

The West Coast and the PGF

The Way Forward

Commercial in Confidence

The West Coast Context

- From 2012 to 2017 West Coast:
 - Real GDP fell by 20% (NZ economy grew by 17%)
 - Mining's share of region's GDP fell from 23% to 9%
 - Population decreased by 2% to 32,500
 - Employment fell by 10%
 - Business units fell by 5%
- Around 855 of West Coast land is in the conservation estate a big constraint on economic activity
- Glimmers of hope
 - In year to March 2018 GDP increased by 4% vs. 3% nationally
 - Tourism is going well. For the year to May visitor expenditure was up 10% year on year, the 5th fastest growth rate. But expenditure per visitor is relatively low

The West Coast's 2017 Action Plan

- Seventeen actions across five areas:
 - Enhanced economic development support
 - Growing the visitor economy
 - Making it easier to invest and do business
 - Supporting economic diversification
 - Improving connectivity and infrastructure
- Two of 17 halted due to new government's policies:
 - Identifying low value stewardship land for disposal
 - Enabling ongoing access to windblown timber on public conservation land

The PGF

To date Provincial Growth Fund funding for the West Coast consists of:

- 23 February 2018 announcements:
 - \$500,000 each for two Great Rides the West Coast Wilderness Trail and the Old Ghost Rd trail.
 - \$100,000 to help Punakaiki develop a master plan to future proof the township.

Commercial Information - Application withdrawn

- 28 June 2018 decisions by Senior Regional Officials providing:
 - \$125,000 for a Greymouth Masterplan (on the assumption that the Grey District Council will contribute the remaining \$125,000 to complete project funding). SROs have been asked to reconsider the decision and grant the full amount requested.
 - \$125,000 for a joint business case for the upgrade of the Greymouth and Westport ports
 - \$250,000 for KiwiRail to undertake a feasibility study for a passenger service between Hokitika and Westport
 - Another \$30,000 for the Punakaiki Masterplan to ensure desired scope of work could be achieved

As at 9 July the PGF had received 27 expressions of interest or funding applications from the West Coast



Where to from here?

Timelines

- 20 July 2018 Under-Secretary visit to West Coast to announce 28 June decisions and do groundwork for future announcements
- Two substantive packages:
 - September/October 2018
 - Commercial Information

Where to from here - sectors?

- Sectors (with indicative funding requirements)
 - Enablers of Connectivity/Resilience
 - UFB & mobile coverage Comment
 - Greymouth (to support fishing industry) & Westport (for general freight) Ports (\$10m)
 - Airports (\$2.5m for Westport (Future proofing) and for Hokitika (runway extension feasibility)
 - Digital strategy to make best use of UFB Commercial Information each from Government and Development West Coast)
 - Commercial Information
 - Energy strategy to deal with energy generation proposals Commer
 - Greymouth Masterplan (\$0.25m requested, \$0.125m granted but under review)

Tourism/Lifestyle

- Hokitika to Westport passenger rail service (\$0.25m for business case, \$40m capital cost)
 - Commercial Information
- Commercial Information
- Kawatiri Cycle Trail (Westport to Charleston up to \$9m)
- Commercial Information
- Commercial Information
- Realise potential of Oparara Arches (near Karamea Com
- Cycle trail strategy (\$0.25m)
- Commercial Information
- Commercial Information



Where to from here -sectors (con'td)

Food and beverage Commercial Information Commercial Information Commercial Information

Mining

- Largely contingent upon outcome of consultation on no new mining on conservation land policy
- Garnet mining project (Commercial
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Fishing – growth dependent on upgrade of Greymouth Port

