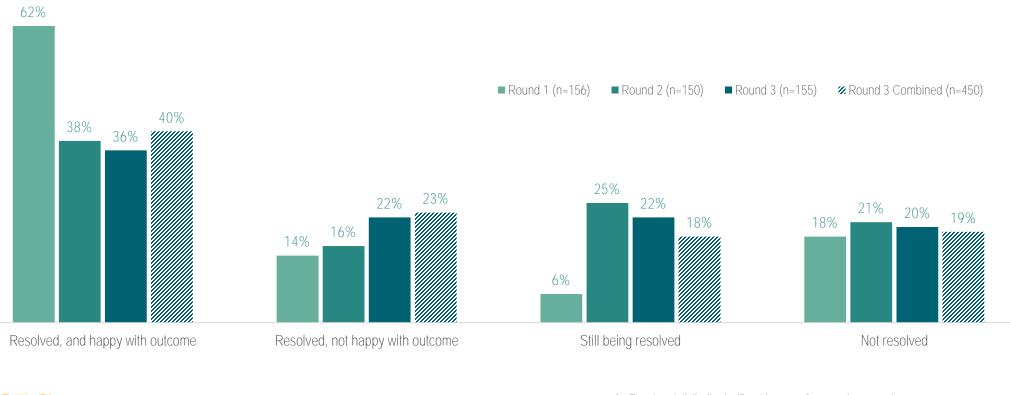
### gravitas<mark>OPG</mark>

Base: Those who had a problem with something they had purchased. Multiple responses permitted so graph/table may total more than 100% Green shading =Significantly less likely to have experienced this. Pink shading =Significantly more likely to have experienced this

## **Purchasing problems – resolution status**

The extent to which problems have been resolved to the satisfaction of the purchaser has remained stable over the last six months, 36% reporting that their problematic purchase had been resolved and that they were happy with the outcome. A further 22% reported that their problem had been resolved but they were not happy with the outcome. A further 22% were still awaiting a resolution. Results for the combined group are similar.

#### Purchase problem resolution status



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▲ Denotes statistically significant increase from previous round

▼ Denotes statistically significant decrease from previous round

Consumer

Protection

# Purchasing problems – resolution status

Resolution status	Total Of the 29% who had a problem:	Postal, courier, delivery services	Electronics, technology	Personal items	Household appliances
	Round 3 (Combined)				
Resolved, and happy with outcome	40%	54%	21%	42%	42%
Resolved, not happy with outcome	23%	19%	20%	11%	25%
Still being resolved	18%	10%	37%	21%	13%
Not resolved	19%	16%	22%	26%	20%
Base:	N=450	n=109	n=48	n=68	n=45

With the exception of electronics/technology, the greatest share of purchase problems are resolved and respondents were happy with the outcome. Postal/delivery services are significantly more likely to have been positively resolved (54%). However, 37% of those with problematic electronics/technology purchases report that no resolution has yet been achieved. Those with issues with personal items are over-represented among those reporting no resolution has been achieved.

Rates of positive resolution are similar across the four most common purchase problems with the exception of poor quality (only 33% resolved to the **respondent's** satisfaction). In contrast, poor quality issues were significantly more likely to have achieved a negative resolution (31%) or to have achieved no resolution at all (22%)

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Base: Those who had a problem with something they had purchased.

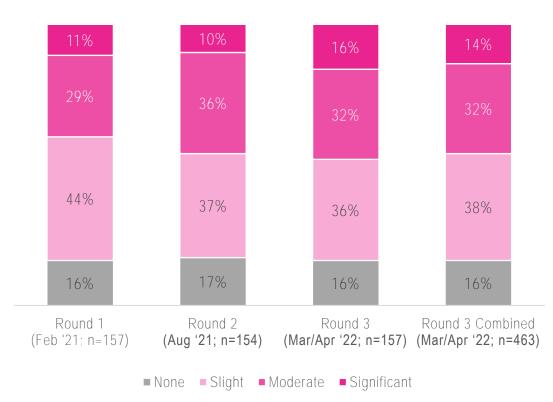
Green shading = Significantly less likely to have experienced this. Pink shading = Significantly more likely to have experienced this

Resolution status	Total Of the 29% who had a problem:	Delivery issues	Faulty	Poor quality	More expensive
	Round 3 (Combined)				
Resolved, and happy with outcome	40%	43%	49%	33%	42%
Resolved, not happy with outcome	23%	21%	18%	31%	31%
Still being resolved	18%	17%	19%	14%	11%
Not resolved	19%	19%	14%	22%	16%
Base:	N=450	n=202	n=125	n=115	n=72

# Purchasing problems – impact on everyday life

The impact of purchasing problems on **respondents'** everyday life has increased over the last six months, with 16% of respondents in Round 3 describing the impact as significant, this share up from 10% in Round 2. Of the four most common products/services where problems were experienced, the purchase of household appliances/furniture were most likely to have had at least some impact (92%).

#### Impact of purchase problem on everyday life



Purchased from	Postal, courier, delivery services	Electronics, technology	Personal items	Household appliances
Significant	8%	8%	<11%	26%
Moderate	24%	44%	37%	37%
Slight	46%	37%	47%	29%
At least some impact	78%	89%	84%	92%
None	22%	11%	16%	8%
Base:	n=115	n=52	n=68	n=45

Purchased from	Delivery issues	Faulty	Poor quality	More expensive
Significant	12%	16%	12%	23%
Moderate	29%	38%	35%	41%
Slight	39%	35%	38%	27%
At least some impact	80%	89%	85%	91%
None	20%	11%	15%	9%
Base:	N=210	n=127	n=115	n=73

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Consumer

Protection





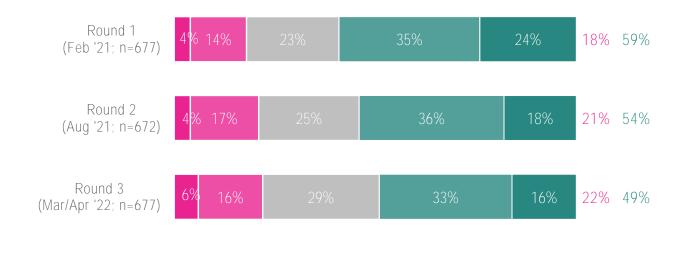
# Wellbeing – Summary

#### Consumer Protection

- Of the three wellbeing indicators considered, perceptions of financial wellbeing have declined most notably over the last six months, now less than half of respondents (44%) describing their financial wellbeing positively. Almost a third (30%) rate their financial wellbeing as *not so good* or *poor*, with 'at risk consumers' over-represented among this group.
- Perceptions of overall life satisfaction (48% good or very good) have also declined from six months ago (54%). Almost a quarter of respondents (23%) now describe their overall life satisfaction as *not so good* or *poor*, compared with 16% in Round 1 and 19% in Round 2. Among the combined group, the share rating their overall life satisfaction negatively is higher at 27%.
- This round, only half of respondents (49%) rate their mental wellbeing positively, positive perceptions declining over the last six months down from 54% in Round 2. Around one in five (22%) continue to rate their overall mental wellbeing as *not so good* or *poor*. Among the combined group, the share rating their mental wellbeing negatively is even higher, at 27%.
- As in Round 2, in Round 3 respondents anticipated experiencing notable improvements in all three aspects of wellbeing over the following six months. None of these improvements eventuated.
- Whilst respondents continue to be optimistic of improvements to their mental wellbeing and overall life satisfaction over the next six months, the extent of these changes is more muted than in Rounds 1 and 2. For the first time since monitoring began, respondents are less optimistic about their financial wellbeing, the net anticipated change being a 3 percentage point shift to being worse off. The increased pessimism about financial wellbeing is even more evident for the combined group, the net anticipated change being a 10 percentage point decline in financial wellbeing over the next six months.

# **Mental wellbeing**

This round, only half of respondents (49%) rate their mental wellbeing positively, positive perceptions of mental wellbeing declining over the last six months – down from 54% in Round 2. Similar to Round 2, more than one in five (22%) rate their overall mental wellbeing as *not so good* or *poor*. Among the combined group, whilst the share describing their mental wellbeing positively is similar (47%), a significantly higher share (27%) rate their mental wellbeing negatively.



