# Application for Funding Projects



### **About this form**

This form enables you to make an application for funding <u>over</u> \$100,000 from the Provincial Growth Fund for applications relating to the delivery of projects.

You will need to use the Express Form if your applications is for an activity under \$100,000 or the Development Phase Form if your application is within the Development phase of a Project (i.e. feasibility / business case).

These forms are available on the Provincial Growth Fund website

### **Purpose of the Provincial Growth Fund**

The Provincial Growth Fund aims to lift productivity potential in the provinces. Its priorities are to enhance economic development opportunities, create sustainable jobs, enable Māori to reach their full potential, boost social inclusion and participation, build resilient communities, and help meet New Zealand's climate change targets.

# Completing this form

Please complete all sections fully and accurately. Square brackets and italics indicate guides.

Please see the PGF website, or contact your regional relationship manager, for further support. If you are applying on behalf of a number of parties, you need their consent to submit this application. You can add other applicants during the application process. You will be the point of contact for this application, but you must give us all information about all applicants.

### Submitting your application

All completed forms must be emailed to <a href="PGF@mbie.govt.nz">PGF@mbie.govt.nz</a> with a clear subject included.

If you are a Trust (or applying on behalf of a Trust), then you must provide a copy of your Trust Deed.

# **Next Steps**

Applications will be assessed for eligibility, as well as how well they will deliver on the aims of the Provincial Growth Fund. One of our team will be in contact regarding your application.

# **Funding Agreement**

The template funding agreements can be found on the Provincial Growth Fund website

### **Public disclosure**

The Provincial Development Unit is responsible for leading the Provincial Growth Fund's design, administration and monitoring its operation in consultation with other government agencies. In the interests of public transparency, successful applications may be published by the Provincial Development Unit. Commercially sensitive and personal information will be redacted by reference to the provisions of the Official Information Act 1982. Please identify by highlighting any information in your application that you regard as commercially sensitive or as personal information for the purposes of the Privacy Act 1993.

Part A: Key Details						
Please note that if the fundir organisation), then we requi				ing on behalf of another		
1. Proposal Title:	Hereumu Trus	t				
2. Please provide a <u>very</u> brid	ef description	of the project/activ	vity:			
We would like increase pro	ductivity and	profitability of Here	eumu Station.			
Goals to be achieved Commercial						
			Coast, making our shareho	olders proud of their whenua.		
Increase our effect		by comm%				
Commercial Information     Commercial Information						
Commercial Informati	JII					
3. Please provide the detail	s of the applic		·	peing requested:		
Legal Name:		Hereumu Trust –	Tikitiki A25	10/0		
Entity Type:		· · · · · · · · · · · · · · · · · · ·	vide your Trust Deed			
Registered Offices / Place	of Business:	300 Childers Road	300 Childers Road, Gisborne			
Identifying Number:		N/A				
Organisation's Website:		N/A	N/A			
4. Please provide the conta	ct details for a	person as a key po	pint of contact):			
Contact Name and Role:	Privacy of	natural persons				
Email Address:	Privacy of natura	l persons	Telephone:	Privacy of natural persons		
5. Please describe the princ	ipal role or ac	tivity of the applica	int organisation.			
Sheep and beef cattle farm	ing	7				
^						
6. This project will be base	d in the region	of: Tair	āwhiti			
7. What type of funding is t	his annlication	n for: Gran	nt .			
/ i \ \ / / i				with the applicant!		
[Note: the most appropriate funding type will be determined by the PDU in consultation with the applicant]  8. What is the activity / funding start and end date?						
Start Date:	Commercial Information	n	Completion Date:	Commercial Information		
	ibe which par	t of government, a	nd what the outcome of th	Yes: □ No: ⊠ ne discussions were.		
	[The PDU will consult with other parts of Government as part of the assessment]					
[Insert your commentary here]						

10. Have you previously received Government funding for this Project? Yes:  $\square$  No:  $\boxtimes$ 

If Yes, please list which part of the Government, when the funding was received, and how much under Q11.

11. Are you an overseas investor for the purposes of the Overseas Investment Act? Yes:  $\square$  No:  $\boxtimes$  To find out if you are an overseas investor, and find support, please visit the Overseas Investment Office website.

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# 12. Please set out the proposed sources of funding for the Project:

Source of Funding:	\$ (excluding	Status / Commentary
[please indicate where all other funding is sourced from, noting who the	GST)	[i.e. received / confirmed
funder is]		/ in principle]
Provincial Growth Fund Funding (through this application)	\$Commercial Inform	PGF Application
Hereumu Trust	\$Commercial Inform	Contributed by Trust
		Commercial Information
Total:	\$Commercial Information	



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# **Part B: Project Description**