Diversification

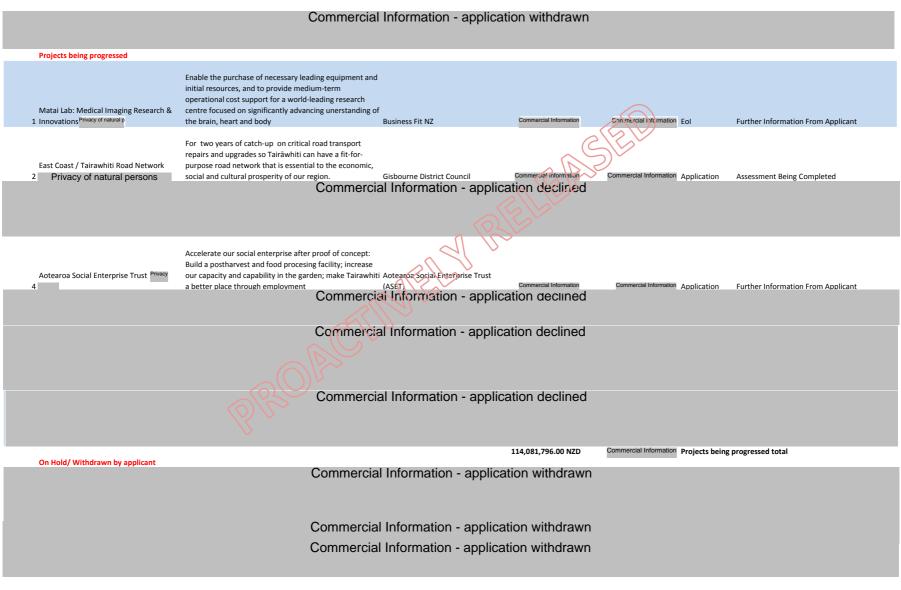
Commercial Information - application withdrawn



East Coast/ Tairawhiti Project Update 9/7/18

Below projects are broken into six categories: 1 Approved. 2 Forecast to next IAP/ SRO. 3 Projects being progressed. 4 On hold/ Withdrawn by applicant. 5 Pre-pipline. 6 Declined.

Deal - Title Approved	Deal - Project Description	Deal - Organization Dea	al - Funding Sought	Deal - Value	Deal - Eol/ Application	Deal - Stage
NZ Macadamia Industry Dovolonment	Expand and upgrade existing nursery and 'Model Macadamia Orchard' at Torere and provide NZQA level					
NZ Macadamia Industry Development 1 Project (Vanessa Hayes)	training	Torere Macadamias Ltd	Commercial Information	Commercial Information	Application	Approved incl conditions
Tairawhiti Railway Tourism Feasibility Privacy of natural persons	To complete feasibility studies on an extended Gisborne-		\sim	5		
2	Napier cycleway	Activate Tairawhiti Tourism	Commercial Info mation	Commercial Information	Application	Approved incl conditions
Far East Saw Mill Activation Privacy of	Recommissioning and improvements to a mill site by Far		(5)			
3	East Saw Mills Support major capital development at the Cook Landing	Eastland Community Trust Department of Conservation	500,000,00 NZD	Commercial Information	Application	Approved incl conditions
4 Cooks Landing Restoration	Site (CLS) National Historic Reserve	(DOC)	Commercial Information	Commercial Information	Application	Sent to SRO/ IAP
		Commercial Information		0		
6 7 Te Ha Sestersentennial Project	Te Ha Sestersentennial Project	Te Ha Sestersentennial Project	2,300,000.00 NZD 1,000,000.00 NZD		Application Application	Drafting contract Executed
,		Gisborne Tourism Product	1,000,000.00 1125		пррисасіон	Executed
8 Gisborne Tourism Product Development	Gisborne Tourism Product Development	Development Wood Engineering Centre of	60,000.00 NZD	Commercial I	Application	Approved incl conditions
9 Wood Engineering Centre of Excellence	Wood Engineering Centre of Excellence	Excellence	200,000.00 NZD	Commercial I	Application	Executed
10 Maukauri Aquifer Recharge	Maukauri Aquifer Recharge	Maukauri Aguifer Recharge	542,500.00 NZD		Application	With applicant/ recipient
Water and Wasta Management Feesibility	Proposed stakeholder engagement, feasibility study					
11 study Privacy of natural perso	development and recommendations for a water recycling plant and waste management	Cedenco Foods New Zealand Ltd	30,000.00 NZD	Commercial Informati	Application	Contract with RL for review
12 Whakaki Catchment Pilot Project	opportunity. To provide detailed analysis of the current landscape across the Whakaki Catchmen; identifying high risk erosion areas and potential options to improve productivity and land use Commercial	мрі Information - applicat	100,000.00 NZD ion withdraw	Commercial Information	Application	Contract with RL for review
14 Privacy of natural p	Funding for a further 12 moths for the Regional Action Plan Programme Manager role to continue monitoring and delivery of the Action Plan and increased demand following launch of PGF in Feb 2018.	Activate Tairawhiti Tourism Commercial Informatio	90 000.00 NZD ON	Commercial Information	Application	Contract with RL for review
Forecast to next IAP/ SRO		0				
		Commercial Informati	on			
Mt Titirangi - Puhi Kai Iti Connection 2 Privacy of natural persons	Support 'Titirangi - Puhi Kai Iti' Connection' development at the Titirangi Maunga connecting to Puhi Kai Iti - Cook Landing Site (CLS) National Historic Reserve	Gisbourne District Council	Commercial Information	Commercial Information	Application	Sent to SRO/ IAP
Gisborne Airport Terminal Redevelopment 3 Privacy of natural persons	Redevelopment of the Gisborne Airport terminal building and supporting infrastructure	Eastland Group Limited	5,500,000.00 NZD	Commercial Information	Application	Sent to SRO/ IAP