 Round 3 Combined (Mar/Apr '22; n=1595)
 5%
 22%
 26%
 32%
 15%
 27%
 47%

 Poor
 Not so good
 Neutral
 Good
 Very good

#### Those significantly more likely to be not so good/poor:

- Looking for work (50%)
- Taranaki residents (45%)
- Decrease in hh (39%), personal (37%) income
- Renting (33%)

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27%

# Mental wellbeing over time – by Round 2 response

Current mental wellbeing

	Very good (n=124)	Good (n=240)	Neutral (n=169)	Not so good (n=113)	Poor (n=25)	Total positive (n=364)	Total negative (n=138)
Increase from Wave 2		19% (7%)	30% (8%)	42% (7%)	62% (1%)		41% (9%)
Stable from Wave 2	47% (9%)	44% (16%)	47% (12%)	41% (7%)	38% (2%)	71% (38%)	59% (12%)
Decrease from Wave 2	53% (10%)	37% (13%)	23% (6%)	17% (3%)		29% (16%)	

#### Round Two (August '21)



Round Three (March/April '22)

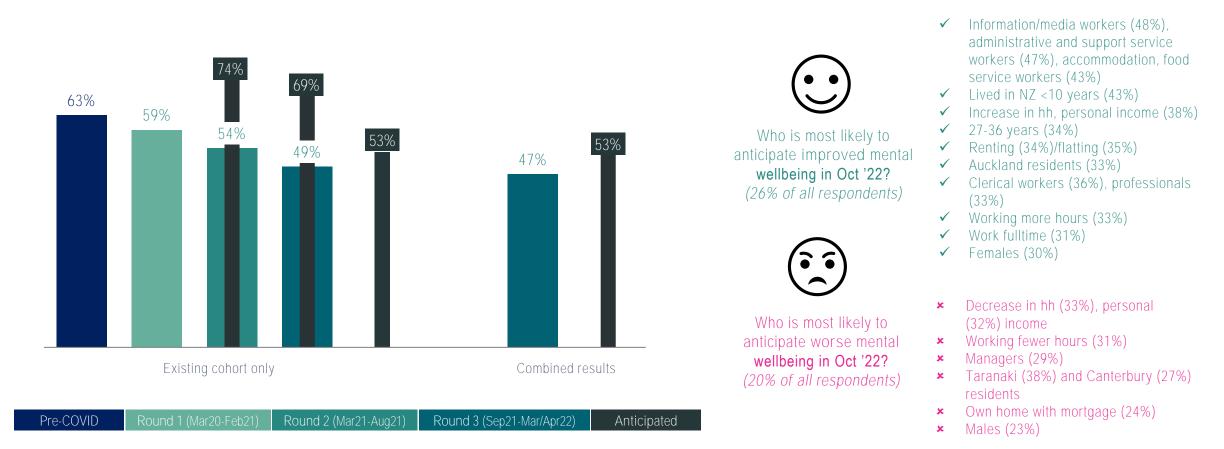
Consumer

Protection

## Mental wellbeing over time

Positive perceptions of mental wellbeing have declined 14 percentage points from prior to the first COVID-19 lockdown in March '20 to March/April '22. Despite considerable optimism in Rounds 1 and 2 that their mental wellbeing would improve over the coming six months, in reality, mental wellbeing has declined round-on-round. Whilst respondents are optimistic that their mental wellbeing will improve over the six months to October '22, the net anticipated change (+4 percentage points) is considerably lower than in Rounds 1 (+15) and 2 (+15).

Among the combined group, the overall anticipated net change is also positive, 53% anticipating rating their mental wellbeing as good or very good in six months' time.



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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

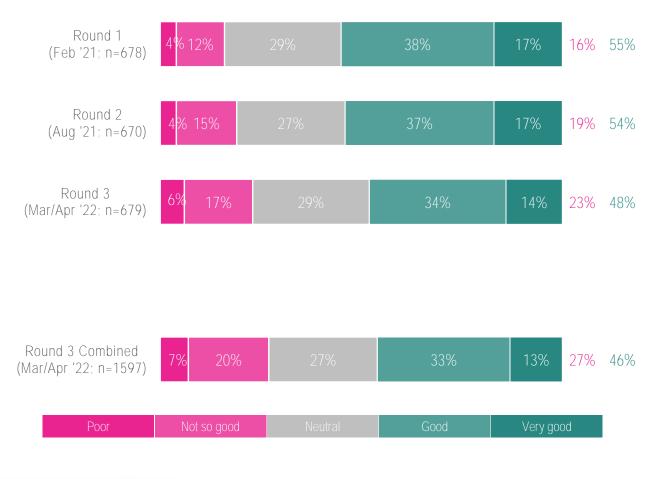
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## **Overall life satisfaction**

#### Consumer Protection

This round, less than half of respondents (48%) describe their overall life satisfaction positively, this share having declined significantly from 54% six months ago. Almost a quarter of respondents (23%) now describe their overall life satisfaction as *not so good* or *poor*, compared with 16% in Round 1 and 19% in Round 2. Among the combined group, the share rating their overall life satisfaction negatively is higher – at 27%.



Those significantly more likely to be not so good/poor:
<ul> <li>Looking for work (59%); working fewer hours (38%)</li> <li>Labourers (43%)</li> <li>Renting (37%)</li> <li>HH income &lt;\$50K (34%)/personal income &lt;\$25K (34%); decrease in hh personal income (40%)</li> <li>Asian (33%)</li> <li>Living with adult family members (32%)</li> </ul>

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26%

# **Overall life satisfaction over time – by Round 2 response**

Consumer Protection

Current overall life satisfaction

				(/ (agaot _ ) )			
	Very good (n=111)	Good (n=250)	Neutral (n=181)	Not so good (n=100)	Poor (n=27)	Total positive (n=361)	Total negative <i>(n=127)</i>
Increase from Wave 2		15% (5%)	23% (6%)	43% (6%)	64% (3%)		39% (7%)
Stable from Wave 2	44% (7%)	52% (20%)	50% (13%)	39% (6%)	36% (2%)	72% (39%)	61% (12%)
Decrease from Wave 2	56% (9%)	33% (12%)	27% (7%)	18% (3%)		28% (15%)	

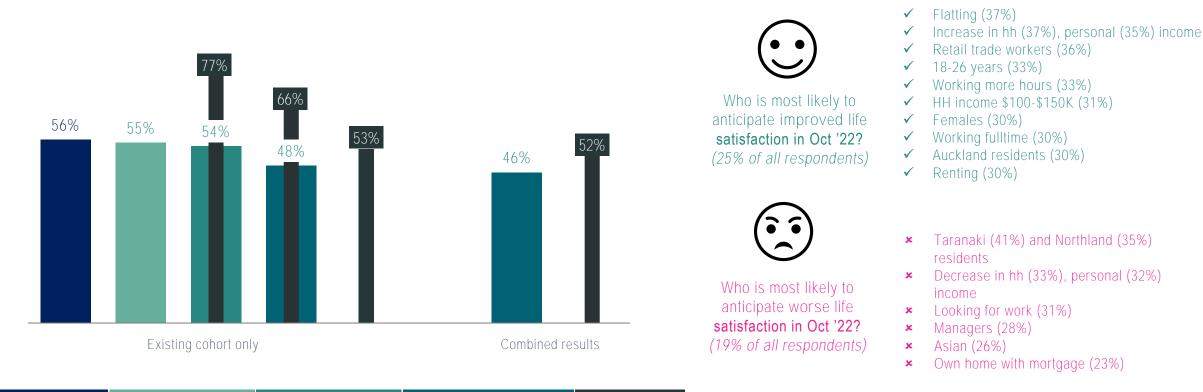




## **Overall life satisfaction over time**

# r time

Despite considerable optimism round-on-round, actual positive perceptions of overall life satisfaction have declined over time, falling 8 percentage points from prior to the first COVID-19 lockdown in March '20 to March/April '22. However, respondents continue to be optimistic that their overall life satisfaction will improve over the next six months – although this optimism is considerably more muted than in previous rounds. Results are similar for the combined group, this group also anticipating a net positive change in overall life satisfaction, 52% anticipating giving a *good* or *very good* rating by October '22.



#### Pre-COVID Round 1 (Mar20-Feb21) Round 2 (Mar21-Aug21) Round 3 (Sep21-Mar/Apr22) Anticipated

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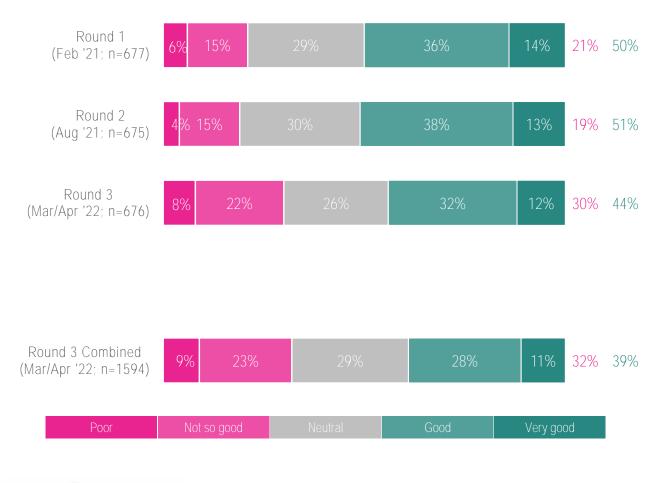
Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

Consumer

# **Financial wellbeing**

#### Consumer Protection

Perceptions of overall financial wellbeing have declined significantly over the last six months, now less than half of respondents (44%) describing their financial wellbeing positively. Almost a third (30%) rate their financial wellbeing as *not so good* or *poor*. Among the combined group, perceptions of financial wellbeing are even less positive, only 39% giving a rating of *good* or *very good*. **'At** risk **consumers'** are over-represented among those describing their financial wellbeing negatively.