13. This a	pplication is:	"a stand-alone ac	ctivity" 🗵	<u>or</u>	"in support of a	wider project/pr	rogramme" 🗆
14. Will a	dditional fundin	g be required in the	e future?			Yes: □	No: ⊠
If <u>Ye</u>	If Yes, please describe at a high level, what this may include, and when this is likely to be applied for.						
[Insert y	our commentary	y here]		-			
15. Has a	feasibility study	, or equivalent, bee	en conducted p	rior to this	application?	Yes: □	NO.
-	If Yes, please pr	rovide a copy, inclu	ding an overvie	w of the fe	easibility study and	d any outcomes	
-	If <u>No</u> , please ex	plain why not; and	how feasibility,	/viability of	f the project has b	een assured.	2
	ck is currently ru s results.	ın as a sheep and bo	eef cattle farm.	We believ	ve we need to foc	us on improving	our core
and pro	jected productio	en prepared by farm on and profitability dge and took on bo	has been comp	oleted by 20	ecountant. This pl	lan was based or	
infrastru are achi In 2006	In the past five years, the Trustees and farm managers have achieved gains in livestock production, invested in infrastructure while working with limited funds. This experience will ensure the goals set out in the commercial information. The outcome of this was that the farm needed to						
invest a	invest around \$comme in infrastructure and development.						
	e provide a detai	iled description of t	this project for	which fund	ling is being applic	ed, including the	benefits
Hereum product	u Trust is lookin	ng for funding to s , purchase assets re n, fencing, fertiliser,	equired to supp	ort increas	ed productivity ar	nd investment in	infrastructure
to conti obtain t	nue to be run as he best long-ter	effective area, produ a sheep and beef f m results for the wl utcomes relating to	farm, Comme henua and own	ercial Informers. Once	mation We beli the farm is profita	ieve this will allow able, we will be in	w the Trust to
•	open to owners	wners by connecting s and whanau, hold marae, Kaiwaka, p and iwi.	ding the AGM o	n-farm, en	couraging attenda	ance at the AGM	and
•	Engage with th	e community.		Comme	rcial Information		
•	native flora and	enua and environm d fauna. The Porop e river, to reduce th	oro river runs t	through the	farm. The Trust	will fence water	ways,

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17. How does this project demonstrate additionality within the region?

7. How does tr	nis project demonstrate additionality within the regi	on?				
[Please cove						
-Why th	-Why the project is not already underway.					
	ne project provides a new asset and is not seeking m					
-The bei	nefit of Central Government funding (i.e. over altern	ative sources).				
-Why th	nis project will unlock the potential within the region	.]				
In June 2019	9, the Trust submitted their commercial informat plan including	ng cash flow forecasts to Commercial Information. Commercial Informa				
	Free and frank op	nions				
Funding for	the commercial information in a constant in the constant in th	This is always				
_	nfrastructure, fencing, fertiliser, water supply and w	ua is returned to a productive state. This includes				
runumg for i	imastructure, rending, rentinser, water supply and w	eed control.				
During our <sup>∞</sup>	ommercial informat plan we will employ contractors from the	East Coast and where practical from the Tikitiki and				
		d control. We will also require part-time casual farm				
workers to a	ssist the farm manager.	OLU				
We will cont	We will continue to interact with the community Commercial Information					
Tre triii come	Qur goal is to encourage students to consider farming as					
a career and to keep them in the region.						
2 Howisther	project connected to regional (and sector) stakehold	are and frameworks?				
Our Commercial Inform		Oranga Tairawhiti Economic Action Plan (TEAP), the				
		coring the Waiapu Catchment (RWC) and the draft				
	conomic Action Plan Refresh (TEAP-R) – copy attach					
		Withheld - Commercial Information				
	v.tpk.govt.nz/en/mo-te-puni-kokiri/our-stories-and-	media/tairawhiti-maori-economic-development-				
report#.WK	5GqW99670					
beto //	.activatetairawhiti.co.nz/assets/Uploads/He-huarah	i hai whai aranga tairawhiti acanomic action nlan				
.pdi	.activatetairawiiiti.co.iiz/assets/Opioaus/He-iiuaraii	i-ner-whar-oranga-tan awniti-economic-action-pian-				
<u>.pur</u>						
https://www.mpi.govt.nz/funding-and-programmes/environment-and-natural-resources/restoring-the-						
waiapu-cat	waiapu-catchment/					
Source	Principle/Aim	Connection to Hereumu's Commercial Informat plan				
TMED	Kaupapa tuatahi – focus on people through	We believe that the work Commercial Information				
	rebuilding rural community numbers					

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region.

encourage them to consider farming as a career and hope that it will allow them to stay in the