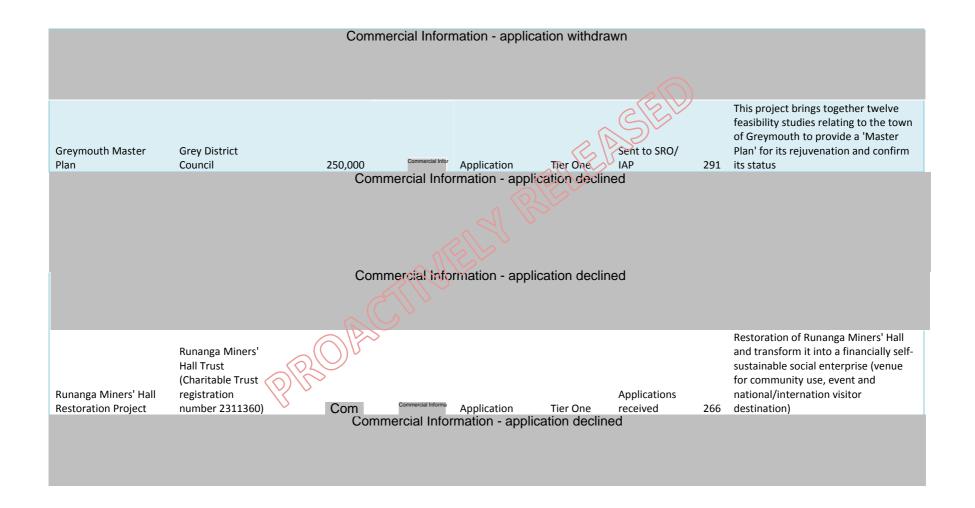
Pre-Pipeline

Commercial Information

Declined

mmercial Information - application declined

Projects for the West Co	oast as at 10 July 2018										
Deal - Title	Deal - Organization			Deal - Eol/ Application mation - appl			Deal - ID	Deal - Project Description			
Commercial Information - application declined											
Commercial Information - application withdrawn											
		Comme	ercial Inforr	nation - appli	cation withdra	awn					
		Comme	ercial Inforr	nation - applic	cation withdra	awn					
Hokitika to Westport rail feasibility study	KiwiRail	250,000	Commercial Infor	Application	Tier One	With applicant/recipient	306	Feasibility study regarding the establishment of a Scenic rail service between Hokitika and Westport.			





Commercial Information - application withdrawn

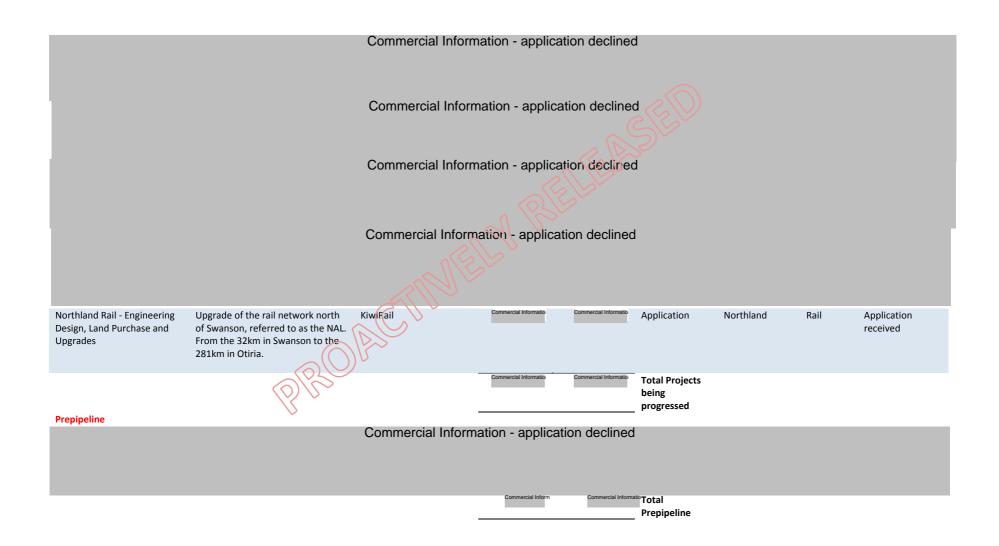
Commercial Information - application declined