#### Denotes statistically significant decline from previous round

• HH income <\$50K (48%)/personal income <\$25K (48%); decrease in

Those significantly more likely to be not so good/poor:

• Renting (47%), flatting (41%); children in hh (42%)

• Looking for work (67%)

• Working fewer hours (46%)

18-26 years (40%)Females (35%)

personal (50%), hh (49%) income

• Māori (45%), Pacific Peoples (45%)

32%

# Financial wellbeing over time – by Round 2 response



	Very good (n=91)	Good (n=256)	Neutral (n=204)	Not so good (n=98)	Poor (n=25)	Total positive (n=347)	Total negative <i>(n=123)</i>
Increase from Wave 2		10% (4%)	19% (6%)	27% (4%)	48% (1%)		23% (4%)
Stable from Wave 2	59% (8%)	56% (21%)	41% (12%)	53% (8%)	52% (2%)	73% (38%)	77% (14%)
Decrease from Wave 2	41% (6%)	34% (13%)	40% (12%)	20% (3%)		27% (14%)	

#### Round Two (August '21)



Round Three (March/April '22)

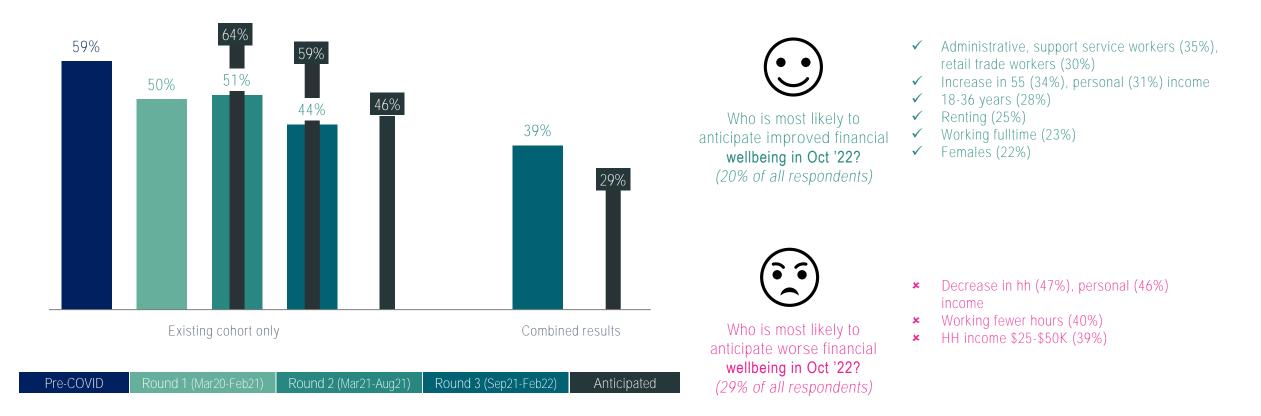
Consumer

Protection

# **Overall financial wellbeing over time**

Positive perceptions of overall financial wellbeing declined significantly with the arrival of COVID-19, the share describing their financial wellbeing as *good* or *very good* falling 15 percentage points from prior to the first COVID lockdown to March/April '22. Despite considerable optimism in Rounds 1 and 2 that financial wellbeing would improve over the following six months, in reality, the share who describe their financial wellbeing positively has declined, especially over the last six months.

Similar to the other two measures, while respondents continue to be optimistic that their overall financial wellbeing will improve over the next six month, this optimism is considerably more muted than in previous rounds. The increased pessimism about financial wellbeing is also evident for the combined group, the net anticipated change being a 10 percentage point decline in financial wellbeing over the next six months.



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Note: Pre-COVID figures have been calculated by adding/subtracting the net change since COVID score from the current confidence level; future figures have been calculated by adding/subtracting the net change over the next six months score from the current confidence level.

Consumer

Protection



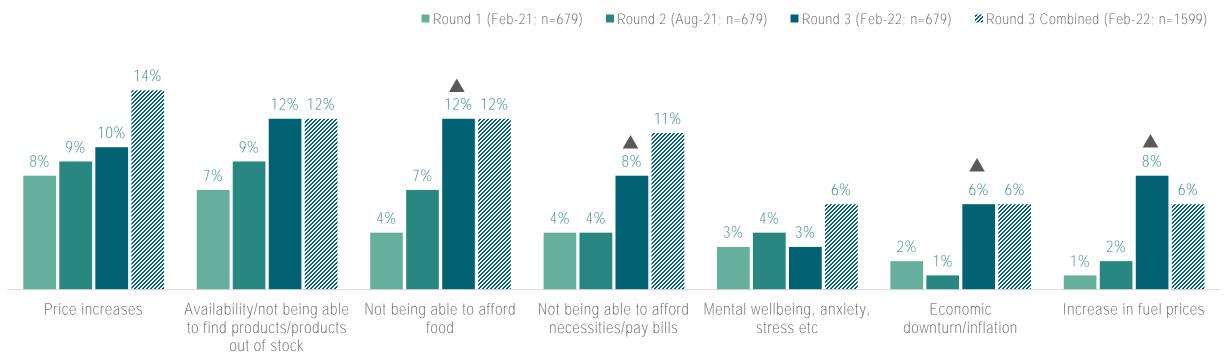
### **Consumer concerns**

When asked unprompted what their biggest concern as a consumer is currently, the greatest share (41%) said that they do not have any concerns (27% - down from 33% in Round 2) or could not think of any (14%).

Among the longitudinal panellists, the most frequently mentioned concerns are product availability (12%) and not being able to afford food (12% - mention up significantly from 7% in Round 2). In Round 3 panellists are also significantly more likely to mention concerns related to not being able to afford necessities/pay bills (8%, up from 4% in Round 2), increasing fuel prices (8%, up from 2%) and the economic downturn generally/inflation (6%, up from 1%). In contrast, respondents are less concerned about another COVID lockdown (from 3% in Round 1 to less than 1% in Round 3) and fears associated with over-spending and impulse purchasing (3% in Round 1 down to 1% in Round 3).

Among the combined group, price increases is the most frequently mentioned concern (14%), with mental wellbeing also being notably more likely to be mentioned by the combined group (6%).

#### As a consumer, my biggest concern is ...





Base: All respondents who answered this question. Graph shows concerns mentioned by 5% or more of respondents. A full list of concerns is provided in the Appendix.

▲ Denotes statistically significant increase from previous round

### **Consumer concerns**

### Who is more likely to be concerned about particular issues? (Combined group)

	% concerned	Significantly higher for:
Price increases	14%	Professionals (19%)
Product availability	12%	HH income \$150K+ (20%) Increased hh, personal income (18%) Professionals (16%)
Food affordability	12%	67 years + (18%); not working, not looking for work (18%) HH income <\$25K (18%)/personal income <\$25K (17%) Females (14%)
Affordability of necessities, pay bills etc	11%	Labourers (26%), agricultural/forestry/fishing workers (21%) Personal income <\$25K (17%) Females (14%)
Mental wellbeing	6%	Living with adult family members (9%); children in hh (9%) Females (8%)
Economic downturn, inflation	6%	Asian (10%) HH income \$150K+ (10%)/personal income \$100-\$150K (14%) Professionals (9%)
Fuel cost increases	6%	Rural dwellers (10%) M <b>āori (10%)</b>
Wages, salaries not increasing	5%	Public administration (13%), agriculture/forestry/fishing (12%), manufacturing (11%) workers Pacific Peoples (10%) Personal income \$75-\$100K (9%)
Job security	5%	Pacific Peoples (10%) Decreased personal (9%), hh (8%) income
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### **Consumer concerns - themes**

For the combined group, each of the consumer concerns raised has been grouped into seven over-arching themes. The graph shows the relative frequency of mention of the key themes in Round 3, and most commonly-raised concerns within each. In Round 3 more than half of all concerns relate to affordability (51%).

