# Application for Funding Express Applications



#### About this form

This form enables you to make an express application for funding from the Provincial Growth Fund (PGF). The form is designed solely for applications under \$100,000 relating to planning, feasibility studies, business cases, or training / capability. If your application is for anything else, please use one of the other forms available on the <a href="Provincial Growth Fund website">Provincial Growth Fund website</a>

#### Completing this form

Please complete all sections. Square brackets and italics indicate guides. Please see the PGF website for further support.

#### **Submitting your application**

All completed forms must be emailed to <a href="PGF@mbie.govt.nz">PGF@mbie.govt.nz</a> with "PGF Express" in the subject line. If you are a Trust (or applying on behalf of a Trust), then you <a href="must">must</a> provide a copy of your Trust Deed.

#### **Next Steps**

Applications will be assessed for eligibility, as well as how well they will deliver on the aims of the Provincial Growth Fund. One of our team will be in contact regarding your application.

#### **Public disclosure**

The Provincial Development Unit is responsible for leading the Provincial Growth Fund's design, administration and monitoring its operation in consultation with other government agencies. In the interests of public transparency, successful applications may be published by the Provincial Development Unit. Commercially sensitive and personal information will be redacted by reference to the provisions of the Official Information Act 1982. Please identify by highlighting any information in your application that you regard as commercially sensitive or as personal information for the purposes of the Privacy Act 1993.

# Part A: Key Details

1.	Proposal Title:	Yunca – Mach	inery				
2.	Please provide a very brief description of the project/activity:						
	Yunca Group is 100% Ne	w 7ealand owne	ed. Its traditional core activity has been the man	ufacturing of domestic			
	-		·	_			
	home heating appliances	s. Yunca has exp	orted to Australia, the Netherlands, Greece, US,	A, Canada and Japan.			
	Over the past 41 years th	ne company has	diversified into a number of varying fields include	ding production			
	engineering, aluminium	smelter servicing	g and supplies, transport engineering, LPG gas d	istribution and vitreous			
	enameling and powder o	oating. Yunca ha	ave continued to expand and restructure existin	g facilities to remain			
		o a a a a a a a a a a a a a a a a a a a		8			
	competitive.						
			Commercial Information				
	This application seeks th	e financial suppo	ort for 2 pieces of equipment at our Dunedin an	d Invercargill branches to			
			ing with the manufacturing of heat exchangers	=			
	The pieces of equipment	we require are:					
	Commercial Information						
	2. Press Break						
L							
3	Please provide the detai	ls of the applica	nt organisation/entity for which funding is being	g requested:			
	Legal Name:		Yunca Holdings Limited				
_	Entity Type:		Company				
_	Registered Offices / Place	e of Business:	41 Onslow Street, Invercargill				
_	Identifying Number: Organisation's Website:		Company Number – 295703				
L	Organisation's website.		https://www.yunca.co.nz/				
	I. Please provide the contact details for a person as a key point of contact):						
4.	Please provide the conta	act details for a r	person as a key point of contact):				
4. [	Contact Name:						
		Karyna You		Priv cy of natural persons			
	Contact Name: Email Address:	Karyna You Privacy of	natural persons Telephone:	Priv cy of natural persons			
	Contact Name: Email Address: Please describe the prin	Karyna You Privacy of	ng	Priv_cy of natural persons			
	Contact Name: Email Address:	Karyna You Privacy of	natural persons Telephone:	Priv cy of natural persons			
	Contact Name: Email Address:  Please describe the prin Manufacturing business	Karyna You Privacy of activities	natural persons Telephone:  vity of the applicant organisation.	Priv cy of natural persons			
	Contact Name: Email Address: Please describe the prin	Karyna You Privacy of activities	natural persons Telephone:  vity of the applicant organisation.	Priv cy of natural persons			
5. [ 6.	Contact Name: Email Address:  Please describe the prin Manufacturing business  This project will be base	Karyna You Privacy of active	relephone:  vity of the applicant organisation.  of:  Southland and Otago	Priv cy of natural persons			
5. 6.	Contact Name: Email Address:  Please describe the prin Manufacturing business  This project will be base What is the activity / fur	Karyna You Privacy of active	relephone:  vity of the applicant organisation.  of: Southland and Otago	Priv cy of natural persons			
5. 6.	Contact Name: Email Address:  Please describe the prin Manufacturing business  This project will be base	Karyna You Privacy of active and in the region of active and and active acti	relephone:  vity of the applicant organisation.  of:  Southland and Otago				
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5. [ 6.	Contact Name: Email Address:  Please describe the prin Manufacturing business  This project will be base What is the activity / fur Start Date:  Has this project / activity	Karyna You Privacy of a cipal role or active ed in the region of a ding start and e Commercial Information y been previousl	respons Telephone:  vity of the applicant organisation.  of: Southland and Otago  end date?  Completion Date:	Commercial Information  ✓es: ✓ No: □			
5. 6. 7.	Contact Name: Email Address:  Please describe the prin Manufacturing business  This project will be base What is the activity / fur Start Date:  Has this project / activity - If Yes, please de	Karyna You Privacy of a cipal role or active ed in the region of a ding start and e Commercial Information y been previously	respons Telephone:  vity of the applicant organisation.  of: Southland and Otago  end date?  Completion Date:  y discussed with any part of Government?	Commercial Information  /es: ⊠ No: □  discussions were.			
5. 6. 7.	Contact Name: Email Address:  Please describe the prin Manufacturing business  This project will be base What is the activity / fur Start Date:  Has this project / activity  - If Yes, please de Recently, we have discuss	Karyna You Privacy of a cipal role or active ed in the region of a ding start and e Commercial information y been previously scribe which participal of the cipal our project	relephone:  vity of the applicant organisation.  of: Southland and Otago  end date?  Completion Date:  y discussed with any part of Government?  t of government, and what the outcome of the	Commercial Information  ✓ es:  ✓ No:  ✓ discussions were.  Unit as well as shown			
5. 6. 7.	Contact Name: Email Address:  Please describe the prin Manufacturing business  This project will be base What is the activity / fur Start Date:  Has this project / activity  - If Yes, please de Recently, we have discuss	Karyna You Privacy of a cipal role or active ed in the region of a ding start and e Commercial information y been previously scribe which participal of the cipal our project	reactions Telephone:  vity of the applicant organisation.  of: Southland and Otago  end date?  Completion Date:  ty discussed with any part of Government?  the of government, and what the outcome of the with officials from the Provincial Development	Commercial Information  ✓ es:  ✓ No:  ✓ discussions were.  Unit as well as shown			