TMED	Kaupapa tuatahi – whanaungatanga, supporting	We would like to be able to help owners and
	iwi to provide and support cultural	their whanau to reconnect with their whenua.
	connectedness	We plan on organising annual farm visits open to
		owners and whanau, holding the AGM on-farm,
		encouraging attendance at the AGM and
		possibly by having a papakainga available as
		short term accommodation for owners to allow
		them to reconnect with the whenua.
		them to reconnect with the whendu.
TMED	Kaupapa tuarua – enhancing the existing 'big	Although Hereumu's is a relatively small block of
	project' economic opportunities related to the	land, our plan aligns with this proposition. By
	traditional primary industries	increasing our productivity and profitability we
	, , , , , , , , , , , , , , , , , , , ,	will maximise the potential economic return.
		Commercial Information
		Commercial internation
TEAP	Connecting people with markets – improving	State Highway 35 connects Hereumu to
	transport connections including SH35	Gisborne (2 hours) and Cpotiki (2½ hours).
	than open to some construction of the construc	Developing SH35 will increase access to
		Hereumu for owners and should result in better
		transport options and lower costs for the farm.
TEAD	Constitution and south modules in an action	
TEAP	Connecting people with markets – improving	Improvements to internet access are essential to
	internet connectivity	Hereumu's commercial information plan. Part of our funding is
		to purchase computer equipment (for recording
		and monitoring productivity) and cameras (to
		prevent livestock theft). Reliable internet will
		allow us to fully utilise this equipment.
RWC	Focus on sustainable and use in the Waiapu	Hereumu demonstrates contribution to these
	Catchment for a wide range of environmental,	outcomes by: long term commitment to ahi kaa
	social and cultural outcomes.	and in particular whanau, hapu, marae, iwi and
		community, sustainable and profitable farm
		management.
RWC	River restoration programme	Our Commercial Informat plan includes reducing the impact
$\langle \alpha \rangle$		of farming on the Poroporo River which runs
2/10		through Hereumu Station and out to the Waiapu
VA A		River by reducing stock crossing the river and
		fencing off the river to ensure stock can't access
		the river.
TEAP-R	Priority 3 – Unlocking the potential of whenua	Our plan is to increase the farm's effective area,
" ''	Maori	productivity and profitability through funding to
		purchase assets and invest in infrastructure such
		as buildings, fencing, fertiliser, weed control and
		tracks. This meets Priority 3 of TEAP action plan
		to – unlock the potential of Maori land.

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19. How will your project lift productivity potential in the regions?

PGF Outcome		How will the project positively or negatively impact this outcome in the region(s) identified?
Increase economic output	<b>*</b>	Increased productivity will result in increased economic outputs —  Cattle numbers sold will increase by common from commercial to commercial in commercial  Net sheep numbers sold will increase by common from commercial in 2019 to commercial in commercial
Enhance utilisation of and/or returns for Māori assets	<b>✓</b>	Our project will – Increase the productive land on Hereuman iron commercial hectares to commercial Information
3. Increase productivity and growth	E	Investment in infrastructure, breeding stock and assets will allow Hereumy to increase its productivity — Calves bred increase by common from commercial to commercial (by increasing herd size)  Lambs bred increase by common from commercial in commercial to commercial in commercial (by increasing herd size and improving lambing rates)  Sheep deaths and killed decrease from common to common commercial sheep) Commercial Information.
Increase local employment and wages     (in general and for Māori)	~	Our project will require casual farm labour for stock work, shearing and maintenance projects. Given the size of Hereumu Station, it is unlikely we will need an additional full-time worker, but we will need to increase the use of casual workers. Increased sheep numbers will require additional shearers. Given that 93.5% of the people in Ruatoria identified themselves as Maori (2013 Census), it is likely that Maori will benefit from these increases.
		Commercial Information
5. Increase local employment, education and/or training opportunities for youth (in general and for Māori)	<b>✓</b>	We believe these initiatives will provide students with an interest in farming as a career and may enable them find employment in the local area. Again, given that 93.5% of the local population is Maori, this will directly impact on Maori.
Improve digital communications,     within and/or between regions		N/A

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<ol> <li>Improve resilience and sustainability of transport infrastructure, within and/or between regions</li> </ol>		N/A
Contribute to mitigating or adapting to	<b>✓</b>	Our Commercial Informat plan includes installation of water systems to reduce the impact of climate change. Commercial Information
climate change		
Increase the sustainable use of and benefit from natural assets	<b>✓</b>	Our commercial informat plan will allow us to life and maintain the productivity of Hereumu Station in the long-term
10. Enhance wellbeing, within and/or between regions		N/A
Total number of outcomes project contributes to	7/10	
<ul><li>20. Has public consultation been conducted?</li><li>If yes, what were the results?</li></ul>		Yes: □ No: ⊠
- If no, is there a plan to do so?		al v
We presented our proposal at our 2019 AGM submit this application to the Provincial Grown		October. Owners unanimously approved that the Trustees
submit this application to the Provincial Grow	in Rumu.	
We are seeking endorsement from the Tairaw	hiti Ecor	nomic Action Plan group.
		rsis for this project, covering the following where possible:
	•	utcome, and what is your current involvement in the market? et activity (i.e. what is the customer demand)?
= 1( )10		ave to leverage success of the outcomes of this project?
Is the project primarily aimed at enhan	ncing the	e share of a single market? If so, please detail the proposed
markets with this intention.		
		are already in the market providing sheep and beef cattle for
on overall demand. We have a good working		vill readily absorb our increased production without impact
on overall demand. We have a good working		Ship With Our investock agents.
22. Where the project utilises land, does the land	have ar	ny other interests associated with it? (i.e. Treaty claims, or
iwi/hapū ownership)		Yes: ☐ No: ⊠
N/A		
23. Is the land owned by others, i.e. not solely by  - If yes, then please describe the other in		
No		

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2	4. Does the land have appropriate Resource Management Act consents?	Yes: □	No: ⊠
	- If no, how and when will this be addressed?		
	We don't believe our activities will require RMA consent. If required for clearing or required consents before we begin clearing scrub.	f scrub, we will ol	btain the

PROACTIVIELY RELEASED

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# **Part C: Project Delivery**

[Please note – this section refers to the actual activity associated with this application.]

