

A Survey of the New Home Buying Market Volume 2

May 2013



Confidential

A Survey of the New Home Buying Market Volume 2 May 2013

PREPARED FOR	Adrian Bennett Ministry of Business, Innovation and Employment
PREPARED BY	Katrina Magill Olivia Jones Emanuel Kalafatelis
CONTACT DETAILS	Emanuel Kalafatelis Research New Zealand Phone 04 499 3088 www.researchnz.com
PROJECT NUMBER	#4447



Contents

Conte	nts	3
1.0	Foreword	4
2.0	Age	5
3.0	Household income	24
4.0	Household composition	43
5.0	Initial budget	66
6.0	Final overall cost (including the cost of the section)	89
7.0	Who built the house	112
8.0	Region	131



1.0 Foreword

This report (Volume 2) presents tabulations relating to a survey that was completed in February and March 2013 for the Ministry of Business, Innovation and Employment (MBIE) on the New Home Buying Market. The survey was conducted in order to:

- Enhance MBIE's understanding of the participants in the new home buying market, including who they are, and what influences their purchasing decision.
- Understand what (if any) impact a buyer's desire to customise standard plans has on price and affordability where the buyer has purchased from a home building company.

As such, Volume 2 is a reference document. Refer to Volume 1 for an analysis and interpretation of the survey results.



2.0 Age

Table 1:

Q4. Is this the first house, new or old, you have owned?

Base =	Total 754	Up to 44 170	45-54 192	55-64 182	65 years and over 207	Refused 3**
	%	%	%	%	%	%
Yes	7	22	4	3	1	0
Owned by family trust	6	5	4	9	6	0
No	87	72	92	89	93	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 2:

Q5. How many other houses have you owned before this one, if any?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	661*	125	178	162	193	3**
	%	%	%	%	%	%
1	19	48	13	14	10	0
2	17	22	21	17	11	0
3 to 5	42	27	47	43	48	63
More than 5	22	4	19	26	32	37
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

*Sub-sample based on those who have previously owned a house. **Caution: low base number of respondents - results are indicative only.



Table 3:

Q7. Thinking now about the design and the plans for your new house, did you have the design and plans prepared by ...

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
An architect	22	22	21	27	17	73
An architectural designer or						
draughtsperson	30	34	34	30	23	0
Did you choose from a set of						
standard plans from a home						
building company like GJ						
Gardner	37	33	38	31	43	27
Or were the plans prepared by a						
local builder	8	6	5	7	12	0
Other	3	2	2	4	4	0
Don't know	1	2	0	1	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 4:

Q8. From the time the plans were commissioned, about how long did it take to finalise the plans before building started? Was it...

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to four weeks	18	15	20	19	20	0
2-3 months	39	38	38	36	44	27
4-5 months	14	17	14	15	11	0
6-9 months	15	16	15	15	12	73
10 months or longer	8	9	6	10	6	0
Don't know	6	6	6	5	7	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 5:

Q9. Was the house built by a ...

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Home building company	49	47	49	48	54	27
Local builder	50	52	50	52	46	73
Other	1	1	1	1	0	0
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 6:

Q10. How did you find this building provider?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Respond to their advertising	13	11	14	13	14	0
Visit one of their show homes	36	27	35	31	47	27
Find them via a builders' organisation Or were they recommended by your architect/architectural	1	1	2	2	0	0
designer/draughtsperson	6	5	10	8	3	0
Or a friend or family member	41	54	38	43	29	73
Or had you used them before Saw a house they built (not a show	9	9	7	11	10	0
home)	2	1	2	3	2	0
Other	6	6	6	6	8	0
Don't know	1	3	0	1	0	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.

Table 7:

Q11. Was the builder or building firm you selected a member of...

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
The Registered Master						
Builders	60	55	63	59	61	0
or The Certified Builders						
Association of New						
Zealand?	16	17	16	17	13	37
None of the above	8	11	10	9	4	0
Don't know	16	16	11	15	22	63
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 8:

Q12. And are they a licensed building practitioner, under the Scheme run by the Ministry of Business, Innovation, and Employment, Building and Housing?

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Yes	44	39	48	44	45	37
No	4	4	4	3	2	0
Don't know	52	56	48	52	53	63
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 9:

Q13. Once the building was underway, who was responsible for managing the project? Was it...

	Total	Lin to 44		FF 04	65 years	Defused
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
You	17	22	16	20	11	0
Your architect/architectural						
designer/draughtsperson	4	3	2	8	3	37
Your building provider	75	70	79	68	83	27
Or did you hire an independent project						
manager	1	1	1	2	0	37
Other	1	1	0	2	2	0
Don't know	1	3	1	1	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 10:

Q14. Can you tell me why you decided to buy or build a brand new house (as opposed to buying an older house that was already built)?

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
New homes are cheaper/Better value for money	30	40	32	25	25	27
New homes are less likely to have problems and require less maintenance	8	5	7	13	9	0
Prefer design features of modern housing	35	38	36	34	33	37
Owned a section we wanted to build on	26	25	27	28	25	0
Other	13	8	11	15	18	0
Don't know	1	4	1	1	0	37

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

**Caution: low base number of respondents - results are indicative only.

Table 11:

Q15. Once you had decided to buy or build a brand new house, how much thought did you give to each of the following factors? A lot of thought.

		1			65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
The suburb or town you were						
going to build your new house	65	62	63	63	69	63
How much it was going to cost to	0.4	0.4				07
build your new house	81	81	86	80	77	27
Where you would get finance					10	0
from	28	44	28	22	19	0
Where or how on the section your		70		70		
new house would be positioned	80	78	82	78	80	63
The exterior design or style of the	00	77	00	00	70	07
house	80	77	82	82	79	37
The materials you would build the		64	70	05	00	07
house from	77	61	78	85	83	37
Insulation	68	53	71	77	72	0
How eco-friendly it would be	40	29	37	48	45	0
The interior design or style of the						
house	87	81	88	92	88	63
The size of the house	80	75	86	82	77	37
The size and layout of rooms	87	84	92	89	84	37
The number of rooms it would						
have	75	69	79	78	75	0
None of the above	1	0	0	0	2	37

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 12:

Q16. What did you mainly take into account when deciding where you would build your new house?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Availability of (suitable) section to						
build	47	47	47	47	49	27
Cost of buying section in area	34	43	37	27	30	27
The availability of						
skilled/experience labour in				0	-	0
area to build house	4	1	4	3	7	0
Proximity to schools/school zones	14	31	23	3	2	0
Proximity to work	20	27	28	17	9	0
Proximity to public transport	9	8	8	7	12	27
Proximity to health services	12	4	4	11	28	27
Proximity to social amenities						
(shops, sports facilities)	22	14	14	22	37	27
Quality of the neighbourhood	47	50	47	47	45	63
Natural surroundings/weather	46	42	41	51	50	63
Building on land I already own/l						
already live in the area/lived						
there in the past	14	11	14	19	12	0
Proximity to family	6	6	2	6	9	0
Other	9	6	12	10	9	0
Don't know	1	1	1	1	2	37

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 13:

Q16. What did you mainly take into account when deciding where you would build your new house?

Q17. And which would you say was the most important?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Availability of (suitable) section to						
build	17	14	16	17	20	0
Cost of buying section in area	14	25	14	8	9	0
The availability of						
skilled/experience labour in	0	0	0		0	0
area to build house	0	0	0	1	0	0
Proximity to schools/school zones	3	5	6	0	1	0
Proximity to work	2	3	3	2	1	0
Proximity to public transport	0	0	0	1	1	0
Proximity to health services	1	0	0	1	5	0
Proximity to social amenities	_			_		
(shops, sports facilities)	5	3	3	7	8	0
Quality of the neighbourhood	18	16	23	17	14	37
Natural surroundings/weather	15	15	13	18	14	0
Building on land I already own/I						
already live in the area/lived		10	10	45	0	0
there in the past	11	10	10	15	9	0
Proximity to family	4	4	2	3	7	0
Other	8	4	8	11	8	27
Don't know	1	1	1	1	2	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 14:

Q18. Would you say the area in which your new house is built was your first choice of area?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Yes	76	67	73	80	83	63
No	22	31	26	18	16	0
Don't know	2	2	2	2	2	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 15:

Q19. Can you tell me the main reasons why you ended up building your house somewhere else?

	Total	Up to 44	45-54	55-64	65 years and over
Base =	168*	52	51	33	32
	%	%	%	%	%
Availability of (suitable) section to					
build	49	55	42	51	46
Cost of buying section in area The availability of	55	79	54	35	38
skilled/experience labour in					
area to build house	2	2	0	6	3
Proximity to schools/school zones	4	4	8	0	0
Proximity to work	4	2	8	6	3
Proximity to public transport	1	0	0	3	3
Proximity to health services Proximity to social amenities	3	0	0	3	13
(shops, sports facilities)	6	0	6	11	9
Quality of the neighbourhood	20	6	18	30	38
Natural surroundings/weather	17	6	11	35	29
Other	17	8	18	24	27
Don't know	1	0	2	0	4

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who built their new home in an area that was not their first choice.



Table 16:

Q20. Did you have a budget that you were working towards when you first started planning and designing your house?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to and including \$400,000	22	24	22	17	26	27
Between \$400,001 and \$600,000	39	42	38	41	36	0
More than \$600,001	33	31	36	35	29	37
No budget	5	2	3	7	8	0
Don't know	1	1	1	1	0	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 17:

Q21. And did you...

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Tender or get quotes for the						
building work	38	51	40	40	23	37
Or had you already decided who you wanted to do the						
building?	57	44	54	57	71	0
Other	4	3	5	3	6	27
Don't know	1	2	2	1	0	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 18:

Q22. Did your builder or building company give you a fixed quotation for building your new house or an estimate, based on the first set of plans you liked?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Fixed quotation	71	71	72	68	74	63
Estimate	19	20	18	21	16	0
Neither	8	5	7	11	9	0
Don't know	2	4	3	1	2	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 19:

Q23. Was this quote provided in the form of...

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	675*	155	172	161	185	2**
	%	%	%	%	%	%
A letter of agreement	32	35	31	31	30	0
A legal contract	62	55	64	61	64	100
Or a verbal agreement	5	6	4	7	5	0
Other	1	1	0	1	1	0
Don't know	1	2	1	0	1	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who received a quote from their building provider. **Caution: low base number of respondents - results are indicative only.

Table 20:

Q24. Did you change the original design or plans for your house in any way to suit your needs?

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Yes, changed the plans						
before the build started	39	34	37	39	43	63
Yes, changed the plans after						
the build had started	17	18	26	14	12	0
No, we did not change from						
the original plans	43	44	36	46	45	37
Don't know	1	3	1	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 21:

Q25. When you say you changed your plans, did you...

- D	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	424*	91	121	98	112	Ζ
	%	%	%	%	%	%
Change the size of your new						
house	31	29	32	35	30	0
Change the design	80	82	80	76	81	100
Change the building						
materials	15	24	17	7	13	0
Other	4	3	4	7	5	0
Don't know	0	0	1	1	0	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans.

**Caution: low base number of respondents - results are indicative only.



Table 22:

					65 years and	
	Total	Up to 44	45-54	55-64	over	Refused
Base =	424*	91	121	98	112	2**
	%	%	%	%	%	%
Aesthetics/to make it look better/personalise it Needed more room	56 23	53 22	61 27	55 21	53 23	100 0
To reduce costs Change was required to meet building/council	13	17	14	11	9	0
regulations Changed layout of house to	9	9	9	11	9	0
suit our needs	18	21	14	16	21	0
Other	7	8	3	8	9	0
Don't know	0	0	0	1	0	0

Q26. And what were the main reasons you decided to make changes to the original design or plans?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans. *Caution: low base number of respondents - results are indicative only.

Table 23:

Q27. What was the overall impact of these changes on the cost of your build? Did they ...?

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	424*	91	121	98	112	2**
	%	%	%	%	%	%
Increase the costs	56	51	53	62	57	100
Decrease the costs	13	17	14	8	11	0
Or did they have no impact at all	30	32	31	27	29	0
Don't know	2	0	2	3	3	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who changed their plans. **Caution: low base number of respondents - results are indicative only.



Table 24:

Q28 Did anything else happen during the building of your house that increased the costs from what you had originally expected to pay? In terms of which aspects of the build did the costs increase?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Increased labour costs	9	13	11	7	5	0
Increased compliance costs	19	20	23	17	15	27
Increased cost of building						
materials	24	28	29	22	17	0
Increased costs associated						
with clearing the						
section/general						
groundwork	10	11	12	12	7	0
Increased cost of						
fittings/appliances	7	10	5	9	5	0
Other	8	5	8	11	7	0
No, there were no						
unexpected costs involved	40	34	36	39	52	37
Don't know	2	4	1	3	2	37

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

**Caution: low base number of respondents - results are indicative only.

Table 25:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to and including						
\$400,000	49	54	50	41	52	0
Between \$400,001 and						
\$500,000	18	14	19	21	17	27
Between \$500,001 and						
\$700,000	13	14	12	14	14	0
More than \$700,001	12	10	12	17	8	37
Other	2	1	2	2	1	0
Don't know	7	6	5	6	9	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 26:

Q30. And how much did the section cost?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to and including						
\$200,000	49	52	50	44	52	27
Between \$200,001 and						
\$400,000	28	31	26	31	26	0
\$400,001 or more	12	9	15	13	10	37
Don't know	11	8	10	12	12	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 27:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

Q30. And how much did the section cost?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to and including \$400,00	20	22	21	15	23	0
Between \$400,001 and						
\$600,000	31	29	29	31	32	27
\$600,001 or more	34	36	36	38	28	37
Don't know	14	11	13	16	16	37
Refused	0	1	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 28:

Q31. Did you have to borrow any money to get your new house built?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Yes	60	90	85	46	23	37
No	39	7	14	52	76	63
Don't know	0	1	0	0	0	0
Refused	1	1	1	2	1	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 29:

Q32. Did you borrow the money from...