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- If Yes, please list which part of the Government, when the funding was	received, and how much under Q11
D. Are you an overseas investor for the purposes of the Overseas Investment Act?	Yes: □ No: ⊠
To find out if you are an overseas investor, and find support, please visit the Overs	seas Investment Office <u>website.</u>
L. Please set out the proposed sources of funding for the Project:	
Source of Funding:	\$ (excluding GST)
Provincial Growth Fund Funding (through this application)	\$250,00
Yunca Holdings Limited	\$250,00 \$ <sup>Commercial Inform</sup>
Total:	\$ <sup>Commercial Inform</sup>
2. This application is: "a stand-alone activity" $oxtimes$ or "in suppo	ort of a wider project" $\square$
3. If successful, is there likely to be a follow on application?	′es: □ No: ⊠
from the project:	

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# Commercial Information

The pieces of equipment we require are:

1. Brake Press Machine

Commercial Information

2. Commercial Information

Two press break sets (tooling)

All above equipment will be preparing us to scale up to ensure that we can supply to Commercial Information their required components for a turn key solution to their international clients, without the risk of having to outsource components off shore.

#### **Job Numbers**

Provide the <b>current number</b> of jobs in your	Comme
business	
Provide the <b>expected number of new</b>	Comme
sustainable jobs created through this project	
Provide the expected number of jobs during	Com
construction/installation of equipment into	
your business	
TOTAL	Comm
staff located in Invercargill and staff located in Dune	edin.

# **Job Quality**

Provide a profile of expected jobs, the level of skills and wages.