25. Please provide an overview of the project management approach / plan for this activity. [We would like you to demonstrate: How the activity will be managed from your organisation? The farm manager and Trustees will implement this plan. This plan is an extension of our core business – the farm manager has relevant industry experience and connections within the local community to ensure labour and materials are available when required. What involvement is required by the Provincial Development Unit? None What other partners are required for successful delivery? (demonstrating this with diagrams where possible) Labour and suppliers as mentioned above. What project management practices will be in place? Our Commercial Information plan is an extension of work done over the past five years. During this period the Trustees have supported the farm managers to achieve planned maintenance and productivity improvements. Going forward the Trustees will continue to support the farm manager. Proceedings currently provides monthly reports to the Trustees on farm activities. In addition to production targets set in the commercial information plan, we have a commercial internal financial budget forecast. Trustees currently monitor the actual financial results with those in the forecast and receive bi-monthly reports from the accountant detailing this progress. Continuation of both of these practices will allow the Trustees to monitor expected physical and financial performance. Who are the key personnel within the organisation relating to this project? Trustees, farm manager and accountant. Please include big sand provide an organisational/project structure where possible. Included in attached proposal. Please attach a copy of your health and safety policy that will apply for this project. As this project is an extension of normal farm business, we will use our existing health and safety policies. Policy included in attached proposal – Appendix 12. Withheld - Commercial Information Yes: □ No: ⊠ 26. Have you had independent verification of the project approach / plan? If yes, who verified the project and when? Our plan is based on the Commercial Informatic Plan submitted to the Trustees by our farm manager. The Trustees, manager and accountant reviewed and refined this plan. We believe our farm manager and accountant have the relevant industry experience required to assess this plan.

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27. Please provide us with a project plan, where possible please attach a schedule (i.e. Gantt chart):

ŧ	Project Activity	Responsible:	Date / Period:
1	Fencing – obtain quotes for materials and commercial information — estimated timeframe to complete fencing and build satellite yards – commercial information — complete fencing and build satellite yards – commercial information — complete fencing and build satellite yards – commercial information — complete fencing and build satellite yards – commercial information — complete fencing and build satellite yards – commercial information — complete fencing and build satellite yards – complete fencing — com	Farm manager	Commercial Information
2	Replace chicory crops — Commercial Information	Farm manager	Commercial Information
3	Fertiliser – order product and arrange cartage	Farm manager	Commercial Information
4	Water Supply – order tanks	Farm manager	Commercial Information
5	Water Supply – Commercial Information to assist with installation of piping and troughs – timeframe ***	Farm manager	Commercial Information
6	Weed control – Order chemical and commercial Information to spray variegated thistles and commercial of gorse.	Farm manager	Ownercial information
7	Tractor, spray unit and mulcher – source second- hand tractor and mulcher, order spray unit	Farm manager	Commercial Information
8	Source computer, weigh scales and security system.	Farm manager	Commercial Information
9	Shearer's quarters maintenance – Commercial Information	Farm manager	Commercial Information
10	Fertiliser – order product and arrange cartage	Farm manager	Commercial Informatio
11	Weed control – Order chemical and connect a Information to spray variegated thistles and connect a long of gorse.	Farm manager	Commercial Informatio
12	Fencing – obtain quotes for materials and commercial information – estimated timeframe to complete fencing and build satellite yards – commercial information.	Farm manager	Commercial Informatio

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28. Please provide a complete breakdown of the costs of the project to assist us in understanding where the funds will be utilised:

[Note that figures in this table must align with other figures provided in Q11. Please use as many lines as it takes to provide us with the appropriate detail. If more suitable, please attach a budget spreadsheet to this application]

Cost Description:	\$ (excluding GST)
Fencing – commercial to fence native blocks @ \$comm/m for	\$Commercial Inform
materials and labour	
Fencing – Commercial to subdivide paddocks @ \$COMMITTY for	\$Commercial Info
materials and labour	
Stock yards comme – materials and labour	\$Commercial Info
Capital and maintenance fertiliser for Commercial Information	\$Commercial Info
including product and application @ \$commerce/T plus	
cartage	
Replace chicory crops	\$Commercial Info
Spray variegated thistles and commercial Information of gorse	\$Commercial Info
Clearing tracks to provide better access to bush blocks	\$Commercial Info
Install Commercial tanks and reticulation and troughs to	\$Commercial Info
paddocks	
Shearer's quarters maintenance	\$Commercial Info
Tractor with spray unit and mulcher	\$Commercal Inform
Security camera system for yards, computer and weigh	S commercial No
scales	
Capital and/or maintenance fertiliser for commer hectares	\$ comn. arcial Info
including product and application @ \$commers/T. plus	
cartage	
Replace chicory crops	\$C mmercial I fo
Spray variegated thistles and Commercial Information of gorse	\$Commercial I fo
Fencing – commercial to enclose and subdivide paddocks	\$Commercial Info
cleared @ \$comm/m for materials and labour	
Total	\$Commercial Inform

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29. What are the proposed deliverables if funding is approved?