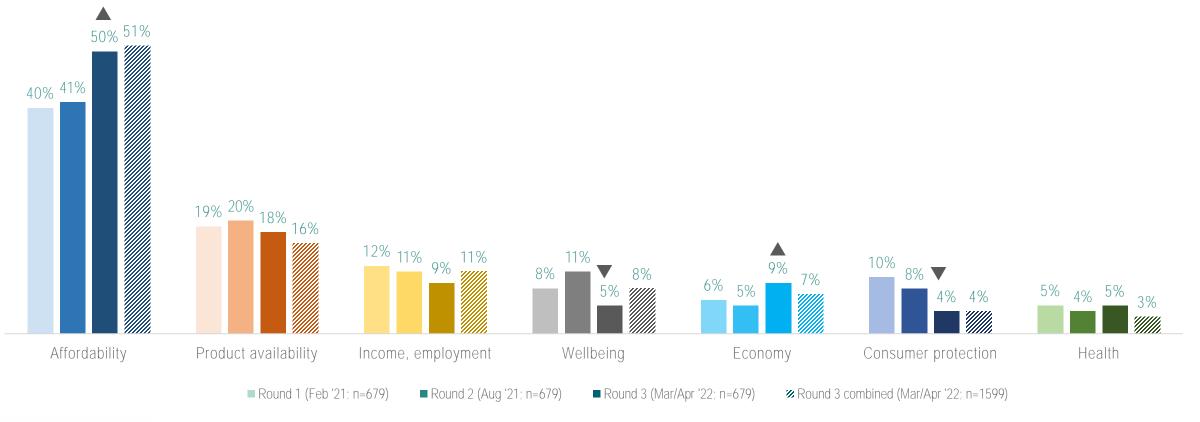
Affordability (51%)						Product/service av (16%		ty, ad	cess	Wellbeing	(8%)		
													Uncertainty fear
										Mental heal	th - anviat		Isolation from others
										stre		у,	Other
	Necessities					Not able to find produc stock		ice/ ou	it of	Economy	(7%)		
Price increases							Short of trades		Other				Govt handling
						Delivery delays	people	Health care	Housing				of economy
			intere		es/	Income/employme	nt (11%	) )		Economic de inflatio			Other
	Fuel		ho	ousing Ove						Consur protectior		Heal	th (3%)
	Utilities	Rent		spend	ding Un-		Job sec	uritv		Faulty products	Other	Catch COV	
Food	Other	Inability to		Heal th	plan ned exp	No increases in	Vax ma		Other	Sustain ability	Online security	Gene	ral

# **Consumer concerns – changes in themes over time**

As in previous rounds, longitudinal panellists are most likely to have concerns about affordability – including price increases generally, their ability to pay for food and other necessities, and increases in the cost of fuel (50%). The share citing affordability concerns has increased significantly (by 9 percentage points) from six months ago. The share expressing concerns related to the economy (the economic downturn/inflation and the **government's** handling of the economy) has also increased since August '21 – up from 5% to 9% of respondents. In contrast, longitudinal panellists are significantly less likely to mention wellbeing or consumer protection-related concerns in Round 3.

The frequency of mention of themes is similar for the combined group, except that this group is significantly more likely to express concerns about wellbeing (mental health, anxiety, stress, sense of isolation etc).

Themes in consumer concerns



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▲ Denotes statistically significant increase from previous round ▼ Denotes statistically significant decline from previous round

Slide 98

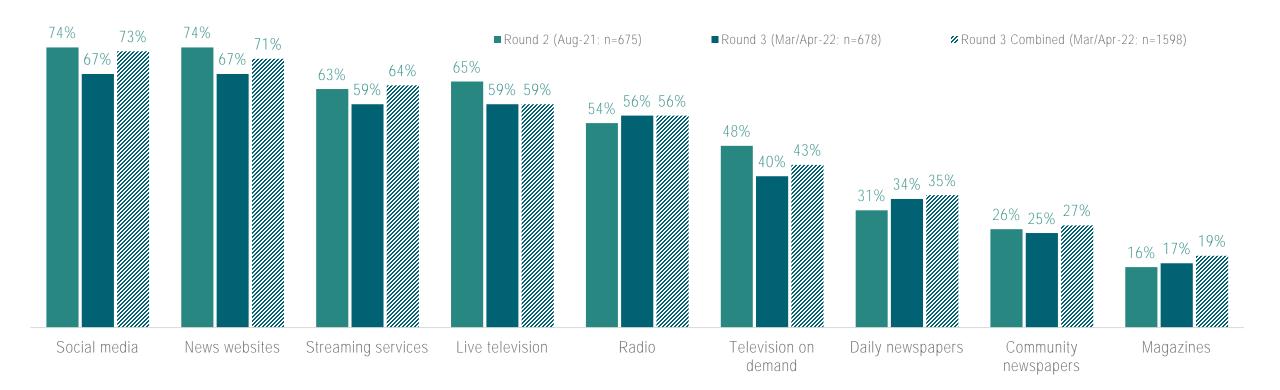
Consumer

Protection



Social media (73%) and news websites (71%) are the media most frequently used by respondents. More than half reported having viewed streaming services (64%) or live television (59%) or listening to the radio (56%) in the previous seven days. Newspapers and magazines were least likely to have been read in the previous seven days.

Media use in the previous 7 days



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Base: All respondents who answered this question. Note: This question was asked for the first time in Round 2 (August '21).

### Who is more/less likely to be using particular media? (Combined group)

	% using	Significantly more likely:	Significantly less likely:
Social media	73%	<ul> <li>Flatting (90%)</li> <li>Retail trade (89%), professional/scientific/technical (86%)</li> <li>Pacific Peoples (86%)</li> <li>Renting (85%)</li> <li>18-56 years (84%)</li> <li>Children in HH (84%)</li> <li>Education/training (84%)</li> <li>Females (83%)</li> <li>HH income \$100K+ (82%)</li> <li>Work fulltime (79%)</li> </ul>	<ul> <li>Rural dwellers (64%)</li> <li>Males (63%)</li> <li>HH income &lt;\$50K (63%)</li> <li>Couple only (60%)</li> <li>Bay of Plenty (59%) and Northland (58%) residents</li> <li>Not working, not looking for work (57%)</li> <li>Own home, no mortgage (49%)</li> <li>57 years + (48%)</li> </ul>
News websites	71%	<ul> <li>Public admin (87%)</li> <li>Wellington residents (81%)</li> <li>Personal income \$75-\$150K (81%)</li> <li>HH income \$75K+ (80%)</li> <li>Income in HH income (77%)</li> <li>Own home with mortgage (76%)</li> </ul>	<ul> <li>Renting (67%)</li> <li>Not working, not looking for work (66%)</li> <li>Māori (64%)</li> <li>Live alone (61%)</li> <li>HH income &lt;\$25K (59%)</li> <li>67 years + (58%)</li> <li>Waikato residents (56%)</li> </ul>
Streaming services	64%	<ul> <li>Financial services (88%)</li> <li>Flatting (82%)</li> <li>HH income \$100K+ (77%)</li> <li>18-36 years (75%)</li> <li>Children in HH (75%)</li> <li>Increase in HH income (74%)</li> <li>Renting (70%)</li> <li>Females (69%)</li> <li>Work fulltime (68%)</li> <li>New Zealand European (67%)</li> </ul>	<ul> <li>Males (58%)</li> <li>Not working, not looking for work (57%)</li> <li>Rural dwellers (56%)</li> <li>HH income &lt;\$50K (52%)</li> <li>Live alone (52%)</li> <li>Own home, no mortgage (49%)</li> <li>57 years + (47%)</li> </ul>

Who is more/less likely to be using particular media? (Combined group)

	% using	Significantly more likely:	Significantly less likely:
Live television	59%	<ul> <li>Own home, no mortgage (82%)</li> <li>47 years + (77%)</li> <li>Not working, not looking for work (72%)</li> <li>Live alone (69%)</li> <li>HH income \$25-\$50K (68%)</li> <li>Couple only (68%)</li> <li>Males (64%)</li> <li>New Zealand European (64%)</li> <li>Inner city dwellers (52%)</li> </ul>	<ul> <li>Females (54%)</li> <li>Own home with mortgage (54%)</li> <li>Work fulltime (54%)</li> <li>Auckland residents (52%)</li> <li>Renting (48%)</li> <li>Renting (46%)</li> <li>HH with children 0-4 years (45%)</li> <li>Retail trade (45%)</li> <li>18-46 years (43%)</li> <li>Professional/scientific/technical (41%)</li> <li>Asian (40%)</li> <li>Flatting (34%)</li> </ul>
Radio	56%	<ul> <li>Own home, no mortgage (72%)</li> <li>Construction (72%)</li> <li>47 years + (67%)</li> <li>Canterbury residents (65%)</li> <li>Live alone (65%)</li> <li>New Zealand European (62%)</li> <li>Couple only (61%)</li> </ul>	<ul> <li>Auckland residents (51%)</li> <li>18-46 years (46%)</li> <li>Flatting (46%)</li> <li>Asian (37%)</li> </ul>
Television on demand	43%	<ul> <li>Females (47%)</li> <li>New Zealand European (47%)</li> </ul>	<ul><li>Males (39%)</li><li>Asian (24%)</li></ul>

Who is more/less likely to be using particular media? (Combined group)