Role	High-	Low-	Apprentice	Annual
	Skilled	Skilled		Wage
Brake Press Machine Operator ( staff)	*			\$ <sup>Commercial Info</sup>
Commercial Information	*			\$ <sup>Commercial Info</sup>
Additional jobs (com		*		\$ <sup>Commercial Info</sup>

# **Export opportunities**

Our traditional core activity has been the manufacturing of domestic home heating appliances. We have been exporting internationally since 1984 primarily to Australia, Netherlands, Greece, USA, Canada, and Japan.

Commercial Information

	Commerc	ial Inf	forma	tion
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Collective Tendering			
	cal partners including oth	er engineering and manufact Commercial Information	uring firms when tendering for
work, some of which are		Commercial information	
Compatitors			
<b>Competitors</b> We have heating competitors			I Information . However, as the
Air in a second state at	Commercial Information	on  Commercial Information	, we will not be directly
competing in anyway with the	se companies	Commercial information	
. How does this project demon	strate additionality within	the region?	
Why the project is not alread		Title region:	
Funds are restricting our scale		unable to manufacture withi ial Information	
spent \$ part of our scale up.	Commerc	aa miomation	as
How the project provides a ne	ew asset and is not seeki	ng maintenance funding.	
The pieces of machinery we a	re requesting under this a	pplication are common piece	
engineering and manufacturir cover.	g firms and tend to requi	re little maintenance. Any on	going maintenance we will
cover.			
The benefit of Central Govern			
with the support of the PGF w	Commercial Info		However, what was anticipated, which
will allow us to continue to pr minimal loss of work.	_		
Why this project will unlock t	he potential within the re	egion.	
Otago and Southland are well	known for being the region	ons delivering excellence in th	ne engineering and
manufacturing sector.	Co	ommercial Information	

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16. How is the project connected to regional (and sector) stakeholders and frameworks?

# The Southland and Otago Regional Engineering Collective (SOREC)

SOREC is the incubator for building the capability and capacity of the Southland and Otago manufacturing engineering firms. SOREC will grow the region by increasing collaboration to successfully compete for new work, adopt new technologies/methodologies, and increase the calibre and number of regional apprentices. Through SOREC, the aim is to:

- 1. Increase cooperation across the regional firms for stronger competitiveness globally
- Collaborate in bidding and securing work.
- 2. Transform local businesses to compete successfully in the rapidly changing industry
- Share learnings
- Adoption of new techniques and methodologies
- Increase revenue and volume of work.
- 3. Shape 'fit for purpose' apprentices by enriching the national resources with regional solutions
- Provide tailored apprenticeship schemes

We align to SOREC through our efforts to increase revenue and volume of work by investing in new machinery to help us grow. Leading technological advancement in the engineering sector in this way will help to create high value roles and increase output.

Commercial Information

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17. How will your project lift productivity potential in the regions?

Ρ	GF Outcome	✓	How will the project positively or negatively impact this outcome in the region(s) identified?
1.	Increase economic output	$\boxtimes$	With the addition of the new machinery within our company, we will be able to increase the volume of work to meet the production levels required to make the heat exchangers. The flow-on effects will be of great benefit to those companies we also currently outsource some of our work to. Our upgrade in machinery allows us to fast track our scale up to dramatically increase our staff levels over the next 10 years.
2.	Enhance utilisation of and/or returns for Māori assets		NA
3.	Increase productivity and growth	$\boxtimes$	With the purchase of the new equipment through this application, we will be able to increase productivity as we will have the equipment we need to accelerate the production and output needed to meet the demands of our customers. With the anticipated demand that will occur because of  Commercial Information  we will need this new equipment to ensure we are ready to deliver on our contracts.
4.	Increase local employment and wages (in general and for Māori)	$\boxtimes$	We will need to increase the number of jobs with the investment made into the new equipment. We anticipate
5.	Increase local employment, education and/or training opportunities for youth (in general and for Māori)	$\boxtimes$	an increase in staff to immediately, conceivably extending to over in the next 10 years.
6.	Improve digital communications, within and/or between regions		NA
7.	Improve resilience and sustainability of transport infrastructure, within and/or between regions		NA
8.	Contribute to mitigating or adapting to climate change	$\boxtimes$	Commercial Information
9.	Increase the sustainable use of and benefit from natural assets		NA
10.	Enhance wellbeing, within and/or between regions	$\boxtimes$	We have a role to play in the sustainability of engineering and manufacturing in the Otago and Southland region.  While we have a links with many local firms in the region, we would be continuing to be involved with collaborating more when tendering for more work.
	al number of outcomes project tributes to	5/10	