[Please use the following table, consider what deliverables there will be, when, and whether there are any payments associated with them and against what criteria payment should be made. If it is a single deliverable with single payment, please just use one line]

	#	Description	Payment criteria:	Invoice	%	Invoice
						Date:
				(Exc. GST)		
Γ	1	Infrastructure	Payment required at start of project to cover wages,	\$Commercial Inform	Comm <b>0</b> /6	Commercial Informa
			product and contractors			
Γ	2	Assets	Payment required before delivery	\$Commercial Inform	omm%	Commercial Informa
	3	Shearer's quarters	Payment required before commencement of	\$Commercial Info	Con <b>%</b>	Commercial Informa
		renovations	building renovations to cover contractor wages and			
			material costs			
	4	Infrastructure	Payment required at start of project to cover wages,	\$Commercial Inform	Comn 5/6	Commercial Informatio
			product and contractors			
				~ 11/7C		

[Specifically, please set out why the funding cannot be sourced from other sources (e.g. banks, investors)]				
Commercial Information	At that stage our plan			
was the bare bones of our revised commercial Informat plan in Appendix	5. We requested \$commercial information allow us to carry out the			
minimum amount of investment in development relating to fercing, fertiliser and weed control. Commercial Information				
Thin the difficulties the development relating to	evicing, fertiliser and weed control.			
Appendix 5 has been withheld - Commercial Information				
Appendix 3 das tieet withheld - Confinercial information				
Commercial Information				
Commercial information				

31. Please provide an overview of the applicant's relevant skills and experience for delivering a projects of this nature:

[We would like to understand your relevant experience to assist in delivering this project. In addition, any track record you may have delivering projects of a similar size, scope, or complexity, and how these projects will enable the future success of your business. If you do not have the experience, then please indicate how you will manage this risk?

As this project is an extension of our current core business, we believe the risk of being unable to implement and monitor this plan is low. In the past five years, the Trustees and farm managers have achieved gains in livestock production, invested in infrastructure Commercial Information

20 year's farming experience relevant to our plan.

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32. Please outline the project team and explain the Governance arrangements for this project

[We would like to know about the members of your project team (the key personnel/leadership team involved in your application), how your organisation will govern the project/activity, as well as how other organisations may be involved (i.e. the Provincial Development Unit, local council, or iwi/hapū) in the governance procedures. Specifically, please name who is on the governance board / leadership team (the **Project Team**)] Our project team: Privacy of natural persons - Farm Manager Privacy of natural persons (Chairman) Privacy of natural persons Privacy of natural persons

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	Privacy of natural persons
	Thrase of material persons
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	Privacy of natural persons
Privac	y of natural persons
Privacy of natural persons — Accountant	
	Privacy of natural persons

33. What procurement process has been undertaken (i.e. selection of a provider), or will be undertaken, and how will that be managed? In addition, please provide a description of how greater public value will be achieved through the

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procurement process, for example by considering one or more of the following:

- How regional businesses (inc. Māori / Pacifica enterprises) will be provided with opportunities
- How skills will be developed in the market (i.e. via construction apprenticeships)
- How worker conditions in the supply chain will be improved / managed
- How waste / emissions are being reduced in this procurement.

For more information, please visit: <a href="https://www.procurement.govt.nz/broader-outcomes/">https://www.procurement.govt.nz/broader-outcomes/</a>

[We wish to understand how you will approach the market effectively and ensure <u>value for money</u> / <u>public value</u> is delivered, noting that public money is being utilised. If you have already been to market, then please describe who the supplier(s) are, how/why they were selected, and what the contractual arrangements are]

will obtain quotes for materials from a range of local suppliers and contractors to ensure that the farm obtains inputs of a high quality but that are cost-effective.

This means that we will use local suppliers and contractors from the Ruatoria/Tikitiki area where they are able to provide the appropriate level of service or quality of goods. We will look at expanding this region down Gisborne, Wairoa or Hawkes Bay if local suppliers are not available or the cost of using them is significantly higher than those from the immediate area.

We expect to hire locals from the Tikitiki and Ruatoria areas as casual farm workers, builders and shearing contractors.