Commercial Information - application declined

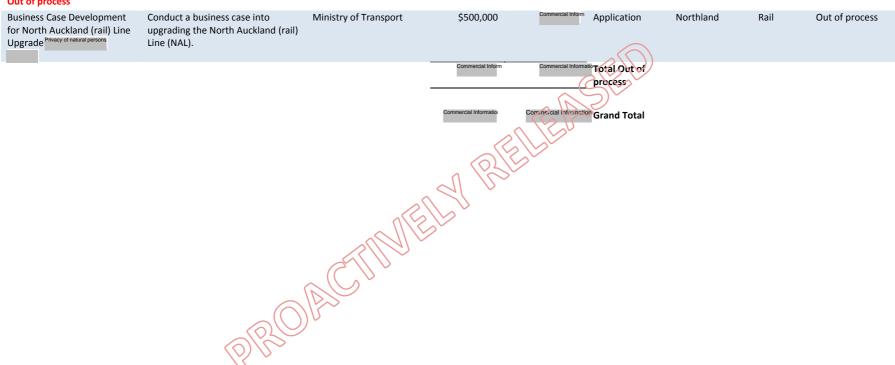
Commercial Information - application declined

Rail Projects Update 10/7/18

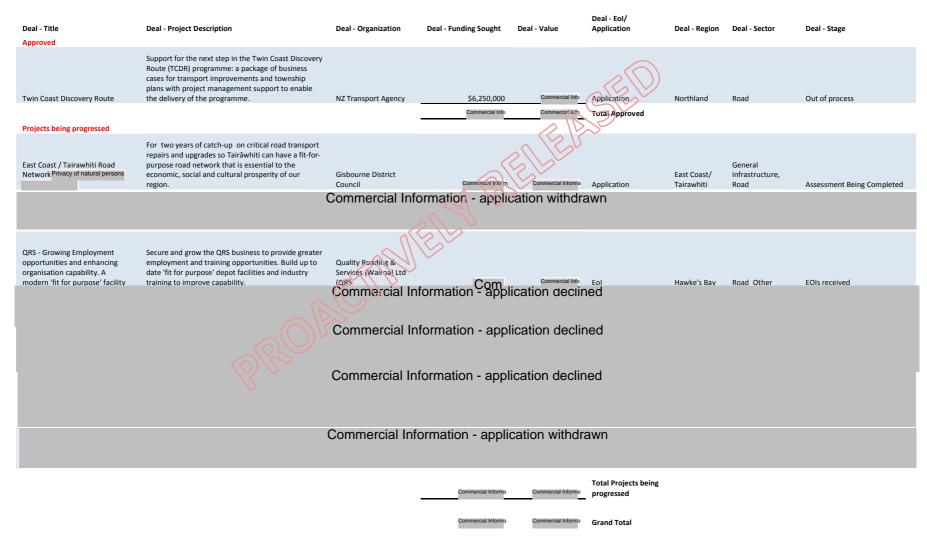
Deal - Title Approved	Deal - Project Description	Deal - Organization	Deal - Funding Sought	Deal - Value	Deal - Eol/ Application	Deal - Region	Deal - Sector	Deal - Stage
		Commercial informa	ation - applicat	ion withdraw	3			
Kawarau/ Muapara Freight Opportunities deal	Rail freight opportunities between Murupara & Kawerau	Kawarau/ Muapara Freight Opportunities	\$250,000	Comm	Application	Bay of Plenty	General infrastruct ure	Contract with applicant/ recipient
Rail Freight Opportunities - South Port	Rail Freight Opportunities - South Port	South Port	\$250,000	Comm	Application	Southland	General infrastruct ure	Contract with applicant/ recipient
Rail Freight Opportunities - New Plymouth Eastgate	Rail Freight Opportunities - New Plymouth Eastgate	New Plymouth Eastgate	\$250,000	Comm	Application	Taranaki	General infrastruct ure	Contract with applicant/ recipient
Hokitika to Westport rail feasibility study	Feasibility study regarding the establishment of a Scenic rail service between Hokitika and Westport.	KiwiRail	\$250,000	Commercial Inform	Application	West Coast	Rail, Other	Contract with applicant/ recipient
Wairoa to Napier Railway deal	Wairoa to Napier Railway	Wairoa to Napier Railway	\$5,000,000	Comm	Application	Hawke's Bay	General infrastruct ure	Contract with applicant/ recipient
Whanganui Rail Upgrade deal	Rail freight opportunities - Whanganui Rail Upgrade	Whanganui Rail Upgrade	\$Commercial Informat	Comm	Application	Manawatu/ Whanganui/Hor owhenua	General infrastruct ure	Drafting contract
To be sent or sent to IAP/SRO			Commercial Information	Commercial Inform	Total approved			
		Commercial Inform	ation - applica	tion declined				
Projects being progressed			Commercial Inform	Commercial Inform	Total IAP/SRO			