	% using	Significantly more likely:	Significantly less likely:
Daily newspapers	35%	<ul> <li>67 years + (58%)</li> <li>Own home, no mortgage (53%)</li> <li>Agriculture, forestry, mining (48%)</li> <li>Couple only (42%)</li> <li>Not working, not looking for work (42%)</li> <li>Males (39%)</li> </ul>	<ul> <li>Females (31%)</li> <li>Asians (27%)</li> <li>Renting (26%)</li> <li>18-36 years (25%)</li> <li>Retail trade (20%)</li> </ul>
Community newspapers	27%	<ul> <li>Own home, no mortgage (46%)</li> <li>47 years + (42%)</li> <li>Not working, not looking for work (41%)</li> <li>Rural dwellers (38%)</li> <li>HH income \$25-\$50K (37%)</li> <li>Live alone (34%)</li> <li>Personal income &lt;\$25K (33%)</li> <li>Couple only (31%)</li> <li>New Zealand European (30%)</li> <li>Males (30%)</li> </ul>	<ul> <li>Females (24%)</li> <li>Auckland residents (21%)</li> <li>Work fulltime (21%)</li> <li>HH income \$150K+ (18%)</li> <li>Renting (18%)</li> <li>Increase in working hours (18%)</li> <li>Asians (17%)</li> <li>Flatting (17%)</li> <li>18-46 years (14%)</li> <li>Retail trade, professional/scientific/technical (11%)</li> </ul>
Magazines	19%	<ul> <li>67 years + (39%)</li> <li>Own home, no mortgage (33%)</li> <li>HH income \$25-\$50K (25%)</li> <li>Not working, not looking for work (25%)</li> <li>Couple only (24%)</li> <li>New Zealand European (22%)</li> </ul>	<ul> <li>Work fulltime (16%)</li> <li>Renting (13%)</li> <li>Asian (11%)</li> <li>Increase in working hours (11%)</li> <li>27-46 years (10%)</li> </ul>



### **Appendix 1 - Questionnaire**

#### COVID-19 Impacts Survey: Round Three - What's New?

Thank you for taking part in the Ministry of Business, Innovation and Employment (MBIE)'s COVID-19 Impacts Study. This third survey is to find out whether things have changed for people over the last 6 months, how they are feeling about these changes and how much impact COVID-19 is still having on people's lives. The information you give will be used by MBIE to help identify consumer issues quickly and it will inform actions to best meet consumer needs.

#### our confidence as a consumer

At the moment, how confident are you about your ability to do the following? 01a Please tick one per row

	Not at all confident	Not very confident	Somewhat confident	Very confident	NA/Don't know
Pay for necessities (e.g. food, rent, mortgage)	$\bigcirc_{i}$	O,	$\bigcirc_i$	O.	O <sub>s</sub>
Pay regular bills and credit repayments (e.g. insurance, telephone)	O1	O,	$\bigcirc_1$	O,	O <sub>s</sub>
Buy a major household item (e.g. large appliances, vehicles)	$\bigcirc_1$	O,	O,	O,	O,
Buy things that your child(ren) need (e.g. school/day;gare fees, uniforms, sports gear)	O,	O,	O,	O,	O <sub>s</sub>
Pay an unexpected bill/payment of \$250 (e.g. medical bills, car repairs)	O1	O.	$\bigcirc_{i}$	O.	Os
Get/find the products and services you need/want	O,	O,	O,	O,	O <sub>s</sub>

Thinking	about the <b>next 6 months</b> , do you think your ability to do the following will get better or
worse?	Please tick one per row

	Much worse	Worse	The same	Better	Much better	NA/Don't know
Pay for necessities	O,	O,	O,	O,	O,	O.
Pay regular bills and credit repayments	O,	O,	O,	О,	O,	O.
Buy a major household item	O,	O,	O,	О,	O,	O.
Buy things that your child(ren) need	O,	O,	O,	O.	O,	O.
Pay an unexpected bill/payment of \$250	O,	$\bigcirc_i$	O,	О,	O,	O.
Get/find the products and services you need/want	O,	O,	O,	О,	O,	0,

١	/our wellbeing								
	Q2a How would you describe your current? Please tick one per row								
		Poor	Not so good	Neutral	Good	Very good	Don't kno		
	Overall mental wellbeing	$O_1$	$O_2$	O,	O.,	O,	O.		
	Overall financial wellbeing	О,	O,	O,	0,	0,	0,		

026	Thinking about the <u>next 6 months</u> , do you think the following will get better or worse?
Q20 /	

Overall life satisfaction

Please tick one per row

 $\cap$ 

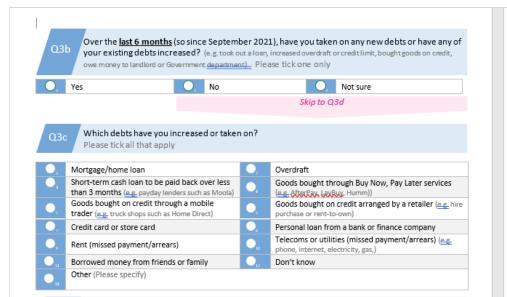
	Much worse	Worse	The same	Better	Much better	Don't know
Overall mental wellbeing	O,	$O_2$	O,	O.,	O,	O.
Overall financial wellbeing	O,	$O_2$	O,	O.,	O,	O.
Overall life satisfaction	O,	O <sub>2</sub>	O,	O.,	O <sub>5</sub>	O.

 $\bigcirc$ 

#### Changes since September 2021

Over the last 6 months (so since September 2021), have any of the following happened to you personally? Please tick one per row

	Yes	No	Don't know	Not applicable
Lost your job	$O_1$	O,	O,	O,
Missed at least one regular bill payment (eg. rent/mortgage/insurance)	O,	O,	O,	O,
Paused/decreased regular bill payments (eg. rent/mortgage/insurance)	O,	$O_{i}$	O,	O,
Brought forward/increased bill regular payments (e.g. rent, mortgage)	O,	O,	O,	O,
Used more of your savings than you planned	O,	O,	O,	O,
Saved more than you planned/increased your savings	O,	O,	O,	O,
Started receiving Government financial support	0	0	0	0
(e.g. benefit/subsidy/allowance. This includes the wage subsidy)	<u> </u>	2	1	<u> </u>
Cancelled ongoing subscriptions/services (e.g. Sky TV, Netflix)	O,	O,	O,	O,
Postponed purchasing a major item (e.g. whiteware/vehicle/renovations)	$O_1$	$O_{i}$	O,	O,
Brought forward purchasing a major item (e.g. whiteware/vehicle)	O,	O,	O,	O,
Spent more on investments (eg. rental property, stocks, shares)	O,	O,	O,	O,
Accessed community help (eg. foodbanks)	O,	O,	O,	O,
Applied for early access to KiwiSaver/superannuation for something	0	0	0	0
other than purchasing property	U <sub>1</sub>	1		
Cut back on spending on necessities ( <u>e.g.</u> food)	O,	O,	O,	O,
Bought something using 'buy now, pay later' (eg. AfterRay, Humm)	O,	O,	O,	О,



#### d Thinking about the <u>next 6 months</u>, how likely or unlikely do you think it is that you personally will? Please tick one per row

	Very unlikely	Unlikely	Neutral	Likely	Very likely	NA
Lose your job/be unable to find a job	O1	$\bigcirc_1$	O,	O.	O,	O,
Miss at least one regular bill payment (e.g. rent/mortgage/insurance)	O,	O,	O,	O,	О,	O,
Pause/decrease regular bill payments (e.g. rent/mortgage/insurance)	$\bigcirc_1$	$\bigcirc_i$	O,		О,	0,
Bring forward/increase regular bill payments (eg. rent, mortgage)	O,	O,	O,	O,	О,	O,
Use more of your savings than you planned	$\bigcirc_1$	O,	O,		О,	0
Increase your savings	O1	O,	O,	O.	О,	O,
Increase debt (e.g. take out a loan, use overdraft, borrow money)	O,	O,	O,	O.	О,	0,
Start receiving Government financial support (e.g. benefit/subsidy/allowance. This includes the wage subsidy)	O,	$O_i$	$O_i$	0,	O,	0,
Cancel ongoing subscriptions/services (e.g. Sky TV, Netflix)	$\bigcirc_1$	$\bigcirc_1$	O,		<u> </u>	O,
Postpone purchasing a major item (e.g. whiteware/vehicle/ renovations)	O,	O,	$O_i$	O,	O,	0,
Bring forward purchasing a major item (eg. whiteware/vehicle)	O,	O,	O,	O.	О,	0,
Spend more on investments (eg rental property, stocks, shares)	O,	$O_i$	O,	O,	О,	0,
Access community help (e.g. foodbanks)	$\bigcirc_1$	O.	O,	O.	О,	0
Apply for early access to KiwiSaver/superannuation for something other than purchasing property	O,	O,	$O_i$	O,	O,	0,
Cut back on spending on necessities ( <u>e.g.</u> food)	$O_1$	$\bigcirc_1$	$\bigcirc_1$	O.	O,	O,
Buy something using 'buy now, pay later' (e.g. AfterRay, Humm)	O,	О,	O,	O,	Ο,	0