# Commercial Information

# 34. What risks are associated with the delivery of this activity?

#	Risk	Mitigation approach	Rating
1	If access to stakeholders is not achieved, then full consultation may not occur	- Owner's resolution to support C plan and PGF proposal O unanimously approved at AGM on 11 <sup>th</sup> October 2019.	Low
2	If the contractor's price is not accurate, then additional funding may be required	<ul> <li>Timeframe between quotes and delivery is low, so pricing should be accurate</li> <li>Commercial Information</li> </ul>	Low
			Medium
3	Inability to find contractors to complete the work in the required timeframe	<ul> <li>Farm manager has approached contractors for quotes and to discuss possibility of doing work in near future</li> </ul>	Low
Х		-	

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35. Will the applicant own the asset on delivery?	Yes: ⊠	No: □
- If no, please describe who will own the asset.		
[insert your commentary here]		
6. When the project is delivered, what is the plan to operationalise the asset (if an	asset), and maintair	it through life?
[We would like to understand what will happen after the funding has been used,	· -	
cover how sustainable the resulting asset will be in terms of funding, skills require	ed, and consumer de	mands etc.]
As detailed in our commercial informal plan and forecasts, completion of this project will income	rease productivity a	nd profitability
on Hereumu Station to a level where the farm will be able to sustain long term fa		)
· ·		Information
	1000	
7. What will the impact be on the applicant's financial accounts?	150	
[Please describe what impact the funding will have on the applicant's financial of	scounts over the time	e of the project.
NA/hour mossible places preside us with the fellowing.		
Where possible, please provide us with the following:		
- Growth forecasts / projections post project completion		
Appendix 6 and 7 Withheld - Commercial Information		
- 2 years of financial accounts.		
Attached Withheld - Commercial Information		
- Current banking arrangements.		
Commercial Information This will give Hereum	nu the ability to mair	ntain
investment in infrastructure to ensure farm productivity does not fall back t	to prior levels and th	nis will enable
Hereumu to maximise gross farm income.		
- Details of any borrowings (including lender, loan values and loan maturity d	lates).	
Commercial Information		

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# **Part D: Declarations**

38.	The contracting entity is compliant and will continue to comply with all applicable laws, regulations, rules and professional codes of conduct or practice including but not limited to health and safety and employment practices	Commercial Information
39.	Has this activity ever been declined Crown Funding in the past?	
40.	Has the applicant or the contracting entity ever been insolvent or subject to an insolvency action, administration or other legal proceedings?	
41.	Has any individual in the Project Team (including the Applicant's Leadership Team, directors, partners, or trustees, or any key members of the project) ever been insolvent or subject to an insolvency action, administration or other legal proceedings, or actively involved in any organisation which has?	Sign
42.	Has any individual in the Project Team (including the Applicant's Leadership Team, directors, partners, or trustees, or any key members of the project) ever been adjudged bankrupt or is an undischarged bankrupt?	
43.	Has any individual in the Project Team (including the Applicant's Leadership Team, directors, partners, or trustees, or any key members of the project) ever been under investigation for, or been convicted of, any criminal offence?	
44.	Are there any actual, potential or perceived conflicts of interest that the applicant or any of the key personnel have in relation to this project.	
	"In a small country like ours, conflicts of interest in our working lives are natural and unavoidable. The existence of a conflict of interest does not necessarily mean that someone has done something wrong, and it need not cause problems. It just needs to be identified and managed carefully"  https://www.oag.govt.nz/2007/conflicts-public-entities	
If you	answered "Yes" to any question from 39 to 44, please provide a description below:	

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By completing the details below, the applicant makes the following declarations about its application for Provincial Growth Fund funding for the project ("application"): 🗵 I have read, understand and agree to the Terms and Conditions of applying for Provincial Growth Fund funding which are attached as Appendix 1; ☑ The statements in the application are true and the information provided is complete and correct, and there have been no misleading statements or omissions of any relevant facts nor any misrepresentations made; ☑ I have secured all appropriate authorisations to submit the application, to make the statements and to provide the information in the application; ☑ I have obtained the permission of each member of the Project Team to provide the information contained in this application and those individuals are aware of, and agree to, the Terms and Conditions of applying for Provincial Growth Fund funding which are attached as Appendix 1; ☑ I consent to this application being publicly released if funding is approved. Nave identified the commercially sensitive and personal information. ☑ The applicant warrants that it has no actual, potential or perceived conflict of interest (except any already declared in the application) in submitting the application or entering into a contract to carry out the project. Where a conflict of interest arises during the application or assessment process, the applicant will report it immediately to the Provincial Development Unit by emailing PGF@mbie.govt.nz; and ☑ I understand that the falsification of information, supplying misleading information, or the suppression of material information in this application, may result in the application being eliminated from the assessment process and may be grounds for termination of any contract awarded as a result of this application process. ☑ The applicant consents to the Provincial Growth Fund undertaking due diligence including any third party checks as may be required to fully assess the application. Full name: Privacy of natural persons Title / position: Chairman, Hereumu Tikitiki A25 Trust Signature / eSignature: Date:

Signature / eSignature:
Privacy of natural persons

12 November 2019

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### Appendix 1 – Terms and Conditions of this Application

### General

The terms and conditions are non-negotiable and do not require a response. Each applicant that submits a request for Provincial Growth Fund ("PGF") funding (each an "application") has confirmed by their signature (or e-signature) on the application that these terms and conditions are accepted without reservation or variation.