Out of process



Road projects update 10/7/18

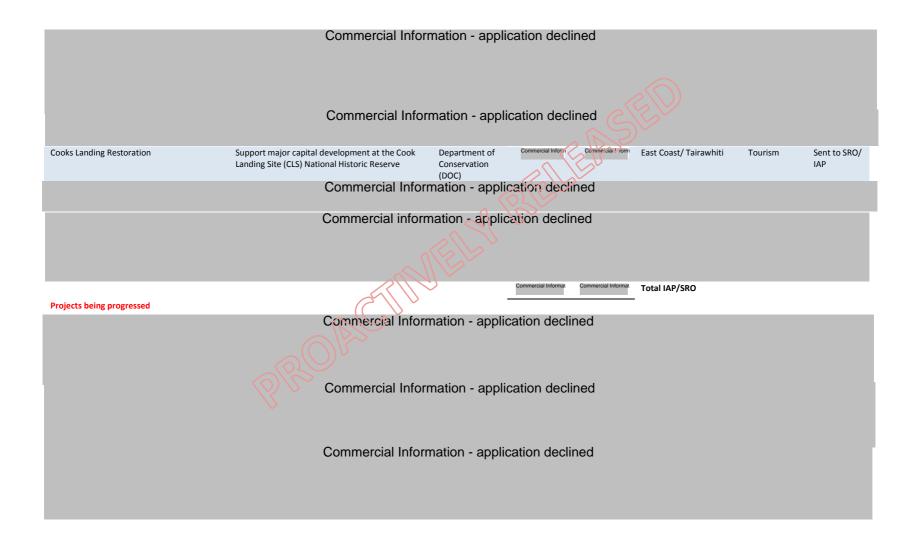


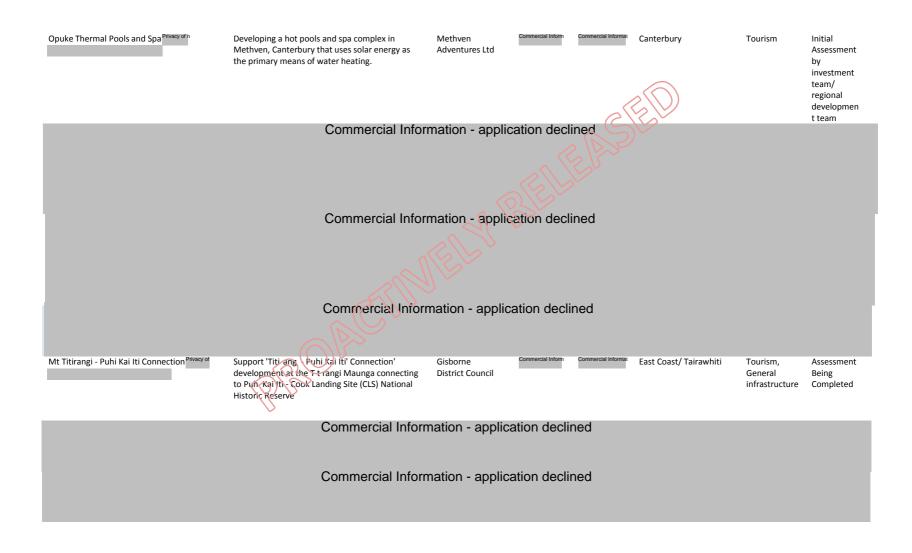
Tourism Projects Update 10/7/18

Deal - Title Approved	Deal - Project Description	Deal - Organization	Deal - Funding Sought	S	Deal -Region	Deal - Sector	Deal - Stage
New Zealand Chinese Association (NZCA) Ventnor Memorial Project deal	Contribute towards a memorial to commemorate the 1902 sinking of the SS Ventnor off the Hokianga Coast.	New Zealand Chinese Association (NZCA) Ventnor Memorial Project	Commercia	Conmercial Into	Northland	Tourism	Approval incl conditions
Taranaki - Business Case Development for Taranaki Crossing	Taranaki - Business Case Development for Taranaki Crossing	Taranaki Business Case Development	\$50,000	Com	Taranaki	Tourism	Executed
Gisborne Tourism Product Development	Gisborne Tourism Product Development	Gisporne Tour sm Product Development	\$60,000	Com	East Coast/ Tairawhiti	Tourism	Approval incl conditions
Coordination of South Island Events Privacy of	The development of an integrated and centralised event calendar accessed through a unique portal, available to all destination market and and regional tourism organisations to promote all Sth Island major events.	Canterbury Mayoral Forum	\$150,000	Commercial Info	Southland	Tourism	Contract with applicant/ recipient
Maori Battalion Museum deal	Maor Battalion Museum - stage one	Maori Battalion Museum	\$222,000	Com	Northland	Tourism	Executed
Tairawhiti Railway Tourism Feasibility ^{Privacy of}	To complete feasibility studies on an extended Gisborne-Napier cycleway	Activate Tairawhiti Tourism	Commercial Info	Commercial Info	East Coast/ Tairawhiti	Tourism, Cycle Trail	Approval incl conditions
Maori Battalion Museum - Further support Privacy of natural persons	Further support for the resource consent, Preliminary Design and Developed Design processes undertaken by Waitangi Ltd on the Maori Battalion Museum project.	Waitangi Limited	\$287,000	Commercial Info	Northland	Tourism	With investment/ regions team
Napier National Aquarium of NZ (NANZ) - Business Case	Funding to progress the detailed business case for the total project. Expansion and development of Napier's National Aquarium of New Zealand	Napier City Council	\$350,000	Commercial Info	Hawke's Bay	Tourism	Approval incl conditions