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	447*	155	162	83	46	1**
	%	%	%	%	%	%
A bank or financial institution	97	97	97	99	90	100
From family members	7	12	3	4	11	0
Or through a family trust	2	3	2	0	2	0
Other	1	2	0	1	2	0
Don't know	0	0	0	0	0	0
Refused	0	0	1	0	0	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who borrowed money to build their new home. **Caution: low base number of respondents - results are indicative only.

Table 30:

Q33. In which of these bands did the total amount you borrowed come into?

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	447*	155	162	83	46	1**
	%	%	%	%	%	%
Up to and including						
\$200,000	34	21	31	50	59	0
Between \$200,001 and						
\$400,000	38	43	41	27	26	0
\$400,001 or more	23	30	23	14	15	0
Don't know	1	1	1	1	0	100
Refused	5	5	5	7	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who borrowed money to build their new home. **Caution: low base number of respondents - results are indicative only.

Table 31:

Q34. Not including any borrowings, what amount of money did you have saved to put into your new house and section?

	Total	Up to 44	45-54	55-64	65 years and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Less than \$150,000	21	41	24	11	9	0
Between \$150,000 and						
\$400,000	18	25	23	17	10	0
\$400,001 or more	21	13	22	25	22	0
Did not specify	40	20	31	47	58	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 32:

Q35. How long would you say it took to save this money?

	Total	Up to 44	45-54	55-64	65 years and over
Base =	448*	136	130	95	87
	%	%	%	%	%
Less than 4 years	19	27	19	13	15
5 - 10 years	25	36	32	12	13
More than 10 years	26	17	23	37	36
Not applicable	19	14	20	23	23
Don't know	9	6	7	14	13
Refused	0	0	0	0	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who specified an amount of savings.

Table 33:

Q36. From the time the original plans were commissioned, about how long would you say it took to build your home?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Less than 6 months	26	25	24	27	29	0
6 to 7 months	25	25	23	27	24	63
8 to 9 months	20	22	18	19	21	0
10 months or longer	24	21	31	24	19	37
Don't know	5	6	4	3	8	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 34:

Q37. What is the approximate size of your house, including any garages, in square metres?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to and including 200 sq.						
metres	26	24	22	21	34	27
Between 201 and 300 sq.						
metres	52	55	54	53	45	37
301 sq. metres or more	19	20	22	22	14	37
Other	0	0	0	0	0	0
Don't know	3	1	1	4	7	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.



Table 35:

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to and including 550 sq.						
metres	18	20	16	17	21	37
Between 551 and 700 sq.						
metres	21	19	18	21	26	0
701 sq. metres or more	51	54	57	53	40	63
Other	6	6	8	7	5	0
Don't know	4	2	2	2	8	0
Total	100	100	100	100	100	100

Q38. Again in square metres, what is the size of the section your house is on?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 36:

Q39. These last few questions are about you. First of all, can you tell me which of the following age groups you come into?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Up to 24	0	0	0	0	0	0
25-34	4	18	0	0	0	0
35-44	19	82	0	0	0	0
45-54	26	0	100	0	0	0
55-64	24	0	0	100	0	0
65 years and over	27	0	0	0	100	0
Refused	0	0	0	0	0	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 37:

Q40. Which of these best describes your highest educational qualification?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
NCEA, School Certificate, or other secondary school						
qualification	28	19	31	31	31	0
Polytechnic qualification or						
Trade Certificate, or	29	25	33	30	29	0
Bachelor's degree or higher	33	53	32	26	21	63
Other	1	1	1	1	0	0
None / No qualifications	9	1	4	13	18	0
Don't know	0	1	0	0	0	37
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 38:

Q41. And are you...

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
New Zealand						
European/European	87	82	85	91	91	27
Maori	3	3	4	4	0	0
Pacific	0	1	0	0	0	0
Asian	4	8	4	3	1	0
Middle East/Latin						
American/African	0	1	1	0	0	0
Other ethnic group	7	9	9	3	7	0
Refused	1	1	1	2	0	73

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.

Table 39:

Q42. How long have you lived in New Zealand?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	108*	34	32	18**	22**	2**
	%	%	%	%	%	%
Less than one year	0	0	0	0	0	0
1-2 years	3	3	3	0	4	0
3-4 years	4	6	3	0	4	0
5-7 years	9	11	11	5	6	0
8-10 years	8	18	3	5	0	0
More than 10 years	47	37	49	63	46	50
All of my life	27	21	32	27	27	50
Refused	4	4	0	0	13	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who did not identify themselves as New Zealand European/European or Maori. **Caution: low base number of respondents - results are indicative only.



Table 40:

Q43. How many people in total, live in your household?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
One (including the						
respondent)	7	2	4	8	14	0
Two	47	10	27	67	78	37
Three	15	21	18	16	6	0
Four	20	43	31	7	1	0
Five	9	19	16	1	0	0
Six	2	5	3	1	0	0
Refused	1	1	1	0	1	63
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 41:

Q44. And are you married or living with a partner?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Yes	89	95	90	90	84	73
No	10	4	9	9	15	0
Refused	1	1	1	1	1	27
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 42:

Q45. Are there are any children in your household under 16 years of age?

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Yes	33	84	45	6	1	0
No	67	16	54	94	99	37
Refused	1	0	1	1	0	63
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 43:

					65 years	
	Total	Up to 44	45-54	55-64	and over	Refused
Base =	754	170	192	182	207	3**
	%	%	%	%	%	%
Under \$40,000	13	2	6	7	36	0
\$40,000 but less than \$70,000	16	10	10	15	26	0
\$70,000 but less than \$100,000	17	22	19	19	9	0
\$100,000, but less than \$125,000	15	22	17	16	5	0
\$125,000, but less than \$150,000	9	12	12	11	3	0
\$150,000 or more	18	20	26	19	8	37
Don't know	1	1	0	2	2	0
Refused	10	12	9	11	10	63
Total	100	100	100	100	100	100

Q46. Which of these best describes your personal income/household income before tax, for the last year? Please include any child support, benefits or other income support.

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



3.0 Household income

Table 44:

Q4. Is this the first house, new or old, you have owned?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Yes	7	7	10	5	7
Owned by family trust	6	6	4	6	10
No	87	87	86	90	83
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 45:

Q5. How many other houses have you owned before this one, if any?

			\$70,000 but		Don't
		Under	less than	\$125,000 or	know/
	Total	\$70,000	\$125,000	more	Refused
Base =	661*	198	209	182	72
	%	%	%	%	%
1	19	15	20	21	21
2	17	14	22	13	21
3 to 5	42	45	39	45	38
More than 5	22	26	18	21	20
Don't know	0	0	0	0	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who have previously owned a house.



Table 46:

Q7. Thinking now about the design and the plans for your new house, did you have the design and plans prepared by...

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
An architect An architectural designer or	22	15	14	34	29
draughtsperson	30	27	33	30	30
Did you choose from a set of standard plans from a home building company like GJ					
Gardner	37	45	40	26	32
Or were the plans prepared by a local builder	8	9	8	7	5
Other	3	3	3	2	4
Don't know	1	0	1	1	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 47:

Q8. From the time the plans were commissioned, about how long did it take to finalise the plans before building started? Was it...

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/Refused 86 %
Up to four weeks	18	20	22	14	17
2-3 months	39	45	39	34	38
4-5 months	14	12	14	17	10
6-9 months	15	11	17	15	17
10 months or					
longer	8	3	4	16	9
Don't know	6	10	4	4	9
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 48:

Q9. Was the house built by a...

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Home building					
company	49	56	50	45	42
Local builder	50	43	50	54	55
Other	1	0	0	1	3
Don't know	0	0	0	0	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 49:

Q10. How did you find this building provider?

		Under	\$70,000 but less than	More than	Don't know/
	Total	\$70,000	\$125,000	\$125,000	Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Respond to their advertising	13	14	13	12	15
Visit one of their show homes Find them via a builders'	36	45	32	29	37
organisation Or were they recommended by your architect/architectural	1	0	3	0	3
designer/draughtsperson	6	3	4	11	10
Or a friend or family member	41	34	47	42	36
Or had you used them before Saw a house they built (not a	9	7	8	12	13
show home)	2	2	1	3	3
Other	6	8	8	3	4
Don't know	1	0	1	1	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.



Table 50:

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
The Registered Master Builders or The Certified Builders Association of New	60	61	54	62	64
Zealand?	16	13	22	12	15
None of the above	8	8	10	9	4
Don't know	16	18	15	16	17
Total	100	100	100	100	100

Q11. Was the builder or building firm you selected a member of...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 51:

Q12. And are they a licensed building practitioner, under the Scheme run by the Ministry of Business, Innovation, and Employment, Building and Housing?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Yes	44	45	46	45	37
No	4	2	5	4	0
Don't know	52	53	48	51	63
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 52:

Q13. Once the building was underway, who was responsible for managing the project? Was it...

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	754 %	224 %	242 %	202 %	86 %
	, .				
You	17	15	19	17	17
Your architect/architectural designer/draughtsperson	4	1	2	10	6
Your building provider	75	82	75	70	72
Or did you hire an independent project					
manager	1	1	1	2	3
Other	1	1	2	1	3
Don't know	1	1	2	1	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 53:

Q14. Can you tell me why you decided to buy or build a brand new house (as opposed to buying an older house that was already built)?

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
New homes are cheaper/Better value for money New homes are less likely to have problems and require less	30	28	31	30	34
maintenance	8	10	8	8	9
Prefer design features of modern housing Owned a section we	35	31	40	35	32
wanted to build on	26	24	25	30	26
Other	13	14	13	12	11
Don't know	1	2	1	1	4

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

Table 54:

Q15. Once you had decided to buy or build a brand new house, how much thought did you give to each of the following factors? A lot of thought.

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
The suburb or town you were going to build your new house How much it was going to cost to build	65	65	62	65	69
your new house	81	82	84	79	77
Where you would get finance from Where or how on the section your new	28	26	30	26	29
house would be positioned	80	77	78	82	86
The exterior design or style of the house The materials you would build the house	80	76	79	83	80
from	77	77	73	80	78
Insulation	68	69	70	66	71
How eco-friendly it would be	40	46	38	36	39
The interior design or style of the house	87	88	84	91	85
The size of the house	80	77	82	79	82
The size and layout of rooms	87	86	86	90	83
The number of rooms it would have	75	73	74	75	82
None of the above	1	0	0	0	4

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 55:

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
Availability of (suitable) section to build	47	45	46	48	53
Cost of buying section in area	34	34	37	30	35
The availability of skilled/experience	• • •	•	•		
labour in area to build house	4	5	3	2	7
Proximity to schools/school zones	14	6	19	18	14
Proximity to work	20	11	26	25	14
Proximity to public transport	9	10	9	9	9
Proximity to health services	12	22	8	7	14
Proximity to social amenities (shops,					
sports facilities)	22	28	17	21	22
Quality of the neighbourhood	47	43	48	47	55
Natural surroundings/weather	46	44	44	48	55
Building on land I already own/I already					
live in the area/lived there in the past	14	11	15	15	12
Proximity to family	6	6	5	6	7
Other	9	12	9	9	4
Don't know	1	1	1	2	3

Q16. What did you mainly take into account when deciding where you would build your new house?

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.



Table 56:

Q16. What did you mainly take into account when deciding where you would build your new house?

Q17. And which would you say was the most important?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Availability of (suitable) section to build	17	16	16	18	18
Cost of buying section in area	14	15	17	8	14
The availability of skilled/experience					
labour in area to build house	0	0	0	0	1
Proximity to schools/school zones	3	2	3	4	3
Proximity to work	2	3	3	3	0
Proximity to public transport	0	1	0	0	0
Proximity to health services	1	4	0	0	0
Proximity to social amenities (shops,	5	7	3	7	5
sports facilities)	-		•		-
Quality of the neighbourhood	18	15	19	19	18
Natural surroundings/weather Building on land I already own/I already	15	13	14	16	19
live in the area/lived there in the past	11	9	13	11	10
Proximity to family	4	5	3	5	2
Other	8	9	8	8	7
Don't know	1	1	1	2	3
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 57:

Q18. Would you say the area in which your new house is built was your first choice of area?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Yes	76	79	75	73	79
No	22	20	24	24	17
Don't know	2	0	1	3	4
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 58:

Base =	Total 168* %	Under \$70,000 46 %	\$70,000 but less than \$125,000 57 %	\$125,000 or more 50 %	Don't know/Refu sed 15** %
Availability of (suitable) section to build	49	33	51	54	67
Cost of buying section in area	55	56	59	50	59
The availability of skilled/experience labour in area to build house	2	2	2	0	12
Proximity to schools/school zones	4	0	4	7	0
Proximity to work	4	4	2	7	6
Proximity to public transport	1	2	0	2	0
Proximity to health services	3	6	0	3	6
Proximity to social amenities (shops,					
sports facilities)	6	4	2	7	18
Quality of the neighbourhood	20	19	24	15	24
Natural surroundings/weather	17	15	12	24	24
Other	17	29	15	14	0
Don't know	1	5	0	0	0

Q19. Can you tell me the main reasons why you ended up building your house somewhere else?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who built their new home in an area that was not their first choice.

