

## 2.02 Whangaroa Ngaiotonga Trust Farm Revitalisation

### Evaluation, Cover Sheet and Decision Form

<b>Project:</b>	Whangaroa Ngaiotonga Trust Farm Revitalisation		<b>FOR:</b>	Approval
<b>Applicant:</b>	Whangaroa Ngaiotonga Trust		<b>Pipedrive ID:</b>	Commercial
<b>Application type:</b>	WM	<b>(A) Total Project Value:</b>	\$ Commercial Information	
<b>Funding type:</b>	Grant	<b>(B) PGF Funding Sought:</b>	\$ Commercial Information	
<b>Entity Type:</b>	Trust	<b>(C) PGF Funding Recommended:</b>	\$ Commercial Information	
<b>Region:</b>	Northland	<b>(D) Applicant Contribution:</b>	\$ Commercial Information committed	
<b>Tier:</b>	2 - Sectors	<b>(D/A) Co-contribution Rate:</b>	Commercial %	
<b>Sector:</b>	Agriculture / Horticulture			
<b>Application summary:</b>	<p>Whangaroa Ngaiotonga Trust is located in Whangaruru on the east coast of Northland and represents 1,245 beneficial owners of freehold land, as well as the wider whanau and mokopuna of the owners.</p> <p>The freehold land block administered by Whangaroa Ngaiotonga Trust to which this application relates has been used for commercial beef farming since 1954 however significant breaches of the lease terms over a number of years has resulted in over \$ Commercial Information of reparation work required to get the farm to a state where it is suitable to operate a beef cattle operation.</p> <p>PGF support will be used to undertake the following works:</p> <ul style="list-style-type: none"> <li>• Scrub and gorse clearance (\$ Commercial Information)</li> <li>• Capital fertiliser and lime (\$ Commercial Information)</li> <li>• Reparation of culverts and tracks on the farm and water storage for stock (\$ Commercial Information)</li> <li>• Fencing, including what is required to protect native bush (\$ Commercial Information)</li> <li>• Project management (\$ Commercial Information)</li> </ul> <p><b><i>[Please see full project description in the Application Description Section]</i></b></p>			

#### The PDU recommends that the SROs:

**Agree to** approve a grant of up to \$ Commercial Information grant from the PGF towards Whangaroa Ngaiotonga Trust

➤ because the project meets the following whenua Maori principles:

- The land is owned by Māori land owners – Ngaiotonga A3 is a Maori freehold land block that is administered by Whangaroa Ngaiotonga Trust.
- The project increases productivity – forecasts provided by the applicant estimates that gross farm income per hectare will increase from \$ Commercial Information per hectare currently to \$ Commercial Information per hectare after the first Commercial Information years of

operation of the beef cattle farm. The works being funded from the Whenua Maori allocation is necessary to ensure the land can be productive.

- The project will commence within the timeframe of the PGF – the work is scheduled for commencement in Commercial Information
- Land owners have established governance and management arrangements –a project manager will be commissioned for the project and will report directly to the trustees of Whangaroa Ngaiotonga Trust.
- There is no evidence that indicates negative impacts on water quality and climate change.

➤ subject to:

- PDU receiving the meeting minutes in which the trust shareholders approved \$Commercial Information to be used to purchase stock and equipment as part of this project.

➤ Note:

- Whangaroa Ngaiotonga Trust has estimated that it will need to invest \$Commercial Information in livestock to stock the cattle farm operation from Commercial which has not been included in the overall project cost. This is in addition to the \$Commercial Informa investment in livestock budgeted for the next Com years.
- MFAT notes that there are legal risks that grants and concessionary loans for export-related products, particularly in the agriculture sector, conflict with our international obligations, as per MFAT’s advice to RED Ministers dated 2 December 2019. The risks, in terms of potential adverse implications for New Zealand’s agricultural export interests as a whole, should be weighed up against well-being benefits to Māori in structurally disadvantaged regions facilitated by the Whenua Māori programme.