#### Your spending behaviour

Q4a Compared with September 2021, are you now spending more or less on the following items? Please tick one per row

	More	Less	About the same	NA/Never bought this
Housing costs (e.g. rent/mortgage)	O,	$O_2$	O,	O,
Major household items (e.g. furniture/appliances/whiteware)	O,	O2	O,	O,
DIY/Home maintenance/gardening	O,	O <sub>2</sub>	O,	O,
Utilities (e.g. electricity/gas/water)	O,	O2	O,	O,
Telecommunications (e.g. phone/internet/mobile)	O,	O <sub>2</sub>	O,	O,
Insurance	O,	O2	O,	O,
Groceries in-store	$O_1$	O2	O,	O,
Groceries online (including Click and Collect)	O,	O2	O,	O,
Food, alcohol from restaurants, bars, takeaway and delivery	$O_1$	O2	O,	O,
Entertainment/recreation at home (e.g. streaming services/gaming)	O,	O <sub>2</sub>	O,	O,
Entertainment/recreation outside the home (e.g. sports/movies)	$O_1$	$O_2$	O,	O,
Travel	O,	O <sub>2</sub>	O,	O,
Professional home maintenance services (eg. plumber, builder)	$O_1$	O <sub>2</sub>	O,	O,
Personal services (e.g. hairdresser/beauty therapist/doctor/dentist)	O,	O <sub>2</sub>	O,	O,
Personal products purchased online (e.g. clothing/shoes/books)	$O_1$	$O_2$	O,	O,
Personal products purchased instore (ag. clothing/shoes/books)	O,	O <sub>2</sub>	O,	O,
Investments (eg_ rental properties/shares)	$O_1$	$O_2$	O,	O,



Thinking about the products you buy and where you buy them from, since September 2021 are you doing more or less of the following? Please tick one per row

Mana

Loss About the NA (Never done this

	more	Less	same	NA/Never done this
Buying online from New Zealand retailers	O,	$O_1$	O,	O.,
Buying online from overseas retailers	O,	O,	O,	O.,
Buying online from marketplaces (e.g. NCSale/Amazon)	O,	$\bigcirc_1$	O,	O.,
Buying online from auction sites (eg. TradeMe/eBay)	O,	O,	O,	O.,
Buying New Zealand-made products	O,	$O_i$	O,	O.,
Buying from local businesses	O,	O,	O,	O.,
Buying environmentally-friendly/sustainable products	O,	O,	O,	O.,
Buying using 'buy now, pay later' services (eg. AtterRay, Humm)	O,	O,	O,	O.,

Compared with September 2021, are you doing more or less of the following? Please tick one per row

Q4c

	More	Less	About the same	NA/Never done this
Checking where products are made/come from	$O_1$	$\bigcirc_2$	O,	O.,
Checking health claims of products	O,	O <sub>2</sub>	O,	O.
Checking/getting information on consumer rights (e.g. refund/cancellation policies)	$O_{i}$	$O_2$	O,	O.,

Q4d Since September 2021, how much of a financial impact, if any, has the following had on you? Please tick one per row

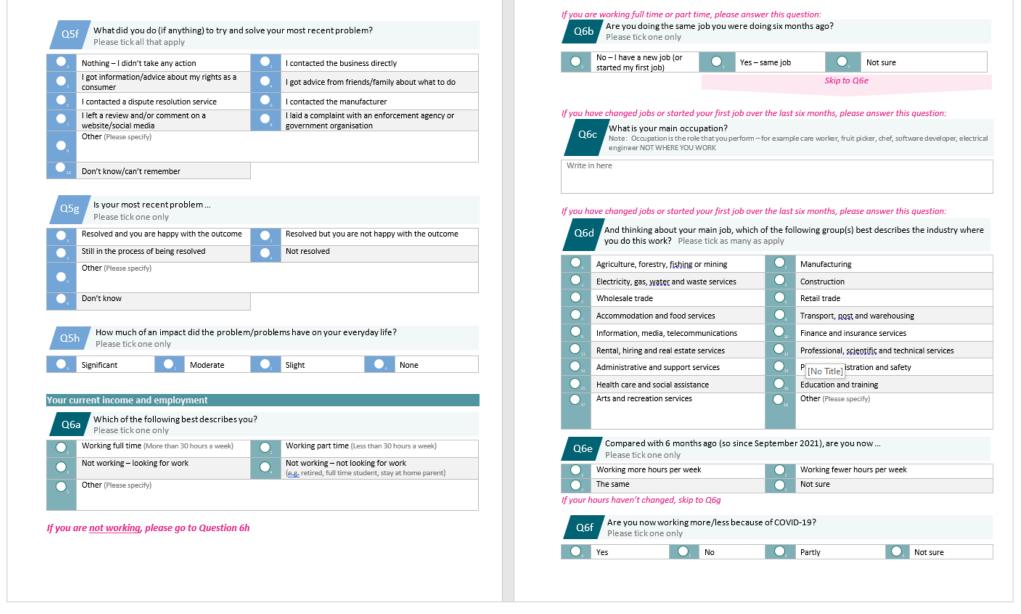
	Significant	Moderate	Slight	None	NA/Didn't happen to me
Overseas travel cancelled/postponed	O,	O,	$O_{i}$	O.,	O <sub>5</sub>
New Zealand travel cancelled/postponed	O,	O,	$O_{i}$	О,	O,
Events you bought tickets for were cancelled/postponed	О,	$O_i$	$\bigcirc_{i}$	O.,	O <sub>5</sub>
Products bought online were never delivered	О,	O,	$O_i$	О,	O,
Business significantly increased the price of a product you wanted to buy (for no apparent reason)	O,	O,	$O_{i}$	O.	O <sub>5</sub>
Experienced shortages of a product you wanted to buy	O,	O,	O,	O,	O,
Been a victim of fraud or a scam	O,	O2	$O_i$	О,	O <sub>5</sub>

4e	Since September 2021, to what extent, if any, did the following have a negative impact on your
	mental wellbeing?

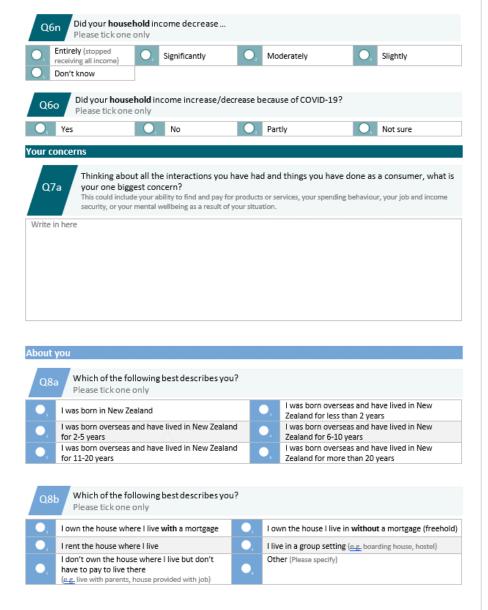
	Significant	Moderate	Slight	None	NA/Didn't happen to me
Overseas travel cancelled/postponed	O,	$O_i$	O,	О,	O <sub>s</sub>
New Zealand travel cancelled/postponed	O,	O,	O,	О,	O <sub>5</sub>
Events you bought tickets for were cancelled/postponed	O,	O,	$O_{i}$	O.,	O <sub>s</sub>
Products bought online were never delivered	О,	O,	O,	О,	O <sub>s</sub>
Business significantly increased the price of a product you wanted to buy (for no apparent reason)	O,	O,	$O_{i}$	0,	O <sub>s</sub>
Experienced shortages of a product you wanted to buy	О,	O,	O,	О,	O <sub>s</sub>
Been a victim of fraud or a scam	O,	O,	O,	О,	O.,