**Caution: low base number of respondents - results are indicative only.

Table 59:

Q20. Did you have a budget that you were working towards when you first started planning and designing your house?

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
Up to and including \$400,000	22	30	26	10	22
Between \$400,001 and \$600,000	39	44	44	32	28
\$600,001 or more	33	20	25	52	38
No budget	5	5	4	5	7
Don't know	1	0	0	0	5
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 60:

Q21. And did you...

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
Tender or get quotes for the building work	38	27	36	49	40
Or had you already decided who you wanted	50	21	50	49	40
to do the building?	57	63	60	48	52
Other	4	8	2	2	6
Don't know	1	1	2	1	1
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 61:

Q22. Did your builder or building company give you a fixed quotation for building your new house or an estimate, based on the first set of plans you liked?

	Tatal	Under	\$70,000 but less than	\$125,000	Don't
	Total	\$70,000	\$125,000	or more	know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Fixed quotation	71	69	72	73	69
Estimate	19	17	18	20	18
Neither	8	11	7	6	11
Don't know	2	3	2	1	3
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 62:

Q23. Was this quote provided in the form of...

Base =	Total 675* %	Under \$70,000 193 %	\$70,000 but less than \$125,000 219 %	\$125,000 or more 188 %	Don't know/Refused 75 %
A letter of agreement	32	34	32	29	31
A legal contract Or a verbal	62	62	58	65	60
agreement	5	2	8	5	8
Other	1	0	0	1	1
Don't know	1	0	1	0	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who received a quote from their building provider.



Table 63:

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
Yes, changed the plans before the build started	39	45	39	32	36
Yes, changed the plans after the build had started	17	10	17	27	14
No, we did not change from the original plans	43	44	42	39	50
Don't know	1	1	1	2	0
Total	100	100	100	100	100

Q24. Did you change the original design or plans for your house in any way to suit your needs?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 64:

Q25. When you say you changed your plans, did you...

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	424*	122	138	122	42
	%	%	%	%	%
Change the size of					
your new house	31	34	33	29	24
Change the design Change the building	80	80	83	78	79
materials	15	13	16	17	14
Other	4	4	7	4	2
Don't know	0	1	0	1	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans.



Table 65:

Q26. And what were	the main reasons	you decided to	make changes to	the original	design or plans?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	424*	122	138	122	42
	%	%	%	%	%
Aesthetics/to make it look					
better/personalise it	56	53	55	62	53
Needed more room	23	21	27	22	24
To reduce costs	13	13	14	10	16
Change was required to meet					
building/council regulations	9	8	14	8	2
Changed layout of house to suit					
our needs	18	21	18	17	9
Other	7	8	4	7	11
Don't know	0	1	0	0	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. *Sub-sample based on those who changed their plans.

Table 66:

Q27. What was the overall impact of these changes on the cost of your build? Did they...?

		Under	Don't know/		
	Total	\$70,000	\$125,000	or more	Refused
Base =	424*	122	138	122	42
	%	%	%	%	%
Increase the costs Decrease the	56	54	55	59	55
costs Or did they have	13	15	15	6	17
no impact at all	30	28	29	32	29
Don't know	2	3	1	3	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who changed their plans.



Table 67:

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Increased labour costs	9	9	8	10	7
Increased compliance costs Increased cost of building	19	13	17	23	26
materials Increased costs associated with clearing the section/general	24	21	24	26	25
groundwork Increased cost of	10	7	12	12	11
fittings/appliances	7	6	7	10	4
Other No, there were no unexpected	8	5	10	7	9
costs involved	40	51	35	35	41
Don't know	2	2	3	3	3

Q28 Did anything else happen during the building of your house that increased the costs from what you had originally expected to pay? In terms of which aspects of the build did the costs increase?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

Table 68:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/ Refused
Base =	754	224	242	202	86
Dase -	/34 %	%	%	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~	%
Up to and including	70	70	70	70	70
\$400.000	49	61	60	31	32
Between \$400,001 and	10	01	00	01	02
\$500,000	18	16	18	19	19
Between \$500,001 and					
\$700,000	13	10	10	20	15
\$700,001 or more	12	4	6	25	15
Other	2	1	1	2	3
Don't know	7	9	5	2	16
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 69:

Q30. And how much did the section cost?

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/Refused 86 %
Up to and including \$200,000 Between \$200,001	49	61	59	32	33
and \$400,000	28	20	27	38	29
\$400,001 or more	12	7	4	24	16
Don't know	11	11	9	6	22
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 70:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

Q30. And how much did the section cost?

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/Refused 86 %
Up to and including					
\$400,00	20	31	24	8	14
Between \$400,001					
and \$600,000	31	34	37	24	18
\$600,001 or more	34	19	26	59	38
Don't know	14	16	13	7	28
Refused	0	0	0	0	3
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 71:

Q31. Did you have to borrow any money to get your new house built?

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/Refused 86 %
Yes	60	36	75	74	45
No	39	64	25	24	49
Don't know	0	0	0	0	1
Refused	1	0	0	2	5
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 72:

Q32. Did you borrow the money from...

		Under	\$70,000 but less than	\$125,000	Don't
	Total	\$70,000	\$125,000	or more	know/Refused
Base =	447*	78	181	150	38
	%	%	%	%	%
A bank or financial					
institution	97	92	97	100	91
From family					
members	7	13	7	5	6
Or through a family					
trust	2	2	4	0	2
Other	1	1	1	2	0
Don't know	0	0	0	0	0
Refused	0	0	0	0	3

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who borrowed money to build their new home.

Table 73:

Q33. In which of these bands did the total amount you borrowed come into?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	447*	78	181	150	38
	%	%	%	%	%
Up to and including					
\$200,000	34	64	38	18	23
Between \$200,001 and					
\$400,000	38	26	43	40	26
\$400,001 or more	23	7	15	39	27
Don't know	1	1	1	0	3
Refused	5	2	3	3	21
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who borrowed money to build their new home.

Table 74:

Q34. Not including any borrowings, what amount of money did you have saved to put into your new house and section?

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/Refused 86 %
Less than \$150,000	21	14	32	19	10
Between \$150,000 and \$400,000	18	19	24	17	6
\$400,001 or more	21	24	15	29	11
Did not specify	40	24 44	29	35	73
Total	40 100	44 100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 75:

Q35. How long would you say it took to save this money?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	448*	125	170	130	23**
	%	%	%	%	%
Less than 4 years	19	15	22	21	17
5 - 10 years	25	16	27	32	28
More than 10 years	26	39	23	20	17
Not applicable	19	22	18	18	24
Don't know	9	8	10	8	13
Refused	0	0	0	0	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who specified an amount of savings. **Caution: low base number of respondents - results are indicative only.

Table 76:

Q36. From the time the original plans were commissioned, about how long would you say it took to build your home?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Less than 6 months	26	33	26	18	28
6 to 7 months	25	23	27	22	29
8 to 9 months	20	20	22	19	15
10 months or longer	24	16	20	38	21
Don't know	5	7	5	3	7
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 77:

Q37. What is the approximate size of your house, including any garages, in square metres?

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/Refused 86 %
Up to and including	/0	70	70	70	70
200 sq. metres	26	38	26	15	21
Between 201 and					
300 sq. metres	52	45	59	51	51
301 sq. metres or					
more	19	12	13	33	22
Other	0	0	0	0	0
Don't know	3	5	2	1	6
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 78:

			\$70,000 but less than	\$125,000 or	Don't
	Total	Under \$70,000	\$125,000	more	know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Up to and including					
550 sq. metres	18	23	18	14	18
Between 551 and					
700 sq. metres	21	25	21	20	13
701 sq. metres or					
more	51	40	54	59	50
Other	6	6	6	6	10
Don't know	4	7	1	1	8
Total	100	100	100	100	100

Q38. Again in square metres, what is the size of the section your house is on?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 79:

Q39. These last few questions are about you. First of all, can you tell me which of the following age groups you come into?

			\$70,000 but		
			less than	\$125,000 or	Don't
	Total	Under \$70,000	\$125,000	more	know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Up to 24	0	0	0	0	0
25-34	4	2	6	4	4
35-44	19	7	26	22	20
45-54	26	15	30	35	20
55-64	24	19	26	26	26
65 years and over	27	57	12	11	28
Refused	0	0	0	1	3
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 80:

		Under	\$70,000 but less than	\$125,000	Don't know/
	Total	\$70,000	\$125,000	or more	Refused
Base =	754	224	242	202	86
	%	%	%	%	%
NCEA, School Certificate, or other secondary school					
qualification Polytechnic qualification or	28	32	30	21	27
Trade Certificate, or	29	28	33	25	30
Bachelor's degree or higher	33	21	28	51	31
Other	1	1	1	0	1
None / No qualifications	9	17	8	2	10
Don't know	0	0	0	0	1
Total	100	100	100	100	100

Q40. Which of these best describes your highest educational qualification?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 81:

Q41. And are you...

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
New Zealand					
European/European	87	88	85	91	80
Maori	3	2	4	3	1
Pacific	0	0	0	0	0
Asian	4	2	5	4	3
Middle East/Latin					
American/African	0	1	0	1	0
Other ethnic group	7	7	8	3	13
Refused	1	1	1	1	5

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 82:

Q42. How long have you lived in New Zealand?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	108*	30	34	25**	19**
	%	%	%	%	%
Less than one year	0	0	0	0	0
1-2 years	3	0	3	4	5
3-4 years	4	9	0	0	6
5-7 years	9	0	6	21	11
8-10 years	8	7	5	12	6
More than 10 years	47	59	52	39	28
All of my life	27	25	34	23	23
Refused	4	0	0	0	20
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who did not identify themselves as New Zealand European/European or Maori. **Caution: low base number of respondents - results are indicative only.

Table 83:

Q43. How many people in total, live in your household?

			\$70,000 but less than	\$125,000 or	Don't
	Total	Under \$70,000	\$125,000	more	know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
One (including the					
respondent)	7	16	4	1	6
Two	47	63	37	43	40
Three	15	8	22	14	14
Four	20	8	23	28	23
Five	9	4	11	11	9
Six	2	1	3	3	1
More than six	0	0	0	0	0
Refused	1	0	0	0	8
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 84:

Q44. And are you married or living with a partner?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Yes	89	78	94	98	85
No	10	22	6	2	6
Refused	1	0	0	0	9
Total	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 85:

Q45. Are there are any children in your household under 16 years of age?

	Total	Under \$70,000	\$70,000 but less than \$125,000	\$125,000 or more	Don't know/Refused
Base =	754	224	242	202	86
	%	%	%	%	%
Yes	33	15	41	41	34
No	67	85	59	59	61
Refused	1	0	0	0	5
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 86:

Q46. Which of these best describes your personal income/household income before tax, for the last year? Please include any child support, benefits or other income support.

Base =	Total 754 %	Under \$70,000 224 %	\$70,000 but less than \$125,000 242 %	\$125,000 or more 202 %	Don't know/ Refused 86 %
Under \$40,000	13	46	0	0	0
\$40,000 but less than \$70,000	16	54	0	0	0
\$70,000 but less than \$100,000	17	0	54	0	0
\$100,000, but less than \$125,000	15	0	46	0	0
\$125,000, but less than \$150,000	9	0	0	34	0
\$150,001 or more	18	0	0	66	0
Don't know	1	0	0	0	11
Refused	10	0	0	0	89
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



4.0 Household composition

Table 87:

Q4. Is this the first house, new or old, you have owned?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused 5**
	%	%	%	%	%	%
Yes Owned by family	7	20	5	6	1	0
trust	6	4	3	8	6	0
No	87	75	92	87	93	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 88:

Q5. How many other houses have you owned before this one, if any?

Base =	Total 661* %	Young family (under 45 years) 109 %	Older family (45+ years) 90 %	Working age with no dependents (aged 18- 64) 264 %	Retired 193 %	Refused 5** %
1	19	45	19	15	10	0
2	17	21	28	17	11	0
3 to 5	42	31	35	45	48	78
More than 5	22	3	18	23	32	22
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

*Sub-sample based on those who have previously owned a house.



Table 89:

Q7. Thinking now about the design and the plans for your new house, did you have the design and plans prepared by ...

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
An erskitest						
An architect	22	20	26	24	17	61
An architectural designer or draughtsperson	30	39	37	29	23	0
Did you choose from a set of standard plans from a home building company			-	-		
like GJ Gardner	37	31	31	36	43	39
Or were the plans prepared by a local						
builder	8	6	6	6	12	0
Other	3	3	0	4	4	0
Don't know	1	1	0	1	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 90:

Q8. From the time the plans were commissioned, about how long did it take to finalise the plans before building started? Was it...