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# **Part C: Project Delivery**

18. Governance: Please explain how you will deliver and manage the activity:

How will the activity be ma	anaged within your organisation?					
Yunca is involved with the	Commercial Information	to ensure it reaches its full potential.				
Yunca also has a strong gro	up of experienced engineers to ensure managed	roll out.				
What procurement proces	s has been undertaken (i.e. a selection of a prov	ider), or will be, and how will that be				
managed?						
	Commercial Information					
	t practices will be in place?					
All standard QA and Projec	t Management practices are in place, with Commo	ercial Information able to audit our				
practices to ensure the high	nest level of production at all times					
The oversight / governance arrangements which are, or will be, put in place?						
Yunca has an Advisory Boa	rd to oversee all governance on the project.					
Who the key personnel are?						
Terry Young, Karyna Young	, Cristine Dantas, Selucio Dantas, Mark Crook, Do	ug Pearce, Orlie Caspi and Mark Crook.				

19. What are the proposed deliverables if funding is approved?

#	Deliverable	Due Date	Associated Payment (ex-GST)
1	Funding Agreement executed and any pre-	Commercial Information	
	conditions are met or waived		
2	Brake Press installed (Dunedin)	Commercial Information	Commercial Inform
3	Commercial Infor	Commercial Information	Commercial Inform
		Commercial Inform apx	

20. Please provide a breakdown of the costs of the project:

Cost Description:	\$ (excluding GST)
x Brake Press	\$ <sup>Commercial Inform</sup>
Commercial Infor	\$ <sup>Commercial Inform</sup>
Total	\$ <sup>Commercial Inform</sup> apx

21. What risks are associated with the delivery of this activity?

#	Risk	Mitigation approach	Rating
1	Commercial Information	- Commercial Information	
2	Long lead times to buy new equipment ends up delaying the creation of new roles, and increase in productivity are not achieved.	- We will be able to utilise our existing equipment to mitigate this, production wont stop. We will ensure that we have clarity from the supplier on the timeframes for delivery of the equipment.	High
3	There is a lack of engineering expertise to take up the roles required to operate the new equipment.	- A role of the SOREC is to help support companies who have such difficulties in employing staff, in addition we will undertake our standard procurement processes to ensure we can fill the roles as necessary. We do believe that this may be our greatest challenge.	High
4	Demand for our product decreases.	<ul> <li>We have a well diversified business. We do not see a decrease in demand for our products occurring.</li> </ul>	Low

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# **Part D: Declarations**

22. The contracting entity is compliant and will continue to comply with all applicable laws, regulations, rules and professional codes of conduct or practice including but not limited to health and safety and employment practices	Commercial Information
23. Has this activity ever been declined Crown Funding in the past?	
24. Has the applicant or the contracting entity ever been insolvent or subject to an insolvency action, administration or other legal proceedings?	
25. Has any individual in the Project Team (including the Applicant's Leadership Team, directors, partners, or trustees, or any key members of the project) ever been insolvent or subject to an insolvency action, administration or other legal proceedings, or actively involved in any organisation which has?	
26. Has any individual in the Project Team (including the Applicant's Leadership Team, directors, partners, or trustees, or any key members of the project) ever been adjudged bankrupt or is an undischarged bankrupt?	
27. Has any individual in the Project Team (including the Applicant's Leadership Team, directors, partners, or trustees, or any key members of the project) ever been under investigation for, or been convicted of, any criminal offence?	
28. Are there any actual, potential or perceived conflicts of interest that the applicant or any of the key personnel have in relation to this project.	
"In a small country like ours, conflicts of interest in our working lives are natural and unavoidable. The existence of a conflict of interest does not necessarily mean that someone has done something wrong, and it need not cause problems. It just needs to be identified and managed carefully" <a href="https://www.oag.govt.nz/2007/conflicts-public-entities">https://www.oag.govt.nz/2007/conflicts-public-entities</a>	
If you answered "Yes" to any question from 23 to 28, please provide a description below:	