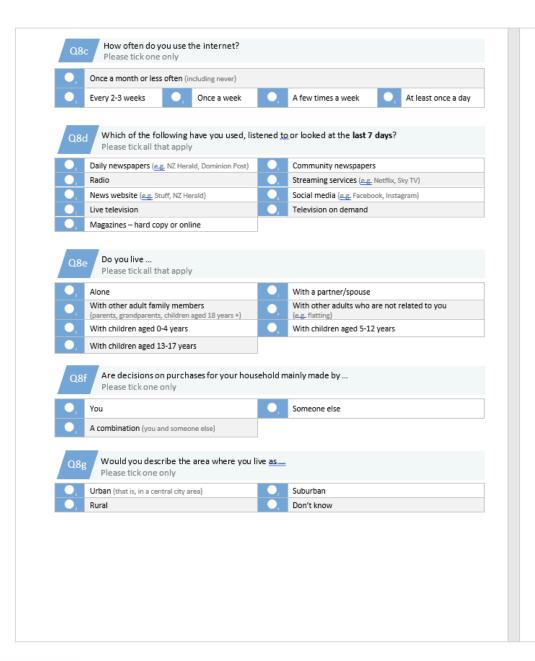
Over the last 6 months (so since September 2021), have you had any problems with anything you have brought? (e.g. incorrect information about a product/service, faulty products, deliveries delayed/not received). Please tick one only Yes 0 No Skip to Q6a What type of product or service did you most recently have a problem with? Q5b (e.g. mobile phone service, utilities such as electricity or water, insurance) Write in here Thinking about your most recent problem, what type of business/retailer did you make the purchase from? Please tick one only Local business – including a local tradesperson (that is, Private sale only has a store/office in your local area) Nationwide business Business located overseas (that is, has stores/offices/branches throughout NZ) Other (Please specify) Don't know Thinking about your most recent problem, how was this purchase made? Please tick one only In person at a shop By phone - Arranged the purchase or service Online from New Zealand retailer, Online from overseas retailer, marketplace, deal site or marketplace, deal site or booking site booking site (eg, Noel Leeming, Air New Zealand, Trademe) (eg. ASOS, Book Depository, Expedia, eBay) A peer-to-peer process (eg\_Uber, AirBnB) A telemarketer/door-to-door salesperson who contacted you Other (Please specify) Thinking about your most recent problem, was the problem because the product/service... Please tick one only Was faulty/stopped working Was poor quality Was more expensive than expected Was delayed/not delivered (e.g. hidden fees or unexpected charges) Had incorrect/misleading information Had unclear/unfair terms and conditions (product not as advertised/described) Was sold by a salesperson who used high-pressure Had problems with warranties/guarantees sales tactics Other (Please specify) Don't know

Your purchase experience



O, Mor	e hours than you	want/n	eed	0,	Fewer hours than you	want/ne	ed
), As m	nuch as you want,	/need					
Q6h T		ne from			n <b>al income over the la</b> alary, benefits, superan		
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\$75,	001-\$100,000	$\mathbf{O}_{i}$	\$100,001-\$125,000	0,	\$125,001-\$150,000	Ο,	More than \$150,00
), Pref	er not to say						
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Q6)         P           Entire:         receivil           Don't         Q6k           Q6k         F           Q6k         Yes           Q6l         T           \$0 incc         \$75,00           \$200,00         \$200,00	Please tick one o  Iv (stopped ing all income) know  Did your persona Please tick one o  Which of the foll  This includes incor Please tick one o  me 1-\$100,000 01-\$250,000	al incom nly bowing me from only 0, 5 0, 5 0, 1 5 month	Significantly ne increase/decreas No best describes your all sources, such as \$1-\$25,000 \$100,001-\$125,000 More than \$250,000	<ul> <li>house</li> <li>wages/s</li> <li>0,</li> <li>0,</li> <li>0,</li> </ul>	use of COVID-19? Partly hold income over the alary, benefits, superar \$25,001-\$50,000 \$125,001-\$150,000	nnuation,	Not sure months? (Before tay investments etc. \$50,001-\$75,000 \$150,001-\$200,000 Prefer not to say
Q6)         P           Entire:         receivit           Don't         Don't           Q6k         F           Q6l         Yes           Q6l         T           S0 incc         \$75,00           \$200,0         \$200,0	Please tick one o  Iv (stopped ing all income) know  Did your persona Please tick one o  Which of the foll This includes incor Please tick one o  ome 11-\$100,000 01-\$250,000  Compared with 6	al incom nly bowing me from only 0, 5 0, 5 0, 1 5 month	Significantly ne increase/decreas No best describes your all sources, such as \$1-\$25,000 \$100,001-\$125,000 More than \$250,000	<ul> <li>house</li> <li>wages/s</li> <li>0,</li> <li>0,</li> <li>0,</li> </ul>	use of COVID-19? Partly hold income over the alary, benefits, superar \$25,001-\$50,000 \$125,001-\$150,000 Don't know	nnuation,	Not sure months? (Before tay investments etc. \$50,001-\$75,000 \$150,001-\$200,000 Prefer not to say





Q8h Which region of New Zealand do you live Please tick one only	in?	
Northland	$\mathbf{O}_{1}$	Auckland
O, Waikato	•	Bay of Plenty
O, Gisborne	•	Hawke's Bay
🔍 Taranaki	•	Manawatų-Whanganui
O, Wellington	• • <sub>10</sub>	Tasman
O <sub>11</sub> Nelson	• • <sub>12</sub>	Marlborough
On West Coast	• • <sub>14</sub>	Canterbury
Otago	<b>•</b> <sub>16</sub>	Southland

#### Your contact details



One of the aims of this research is to track whether things are getting better or worse for New Zealanders over time. We would like to check back with you in 6 months to see what, if anything, has changed. To make sure we can get hold of you, please let us know if any of your contact details have recently changed

	Mobile	
Phone number	Work	
	Home	
Email add	lress	
Address		



Please fold on the lines on the back of this questionnaire and staple/tape it closed to free-post it back to us.

To thank you for your time, all completed questionnaires will go into a prize draw for one of five \$100 gift vouchers of your choice.

If you have any questions or comments about the survey, please contact Tania at <u>taniab@gravitasopg.co.nz</u> or call 0508 RESEARCH.

# **Appendix 2 – Products/Services Had Problems With**

Consumer Protection

Q6b. What type of product or service did you most recently have a problem with?

		Existing Cohort		
Product/Service	Round 1	Round 2	Round 3	Round 3
Postal/courier/delivery services e.g. not delivered, lost, delays	27%	22%	28%	28%
Personal items/services e.g. clothing, shoes, sporting goods, books, toys	9%	11%	17%	16%
Electronic/technology good	13%	17%	15%	12%
Household appliances/furniture	5%	11%	18%	11%
Telecommunications services/internet provider	13%	6%	6%	10%
Food goods/grocery items	11%	6%	6%	9%
Utilities	5%	6%	4%	6%
Financial services	1%	2%	5%	6%
Construction/building services/landscaping	<1%	2%	4%	4%
Vehicle/automotive services/vehicle accessories	7%	7%	1%	3%
Home fittings and fixtures e.g. carpet, curtains, lighting	6%	0%	1%	3%
Healthcare services/health-related products	1%	2%	2%	2%
Maintenance services	0%	<1%	<1%	2%
Landlords e.g. rent increases	<1%	1%	0%	1%
Travel/airline services	3%	0%	0%	<1%
Real estate	<1%	0%	0%	0%

# Appendix 2 – Consumer concerns (1)



Q7. Thinking about all the interactions you have had and things you have done as a consumer, what is your one biggest concern?

	Existing Cohort Only			
Concern	Round 1	Round 2	Round 3	Round 3
Price increases	8%	9%	10%	14%
Availability/not being able to find products/products out of stock	7%	9%	12%	12%
Not being able to afford food	4%	7%	12%	12%
Not being able to afford necessities/pay bills	4%	4%	8%	11%
Mental wellbeing, anxiety, stress etc	3%	4%	3%	6%
Economic downturn/inflation	2%	1%	6%	6%
Increase in fuel prices	1%	2%	8%	6%
Job security	5%	5%	3%	5%
Wages/salaries not increasing	0%	<1%	4%	5%
Delivery/shipping delays, slow couriers etc	3%	3%	4%	2%
Fear of catching COVID-19, people not obeying COVID restrictions	2%	1%	3%	2%
Government not handling the economy well	1%	1%	2%	2%
Increasing mortgage/interest rates	1%	0%	1%	2%
Faulty products/lack of quality control	1%	1%	1%	2%
Increase in cost/use of electricity (esp. due to working from home)	<1%	1%	2%	2%
Rent increases	1%	1%	1%	2%

# **Appendix 2 – Consumer concerns (2)**



Q7. Thinking about all the interactions you have had and things you have done as a consumer, what is your one biggest concern?