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Up to four weeks	18	16	20	19	20	0
2-3 months	39	37	42	36	44	33
4-5 months	14	17	12	15	11	0
6-9 months 10 months or	15	16	15	15	12	67
longer	8	9	7	9	6	0
Don't know	6	5	4	7	7	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 91:

Q9. Was the house built by a...

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
Home building						
company	49	45	42	51	54	55
Local builder	50	55	57	48	46	45
Other	1	0	1	1	0	0
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 92:

Q10. How did you find this building provider?

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18-64) 303 %	Retired 207 %	Refused 5** %
Respond to their advertising	13	12	14	13	14	0
Visit one of their show homes	36	26	29	34	47	55
Find them via a builders'					•	
organisation Or were they recommended by your architect/architectural	1	1	3	2	0	0
designer/draughtsperson	6	6	12	7	3	0
Or a friend or family member	41	55	41	42	29	45
Or had you used them before Saw a house they built (not a	9	10	9	9	10	0
show home)	2	2	2	3	2	0
Other	6	6	6	6	8	0
Don't know	1	2	0	1	0	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.



Table 93:

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
The Registered Master Builders or The Certified Builders Association of	60	55	68	59	61	39
New Zealand?	16	18	15	16	13	22
None of the above	8	12	13	9	4	0
Don't know	16	16	5	16	22	39
Total	100	100	100	100	100	100

Q11. Was the builder or building firm you selected a member of...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 94:

Q12. And are they a licensed building practitioner, under the Scheme run by the Ministry of Business, Innovation, and Employment, Building and Housing?

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Yes	44	39	52	44	45	39
No	4	4	5	4	2	0
Don't know	52	57	43	52	53	61
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 95:

		Young family (under 45	Older family	Working age with no dependents (aged 18-		
	Total	years)	(45+ years)	64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
You Your architect/architectural designer/draughtspers	17	26	18	17	11	0
on	4	2	3	6	3	22
Your building provider Or did you hire an independent project	75	68	76	73	83	55
manager	1	2	1	2	0	22
Other	1	0	1	2	2	0
Don't know	1	2	1	1	0	0
Total	100	100	100	100	100	100

Q13. Once the building was underway, who was responsible for managing the project? Was it...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 96:

Q14. Can you tell me why you decided to buy or build a brand new house (as opposed to buying an older house that was already built)?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused
	%	%	%	%	%	%
New homes are cheaper/Better value for money New homes are less likely to have problems and require less	30	39	24	31	25	39
maintenance	8	3	7	11	9	0
Prefer design features of modern housing	35	38	41	33	33	39
Owned a section we						
wanted to build on	26	24	26	28	25	0
Other	13	6	13	13	18	0
Don't know	1	5	1	0	0	22

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 97:

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18-64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
The suburb or town you were						
going to build your new house	65	61	66	63	69	78
How much it was going to cost to						
build your new house	81	83	86	82	77	55
Where you would get finance						
from	28	43	29	25	19	39
Where or how on the section your	80	78	82	70	80	78
new house would be positioned The exterior design or style of the	80	10	02	79	00	10
house	80	77	78	82	79	61
The materials you would build the	00		10	02	10	01
house from	77	62	80	79	83	61
Insulation	68	54	64	75	72	39
How eco-friendly it would be	40	30	40	41	45	16
The interior design or style of the	10	00	10		10	10
house	87	79	90	90	88	78
The size of the house	80	77	95	79	77	61
The size and layout of rooms	87	85	91	89	84	61
The number of rooms it would				- •	2.1	
have	75	69	81	77	75	39
None of the above	1	0	0	0	2	22

Q15. Once you had decided to buy or build a brand new house, how much thought did you give to each of the following factors? A lot of thought.

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 98:

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused
Dase -	%	%	%	%	%	%
Availability of (suitable) section to build Cost of buying section in area The availability of	47 34	49 43	48 41	46 30	49 30	33 33
skilled/experience labour in area to build house Proximity to schools/school zones	4 14	1 33	3 37	3 7	7 2	0 0
Proximity to work	20	27	26	22	9	22
Proximity to public transport	9	7	9	8	12	16
Proximity to health services Proximity to social amenities	12	4	3	9	28	16
(shops, sports facilities)	22	15	14	18	37	33
Quality of the neighbourhood	47	50	48	46	45	78
Natural surroundings/weather Building on land I already own/I already live in the	46	41	45	46	50	78
area/lived there in the past	14	11	11	18	12	0
Proximity to family	6	6	1	5	9	0
Other	9	6	10	11	9	0
Don't know	1	2	1	1	2	22

Q16. What did you mainly take into account when deciding where you would build your new house?

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 99:

Q16. What did you mainly take into account when deciding where you would build your new house? Q17. And which would you say was the most important?

	Tatal	Young family (under 45	Older family (45+	Working age with no dependents (aged 18-	Defined	Defined
	Total	years)	years)	64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
Availability of (suitable)	47	10	0.4	10		0
section to build	17	16	24	13	20	0
Cost of buying section in area	14	26	13	11	9	0
The availability of						
skilled/experience labour in	0	0	4	0	0	0
area to build house	0	0	1	0	0	0
Proximity to schools/school zones	3	6	9	1	1	0
			-	-	-	
Proximity to work	2	3	3	3	1	0
Proximity to public transport	0	0	0	0	1	0
Proximity to health services	1	0	0	0	5	0
Proximity to social amenities	_					
(shops, sports facilities)	5	3	1	6	8	0
Quality of the neighbourhood	18	14	22	20	14	45
Natural surroundings/weather	15	14	12	17	14	16
Building on land I already						
own/I already live in the						
area/lived there in the past	11	10	9	13	9	0
Proximity to family	4	3	1	3	7	0
Other	8	3	4	11	8	16
Don't know	1	2	1	1	2	22
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 100:

Q18. Would you say the area in which your new house is built was your first choice of area?

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
Yes	76	67	77	75	83	78
No	22	30	22	23	16	0
Don't know	2	2	1	2	2	22
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 101:

	Total	Young family (under 45 years)	Older family (45+ years)	` U	Retired
Base =	168*	43	22**	71	32
	%	%	%	%	%
Availability of (suitable) section to					
build	49	59	52	42	46
Cost of buying section in area	55	83	56	45	38
The availability of skilled/experience labour in					
area to build house	2	2	0	3	3
Proximity to schools/school zones	4	5	9	3	0
Proximity to work	4	2	4	7	3
Proximity to public transport	1	0	0	1	3
Proximity to health services	3	0	0	1	13
Proximity to social amenities					
(shops, sports facilities)	6	0	4	8	9
Quality of the neighbourhood	20	7	19	21	38
Natural surroundings/weather	17	7	21	18	29
Other	17	2	17	23	27
Don't know	1	0	0	1	4

Q19. Can you tell me the main reasons why you ended up building your house somewhere else?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who built their new home in an area that was not their first choice. **Caution: low base number of respondents - results are indicative only.

Table 102:

Q20. Did you have a budget that you were working towards when you first started planning and designing your house?

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Up to and including \$400,000	22	22	17	21	26	16
Between \$400,001 and						
\$600,000	39	45	39	39	36	0
More than \$600,001	33	31	42	33	29	61
No budget	5	1	2	6	8	0
Don't know	1	1	0	1	0	22
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 103:

Q21. And did you...

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Tender or get quotes						
for the building work Or had you already decided who you wanted to do the	38	50	38	42	23	45
building?	57	45	60	53	71	16
Other	4	3	1	5	6	16
Don't know	1	2	1	1	0	22
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 104:

Q22. Did your builder or building company give you a fixed quotation for building your new house or an estimate, based on the first set of plans you liked?

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
Fixed quotation	71	67	69	72	74	61
Estimate	19	24	21	17	16	16
Neither	8	7	8	9	9	0
Don't know	2	3	2	2	2	22
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 105:

Q23. Was this quote provided in the form of...

Base =	Total 675*	Young family (under 45 years) 130	Older family (45+ years) 86	Working age with no dependents (aged 18-64) 270	Retired 185	Refused 4**
	%	%	%	%	%	%
A letter of agreement	32	37	32	30	30	21
A legal contract Or a verbal	62	52	63	64	64	79
agreement	5	7	5	6	5	0
Other	1	1	0	1	1	0
Don't know	1	2	0	0	1	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. *Sub-sample based on those who received a quote from their building provider. **Caution: low base number of respondents - results are indicative only.

Table 106:

Q24. Did you change the original design or plans for your house in any way to suit your needs?

Base =	Total	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired	Refused 5**
	%	%	%	%	%	%
Yes, changed the plans before the build started Yes, changed the plans after the build had	39	36	36	38	43	61
started No, we did not change	17	18	32	16	12	16
from the original plans	43	45	32	45	45	22
Don't know	1	2	1	1	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 107:

Base =	Total 424*	Young family (under 45 years) 78	Older family (45+ years) 64	Working age with no dependents (aged 18- 64) 166	Retired 112	Refused 4**
	%	%	%	%	%	%
Change the size of						
your new house	31	28	23	38	30	0
Change the design	80	83	84	76	81	100
Change the building						
materials	15	24	18	11	13	0
Other	4	3	5	5	5	0
Don't know	0	0	1	1	0	0

Q25. When you say you changed your plans, did you...

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans.

**Caution: low base number of respondents - results are indicative only.

Table 108:

Q26. And what were the main reasons you decided to make changes to the original design or plans?

Deep	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused 4**
Base =	424*	78	64	166	112	
	%	%	%	%	%	%
Aesthetics/to make it look better/personalise it	56	54	61	56	53	100
Needed more room	23	23	23	25	23	0
To reduce costs	13	19	12	13	9	0
Change was required to meet building/council						
regulations	9	8	8	11	9	0
Changed layout of house to						
suit our needs	18	18	13	17	21	0
Other	7	8	1	7	9	0
Don't know	0	0	0	1	0	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans. **Caution: low base number of respondents - results are indicative only.



Table 109:

Base =	Total 424* %	Young family (under 45 years) 78 %	Older family (45+ years) 64 %	Working age with no dependents (aged 18- 64) 166 %	Retired 112 %	Refused 4** %
Increase the costs Decrease the	56	50	51	60	57	50
costs Or did they have	13	16	8	14	11	0
no impact at all	30	33	40	23	29	50
Don't know	2	0	1	3	3	0
Total	100	100	100	100	100	100

Q27. What was the overall impact of these changes on the cost of your build? Did they ...?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who changed their plans.

**Caution: low base number of respondents - results are indicative only.

Table 110:

Q28 Did anything else happen during the building of your house that increased the costs from what you had originally expected to pay? In terms of which aspects of the build did the costs increase?

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
Increased labour costs	9	15	8	9	5	0
Increased compliance costs	19	22	26	17	15	55
Increased cost of building materials Increased costs associated with clearing the section/general	24	29	27	25	17	0
groundwork	10	11	13	11	7	22
Increased cost of fittings/appliances	7	10	7	7	5	0
Other	8	6	9	8	7	0
No, there were no						
unexpected costs involved	40	31	34	40	52	22
Don't know	2	3	3	2	2	22

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 111:

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Up to and including	40	E 4	4.4	40		
\$400,000 Between \$400,001	49	54	44	46	52	39
and \$500,000	18	15	18	20	17	16
Between \$500,001						
and \$700,000	13	15	17	12	14	0
More than \$700,001	12	9	14	15	8	22
Other	2	2	1	2	1	0
Don't know	7	6	5	6	9	22
Total	100	100	100	100	100	100

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 112:

Q30. And how much did the section cost?

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
Up to and including						
\$200,000	49	51	45	48	52	33
Between \$200,001						
and \$400,000	28	34	26	29	26	0
More than \$400,001	12	8	19	12	10	45
Don't know	11	7	10	12	12	22
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 113:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

Q30. And how much did the section cost?

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Up to and including \$400,00	20	23	15	19	23	0
Between \$400,001 and \$600,000	31	29	32	29	32	33
More than \$600,000	34	36	40	36	28	45
Don't know	14	11	13	15	16	22
Refused	0	1	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 114:

Q31. Did you have to borrow any money to get your new house built?

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Yes	60	90	86	62	23	61
No	39	7	13	37	76	39
Don't know	0	1	0	0	0	0
Refused	1	2	1	1	1	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 115:

Q32. Did you borrow the money from...

Base =	Total 447* %	Young family (under 45 years) 130 %	Older family (45+ years) 83 %	Working age with no dependents (aged 18- 64) 185 %	Retired 46 %	Refused 3** %
A bank or financial institution	97	98	95	98	90	100
From family members Or through a family	7	12	1	5	11	0
trust	2	4	3	1	2	0
Other	1	1	0	2	2	0
Don't know	0	0	0	0	0	0
Refused	0	0	2	0	0	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.

*Sub-sample based on those who borrowed money to build their new home.

**Caution: low base number of respondents - results are indicative only.

Table 116:

Q33. In which of these bands did the total amount you borrowed come into?

Base =	Total 447* %	Young family (under 45 years) 130 %	Older family (45+ years) 83 %	Working age with no dependents (aged 18- 64) 185 %	Retired 46 %	Refused 3** %
Up to and including \$200,000 Between \$200,001 and	34	21	23	42	59	37
\$400,000	38	45	47	32	26	0
More than \$400,000	23	28	24	20	15	27
Don't know	1	1	0	1	0	37
Refused	5	6	5	5	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. *Sub-sample based on those who borrowed money to build their new home. **Caution: low base number of respondents - results are indicative only.