The Provincial Growth Fund is a government initiative which is administered by the Provincial Development Unit, a unit within the Ministry of Business, Innovation and Employment. Any reference to the Provincial Development Unit in these terms and conditions, is a reference to MBIE on behalf of the Crown.

### **Reliance by Provincial Development Unit**

The Provincial Development Unit may rely upon all statements made by any applicant in an application and in correspondence or negotiations with the Provincial Development Unit or its representatives. If an application is approved for funding, any such statements may be included in the contract.

Each applicant must ensure all information provided to the Provincial Development Unit is complete and accurate. The Provincial Development Unit is under no obligation to check any application for errors, omissions, or inaccuracies. Each applicant will notify the Provincial Development Unit promptly upon becoming aware of any errors, omissions, or inaccuracies in its application or in any additional information provided by the applicant.

### Ownership and intellectual property

Ownership of the intellectual property rights in an application does not pass to the Provincial Development Unit. However, in submitting an application, each applicant grants the Provincial Development Unit a non-exclusive, transferable, perpetual licence to use and disclose its application for the purpose of assessing and occision making related to the PGF application process. Any hard copy application or documentation supplied by you to the Provincial Development Unit may not be returned to you.

By submitting an application, each applicant warrants that the provision of that information to the Provincial Development Unit, and the use of it by the Provincial Development Unit for the evaluation of the application and for any resulting negotiation, will not breach any third-party intellectual property rights.

### Confidentiality

The Provincial Development Unit is bound by the Official Information Act 1982 ("OIA"), the Privacy Act 1993, parliamentary and constitutional convention and any other obligations imposed by law. While the Provincial Development Unit intends to treat information in applications as confidential to ensure fairness for applicants during the assessment and decision-making process, the information can be requested by third parties and the Provincial Development Unit must provide that information if required by law. If the Provincial Development Unit receives an OIA request that relates to information in this application, where possible, the Provincial Development Unit will consult with you and may ask you to confirm whether the information is considered by you to be confidential or still commercially sensitive, and if so, to explain why.

### Use and disclosure of information

The Provincial Development Unit will require you to provide certain information, including personal information, on application forms if you wish to apply for funding. If you do not provide all of the information that is required on an application form, the Provincial Development Unit may be unable to process or otherwise progress your application.

MBIE will generally only use personal information provided in the application process for the purpose of administering the PGF which includes assessing an application you have submitted, contracting, monitoring compliance and reporting.

We may use personal information provided to us through the application for other reasons permitted under the Privacy Act (e.g. with your consent, for a directly related purpose, or where the law permits or requires it).

The Provincial Development Unit may disclose any application and any related documents or information provided by the applicant, to any person who is directly involved in the PGF application and assessment process on its behalf including the Independent Advisory Panel ("IAP"), officers, employees, consultants, contractors and professional advisors of the Provincial Development Unit or of any government agency. The disclosed information will only be used for the purpose of participating in the PGF application and assessment process, including assessment and ongoing monitoring, which will include carrying out due diligence. Due diligence may involve MBIE disclosing information to another MBIE business unit or relevant agency in order to assess the application and verify the information contained in the application and accompanying documents.

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MBIE will generally not otherwise disclose personal information provided or collected through this application unless required or otherwise permitted by law. For example, we may seek your consent to undertake additional due diligence checks and request information from other relevant third parties. If an application is approved for funding, information provided in the application and any related documents may be used for the purpose of contracting.

In the interests of public transparency, if an application is approved for funding, the application (and any related documents) may be published by the Provincial Development Unit. Commercially sensitive and personal information will be redacted by reference to the provisions of the Official Information Act 1982.

### **Limitation of Advice**

Any advice given by the Provincial Development Unit, any other government agency, their officers, employees, advisers, other representatives, or the IAP about the content of your application does not commit the decision maker (it may be Senior Regional Officials, Ministers or Cabinet depending on the level of funding requested and the nature of the project) to make a decision about your application.

This limitation includes individual members of the IAP. The IAP's recommendations and advice are made by the IAP in its formal sessions and any views expressed by individual members of the IAP outside of these do not commit the IAP to make any recommendation.

### No contractual obligations created

No contract or other legal obligations arise between the Provincial Development Unit and any applicant out of, or in relation to, the application and assessment process, until a formal written contract (if any) is signed by both the Provincial Development Unit and a successful applicant.

### No process contract

The PGF application and assessment process does not legally oblige or otherwise commit the Provincial Development Unit to proceed with that process or to assess any particular applicant's application or enter into any negotiations or contractual arrangements with any applicant. For the avoidance of doubt, this application and assessment process does not give rise to a process contract.

# Costs and expenses

The Provincial Development Unit is not responsible for any costs or expenses incurred by you in the preparation of an application.

### Exclusion of liability

Neither the Provincial Development Unit or any other government agency, nor their officers, employees, advisers or other representatives, nor the IAP or its members will be liable (in contract or tort, including negligence, or otherwise) for any direct or indirect damage, expense, loss or cost (including legal costs) incurred or suffered by any applicant, its affiliates or other person in connection with this application and assessment process, including without limitation:

- a) the assessment process
- b) the preparation of any application
- c) any investigations of or by any applicant
- d) concluding any contract
- e) the acceptance or rejection of any application, or
- f) any information given or not given to any applicant(s).