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By completing the details below, the applicant makes the following declarations about its application for Provincial

Growth Fund funding for the project ("application"):	
$\boxtimes$ I have read, understand and agree to the Terms and Condit are attached as Appendix 1;	ions of applying for Provincial Growth Fund funding which
☑ The statements in the application are true and the information been no misleading statements or omissions of any relevant	
$\ \ \boxtimes$ I have secured all appropriate authorisations to submit th information in the application;	e application, to make the statements and to provide the
☑ I have obtained the permission of each member of the P application and those individuals are aware of, and agree to, t Fund funding which are attached as Appendix 1;	
$\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ $	funding is approved. I have identified the commercially
☑ The applicant warrants that it has no actual, potential or point the application in submitting the application, or entering in interest arises during the application or assessment process, Development Unit by emailing <a href="mailto:PGF@mbie.govt.nz">PGF@mbie.govt.nz</a> ; and	nto a contract to carry out the project. Where a conflict of
☑ I understand that the falsification of information, supplying information in this application, may result in the application be grounds for termination of any contract awarded as a result of	peing eliminated from the assessment process and may be
☑ The applicant consents to the Provincial Growth Fund und may be required to fully assess the application.	ertaking due diligence including any third party checks as
Full name:	
Title / position:	
Signature / eSignature:	Date:

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# Appendix 1 - Terms and Conditions of this Application

#### General

The terms and conditions are non-negotiable and do not require a response. Each applicant that submits a request for Provincial Growth Fund ("PGF") funding (each an "application") has confirmed by their signature (or e-signature) on the application that these terms and conditions are accepted without reservation or variation.

The Provincial Growth Fund is a government initiative which is administered by the Provincial Development Unit, a unit within the Ministry of Business, Innovation and Employment. Any reference to the Provincial Development Unit in these terms and conditions, is a reference to MBIE on behalf of the Crown.

#### **Reliance by Provincial Development Unit**

The Provincial Development Unit may rely upon all statements made by any applicant in an application and in correspondence or negotiations with the Provincial Development Unit or its representatives. If an application is approved for funding, any such statements may be included in the contract.

Each applicant must ensure all information provided to the Provincial Development Unit is complete and accurate. The Provincial Development Unit is under no obligation to check any application for errors, omissions, or inaccuracies. Each applicant will notify the Provincial Development Unit promptly upon becoming aware of any errors, omissions, or inaccuracies in its application or in any additional information provided by the applicant.

#### Ownership and intellectual property

Ownership of the intellectual property rights in an application does not pass to the Provincial Development Unit. However, in submitting an application, each applicant grants the Provincial Development Unit a non-exclusive, transferable, perpetual licence to use and disclose its application for the purpose of assessing and decision making related to the PGF application process. Any hard copy application or documentation supplied by you to the Provincial Development Unit may not be returned to you.

By submitting an application, each applicant warrants that the provision of that information to the Provincial Development Unit, and the use of it by the Provincial Development Unit for the evaluation of the application and for any resulting negotiation, will not breach any third-party intellectual property rights.

# Confidentiality

The Provincial Development Unit is bound by the Official Information Act 1982 ("OIA"), the Privacy Act 1993, parliamentary and constitutional convention and any other obligations imposed by law. While the Provincial Development Unit intends to treat information in applications as confidential to ensure fairness for applicants during the assessment and decision making process, the information can be requested by third parties and the Provincial Development Unit must provide that information if required by law. If the Provincial Development Unit receives an OIA request that relates to information in this application, where possible, the Provincial Development Unit will consult with you and may ask you to confirm whether the information is considered by you to be confidential or still commercially sensitive, and if so, to explain why.