Table 117:

Q34. Not including any borrowings, what amount of money did you have saved to put into your new house and section?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused 5**
	%	%	%	%	%	%
Less than \$150,000 Between \$150,000 and	21	39	24	18	9	16
\$400,000	18	27	24	18	10	0
More than \$400,000	21	12	20	25	22	0
Did not specify	40	22	31	39	58	84
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 118:

Q35. How long would you say it took to save this money?

Base =	Total 448* %	Young family (under 45 years) 112 %	Older family (45+ years) 65 %	Working age with no dependents (aged 18- 64) 183 %	Retired 87 %	Refused 1** %
Less than 4 years	19	27	22	16	15	0
5 - 10 years	25	38	37	19	13	100
More than 10	20	50	57	15	10	100
years	26	18	26	27	36	0
Not applicable	19	11	9	27	23	0
Don't know	9	6	6	11	13	0
Refused	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

*Sub-sample based on those who specified an amount of savings. **Caution: low base number of respondents - results are indicative only.



Table 119:

Q36. From the time the original plans were commissioned, about how long would you say it took to build your home?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused 5**
_	%	%	%	%	%	%
Less than 6						
months	26	25	19	27	29	16
6 to 7 months	25	27	23	25	24	61
8 to 9 months	20	21	21	19	21	0
10 months or						
longer	24	22	34	25	19	22
Don't know	5	5	3	5	8	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 120:

Q37. What is the approximate size of your house, including any garages, in square metres?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused
Duoo	%	%	%	%	%	%
Up to and including 200 sq. metres Between 201 and	26	24	8	27	34	16
300 sq. metres More than 300 sq.	52	54	62	51	45	61
metres	19	21	27	20	14	22
Other	0	0	0	0	0	0
Don't know	3	1	2	2	7	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 121:

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Up to and including 550						
sq. metres Between 551 and	18	20	11	18	21	22
700 sq. metres	21	16	9	24	26	0
More than 700 sq. metres	51	57	64	50	40	78
Other	6	5	15	5	40 5	0
			10	-		
Don't know	4	2	I	2	8	0
Total	100	100	100	100	100	100

Q38. Again in square metres, what is the size of the section your house is on?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 122:

Q39. These last few questions are about you. First of all, can you tell me which of the following age groups you come into?

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
Up to 24	0	0	0	0	0	0
25-34	4	15	0	3	0	0
35-44	19	85	0	6	0	0
45-54	26	0	90	35	0	22
55-64	24	0	10	56	0	16
65 years and over	27	0	0	0	100	0
Refused	0	0	0	0	0	61
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 123:

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused 5**
Base =	754	143	96	303	207	
	%	%	%	%	%	%
NCEA, School Certificate, or other secondary						
school qualification Polytechnic qualification or	28	16	24	33	31	0
Trade Certificate, or Bachelor's degree or	29	24	31	32	29	16
higher	33	57	37	27	21	61
Other	1	1	2	1	0	0
None / No qualifications	9	2	6	8	18	0
Don't know	0	1	0	0	0	22
Total	100	100	100	100	100	100

Q40. Which of these best describes your highest educational qualification?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 124:

Q41. And are you...

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	754	143	96	303	207	5**
	%	%	%	%	%	%
New Zealand						
European/European	87	84	84	88	91	55
Maori	3	3	4	4	0	0
Pacific	0	1	0	0	0	0
Asian	4	6	5	4	1	0
Middle East/Latin						
American/African	0	1	1	0	0	0
Other ethnic group	7	8	9	6	7	0
Refused	1	1	1	1	0	45

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 125:

	Total	Young family (under 45 years)	Older family (45+ years)	Working age with no dependents (aged 18- 64)	Retired	Refused
Base =	108*	25**	16**	43	22**	2**
	%	%	%	%	%	%
Less than one						
year	0	0	0	0	0	0
1-2 years	3	3	0	2	4	0
3-4 years	4	5	5	2	4	0
5-7 years	9	7	15	9	6	0
8-10 years	8	21	0	6	0	0
More than 10						
years	47	38	58	48	46	50
All of my life	27	21	22	32	27	50
Refused	4	5	0	0	13	0
Total	100	100	100	100	100	100

Q42. How long have you lived in New Zealand?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. *Sub-sample based on those who identified themselves as other than New Zealand European/European or Maori.

**Caution: low base number of respondents - results are indicative only.

Table 126:

Q43. How many people in total, live in your household?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused
	%	%	%	%	%	%
One (including the						
respondent)	7	0	0	8	14	0
Two	47	1	0	63	78	22
Three	15	22	17	17	6	0
Four	20	50	49	9	1	16
Five	9	21	27	2	0	0
Six	2	6	6	1	0	0
More than six	0	0	0	0	0	0
Refused	1	0	0	0	1	61
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 127:

Q44. And are you married or living with a partner?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired	Refused
	%	%	%	%	%	%
Yes	89	98	95	87	84	45
No	10	1	5	12	15	0
Refused	1	1	0	1	1	55
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 128:

Q45. Are there are any children in your household under 16 years of age?

Base =	Total 754	Young family (under 45 years) 143	Older family (45+ years) 96	Working age with no dependents (aged 18- 64) 303	Retired 207	Refused
	%	%	%	%	%	%
Yes	33	100	100	0	1	0
No	67	0	0	100	99	22
Refused	1	0	0	0	0	78
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 129:

Base =	Total 754 %	Young family (under 45 years) 143 %	Older family (45+ years) 96 %	Working age with no dependents (aged 18- 64) 303 %	Retired 207 %	Refused 5** %
Under \$40,000	13	2	7	6	36	0
\$40,000 but less than \$70,000	16	11	9	14	26	0
\$70,000 but less than \$100,000	17	22	15	21	9	0
\$100,000, but less than \$125,000	15	23	16	16	5	0
\$125,000, but less than \$150,000	9	12	9	13	3	0
\$150,000 or more	18	18	34	20	8	22
Don't know	1	1	1	1	2	0
Refused	10	12	9	9	10	78
Total	100	100	100	100	100	100

Q46. Which of these best describes your personal income/household income before tax, for the last year? Please include any child support, benefits or other income support.

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



5.0 Initial budget

Table 130:

Q4. Is this the first house, new or old, you have owned?

Base =	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
	%	%	%	%	%	%
Yes Owned by family	7	11	1	5	6	0
trust	6	4	6	6	5	0
No	87	84	87	88	90	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 131:

Q5. How many other houses have you owned before this one, if any?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	661*	149	263	207	35	7**
	%	%	%	%	%	%
1	19	26	20	16	5	14
2	17	17	21	13	18	14
3 to 5	42	39	41	47	39	46
More than 5	22	18	18	24	38	27
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who have previously owned a house. **Caution: low base number of respondents - results are indicative only.



Table 132:

Between Up to and \$400,001 including and More than Total \$400,000 \$600,000 \$600,001 No budget Don't know Base = 754 175 301 232 39 7** % % % % % % 15 38 21 46 An architect 22 8 An architectural designer or draughtsperson 30 23 31 34 30 27 Did you choose from a set of standard plans from a home building company like GJ Gardner 37 53 41 22 32 0 Or were the plans prepared by a local builder 8 9 9 4 14 27 Other 3 3 2 6 1 0 Don't know 1 0 0 1 1 1 Total 100 100 100 100 100 100

Q7. Thinking now about the design and the plans for your new house, did you have the design and plans prepared by...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 133:

Q8. From the time the plans were commissioned, about how long did it take to finalise the plans before building started? Was it...

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Up to four weeks	18	24	23	8	25	27
•			-	-		
2-3 months	39	43	42	35	33	14
4-5 months	14	11	16	13	18	0
6-9 months	15	12	9	23	10	32
10 months or						
longer	8	2	3	18	5	0
Don't know	6	7	7	3	10	27
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 134:

Q9. Was the house built by a...

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Home building						
company	49	53	57	41	39	14
Local builder	50	47	43	58	57	86
Other	1	1	1	1	3	0
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 135:

Q10. How did you find this building provider?

Base =	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
	%	%	%	%	%	%
Respond to their advertising	13	15	15	9	14	0
Visit one of their show homes	36	38	43	26	36	14
Find them via a builders' organisation Or were they recommended	1	2	1	1	0	0
by your architect/architectural designer/draughtsperson	6	2	3	14	6	0
Or a friend or family member	41	40	41	41	35	59
Or had you used them before Saw a house they built (not a	9	9	7	12	18	0
show home)	2	2	2	3	0	0
Other	6	7	7	6	0	14
Don't know	1	2	0	1	0	14

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 136:

Base =	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
	%	%	%	%	%	%
The Registered Master Builders or The Certified Builders Association of	60	57	63	59	47	54
New Zealand?	16	12	16	17	21	19
None of the above	8	9	7	11	5	0
Don't know	16	21	15	13	27	27
Total	100	100	100	100	100	100

Q11. Was the builder or building firm you selected a member of...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 137:

Q12. And are they a licensed building practitioner, under the Scheme run by the Ministry of Business, Innovation, and Employment, Building and Housing?

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Yes	44	41	46	46	40	46
No	4	4	2	40	8	40 0
Don't know	52	55	52	51	52	54
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 138:

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
You Your architect/architectural designer/draughtspers	17	21	13	19	18	14
on Your building provider Or did you hire an independent project manager	4 75 1	0 76 0	81 2	9 69 2	3 70 0	54 19
Other	1	2	1	1	8	0
Don't know Total	1 100	1 100	1 100	1 100	0 100	14 100

Q13. Once the building was underway, who was responsible for managing the project? Was it...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 139:

Q14. Can you tell me why you decided to buy or build a brand new house (as opposed to buying an older house that was already built)?

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
New homes are						
cheaper/Better value for money	30	32	33	26	21	41
New homes are less likely to have problems and require less						
maintenance Prefer design features of	8	13	9	5	12	0
modern housing Owned a section we wanted to	35	32	37	36	32	27
build on	26	28	19	33	29	27
Other	13	12	14	11	21	0
Don't know	1	1	2	1	2	32

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 140:

Q15. Once you had decided to buy or build a brand new house, how much thought did you give to each of the following factors? A lot of thought.

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	φ + 00,000 175	301	232	39	7**
Dase -	%	%	%	%	%	%
The suburb or town you were going	70	70	70	70	70	70
to build your new house	65	61	64	70	52	54
How much it was going to cost to						
build your new house	81	88	85	81	38	27
Where you would get finance from	28	39	29	22	10	0
Where or how on the section your						
new house would be positioned	80	77	79	82	82	81
The exterior design or style of the						
house	80	71	78	88	73	81
The materials you would build the house from	77	69	74	84	82	68
				-	-	
Insulation	68	69	70	65	68	81
How eco-friendly it would be	40	41	40	40	36	14
The interior design or style of the						
house	87	81	86	93	90	68
The size of the house	80	75	82	83	64	54
The size and layout of rooms	87	78	88	92	85	81
The number of rooms it would have	75	64	76	82	74	68
None of the above	1	1	0	1	2	19

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 141:

Q16. What did you mainly take into account when deciding where you would build your new house?

Base =	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
Dase -	%	%	%	%	%	%
Availability of (suitable) section to build	47	50	51	44	24	27
Cost of buying section in area	34	41	40	27	11	0
The availability of skilled/experience						
labour in area to build house	4	4	5	2	3	0
Proximity to schools/school zones	14	8	14	20	11	27
Proximity to work	20	18	22	20	13	27
Proximity to public transport	9	10	9	9	6	0
Proximity to health services	12	15	15	9	14	0
Proximity to social amenities (shops,						
sports facilities)	22	27	20	23	21	0
Quality of the neighbourhood	47	44	49	51	26	14
Natural surroundings/weather	46	46	45	53	22	14
Building on land I already own/I already						
live in the area/lived there in the past	14	16	11	14	28	14
Proximity to family	6	3	7	5	9	14
Other	9	6	12	9	10	0
Don't know	1	1	1	1	2	32

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 142:

Up to Between and \$400,001 including and More than No Don't \$600,000 Total \$400,000 \$600,001 budget know Base = 7** % % % % % % Availability of (suitable) section to build Cost of buying section in area The availability of skilled/experience labour in area to build house Proximity to schools/school zones Proximity to work Proximity to public transport Proximity to health services Proximity to social amenities (shops, sports facilities) Quality of the neighbourhood Natural surroundings/weather Building on land I already own/I already live in the area/lived there in the past Proximity to family Other Don't know Total

Q16. What did you mainly take into account when deciding where you would build your new house? Q17. And which would you say was the most important?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 143:

Q18. Would you say the area in which your new house is built was your first choice of area?

Page -	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
Base =						
	%	%	%	%	%	%
Yes	76	72	73	80	87	68
No	22	27	25	17	13	14
Don't know	2	1	2	2	0	19
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 144:

Q19. Can you tell me the main reasons why you ended up building your house somewhere else?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	168*	48	75	39	5**	1**
	%	%	%	%	%	%
Availability of (suitable) section to build	49	38	48	57	63	100
Cost of buying section in area	55	59	61	48	19	0
The availability of skilled/experience labour in area to build house	2	4	3	0	0	0
Proximity to schools/school		0	0	-	•	0
zones	4	2	3	7	0	0
Proximity to work	4	4	8	0	0	0
Proximity to public transport	1	2	1	0	0	0
Proximity to health services Proximity to social amenities	3	4	3	3	0	0
(shops, sports facilities)	6	8	5	4	0	0
Quality of the neighbourhood	20	19	21	21	19	0
Natural surroundings/weather	17	13	17	24	19	0
Other	17	24	15	15	19	0
Don't know	1	5	0	0	0	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who built their new home in an area that was not their first choice.