By participating in this application and assessment process, each applicant waives any rights that it may have to make any claim against the Provincial Development Unit. To the extent that legal relations between the Provincial Development Unit and any applicant cannot be excluded as a matter of law, the liability of the Provincial Development Unit is limited to \$1. Nothing contained or implied in or arising out of the PGF documentation or any other communications to any applicant shall be construed as legal, financial, or other advice of any kind.

### Inducements

You must not directly or indirectly provide any form of inducement or reward to any IAP member, officer, employee, advisor, or other representative of the Provincial Development Unit or any other government agency in connection with this application and assessment process.

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### Governing law and jurisdiction

The PGF application and assessment process will be construed according to, and governed by, New Zealand law and you agree to submit to the exclusive jurisdiction of New Zealand courts in any dispute concerning your application.

### **Public statements**

The Provincial Development Unit and any other government agency, or any relevant Minister, may make public in whole or in part this application form including the following information:

- the name of the applicant(s)
- the application title
- a high-level description of the proposed project/activity
- · the total amount of funding and the period of time for which funding has been approved
- the region and/or sector to which the project relates

The Provincial Development Unit asks applicants not to release any media statement or other information relating to the submission or approval of any application to any public medium without prior agreement of the Provincial Development Unit.

### **Electronic signature**

You can only file documents and information with us using an electronic signature if you're the signatory, or have authority to act on behalf of the signatory, and are using software that complies with our standards, in particular keeping records of transactions where an electronic signature has been used. Once a document with your electronic signature has been filed with us, we consider the information:

- has been provided with your full knowledge and agreement
- is authentic and accurate
- wasn't amended after your electronic signature was added to the document, unless a change has been clearly marked on the document.

### You're responsible for:

- safeguarding how and when your electronic signature and credentials are used on documents and information
- managing who has authority to use your electronic signature on your behalf, for example, a chartered accountant.

If your electronic signature on a document or information is filed with us, you won't be able to dispute having signed and approved the document or information. If we question the authenticity of an electronic signature or online transaction, you must be able to demonstrate on request the validity of the software used to apply your electronic signature to the document.

You must use electronic signature software that captures authentication, time and source details for any online transaction where a document with your electronic signature has been filed. These details must be held within the software itself, in the form of a file that:

- is maintained in its original form with no amendments, and
- can be provided to us, if requested, within a specified time.

The file must be treated as a record, as defined by the Companies Act 1993, and a business record as defined by the Evidence Act 2006.

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### Appendix 2 - Operational criteria for all tiers of the Fund

### Link to Fund and government outcomes

- Demonstrate the ways in which the project will contribute to lifting the productivity potential of the region
- Demonstrate how the project contributes to the Fund's objectives of:
  - more permanent jobs
  - benefits to the community and different groups in the community
  - increased utilisation and returns for Māori from their asset base (where applicable)
  - sustainability of natural assets (e.g. water, soil integrity, the health and ecological functioning of natural habitats)
  - mitigating or adapting to climate change effects, including transitioning to a low emissions economy
- Clear evidence of public benefits (i.e. benefits other than increased profitability for the applicant)
- Are in a Government priority region or sector

### Additionality

- Project is not already underway, does not involve maintenance of core infrastructure or assets (except for rail and transport
  resilience initiatives), and does not cover activities the applicant is already funded for (funding could be considered to
  increase the scale of existing projects or re-start stalled projects)
- Demonstrated benefit of central Government investment or support
- Detail of any supporting third-party funding (and any funding sought unsuccessfully)
- Acts as a catalyst to unlock a region's productivity potential
- Demonstrated links to other tiers of the Fund and related projects, to maximise value of Government investment

### Connected to regional stakeholders and frameworks

- Evidence of relevant regional and local support, either through existing regional development mechanisms, or through another relevant body such as a council, iwi or other representative group (or reasons for any lack of local support)
- Has been raised and discussed with the region's economic development governance group
- Alignment with, or support for the outcomes of, any rejevant regional development plan, Māori development strategy or similar document (whether regional or national)
- Demonstrated improvement in regional connectedness (within and between regions)
- Leverage credible local and community input, funding, commercial and non-commercial partners
- Utilise existing local, regional or iwi/Maori governance mechanisms

### Governance, risk management and project execution

- Evidence of robust project governance, risk identification/management and decision-making systems and an implementation plan appropriate to the size, scale and nature of the project
- Euture ownership options for capital projects, including responsibility for maintenance, further development, and other relevant matters
- Genefits and risks clearly identified and quantified, depending on the scale of the initiative
- Evidence of potential exit gates and stop/go points, and a clear exit strategy
- Clearly identifies whole of life costs (capital and operating)
- Dependencies with other related projects are identified
- Evidence of sustainability after conclusion of PGF funding
- Adequacy of asset management capability (for capital projects)
- Compliance with international obligations (where relevant)

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