#### Section A: Triage – Assessment against PGF eligibility criteria

➤ Is the project an illegal activity?	<b>No</b>
➤ Is the project located in the three main metropolitan areas?	<b>No</b>
➤ Is the project seeking investment in large scale infrastructure of social assets?	<b>No</b>
➤ Is the project seeking investment for three waters?	<b>No</b>

## Application description

### Background

Whangaroa Ngaiotonga Trust is responsible for administering the Whangaroa Ngaiotonga A3 land block for the benefit of the trust's shareholders. Te Tumu Paeroa previously held [Commercial Information] shares in the land block from when it was created in 1952. Te Tumu Paeroa agreed to transfer his shareholding in the land block to the applicant in 2016 at a fixed total price of \$[Commercial Information] to be paid off over time.

The trust has leased the land block to a tenant who operated a farm on the land since 1993. The long term lease has recently been exited due to the tenant neglecting the land for a number of years. Whangaroa Ngaiotonga Trust decided in 2017 that the tenant should be removed to protect the whenua from further neglect, resulting in the trust spending approximately \$[Commercial Information] on legal and farm consulting advice since its 2017 AGM.

Following the removal of the previous tenant, three studies have been commissioned to identify the best possible uses of the land following the end of the lease. The studies were:

- Best Land Use Study – funded by MPI's Maori Agribusiness Pathway to Productivity fund (up to \$[Commercial Information]).
- Beef Cattle Feasibility Assessment – self funded and completed by [Commercial Information].
- Forestry Feasibility Assessment – funded by MPI's Maori Agribusiness Unit (up to \$[Commercial Information]).

### Application Summary

PGF funding is being sought in order to double the pasture production of the Ngaiotonga A3 land block. This will be achieved through increasing the area of pasture and also improving the quality of the pasture. This work will help reverse the long period of neglect perpetrated by the ex-leaseholder and enable the Trust to operate a profitable farm venture for the benefit of the Trust's beneficiaries.

The work required has been informed by the three studies looking into best land use options. The specific activities that PGF funding will support include:

- Scrub and gorse clearance
- Capital fertiliser and lime
- Repair of culverts and tracks
- Fencing subdivisions and yards
- Water for stock
- Project management

The work will enable Whangaroa Ngaiotonga Trust to invest in a beef cattle operation. The trust expects that the beef cattle operation will generate enough capital following [Commercial Information] years of operation for further land use options to be implemented. Future land use diversification will be informed by the 'Best Land Use Study' and the 'Forestry Feasibility Assessment'.

### Implementation

Whangaroa Ngaiotonga Trust will employ a project manager to oversee the project who will report directly to trustees. The project manager will also be responsible for establishing the health & safety policy. The applicant intends on the health & safety policy being developed in consultation with [Commercial Information] as [Commercial Information] has experience servicing the agriculture sector.

The applicant notes that the key skills required to deliver the project are contract management skills, knowledge of Whangaroa Ngaiotonga Trust's aspirations for the land and the ability to analyse business risk profiles. All of the physical works required for this project will be contracted to third parties. The procurement of all contractors will consider the following four principles:

- Fit for purpose – contractors will be required to provide evidence of successfully delivering similar work.

- Price – a minimum of two quotes will be required for every piece of work undertaken to ensure quotes are competitive.
- Benefit to the local community – preference for local suppliers and contractors to complete work.
- Quality – quality of services and products offered will be considered alongside other procurement principles, recognising that the cheapest quote is not necessarily the best option.