**Caution: low base number of respondents - results are indicative only.

Table 145:

Q20. Did you have a budget that you were working towards when you first started planning and designing your house?

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Up to and						
including	00	100	0	0	0	0
\$400,000 Between	22	100	0	0	0	0
\$400,001 and						
\$600,000	39	0	100	0	0	0
More than						
\$600,001	33	0	0	100	0	0
No budget	5	0	0	0	100	0
Don't know	1	0	0	0	0	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 146:

Q21. And did you...

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Tandar ar gat	70	70	70	70	70	70
Tender or get quotes for the building work Or had you already decided who you wanted to do the	38	28	36	48	30	14
building?	57	64	57	50	68	41
Other	4	7	5	2	0	14
Don't know	1	1	2	0	2	32
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 147:

Q22. Did your builder or building company give you a fixed quotation for building your new house or an estimate, based on the first set of plans you liked?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Fixed quotation	71	71	76	69	54	14
Estimate	19	19	15	22	18	14
Neither	8	7	6	8	26	27
Don't know	2	2	2	1	2	46
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 148:

Q23. Was this quote provided in the form of...

Base =	Total 675*	Up to and including \$400,000 158	Between \$400,001 and \$600,000 275	More than \$600,001 212	No budget 28**	Don't know 2**
	%	%	%	%	%	%
A letter of						
agreement	32	32	31	30	43	50
A legal contract	62	60	63	63	43	50
Or a verbal						
agreement	5	7	4	5	10	0
Other	1	0	1	1	3	0
Don't know	1	1	0	1	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. *Sub-sample based on those who received a quote from their building provider. **Caution: low base number of respondents - results are indicative only.

Table 149:

Q24. Did you change the original design or plans for your house in any way to suit your needs?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Yes, changed the plans before the build started Yes, changed the plans after the build had	39	46	44	28	44	0
started No, we did not change from the	17	12	16	24	14	14
original plans	43	42	40	46	42	73
Don't know	1	1	1	1	0	14
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 150:

Base =	Total 424*	Up to and including \$400,000 101	Between \$400,001 and \$600,000 178	More than \$600,001 122	No budget 22**	Don't know 1**
	%	%	%	%	%	%
Change the size of your new						
house	31	26	38	27	28	0
Change the						
design	80	84	81	78	74	100
Change the						
building						
materials	15	13	15	18	11	0
Other	4	1	3	6	18	0
Don't know	0	0	1	1	0	0

Q25. When you say you changed your plans, did you...

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. *Sub-sample based on those who changed their plans. **Caution: low base number of respondents - results are indicative only.

Table 151:

Q26. And what were the main reasons you decided to make changes to the original design or plans?

Base =	Total 424*	Up to and including \$400,000 101	Between \$400,001 and \$600,000 178	More than \$600,001 122	No budget 22**	Don't know 1**
	%	%	%	%	%	%
Aesthetics/to make it look						
better/personalise it	56	61	57	54	40	100
Needed more room	23	21	26	21	24	100
To reduce costs Change was required to meet building/council	13	14	12	14	10	0
regulations Changed layout of house to suit our	9	13	6	11	10	0
needs	18	20	17	16	22	0
Other	7	6	6	11	0	0
Don't know	0	0	1	0	0	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans. **Caution: low base number of respondents - results are indicative only.



Table 152:

Base =	Total 424*	Up to and including \$400,000 101	Between \$400,001 and \$600,000 178	More than \$600,001 122	No budget 22**	Don't know 1**
	%	%	%	%	%	%
Increase the costs Decrease the	56	58	56	55	46	0
costs Or did they have	13	14	12	12	10	0
no impact at all	30	27	30	30	36	100
Don't know	2	1	2	2	8	0
Total	100	100	100	100	100	100

Q27. What was the overall impact of these changes on the cost of your build? Did they...?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who changed their plans.

**Caution: low base number of respondents - results are indicative only.

Table 153:

Q28 Did anything else happen during the building of your house that increased the costs from what you had originally expected to pay? In terms of which aspects of the build did the costs increase?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Increased labour costs Increased compliance	9	6	10	11	3	0
costs Increased cost of	19	17	13	27	14	27
building materials Increased costs associated with clearing the section/general	24	18	24	30	8	0
groundwork Increased cost of	10	9	11	12	6	0
fittings/appliances	7	6	8	9	3	0
Other No, there were no unexpected costs	8	6	6	11	7	14
involved	40	48	44	28	66	27
Don't know	2	3	2	1	5	32

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 154:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

		Up to and including	Between \$400,001 and	More than	No	Don't
	Total	\$400,000	\$600,000	\$600,001	budget	know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Up to and including \$400,000	49	86	57	15	49	0
Between \$400,001 and \$500,000	18	3	21	24	21	0
Between \$500,001 and \$700,000	13	1	13	23	13	14
More than \$700,001	12	0	1	34	10	0
Other	2	1	1	3	2	14
Don't know	7	9	8	2	6	73
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 155:

Q30. And how much did the section cost?

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Up to and including						
\$200,000 Between \$200,001 and	49	76	68	12	36	14
\$400,000	28	7	22	50	33	0
More than \$400,001	12	1	1	33	10	0
Don't know	11	17	9	5	21	86
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 156:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

Q30. And how much did the section cost?

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Up to and including						
\$400,00 Between \$400,001 and	20	58	18	0	12	0
\$600,000	31	18	53	12	35	0
More than \$600,000	34	3	15	80	29	0
Don't know	14	21	14	7	22	86
Refused	0	0	0	1	2	14
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 157:

Q31. Did you have to borrow any money to get your new house built?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Yes	60	65	60	60	32	59
No	39	34	38	38	65	41
Don't know	0	0	1	0	0	0
Refused	1	1	1	1	2	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 158:

Q32. Did you borrow the money from...

Base =	Total 447*	Up to and including \$400,000 113	Between \$400,001 and \$600,000 180	More than \$600,001 138	No budget 12**	Don't know 4**
	%	%	%	%	%	%
A bank or financial institution From family	97	97	96	98	93	100
members Or through a	7	6	9	5	10	0
family trust	2	2	1	4	0	0
Other	1	2	1	1	7	0
Don't know	0	0	0	0	0	0
Refused	0	0	0	1	0	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.

*Sub-sample based on those who borrowed money to build their new home.

**Caution: low base number of respondents - results are indicative only.

Table 159:

Q33. In which of these bands did the total amount you borrowed come into?

Base =	Total 447* %	Up to and including \$400,000 113 %	Between \$400,001 and \$600,000 180 %	More than \$600,001 138 %	No budget 12** %	Don't know 4** %
Up to and including \$200.000	34	49	41	15	37	23
Between \$200,001 and	54	40	41	15	57	25
\$400,000	38	46	37	34	20	23
More than \$400,000	23	1	16	47	35	0
Don't know	1	0	1	1	0	54
Refused	5	3	6	4	7	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who borrowed money to build their new home. **Caution: low base number of respondents - results are indicative only.



Table 160:

Q34. Not including any borrowings, what amount of money did you have saved to put into your new house and section?

Page -	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
Base =						•
	%	%	%	%	%	%
Less than \$150,000 Between	21	35	21	12	16	0
\$150,000 and \$400,000 More than	18	19	22	14	15	14
\$400,000	21	7	16	37	23	0
Did not specify	40	40	41	38	46	86
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 161:

Q35. How long would you say it took to save this money?

Base =	Total 448*	Up to and including \$400,000 104	Between \$400,001 and \$600,000 178	More than \$600,001 144	No budget	Don't know 1**
	%	%	%	%	%	%
Less than 4 years	19	28	22	13	9	0
5 - 10 years More than 10	25	27	26	27	4	0
years	26	21	26	28	43	100
Not applicable	19	15	18	23	28	0
Don't know	9	9	8	10	16	0
Refused	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who specified an amount of savings. **Caution: low base number of respondents - results are indicative only.



Table 162:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Less than 6						
months	26	32	35	12	18	27
6 to 7 months	25	31	29	16	25	19
8 to 9 months	20	19	17	23	26	27
10 months or						
longer	24	10	14	45	26	0
Don't know	5	8	4	4	5	27
Total	100	100	100	100	100	100

Q36. From the time the original plans were commissioned, about how long would you say it took to build your home?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 163:

Q37. What is the approximate size of your house, including any garages, in square metres?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Up to and including 200						
sq. metres Between 201 and	26	56	25	6	26	14
300 sq. metres More than 300 sq.	52	34	63	51	48	59
metres	19	3	9	41	24	14
Other	0	0	0	0	0	0
Don't know	3	6	2	2	2	14
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 164:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Up to and including 550						
sq. metres Between 551 and	18	26	17	15	15	32
700 sq. metres More than 700 sq.	21	22	25	15	26	0
metres	51	34	51	63	44	54
Other	6	11	4	6	2	14
Don't know	4	7	3	0	13	0
Total	100	100	100	100	100	100

Q38. Again in square metres, what is the size of the section your house is on?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 165:

Q39. These last few questions are about you. First of all, can you tell me which of the following age groups you come into?

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Up to 24	0	0	0	0	0	0
25-34	4	6	6	2	2	0
35-44	19	19	19	20	7	27
45-54	26	25	25	28	14	27
55-64	24	18	25	25	34	14
65 years and over	27	32	25	24	43	14
Refused	0	1	0	1	0	19
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 166:

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
NCEA, School	/0	70	70	70	70	70
Certificate, or other secondary school qualification Polytechnic qualification or Trade Certificate, or	28 29	34 30	30 29	22 26	26 50	14 14
Bachelor's degree or						••
higher	33	25	30	43	11	54
Other None / No	1	0	1	2	0	0
qualifications	9	11	11	6	12	0
Don't know	0	1	0	0	0	19
Total	100	100	100	100	100	100

Q40. Which of these best describes your highest educational qualification?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 167:

Q41. And are you...

Base =	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
	%	%	%	%	%	%
New Zealand						
European/European	87	88	86	89	82	68
Maori	3	5	3	1	0	0
Pacific	0	0	0	0	0	0
Asian	4	3	4	4	3	0
Middle East/Latin						
American/African	0	1	0	1	0	0
Other ethnic group	7	7	7	6	13	14
Refused	1	1	1	1	2	19

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 168:

Base =	Total 108*	Up to and including \$400,000 18**	Between \$400,001 and \$600,000 48	More than \$600,001 32	No budget 8**	Don't know 2**
	%	%	%	%	%	%
Less than one						
year	0	0	0	0	0	0
1-2 years	3	0	4	3	0	0
3-4 years	4	5	5	3	0	0
5-7 years	9	5	2	16	27	0
8-10 years	8	5	8	11	0	0
More than 10						
years	47	46	49	51	11	58
All of my life	27	39	28	17	39	42
Refused	4	0	5	0	23	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. *Sub-sample based on those who identified themselves as other than New Zealand European or Maori. **Caution: low base number of respondents - results are indicative only.

Table 169:

Q43. How many people in total, live in your household?

Base =	Total 754	Up to and including \$400,000 175	Between \$400,001 and \$600,000 301	More than \$600,001 232	No budget 39	Don't know 7**
	%	%	%	%	%	%
One (including the						
respondent)	7	15	5	2	14	14
Two	47	41	47	46	68	41
Three	15	16	18	13	2	0
Four	20	19	20	22	8	14
Five	9	6	8	12	2	14
Six	2	2	2	3	0	0
More than six	0	0	0	0	0	0
Refused	1	1	0	1	6	19
Total	100	100	100	100	100	100
The base numbers sho	own are unweight	ed counts.				



Table 170:

Q44. And are you married or living with a partner?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Yes	89	80	91	95	83	86
No	10	18	9	4	14	14
Refused	1	2	0	1	3	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 171:

Q45. Are there are any children in your household under 16 years of age?

Base =	Total 754 %	Up to and including \$400,000 175 %	Between \$400,001 and \$600,000 301 %	More than \$600,001 232 %	No budget 39 %	Don't know 7** %
Yes	33	29	35	35	14	27
No	67	70	65	64	86	54
Refused	1	1	0	1	0	19
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 172:

Q46. Which of these best describes your personal income/household income before tax, for the last year? Please include any child support, benefits or other income support.

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	More than \$600,001	No budget	Don't know
Base =	754	175	301	232	39	7**
	%	%	%	%	%	%
Under \$40,000	13	23	16	4	14	0
\$40,000 but less						
than \$70,000	16	16	17	13	16	14
\$70,000 but less						
than \$100,000	17	25	19	9	17	14
\$100,000, but less	45	10	10	45	10	0
than \$125,000 \$125,000, but less	15	12	16	15	10	0
than \$150,000	9	8	8	11	11	14
\$150,000 or more	18	5	15	33	15	0
Don't know	1	1	1	2	0	27
		10	1	_	-	
Refused	10	10	8	12	16	32
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



6.0 Final overall cost (including the cost of the section)

Table 173:

Q4. Is this the first house, new or old, you have owned?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Yes	7	10	7	5	10	0
Owned by family						
trust	6	5	5	7	4	0
No	87	85	88	88	85	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 174:

Q5. How many other houses have you owned before this one, if any?