#### Use and disclosure of information

The Provincial Development Unit will require you to provide certain information, including personal information, on application forms if you wish to apply for funding. If you do not provide all of the information that is required on an application form, the Provincial Development Unit may be unable to process or otherwise progress your application.

MBIE will generally only use personal information provided in the application process for the purpose of administering the PGF which includes assessing an application you have submitted, contracting, monitoring compliance and reporting.

We may use personal information provided to us through the application for other reasons permitted under the Privacy Act (e.g. with your consent, for a directly related purpose, or where the law permits or requires it).

The Provincial Development Unit may disclose any application and any related documents or information provided by the applicant, to any person who is directly involved in the PGF application and assessment process on its behalf including the Independent Advisory Panel ("IAP"), officers, employees, consultants, contractors and professional advisors of the Provincial Development Unit or of any government agency. The disclosed information will only be used for the purpose of participating in the PGF application and assessment process, including assessment and ongoing monitoring, which will include carrying out due diligence. Due diligence may involve MBIE disclosing information to another MBIE business unit or relevant agency in order to assess the application and verify the information contained in the application and accompanying documents.

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MBIE will generally not otherwise disclose personal information provided or collected through this application unless required or otherwise permitted by law. For example, we may seek your consent to undertake additional due diligence checks and request information from other relevant third parties. If an application is approved for funding, information provided in the application and any related documents may be used for the purpose of contracting.

In the interests of public transparency, if an application is approved for funding, the application (and any related documents) may be published by the Provincial Development Unit. Commercially sensitive and personal information will be redacted by reference to the provisions of the Official Information Act 1982.

#### **Limitation of Advice**

Any advice given by the Provincial Development Unit, any other government agency, their officers, employees, advisers, other representatives, or the IAP about the content of your application does not commit the decision maker (it may be Senior Regional Officials, Ministers or Cabinet depending on the level of funding requested and the nature of the project) to make a decision about your application.

This limitation includes individual members of the IAP. The IAP's recommendations and advice are made by the IAP in its formal sessions and any views expressed by individual members of the IAP outside of these do not commit the IAP to make any recommendation.

#### No contractual obligations created

No contract or other legal obligations arise between the Provincial Development Unit and any applicant out of, or in relation to, the application and assessment process, until a formal written contract (if any) is signed by both the Provincial Development Unit and a successful applicant.

#### No process contract

The PGF application and assessment process does not legally oblige or otherwise commit the Provincial Development Unit to proceed with that process or to assess any particular applicant's application or enter into any negotiations or contractual arrangements with any applicant. For the avoidance of doubt, this application and assessment process does not give rise to a process contract.

#### **Costs and expenses**

The Provincial Development Unit is not responsible for any costs or expenses incurred by you in the preparation of an application.

#### **Exclusion of liability**

Neither the Provincial Development Unit or any other government agency, nor their officers, employees, advisers or other representatives, nor the IAP or its members will be liable (in contract or tort, including negligence, or otherwise) for any direct or indirect damage, expense, loss or cost (including legal costs) incurred or suffered by any applicant, its affiliates or other person in connection with this application and assessment process, including without limitation:

- a) the assessment process
- b) the preparation of any application
- c) any investigations of or by any applicant
- d) concluding any contract
- e) the acceptance or rejection of any application, or
- f) any information given or not given to any applicant(s).

By participating in this application and assessment process, each applicant waives any rights that it may have to make any claim against the Provincial Development Unit. To the extent that legal relations between the Provincial Development Unit and any applicant cannot be excluded as a matter of law, the liability of the Provincial Development Unit is limited to \$1. Nothing contained or implied in or arising out of the PGF documentation or any other communications to any applicant shall be construed as legal, financial, or other advice of any kind.

#### **Inducements**

You must not directly or indirectly provide any form of inducement or reward to any IAP member, officer, employee, advisor, or other representative of the Provincial Development Unit or any other government agency in connection with this application and assessment process.

#### Governing law and jurisdiction

The PGF application and assessment process will be construed according to, and governed by, New Zealand law and you agree to PGF Express Application Form

submit to the exclusive jurisdiction of New Zealand courts in any dispute concerning your application.