Cost estimates have been taken from the Farm Breaches Report recently commissioned by Whangaroa Ngaiotonga. Below are the estimated costs of work required to remedy the damage caused to the whenua by the previous tenant:

Activity	Price
Gorse and tobacco weed eradication estimate – includes Helicopter spraying, reseeded and topdressing <sup>Comme</sup> hectares (based off quote from <b>Commercial Information</b> )	\$ <sup>Commercial Informa</sup>
Fencing remediation and rectification estimate (based off quote from <b>Commercial Information</b> )	\$ <sup>Commercial Informa</sup>
Capital fertiliser, equivalent to <sup>Com</sup> years @ <sup>Commerci</sup> kg per hectare	\$ <sup>Commercial Informa</sup>
Carrot weed spray and pasture restitution	\$ <sup>Commercial Informa</sup>
Building maintenance remediation and rectification – house, shearer’s quarters and woolshed estimate (based off quote from <b>Commercial Information</b> )	\$ <sup>Commercial Informa</sup>
Cleaning drains, reinstating internal tracks and upgrade of water supply (based off quote from <b>Commercial Information</b> )	\$ <sup>Commercial Informa</sup>
Native bush protection – involves replanting, fencing off Pohutukawa from livestock and ongoing pest control	\$ <sup>Commercial Informa</sup>
<b>Total</b>	\$ <sup>Commercial Informa</sup>

PDU does not consider the cost of building maintenance to contribute towards increasing the productivity of the land, as per the investment principles of the Whenua Maori allocation. The cost of building maintenance has therefore not been included in the amount of grant recommended for approval by the PDU. With the removal of the building maintenance costs from the budgeted expenses and the additional project management costs required to deliver the project (\$<sup>Commercial Informa</sup>), the PDU recommends a grant of \$<sup>Commercial Informa</sup>.

Whangaroa Ngaiotonga Trust has approved \$<sup>Commercial Informa</sup> of equity to be used to fund the purchase of stock and equipment. The trust intends on providing a further \$<sup>Commercial Informa</sup> of co-contribution by way of a bank loan. The bank loan has not yet been secured but a letter of support has been provided from an <sup>Commercia</sup> Senior Relationship Manager that assessed the commercial lending and servicing ability of the farm.

Whangaroa Ngaiotonga Trust is currently investigating the most appropriate commercial vehicle under which the farm will be operated in the long term. At this point in time, the applicant intends to establish a company to undertake the beef cattle operation following the completion of reparation works.

### Benefits

The primary benefit of providing PGF support to Whangaroa Ngaiotonga Trust is that it will be able to “restore the mana of the whenua”. This project will also enable the Trust to generate income from the land by utilising it as a beef cattle farm in the longer-term. Income from the beef cattle farm will also be reinvested to further diversify the use of the land to create additional income streams.

The trust also has a significant history of contributing to the local community which is made up of a number of

shareholders of the Whangaroa Ngaiotonga Trust. Examples of community contributions include annual sponsorship of Whangaruru School's kapahaka performance, awarding 10 tertiary education grants to shareholders annually and offering access to the farm's woolshed for the local Civil Defence committee to hold meetings. The improved profitability of the Ngaiotonga A3 block will enable Whangaroa Ngaiotonga Trust to make more significant investment in the local community.

## Risks

The risks identified by the applicant are as follows:

- Whangaroa Ngaiotonga Trust is unable to coordinate the delivery of the project due to capacity constraints.
- Costs are greater than those estimated.
- Despite the remedial works being undertaken, the productive potential of the land cannot be realised and return on investment is minimal.

The risks identified above are also considered to be 'low' risk. PDU considers the most significant of the risks identified to be that the productivity potential of the land cannot be realised despite the remedial works. This risk was also identified in Commercial Information report following its inspection of the farm on 15 April 2017.

The risk that capacity constraints and cost overruns have been mitigated appropriately by the Whangaroa Ngaiotonga Trust. The Trust has commissioned project managers in the past for other projects which has informed the amount budgeted for this project. The risk of cost overruns is very low as all budgeted costs are supported by quotes.