Waitangi Mountain Bike Park (WMBP) Privacy of n	Part funding for Stage 4 of the WMBP, being the final stage of this \$2.1m project	Focus Paihia Community Charitable Trust	\$490,000	Commercial Info	Northland	Tourism	Approval incl conditions

Old Ghost Road Cycle Trail	Old Ghost Road Cycle Trail	Old Ghost Road Cycle Trail	\$500,000	Com	West Coast	Tourism, Cycle Trail	Approval incl conditions
Wilderness Cycle Trai	Wilderness Cycle Trail	Wilderness Cycle Trail	\$500,000	Com	West Coast	Tourism, Cycle Trail	Executed
Rotorua Big Moves - Rotorua Lake front and Whakarewarewa Forest business case development and detailed design	Seeking funding to support and enable Phase Two of its "Big Moves" economic development projects, designed to leverage tourism growth and deliver enduring regional and national benefit. Including the development of the Rotorua Lakefront and ongoing enhance	Rotorua Lakes Council	\$811,625	Commercial Inform	Bay of Plenty	Tourism	Executed
Feasibility assessment for Dunedin Waterfront Project Privacy of natural persons	Feasibility assessment of the vision for Dunedin's Waterfront.	Dunedin City Council	\$820,000	Commercial Info	Otago	Tourism, Other	Approval incl conditions
Te Ha Sestersentennial Project	Te Ha Sestersentennial Project	Te Ha Sestersentennia I Project	\$1,000,000	Com	East Coast/ Tairawhiti	Tourism	Executed
Kawakawa Tourism Hub dea		Kawakawa Tourism Hub	\$2,378,000	Com	Northland	Tourism	Contract with applicant/ recipient
Taranaki Cathedral Project	Taranaki Cathedral Project	Taranaki Cathedral	\$5,000,000	Com	Taranaki	Tourism	Contract with applicant/ recipient
Hundertwasser Arts Centre and Wairaru Maori Art Gallery	OR OF	Hundertwasser Arts Centre	Commercial Inform	Com	Northland	Tourism, Other	With investment/ regions team
Ruapehu Alpine Lift	General mrastructure. Building of new gondola	Ruapehu Alpine Lifts	\$10,000,000	Com	Manawatu/ Whanganui/Horowhenu a	Tourism, General infrastructure	Executed
Tapuae Roa: Taranaki Crossing	Tapuae Roa: Taranaki Crossing	Tapuae Roa: Taranaki Crossing	\$13,340,000	Com	Taranaki	Tourism	Approval incl conditions
Foregot or cont to IAD/SDO			Commercial Informat	Commercial Inform	Total approved		

Forecast or sent to IAP/ SRO







Commercial Information - application declined Commercial Information - application declined



developmen t team