		Combined Respondents		
Concern	Round 1	Round 2	Round 3	Round 3
Over-spending, impulse purchasing, spending behaviour	3%	3%	<1%	1%
Online security, internet fraud, theft of personal information	2%	2%	1%	1%
Being separated from family, friends/can't visit those overseas	1%	2%	1%	1%
General health concerns (not specified)	<1%	1%	1%	1%
How COVID-19 is changing the world/uncertainty/fear	1%	1%	1%	1%
Difficulties finding tradespeople	1%	1%	1%	1%
Affordability of healthcare	<1%	0%	1%	1%
Increase in house prices/decline in housing affordability	1%	<1%	1%	1%
Difficulties saving money	<1%	1%	3%	1%
Access to medical services/healthcare	1%	<1%	1%	1%
Vaccine mandates and impact on work	0%	0%	1%	1%
Climate change/environmental impact of product/trying to buy sustainable products	1%	1%	1%	1%
Impact of COVID-19 on personal income	1%	<1%	1%	1%
Being able to afford unplanned expenses	<1%	<1%	1%	1%
Poor customer service	0%	<1%	1%	1%

# Appendix 2 – Consumer concerns (3)



Q7. Thinking about all the interactions you have had and things you have done as a consumer, what is your one biggest concern?

		Existing Cohort Only				
Concern	Round 1	Round 2	Round 3	Round 3		
Not being able to afford tertiary education	<1%	0%	<1%	<1%		
Increases in shipping costs	<1%	0%	<1%	<1%		
Retailers being untruthful on consumer rights e.g. not giving full refunds	<1%	<1%	0%	<1%		
Difficulties using technology e.g. for online shopping or online bill payment	<1%	0%	<1%	<1%		
Cost of meeting rental regulations e.g. Healthy Homes	0%	0%	0%	<1%		
Finding employees	0%	<1%	0%	<1%		
Lockdown/COVID rules for various services	<1%	2%	<1%	<1%		
Finding employment/a higher paid job	1%	<1%	<1%	<1%		
Banks closing down	<1%	0%	<1%	<1%		
Personal safety	0%	0%	1%	<1%		
Banks declining loan requests	<1%	0%	0%	<1%		
Increase in Council rates	<1%	1%	<1%	<1%		
Impact of closed borders on income	<1%	0%	<1%	<1%		
Fear of another COVID outbreak/lockdown	3%	1%	<1%	<1%		
Trying to source/buy New Zealand-made products	1%	1%	<1%	<1%		

# **Appendix 2 – Consumer concerns (4)**



Q7. Thinking about all the interactions you have had and things you have done as a consumer, what is your one biggest concern?

		Existing Cohort Only	Existing Cohort Only		
Concern	Round 1	Round 2	Round 3	Round 3	
Housing availability	1%	<1%	<1%	<1%	
Difficulties communicating with government departments	<1%	0%	0%	<1%	
Paying off debt	1%	<1%	0%	<1%	
Getting refunds on travel, redeeming travel credits etc	<1%	0%	<1%	<1%	
Forgetting to cancel free trials and being charged	0%	0%	0%	<1%	
War in Ukraine	0%	0%	1%	<1%	
Ability to travel freely	0%	0%	<1%	<1%	
Abuse from customers	0%	0%	<1%	<1%	
Difficulties communicating with overseas/online retailers	<1%	1%	0%	0%	
Can no longer pay via cheque	<1%	1%	0%	0%	
Negative impacts of COVID-19 on others e.g. lost job, business lost income	<1%	1%	0%	0%	
Queuing for products, services, availability of online grocery slots	<1%	<1%	0%	0%	
Disability access to retail stores	0%	0%	0%	0%	
Being forced to take leave	0%	0%	0%	0%	
Personal events being cancelled due to lockdowns e.g. weddings, holidays, funerals	<1%	0%	0%	0%	
Food/product safety	<1%	0%	0%	0%	
Misleading product information/lack of product information	1%	0%	0%	0%	

# **Appendix 3 – Sample profile**

	Exi	Combined Respondents		
Age	Round 1	Round 2	Round 3	Round 3
18-26	16%	16%	16%	16%
27-36	19%	19%	19%	19%
37-46	18%	18%	18%	18%
47-56	17%	17%	17%	17%
57-66	14%	14%	14%	14%
67+	17%	16%	16%	16%

Gender	Round 1	Round 2	Round 3	Round 3
Female	51%	51%	51%	50%
Male	49%	49%	49%	49%
Gender diverse	<1%	<1%	<1%	1%

Ethnicity	Round 1	Round 2	Round 3	Round 3
European	60%	60%	61%	61%
Māori	15%	15%	15%	15%
Asian	11%	11%	14%	14%
Pasifika	8%	8%	7%	7%
Other	2%	2%	3%	3%

	Exis	iting Cohort (	Combined Respondents	
Home ownership	Round 1	Round 2	Round 3	Round 3
Own – Mortgage	29%	31%	30%	33%
Own – No mortgage	24%	25%	25%	23%
Rent	37%	32%	34%	32%
Free (e.g. live with parents)	3%	6%	6%	7%
Group setting (e.g. boarding)	7%	6%	5%	5%

Purchases choices	Round 1	Round 2	Round 3	Round 3
A combination	51%	54%	51%	57%
Me – alone	45%	40%	43%	38%
Someone else	4%	6%	6%	5%

Household makeup	Round 1	Round 2	Round 3	Round 3
Live alone	13%	14%	15%	14%
Flatting	10%	9%	10%	11%
Family – Children 0-4	11%	10%	10%	11%
Family – Children 5-12	14%	14%	14%	15%
Family – Children 13-17	11%	10%	10%	9%
Family – Adults	23%	25%	24%	23%

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# **Appendix 3 – Sample profile**

	Exis	ting Cohort	Only	Combined Respondents
Migration status	Round 1	Round 2	Round 3	Round 3
Born in New Zealand	NA	70%	71%	70%
Born overseas, lived in NZ for less than 2 years	NA	1%	1%	<1%
Born overseas, lived in NZ for 2-5 years	NA	1%	1%	3%
Born overseas, lived in NZ for 6- 10 years	NA	5%	4%	5%
Born overseas, lived in NZ for 11- 20 years	NA	12%	11%	9%
Born overseas, lived in NZ for more than 20 years	NA	11%	12%	13%

Internet use	Round 1	Round 2	Round 3	Round 3
Daily	91%	89%	89%	92%
A few times a week	4%	6%	5%	4%
Once a week	1%	<1%	1%	1%
Every 2-3 weeks	1%	2%	2%	1%
Once a month or less	3%	3%	3%	3%

	Existing Cohort Only			Combined Respondents
Occupation/Labour Market Status	Round 1	Round 2	Round 3	Round 3
Professional	NA	23%	22%	23%
Manager	NA	13%	11%	10%
Technician, trade worker	NA	8%	7%	9%
Community, personal services worker	NA	9%	8%	6%
Clerical, administrative workers	NA	6%	5%	8%
Labourers	NA	6%	6%	4%
Sales workers	NA	4%	6%	4%
Machinery operators, drivers	NA	3%	3%	3%
Working full-time	51%	54%	52%	55%
Working part-time	16%	20%	19%	16%
Not working, not looking for work (e.g. retired, full-time student, stay- at-home parent, ACC)	25%	24%	24%	24%
Not working – looking for work	7%	2%	5%	5%

# **Appendix 3 – Sample profile**

	Existing Cohort Only			Combined Respondents
Industry	Round 1	Round 2	Round 3	Round 3
Health care, social assistance	NA	11%	10%	11%
Education and training	NA	12%	11%	10%
Professional, scientific, technical services	NA	9%	9%	9%
Retail trade	NA	9%	11%	9%
Construction	NA	7%	7%	8%
Manufacturing	NA	6%	7%	7%
Agriculture, forestry, fishing, mining	NA	6%	7%	7%
Transport, post, warehousing	NA	6%	6%	7%
Information, media, telecoms	NA	6%	6%	6%
Accommodation, food services	NA	8%	5%	5%
Public administration, safety	NA	7%	7%	5%
Finance, insurance services	NA	4%	5%	5%
Administrative, support services	NA	3%	3%	5%
Wholesale trade	NA	1%	1%	2%
Arts, recreation services	NA	1%	1%	2%
Electricity, gas, water, waste water	NA	2%	2%	1%
Rental, hiring, real estate services	NA	1%	1%	1%

Existing Cohort Only Respondents Region Round 1 Round 2 Round 3 Round 3 Northland 4% 4% 4% 4% Auckland 33% 33% 33% 33% Waikato 9% 9% 9% 9% Bay of Plenty 6% 6% 6% 6% Gisborne 1% 1% 1% 1% Hawke's Bay 3% 3% 3% 3% Taranaki 2% 2% 2% 2% Manawat**ū**-Whanganui 5% 5% 5% 5% Wellington 11% 11% 11% 11% Tasman 1% 1% 1% 1% Nelson 1% 1% 1% 1% Marlborough 1% 1% 1% 1% West Coast 1% 1% 1% 1% Canterbury 13% 13% 13% 13% Otago 5% 5% 5% 5% Southland 2% 2% 2% 2%

Consumer Protection

Combined

Type of location	Round 1	Round 2	Round 3	Round 3	
Urban	NA	32%	26%	28%	
Suburban	NA	53%	59%	59%	
Rural	NA	15%	15%	13% <sub>Slide 1</sub>	18