## Co-Funding Table

Co-Funder	Pledged/Confirmed/Cash/In-Kind	\$
Provincial Growth Fund	(via this application)	\$ <span style="background-color: #cccccc;">Commercial Informa</span>
Whangaroa Ngaiotonga Trust	Approved by shareholders	\$ <span style="background-color: #cccccc;">Commercial Informa</span>
<span style="background-color: #cccccc;">Commercial</span> Bank Loan (for stocking cattle herd)	To be confirmed	\$ <span style="background-color: #cccccc;">Commercial Informa</span>
<b>Total</b>		\$ <span style="background-color: #cccccc;">Commercial Informa</span>

## Overseas Investment Office

- Is the application being made by a non-New Zealand based legal entity? (Foreign investment laws may apply and the Overseas Investment Office consulted) **No**

## Section B: Operational Assessment Criteria (Complete for Eols and Applications)

*(Rate and comment – 1= poor, 5 = very good - Provide the number for this project, not subsequent phases)*

### Fund and government outcomes

Please highlight number below

#### Would the project:

➤ create permanent jobs?	The reparation works are necessary to enable the trust to utilise the land as a beef cattle operation. The beef cattle operation is expected to create <span style="background-color: #cccccc;">Commer</span> jobs following <span style="background-color: #cccccc;">Com</span> years of operation. The reparation works undertaken as part of this project will also provide work for a number of contractors. Whangaroa Ngaiotonga Trust also notes the launch of a farm cadet programme by the Whangarei A&P Association that has been supported by the PGF. The applicant intends on bringing a	N/A 1 2 <b>3</b> 4 5
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	farm cadet to work on the cattle operation once it is established following the revitalisation works.	
➤ deliver community benefits?	Whangaroa Ngaiotonga Trust ended the long term lease due to long term neglect by the previous tenant. This project aims to restore the whenua so that it can be operated as a sustainable beef cattle operation which will provide the trust with additional income for the benefit of the trust's beneficiaries. The Trust supports its shareholders in a number of ways, including offering grants for tertiary education and sponsorship of local events.	N/A 1 2 3 4 5
➤ increase utilisation of and returns on Maori assets?	Ngaiotonga A3 block is Maori freehold land. The project will increase utilisation of the land block by enabling the Trust to increase the pasture area as well as improve the quality of the pasture area. Forecasts provided by the applicant show that <sup>Comm</sup> % of pasture area is utilised currently and PGF support will enable pasture utilisation to increase to <sup>Comm</sup> % over the next 5 years.	N/A 1 2 3 4 5
➤ enhance the sustainability of natural assets?	The project includes work to repair existing fences that are damaged as well as the construction of new fences. Some of the fencing is also required to protect wetlands and native bush located on the property.	N/A 1 2 3 4 5
➤ mitigate climate change effects, or assist with the lowering of emissions?	A beef cattle farm is unlikely to have any positive impact on climate change.	N/A 1 2 3 4 5
<b>Additionality</b>		
<b>Would the project:</b>		
➤ add value by building on what is already there, without duplicating effort?	Whangaroa Ngaiotonga Trust's application to the PGF follows a comprehensive analysis of options for land use diversification. Gross farm income per hectare is currently approximately \$ <sup>Comm</sup> a hectare. Forecasts of expected returns from the beef cattle farm show that the gross farm income per hectare of farm land is estimated to increase to \$ <sup>Comm</sup> a hectare in the first <sup>Com</sup> years of its operation. This is estimate increase to \$ <sup>Com</sup> per hectare after <sup>Com</sup> years of operation.	N/A 1 2 3 4 5
➤ be a catalyst for productivity potential in the region?	The project is aligned with the objectives of the Whenua Maori allocation in that it aims to address the issue of under-utilisation of Maori owned land. Without this project, the Ngaiotonga A3 block will have no opportunity to be restored to its former state prior to the neglect that occurred under the previous lease. Whilst Whangaroa Ngaiotona Trust has every intention of restoring the land itself, the absence of PGF support would mean this project will take significantly longer to complete as significant legal costs have been incurred by the Trust in removing the	N/A 1 2 3 4 5