#### **Public statements**

The Provincial Development Unit and any other government agency, or any relevant Minister, may make public in whole or in part this application form including the following information:

- the name of the applicant(s)
- the application title
- a high-level description of the proposed project/activity
- the total amount of funding and the period of time for which funding has been approved
- the region and/or sector to which the project relates

The Provincial Development Unit asks applicants not to release any media statement or other information relating to the submission or approval of any application to any public medium without prior agreement of the Provincial Development Unit.

#### **Electronic signature**

You can only file documents and information with us using an electronic signature if you're the signatory, or have authority to act on behalf of the signatory, and are using software that complies with our standards, in particular keeping records of transactions where an electronic signature has been used. Once a document with your electronic signature has been filed with us, we consider the information:

- has been provided with your full knowledge and agreement
- is authentic and accurate
- wasn't amended after your electronic signature was added to the document, unless a change has been clearly marked on the
  document.

You're responsible for:

- safeguarding how and when your electronic signature and credentials are used on documents and information
- managing who has authority to use your electronic signature on your behalf, for example, a chartered accountant.

If your electronic signature on a document or information is filed with us, you won't be able to dispute having signed and approved the document or information. If we question the authenticity of an electronic signature or online transaction, you must be able to demonstrate on request the validity of the software used to apply your electronic signature to the document.

You must use electronic signature software that captures authentication, time and source details for any online transaction where a document with your electronic signature has been filed. These details must be held within the software itself, in the form of a file that:

- is maintained in its original form with no amendments, and
- can be provided to us, if requested, within a specified time.

The file must be treated as a record, as defined by the Companies Act 1993, and a business record as defined by the Evidence Act 2006.

# Appendix 2 - Operational criteria for all tiers of the Fund

#### Link to Fund and government outcomes

- Demonstrate the ways in which the project will contribute to lifting the productivity potential of the region
- Demonstrate how the project contributes to the Fund's objectives of:
  - more permanent jobs
  - benefits to the community and different groups in the community
  - increased utilisation and returns for Māori from their asset base (where applicable)
  - sustainability of natural assets (e.g. water, soil integrity, the health and ecological functioning of natural habitats)
  - mitigating or adapting to climate change effects, including transitioning to a low emissions economy
- · Clear evidence of public benefits (i.e. benefits other than increased profitability for the applicant)
- Are in a Government priority region or sector

#### **Additionality**

- Project is not already underway, does not involve maintenance of core infrastructure or assets (except for rail and transport resilience initiatives), and does not cover activities the applicant is already funded for (funding could be considered to increase the scale of existing projects or re-start stalled projects)
- Demonstrated benefit of central Government investment or support
- Detail of any supporting third party funding (and any funding sought unsuccessfully)
- Acts as a catalyst to unlock a region's productivity potential
- Demonstrated links to other tiers of the Fund and related projects, to maximise value of Government investment

#### Connected to regional stakeholders and frameworks

- Evidence of relevant regional and local support, either through existing regional development mechanisms, or through another relevant body such as a council, iwi or other representative group (or reasons for any lack of local support)
- Has been raised and discussed with the region's economic development governance group
- Alignment with, or support for the outcomes of, any relevant regional development plan, Māori development strategy or similar document (whether regional or national)
- Demonstrated improvement in regional connectedness (within and between regions)
- · Leverage credible local and community input, funding, commercial and non-commercial partners
- Utilise existing local, regional or iwi/Māori governance mechanisms

#### Governance, risk management and project execution

- Evidence of robust project governance, risk identification/management and decision-making systems and an implementation plan appropriate to the size, scale and nature of the project
- Future ownership options for capital projects, including responsibility for maintenance, further development, and other relevant matters
- · Benefits and risks clearly identified and quantified, depending on the scale of the initiative
- Evidence of potential exit gates and stop/go points, and a clear exit strategy
- Clearly identifies whole of life costs (capital and operating)
- Dependencies with other related projects are identified
- Evidence of sustainability after conclusion of PGF funding
- Adequacy of asset management capability (for capital projects)
- Compliance with international obligations (where relevant)