Base =	Total 661* %	Up to and including \$400,000 140 %	Between \$400,001 and \$600,000 211 %	\$600,001 or more 214 %	Don't know 93 %	Refused 3** %
1	19	20	19	19	18	0
2	17	18	21	13	16	41
3 to 5	42	38	43	46	40	30
More than 5	22	23	17	23	26	30
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who have previously owned a house.



Table 175:

Q7. Thinking now about the design and the plans for your new house, did you have the design and plans prepared by ...

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
An architect	22	4	14	40	19	41
An architectural designer or draughtsperson Did you choose from a set of standard plans from a home building company like GJ	30	24	31	34	27	59
Gardner Or were the plans prepared by a local	37	58	43	19	35	0
builder	8	10	8	5	10	0
Other	3	4	3	2	5	0
Don't know	1	0	0	0	4	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 176:

Q8. From the time the plans were commissioned, about how long did it take to finalise the plans before building started? Was it...

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Up to four weeks	18	30	23	8	16	30
2-3 months	39	47	41	35	33	70
4-5 months	14	12	16	14	13	0
6-9 months 10 months or	15	7	11	24	13	0
longer	8	1	4	17	6	0
Don't know	6	3	5	4	19	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 177:

Q9. Was the house built by a...

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Home building						
company	49	59	60	39	37	30
Local builder	50	41	40	60	59	70
Other	1	0	0	1	4	0
Don't know	0	0	0	0	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 178:

Q10. How did you find this building provider?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Respond to their advertising	13	17	14	9	15	0
Visit one of their show homes	36	48	43	23	32	30
Find them via a builders' organisation Or were they recommended by your architect/architectural	1	1	1	2	1	0
designer/draughtsperson	6	1	3	14	2	0
Or a friend or family member	41	39	37	44	42	70
Or had you used them before Saw a house they built (not a show	9	4	10	13	6	0
home)	2	2	1	2	4	0
Other	6	4	8	5	11	0
Don't know	1	1	0	0	4	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 179:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
The Registered Master Builders or The Certified Builders Association of	60	64	64	56	52	59
New Zealand?	16	11	18	17	12	41
None of the above	8	8	5	12	7	0
Don't know	16	18	13	14	29	0
Total	100	100	100	100	100	100

Q11. Was the builder or building firm you selected a member of...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 180:

Q12. And are they a licensed building practitioner, under the Scheme run by the Ministry of Business, Innovation, and Employment, Building and Housing?

Base =	Total 754	Up to and including \$400,000 163	Between \$400,001 and \$600,000 239	\$600,001 or more 242	Don't know 107	Refused 3**
	%	%	%	%	%	%
Yes	44	44	46	47	37	30
No	4	4	2	4	5	0
Don't know	52	52	52	49	58	70
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 181:

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refuse d 3** %
You	17	14	12	22	20	30
Your architect/architectural designer/draughtsperson	4	0	2	10	1	0
Your building provider	75	84	84	65	67	70
Or did you hire an independent project						
manager	1	1	0	2	3	0
Other	1	1	1	1	3	0
Don't know	1	0	1	0	6	0
Total	100	100	100	100	100	100

Q13. Once the building was underway, who was responsible for managing the project? Was it...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 182:

Q14. Can you tell me why you decided to buy or build a brand new house (as opposed to buying an older house that was already built)?

Base =	Total 754	Up to and including \$400,000 163	Between \$400,001 and \$600,000 239	\$600,001 or more 242	Don't know 107	Refused 3**
	%	%	%	%	%	%
New homes are cheaper/Better value for money New homes are less likely to have problems and require less	30	38	33	28	16	30
maintenance	8	11	9	6	9	0
Prefer design features of modern housing Owned a section we	35	32	43	36	24	41
wanted to build on	26	23	18	30	38	30
Other	13	10	15	11	17	0
Don't know	1	2	0	1	5	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 183:

Between Up to and \$400,001 including and \$600,001 Don't Total \$400,000 \$600,000 Refused or more know Base = 3** % % % % % % The suburb or town you were going to build your new house How much it was going to cost to build your new house Where you would get finance from Where or how on the section your new house would be positioned The exterior design or style of the house The materials you would build the house from Insulation How eco-friendly it would be The interior design or style of the house The size of the house The size and layout of rooms The number of rooms it would have None of the above

Q15. Once you had decided to buy or build a brand new house, how much thought did you give to each of the following factors? A lot of thought.

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 184:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Availability of (suitable) section to build	47	54	56	47	23	0
Cost of buying section in area The availability of skilled/experience labour in	34	49	40	28	14	41
area to build house	4	5	4	2	3	0
Proximity to schools/school zones	14	9	14	20	11	0
Proximity to work	20	23	19	24	10	0
Proximity to public transport	9	8	8	12	8	0
Proximity to health services Proximity to social amenities	12	15	16	9	9	0
(shops, sports facilities)	22	23	22	24	17	0
Quality of the neighbourhood	47	51	50	53	22	30
Natural surroundings/weather Building on land I already own/I already live in the area/lived	46	48	47	53	26	59
there in the past	14	10	11	12	32	0
Proximity to family	6	5	5	7	5	0
Other	9	7	10	9	11	0
Don't know	1	2	0	1	3	0

Q16. What did you mainly take into account when deciding where you would build your new house?

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 185:

Q16. What did you mainly take into account when deciding where you would build your new house?

Q17. And which would you say was the most important?

		Up to and	Between \$400,001			
	Total	including \$400,000	and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
2000	%	%	%	%	%	%
Availability of (suitable) section to					,.	
build	17	19	18	17	11	0
Cost of buying section in area	14	25	15	8	8	41
The availability of						
skilled/experience labour in					•	
area to build house	0	1	1	0	0	0
Proximity to schools/school zones	3	2	4	3	3	0
Proximity to work	2	3	2	3	2	0
Proximity to public transport	0	1	0	0	0	0
Proximity to health services	1	2	2	0	3	0
Proximity to social amenities						
(shops, sports facilities)	5	3	5	6	7	0
Quality of the neighbourhood	18	14	21	21	8	30
Natural surroundings/weather	15	12	13	21	9	30
Building on land I already own/I						
already live in the area/lived						
there in the past	11	5	9	9	29	0
Proximity to family	4	5	4	3	4	0
Other	8	5	8	8	14	0
Don't know	1	2	0	1	3	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 186:

Q18. Would you say the area in which your new house is built was your first choice of area?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Yes	76	69	77	80	75	30
No	22	30	22	17	21	70
Don't know	2	1	1	2	4	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 187:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	168*	49	53	41	23**	2**
	%	%	%	%	%	%
Availability of (suitable) section to						
build	49	39	59	64	13	42
Cost of buying section in area	55	71	55	46	44	58
The availability of						
skilled/experience labour in area		-	_			_
to build house	2	6	0	0	4	0
Proximity to schools/school zones	4	2	2	9	0	0
Proximity to work	4	4	6	2	8	0
Proximity to public transport	1	2	0	0	4	0
Proximity to health services	3	6	2	3	0	0
Proximity to social amenities						
(shops, sports facilities)	6	6	4	4	13	0
Quality of the neighbourhood	20	27	18	22	8	0
Natural surroundings/weather	17	15	18	27	4	0
Other	17	16	16	6	48	0
Don't know	1	0	0	3	4	0

Q19. Can you tell me the main reasons why you ended up building your house somewhere else?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who built their new home in an area that was not their first choice. **Caution: low base number of respondents - results are indicative only.

Table 188:

Q20. Did you have a budget that you were working towards when you first started planning and designing your house?

Base =	Total 754	Up to and including \$400,000 163	Between \$400,001 and \$600,000 239	\$600,001 or more 242	Don't know 107	Refused
	%	%	%	%	%	%
Up to and including \$400,000 Between \$400,001 and	22	63	13	2	33	0
\$600,000 More than	39	34	67	17	38	0
\$600,001	33	0	13	77	15	41
No budget	5	3	6	4	8	30
Don't know	1	0	0	0	6	30
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 189:

Q21. And did you...

Base =	Total 754	Up to and including \$400,000 163	Between \$400,001 and \$600,000 239	\$600,001 or more 242	Don't know 107	Refused 3**
	%	%	%	%	%	%
Tender or get quotes for the building work Or had you already decided who you wanted to do the	38	29	36	51	23	70
building?	57	68	60	48	55	30
Other	4	2	3	2	16	0
Don't know	1	1	1	0	7	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 190:

Q22. Did your builder or building company give you a fixed quotation for building your new house or an estimate, based on the first set of plans you liked?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Fixed quotation	71	73	81	66	59	59
Estimate	19	20	13	24	16	0
Neither	8	7	5	9	13	41
Don't know	2	1	0	1	12	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 191:

Q23. Was this quote provided in the form of...

Base =	Total 675*	Up to and including \$400,000 151	Between \$400,001 and \$600,000 226	\$600,001 or more 217	Don't know 79	Refused 2**
	%	%	%	%	%	%
A letter of						
agreement	32	34	30	30	33	100
A legal contract	62	60	65	61	58	0
Or a verbal						
agreement	5	5	4	7	8	0
Other	1	0	1	1	1	0
Don't know	1	1	1	1	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who received a quote from their building provider. **Caution: low base number of respondents - results are indicative only.

Table 192:

Q24. Did you change the original design or plans for your house in any way to suit your needs?

Base =	Total 754	Up to and including \$400,000 163	Between \$400,001 and \$600,000 239	\$600,001 or more 242	Don't know 107	Refused 3**
	%	%	%	%	%	%
Yes, changed the plans before the build started Yes, changed the plans after the build had	39	46	50	29	29	30
started No, we did not change from the	17	9	14	26	16	30
original plans	43	45	36	45	50	41
Don't know	1	0	0	1	5	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 193:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	424*	90	152	132	48	2**
	%	%	%	%	%	%
Change the size of your new						
house Change the	31	29	39	26	29	0
design Change the	80	84	80	77	82	100
building						
materials	15	15	14	18	9	0
Other	4	2	2	8	5	50
Don't know	0	0	1	0	0	0

Q25. When you say you changed your plans, did you...

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. *Sub-sample based on those who changed their plans. **Caution: low base number of respondents - results are indicative only.

Table 194:

Q26. And what were the main reasons you decided to make changes to the original design or plans?

Base =	Total 424*	Up to and including \$400,000 90	Between \$400,001 and \$600,000 152	\$600,001 or more 132	Don't know 48	Refused
	%	%	%	%	%	%
Aesthetics/to make it look	70	70	70	70	70	70
better/personalise it	56	60	61	55	34	100
Needed more room	23	23	24	24	20	50
To reduce costs Change was required to meet building/council	13	18	10	15	7	0
regulations Changed layout of house to suit our	9	10	5	12	11	0
needs	18	17	17	14	33	0
Other	7	3	4	10	12	0
Don't know	0	0	1	0	0	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans. **Caution: low base number of respondents - results are indicative only.



Table 195:

Base =	Total 424*	Up to and including \$400,000 90	Between \$400,001 and \$600,000 152	\$600,001 or more 132	Don't know 48	Refused 2**
	%	%	%	%	%	%
Increase the costs Decrease the	56	59	56	58	45	0
costs Or did they have	13	15	11	12	17	0
no impact at all	30	26	32	27	36	50
Don't know	2	0	1	4	2	50
Total	100	100	100	100	100	100

Q27. What was the overall impact of these changes on the cost of your build? Did they...?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who changed their plans.

**Caution: low base number of respondents - results are indicative only.

Table 196:

Q28 Did anything else happen during the building of your house that increased the costs from what you had originally expected to pay? In terms of which aspects of the build did the costs increase?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754 %	163 %	239 %	242 %	107 %	3** %
Increased labour costs Increased compliance	9	7	9	12	4	0
costs Increased cost of building	19	12	18	27	10	30
materials Increased costs associated with clearing the section/general	24	20	23	30	17	0
groundwork Increased cost of	10	7	11	13	8	0
fittings/appliances	7	8	5	9	6	0
Other No, there were no unexpected costs	8	9	6	8	6	41
involved	40	49	44	31	45	0
Don't know	2	1	1	0	11	30

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 197:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Up to and including \$400,000	49	100	70	9	29	0
Between \$400,001 and \$500,000	18	0	28	24	8	0
Between \$500,001 and \$700,000	13	0	1	34	9	0
\$700,001 or more	12	0	0	32	6	0
Other	2	0	1	2	2	100
Don't know	7	0	0	0	47	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 198:

Q30. And how much did the section cost?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Up to and including \$200,000 Between \$200.001 and	49	99	73	12	19	0
\$400,000	28	1	27	55	7	0
\$400,001 or more	12	0	0	34	0	41
Don't know	11	0	0	0	73	59
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 199:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

Q30. And how much did the section cost?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Up to and including \$400,000 Between \$400,001 and	20	100	0	0	0	0
\$600,000	31	0	100	0	0	0
\$600,000 or more	34	0	0	100	0	0
Don't know	14	0	0	0	100	0
Refused	0	0	0	0	0	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 200:

Q31. Did you have to borrow any money to get your new house built?