	previous tenant of the farm.	
<b>Connected to regional stakeholders and frameworks</b>		
<b>Does the project:</b>		
➤ align with regional priorities, such as frameworks, or regional plans?	The Tai Tokerau Economic Action Plan is divided into four 'streams' of work, one of which is "Land and Water". Under this stream of work, one of the 5 identified work areas is to "identify fragmented Maori freehold land blocks" for the purpose of promoting sustainable growth and improved productivity. This project is informed by a number of studies and will enable Whangaroa Ngaiotonga Trust to increase the productivity of its land.	N/A 1 2 <b>3</b> 4 5
➤ have the support of local governance groups (councils, iwi and hapu)?	The applicant notes that the council will be consulted in regards to earthworks related to farm tracks where the threshold for resource consent is required. The applicant also notes that farming and aerial spraying are both permitted activities.  No letters of support from the council have been provided.	N/A 1 <b>2</b> 3 4 5
<b>Governance, risk and project execution</b>		
<b>Does the application show:</b>		
➤ robust project management and governance systems?	The application includes funding to employ a project manager for the duration of the project. The project manager will be selected using the same procurement process that is proposed for other goods and services required to complete the project.  Privacy of natural persons  They will work with the project manager and a farm consultant from <small>Commercial Inform</small> to deliver relevant information to the trust to inform any decisions required in regards to the project.	N/A 1 2 <b>3</b> 4 5
➤ plans for future ownership and operational management?	Whangaroa Ngaiotonga Trust is investigating the most appropriate and efficient corporate structure to oversee the cattle farm once it is operationalised. The land on which the remediation works is being undertaken is Maori freehold land.	N/A 1 2 3 <b>4</b> 5
➤ how the project will be delivered and managed?	The Trust has provided a timeline for deliverables including associated payments. The application also includes a description of the four procurement principles the Trust will apply for the project.  The application does not provide any detail of contingency being factored into the budgeted costs.	N/A 1 <b>2</b> 3 4 5



	<p>Land, including Whangaroa Ngaiotonga Trust’s interest in the Ngaiotonga A3 Block, is the most significant asset on the trust’s books with a value as at Commercial Information of \$Commercial Information</p> <p>Commercial Information</p> <p><b>Note</b> that the financial statements provided by the applicant do not include the following:</p> <ul style="list-style-type: none"> <li>- The value of 14,460 New Zealand units associated with the Emissions Trading Scheme.</li> <li>- The value of the Trust’s interest in pine forestry rights.</li> </ul> <p><b>Note</b> that the cost of forestry development has been expensed for financial reporting purposes too.</p> <table border="1" data-bbox="430 996 1236 1422"> <tr> <td></td> <td>Commercial I</td> <td>Commercial I</td> </tr> <tr> <td><b>Total assets:</b></td> <td>\$Commercial Information</td> <td>\$Commercial Information</td> </tr> <tr> <td><b>Net assets:</b></td> <td>\$Commercial Information</td> <td>\$Commercial Information</td> </tr> <tr> <td><b>Equity / Total assets</b></td> <td>Commercial</td> <td>Commercial</td> </tr> <tr> <td><b>Current ratio</b></td> <td>Commercial</td> <td>Commercial In</td> </tr> <tr> <td><b>Net debt to equity ratio</b></td> <td>Commercial In</td> <td>Commercial I</td> </tr> </table>		Commercial I	Commercial I	<b>Total assets:</b>	\$Commercial Information	\$Commercial Information	<b>Net assets:</b>	\$Commercial Information	\$Commercial Information	<b>Equity / Total assets</b>	Commercial	Commercial	<b>Current ratio</b>	Commercial	Commercial In	<b>Net debt to equity ratio</b>	Commercial In	Commercial I	
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<b>Equity / Total assets</b>	Commercial	Commercial																		
<b>Current ratio</b>	Commercial	Commercial In																		
<b>Net debt to equity ratio</b>	Commercial In	Commercial I																		
<p>➤ How does the scale of the project compare to their overall business?</p>	<p>The Trust does not have the specific expertise required to undertake the work required to remedy the damage done to the land, hence the work will be outsourced to local suppliers of services.</p> <p>The applicant notes that the skills required to deliver the project are contract management skills, knowledge of the land owners’ aspirations and analysis of business risk profiles. These are skills that the trustees of Whangaroa Ngaiotonga Trust already have, with both co-chairs being chief executives in their professional lives. Commercial Information</p>	<p>N/A 1 2 3 4 5</p>																		
<p>➤ Why is Crown funding being</p>	<p>Crown funding is being sought for this project because:</p> <ul style="list-style-type: none"> <li>- Whangaroa Ngaiotonga Trust has already spent</li> </ul>	<p>N/A 1 2 3 4 5</p>																		

<p>sought rather than commercially-available funding?</p>	<p>considerable funds to date bringing the lease to an end (\$Commercial Information in Commercial Information). The Trust will also need to invest substantially following the completion of this project to establish the cattle operation and lack of PGF support will significantly increase the time it will take for the cattle farm operation to get underway.</p> <ul style="list-style-type: none"> <li>- The Trust has obtained independent validation that over \$Commercial Information in deferred maintenance had accrued under the previous tenant. The Trust is now resuming management of a degraded asset performing well below its earning potential.</li> <li>- Commercial Information</li> <li>- The nature of Maori freehold land makes it unattractive for banks to lend against as a security.</li> </ul>	
<p>➤ What does the independent financial analysis/ business case indicate?</p>	<p>N/A</p>	<p><b>N A</b> 1 2 3 4 5</p>
<p>➤ Is the funding model requested appropriate? Is the PDU recommending a different model?</p>	<p>There is an argument to be made that a loan would be an appropriate vehicle to support Whangaroa Ngaiotonga Trust to restore the mana of the Ngaiotonga A3 block.</p> <p>Commercial Information</p> <p>The Trust will also be required to invest significantly in the cattle farm operation following the completion of reparation work being completed in this project.</p> <p>In summary, the PDU considers a grant to be the most appropriate funding model because:</p> <ul style="list-style-type: none"> <li>• Significant legal costs have already been incurred.</li> <li>• Investment will be required following the reparation works to establish the cattle farm operation.</li> <li>• Commercial Information</li> <li>• PDU tends to favour grants when funding Whenua Maori projects where the amount is less than \$Commercial Information. This is due to the costs associated with administering a loan.</li> </ul>	<p>N/A 1 2 3 <b>4</b> 5</p>

<p>➤ Has the applicant provided evidence of market pull for this project?</p>	<p>The applicant has undertaken a number of studies regarding the best use of the Ngaiotonga A3 block, including:</p> <ul style="list-style-type: none"> <li>• Best Land Use Study – funded by MPI’s Maori Agribusiness Pathway to Productivity fund (up to \$<sup>Commercial Inform</sup>).</li> <li>• Beef Cattle Feasibility Assessment – self funded and completed by <sup>Commercial Information</sup>.</li> <li>• Forestry Feasibility Assessment – funded by MPI’s Maori Agribusiness Unit (up to \$<sup>Commercial Inform</sup>).</li> </ul>	<p>N/A 1 2 3 4 5</p>
<p>➤ Has the applicant provided evidence that their supply chain is secure?</p>	<p>N/A</p>	<p>N A 1 2 3 4 5</p>
<p><b>Summary of funding and financial analysis:</b></p>	<p>The PDU considers that Whangaroa Ngaiotonga Trust is in a <sup>Commercial Info</sup></p> <p>_____</p> <p>_____</p> <p>A grant for the remediation works will provide Whangaroa Ngaiotonga Trust an opportunity to be economically self-sustaining in the long term by operating a beef cattle farm on the Ngaiotonga A3 freehold land block. The absence of PGF support will significantly delay the timeline for the beef cattle operation to be established and with it further delay the Trust’s ability to begin deriving income from the land for its beneficiaries.</p>	<p>N/A 1 2 3 4 5</p>

## Funding arrangements

Funding for this project will be made by way of a grant made to Whangaroa Ngaiotonga Trust. The applicant has provided the following table of proposed deliverables:

#	Description	Payment criteria:	Invoice Value \$ (Exc. GST)	%	Invoice Date:
1	Initiation payment	On signature of the funding agreement and the delivery of start-up report	\$Commercial Info	Com% %	Commercial Information
2	Detailed design	Completion of the design phase, demonstrated by: - Delivery of the water, fencing and roading designs with quotes - Approval by the Trust Board	\$Commercial Info	Com% %	Commercial Information
3	Fencing Progress payment Com% %	Fencing materials purchased and partly installed – invoices supplied to the PDU	\$Commercial Inform	Com% %	Commercial Information
4	Farm Roding complete	Farm tracks and roading completed – invoices supplied to the PDU	\$Commercial Info	Com% %	Commercial Information
5	Scrub and Gorse Clearance 1 <sup>st</sup> payment	Provision of invoices and visual evidence of work	\$Commercial Info	Com% %	Commercial Information
5	Water system Complete	Water System Installed, provision of invoices and evidence of work	\$Commercial Info	Com% %	Commercial Information
6	Fertiliser Complete	Purchased and applied on farm – fertiliser company invoices and evidence of application	\$Commercial Inform	Com% %	Commercial Information
7	Fencing completed	Invoices and visual evidence of construction installed	\$Commercial Inform	Com% %	Commercial Information
8	Scrub and Gorse Clearance 2 <sup>nd</sup> payment	Provision of invoices and visual evidence of work	\$Commercial Info	Com% %	Commercial Information
<b>Total</b>			\$Commercial Inform		

Note that this table of proposed deliverables will be required to be amended at the contracting stage as the PDU is not including the costs of building maintenance in the amount of PGF support being recommended.

## Consultation from partner agencies undertaken or implications

MFAT have provided the following general advice for all Whenua Maori applications:

- MFAT notes there are legal risks that grants and concessionary loans for export-related projects, particularly in the agriculture sector, conflict with our international obligations, as per our advice to RED Ministers dated 2 December 2019.
- The risks, in terms of the potential adverse implications for New Zealand's agricultural export interests as a

*whole, should be weighed up against well-being benefits to Māori in structurally disadvantaged regions facilitated by the Whenua Māori programme.*

MPI and TPK respectively are currently working on its advice in regards to this proposal. PDU expects both agencies to provide feedback prior to the SRO meeting on the 30<sup>th</sup> of January.

### Summary statement of Application Review undertaken

The following Review has taken place in connection with this application:

All applications are discussed between the Regions Team and Investment Team during the assessment process and prior to submission to SROs / IAP.

Consultation with the relevant partner agencies has occurred allowing them to provide any relevant technical advice with any feedback included verbatim within this application form.

In the development of this form:

- i. A review by an Investment Director has taken place and included the following to the satisfaction of the reviewer:
  - a. An evaluation against the PGF criteria;
  - b. Financial analysis;
  - c. A risk assessment, highlighting any relevant or key risks;
  - d. Conflicts of interest have been noted and accepted and the reviewer concurs with the recommendation proposed.
- ii. The Head of Investment has reviewed this recommendation.
- iii. This application has been reviewed by the PDU SLT.

Review has been completed

Yes

<b>Supporting proposal:</b>	Yes
<b>Appendices:</b>	Yes – Applications and supporting letters are as annexes <a href="#">Supporting letters withheld - Commercial Information</a>
<b>Author of paper:</b>	MN, Investment Analyst, PDU Investment Team NH, Investment Director, PDU Investment Team