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Yes	60	65	59	62	50	0
No	39	34	40	37	45	59
Don't know	0	0	0	0	2	0
Refused	1	1	1	1	3	41
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 201:

Q32. Did you borrow the money from...

Base =	Total 447* %	Up to and including \$400,000 106 %	Between \$400,001 and \$600,000 140 %	\$600,001 or more 148 %	Don't know 53 %
A bank or financial institution	97	97	96	98	95
From family members	7	11	5	30 7	95 4
Or through a family trust	2	3	2	3	0
Other	-	1	1	1	2
Don't know	0	0	0	0	0
Refused	0	0	0	1	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. *Sub-sample based on those who borrowed money to build their new home.

Table 202:

Q33. In which of these bands did the total amount you borrowed come into?

Base =	Total 447* %	Up to and including \$400,000 106 %	Between \$400,001 and \$600,000 140 %	\$600,001 or more 148 %	Don't know 53 %
Up to and including					
\$200,000	34	56	41	16	32
Between \$200,001 and					
\$400,000	38	41	38	32	47
\$400,001 or more	23	3	16	46	8
Don't know	1	0	1	1	4
Refused	5	1	5	5	9
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who borrowed money to build their new home.



Table 203:

Q34. Not including any borrowings, what amount of money did you have saved to put into your new house and section?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Less than \$150,000 Between \$150,000 and	21	36	20	12	20	0
\$400,000	18	20	24	14	14	0
\$400,001 or more	21	8	16	36	13	0
Did not specify	40	36	40	37	52	100
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 204:

Q35. How long would you say it took to save this money?

Base =	Total 448* %	Up to and including \$400,000 104 %	Between \$400,001 and \$600,000 143 %	\$600,001 or more 151 %	Don't know 50 %
Less than 4 years	19	26	17	14	30
5 - 10 years	25	30	23	30	9
More than 10 years	26	24	27	30	18
Not applicable	19	12	22	19	28
Don't know	9	8	11	7	15
Refused	0	0	0	0	0
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who specified an amount of savings.



Table 205:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Less than 6						
months	26	46	28	13	22	30
6 to 7 months	25	22	31	19	28	30
8 to 9 months	20	18	22	20	17	0
10 months or						
longer	24	10	15	44	15	41
Don't know	5	3	3	4	18	0
Total	100	100	100	100	100	100

Q36. From the time the original plans were commissioned, about how long would you say it took to build your home?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 206:

Q37. What is the approximate size of your house, including any garages, in square metres?

	Tatal	Up to and including	Between \$400,001 and	\$600,001 or	Denth know	Defined
	Total	\$400,000	\$600,000	more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Up to and including 200						
sq. metres	26	61	22	9	25	0
Between 201 and 300						
sq. metres	52	32	70	49	51	0
301 sq. metres or more	19	5	6	40	15	100
Other	0	0	0	0	0	0
Don't know	3	2	2	2	9	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.



Table 207:

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Up to and including 550						
sq. metres Between 551 and	18	27	13	19	18	0
700 sq. metres 701 sq. metres or	21	25	26	16	17	0
more	51	39	54	60	39	70
Other	6	5	5	5	14	0
Don't know	4	4	2	1	12	30
Total	100	100	100	100	100	100

Q38. Again in square metres, what is the size of the section your house is on?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 208:

Q39. These last few questions are about you. First of all, can you tell me which of the following age groups you come into?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Up to 24	0	0	0	0	0	0
25-34	4	5	3	4	6	0
35-44	19	19	19	20	13	41
45-54	26	27	25	27	23	30
55-64	24	17	25	26	27	0
65 years and over	27	31	28	22	30	30
Refused	0	0	0	0	1	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 209:

		Up to and including	Between \$400,001 and	\$600,001 or		
	Total	\$400,000	\$600,000	more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
NCEA, School Certificate, or other secondary school qualification	28	33	30	19	35	30
Polytechnic qualification or Trade						
Certificate, or Bachelor's degree	29	34	31	27	22	30
or higher	33	23	26	47	26	41
Other None / No	1	0	1	2	0	0
qualifications	9	10	11	4	16	0
Don't know	0	1	0	0	1	0
Total	100	100	100	100	100	100

Q40. Which of these best describes your highest educational qualification?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 210:

Q41. And are you...

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
New Zealand European/Europe						
an	87	88	90	86	81	100
Maori	3	4	3	2	2	0
Pacific	0	0	1	0	0	0
Asian Middle East/Latin	4	1	2	6	5	0
American/African	0	0	0	1	1	0
Other ethnic group	7	9	5	6	10	0
Refused	1	1	2	1	2	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.



Table 211:

Q42. How long have you lived in New Zealand?

Base =	Total 108* %	Up to and including \$400,000 20** %	Between \$400,001 and \$600,000 30 %	\$600,001 or more 39 %	Don't know 19** %
Less than one year	0	0	0	0	0
1-2 years	3	0	6	2	0
3-4 years	4	10	0	2	6
5-7 years	9	5	6	13	6
8-10 years	8	10	3	13	0
More than 10 years	47	41	48	55	32
All of my life	27	34	30	12	51
Refused	4	0	6	3	5
Total	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who identified themselves as other than New Zealand European or Maori. **Caution: low base number of respondents - results are indicative only.

Table 212:

Q43. How many people in total, live in your household?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
One (including the						
respondent)	7	13	6	2	11	30
Тwo	47	44	49	45	50	30
Three	15	16	17	13	12	0
Four	20	17	19	23	19	0
Five	9	7	7	11	6	41
Six	2	2	1	4	1	0
More than six	0	0	0	0	0	0
Refused	1	1	1	1	1	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 213:

Q44. And are you married or living with a partner?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Yes	89	83	90	95	85	70
No	10	16	8	4	15	30
Refused	1	1	2	1	0	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 214:

Q45. Are there are any children in your household under 16 years of age?

Base =	Total 754 %	Up to and including \$400,000 163 %	Between \$400,001 and \$600,000 239 %	\$600,001 or more 242 %	Don't know 107 %	Refused 3** %
Yes	33	32	32	36	26	41
No	67	68	67	63	73	59
Refused	1	0	1	0	1	0
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 215:

Q46. Which of these best describes your personal income/household income before tax, for the last year? Please include any child support, benefits or other income support.

	Total	Up to and including \$400,000	Between \$400,001 and \$600,000	\$600,001 or more	Don't know	Refused
Base =	754	163	239	242	107	3**
	%	%	%	%	%	%
Under \$40,000	13	23	16	4	17	0
\$40,000 but less than \$70,000 \$70,000 but less	16	21	17	12	16	0
than \$100,000 \$100,000, but less	17	21	24	9	19	0
than \$125,000	15	17	15	15	11	0
\$125,000, but less		_	_		_	_
than \$150,000	9	9	9	11	7	0
\$150,000 or more	18	2	13	37	8	30
Don't know	1	1	0	1	4	30
Refused	10	7	7	12	19	41
Total	100	100	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



7.0 Who built the house

Table 216:

Q4. Is this the first house, new or old, you have owned?

	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Yes	7	7	7	0
Owned by family trust	6	5	6	0
No	87	87	87	100
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 217:

Q5. How many other houses have you owned before this one, if any?

		Home building		
	Total	company	Local builder	Other
Base =	661*	328	327	6**
	%	%	%	%
1	19	22	16	20
2	17	17	17	15
3 to 5	42	41	45	15
More than 5	22	21	22	50
Don't know	0	0	0	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who have previously owned a house.



Table 218:

Q7. Thinking now about the design and the plans for your new house, did you have the design and plans prepared by ...

_	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
An architect	22	12	31	35
An architectural designer or draughtsperson	30	20	40	15
Did you choose from a set of standard plans from a home building company		20	40	10
like GJ Gardner Or were the plans prepared	37	66	8	15
by a local builder	8	0	16	0
Other	3	2	4	15
Don't know	1	0	1	20
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 219:

Q8. From the time the plans were commissioned, about how long did it take to finalise the plans before building started? Was it...

	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Up to four weeks	18	19	18	20
2-3 months	39	45	34	15
4-5 months	14	15	13	15
6-9 months	15	14	15	15
10 months or longer	8	3	12	0
Don't know	6	4	7	35
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 220:

Q9. Was the house built by a...

	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Home building company	49	100	0	0
Local builder	50	0	100	0
Other	1	0	0	100
Don't know	0	0	0	0
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 221:

Q10. How did you find this building provider?

	Total	Home building company	Local builder	Other
Base =	754 %	374 %	374	6** %
Respond to their advertising	13	21	5	
Visit one of their show homes	36	62	10	15
	30		10	
Find them via a builders' organisation Or were they recommended by your architect/architectural	1	2	1	0
designer/draughtsperson	6	1	11	15
Or a friend or family member	41	25	57	35
Or had you used them before Saw a house they built (not a show	9	4	14	35
home)	2	2	2	0
Other	6	7	6	0
Don't know	1	0	1	20

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 222:

	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
The Registered Master				
Builders	60	74	46	35
or The Certified Builders				
Association of New				
Zealand?	16	7	24	0
None of the above	8	2	14	30
Don't know	16	16	16	35
Total	100	100	100	100

Q11. Was the builder or building firm you selected a member of...

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 223:

Q12. And are they a licensed building practitioner, under the Scheme run by the Ministry of Business, Innovation, and Employment, Building and Housing?

	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Yes	44	40	49	30
No	4	2	5	0
Don't know	52	58	46	70
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 224:

Q13. Once the building was underway, who was responsible for managing the project? Was it...

Base =	Total 754 %	Home building company 374 %	Local builder 374 %	Other 6** %
You	17	2	31	35
Your architect/architectural designer/draughtsperson	4	1	7	0
Your building provider	75	94	57	44
Or did you hire an independent project				
manager	1	2	1	0
Other	1	1	2	0
Don't know	1	0	2	20
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 225:

Q14. Can you tell me why you decided to buy or build a brand new house (as opposed to buying an older house that was already built)?

Base =	Total 754 %	Home building company 374 %	Local builder 374 %	Other 6** %
New homes are cheaper/Better value for money New homes are less likely to have problems and require	30	35	26	15
less maintenance Prefer design features of	8	9	8	56
modern housing Owned a section we wanted	35	33	38	20
to build on	26	23	30	15
Other	13	13	13	15
Don't know	1	1	2	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.

**Caution: low base number of respondents - results are indicative only.

Table 226:

Q15. Once you had decided to buy or build a brand new house, how much thought did you give to each of the following factors? A lot of thought.

		Home building		
	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
The suburb or town you were going to build your new			22	
house How much it was going to cost to build your new	65	70	60	35
house Where you would get finance	81	85	76	100
from Where or how on the section	28	32	24	35
your new house would be positioned	80	79	80	80
The exterior design or style of the house The materials you would	80	77	82	50
build the house from	77	74	80	65
Insulation	68	68	68	65
How eco-friendly it would be The interior design or style of	40	38	42	50
the house	87	87	87	100
The size of the house	80	81	79	65
The size and layout of rooms The number of rooms it	87	86	88	100
would have	75	76	74	65
None of the above	1	1	1	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.



Table 227:

Q16. What did you mainly take into account when deciding where you would build your new house?

		Home building	Local	
	Total	company	builder	Other
Base =	754	374	374	6**
	%	%	%	%
Availability of (suitable) section to	47	50	45	
build	47	50	45	20
Cost of buying section in area The availability of	34	40	29	0
skilled/experience labour in				
area to build house	4	3	4	0
Proximity to schools/school zones	14	13	16	20
Proximity to work	20	21	20	0
Proximity to public transport	9	10	8	20
Proximity to health services	12	14	11	0
Proximity to social amenities				
(shops, sports facilities)	22	22	22	0
Quality of the neighbourhood	47	46	48	35
Natural surroundings/weather	46	47	46	50
Building on land I already own/I				
already live in the area/lived		40		
there in the past	14	13	15	0
Proximity to family	6	6	6	0
Other	9	9	9	30
Don't know	1	0	2	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 228:

Q16. What did you mainly take into account when deciding where you would build your new house?

		Home building	Local	
	Total	company	builder	Other
Base =	754	374	374	6**
	%	%	%	%
Availability of (suitable) section to build	17	14	20	0
Cost of buying section in area The availability of skilled/experience	14	18	10	0
labour in area to build house	0	0	1	0
Proximity to schools/school zones	3	3	3	0
Proximity to work	2	1	4	0
Proximity to public transport	0	1	0	0
Proximity to health services	1	2	1	0
Proximity to social amenities (shops,				
sports facilities)	5	4	7	0
Quality of the neighbourhood	18	20	16	20
Natural surroundings/weather	15	15	15	50
Building on land I already own/I already				
live in the area/lived there in the past	11	11	11	0
Proximity to family	4	5	3	0
Other	8	8	8	30
Don't know	1	1	2	0
Total	100	100	100	100

Q17. And which would you say was the most important?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 229:

Q18. Would you say the area in which your new house is built was your first choice of area?

Base =	Total 754 %	Home building company 374 %	Local builder 374 %	Other 6** %
Yes	76	75	77	80
No	22	24	20	20
Don't know	2	1	2	0
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 230:

		Home building	Local	
	Total	company	builder	Other
Base =	168*	91	76	1**
	%	%	%	%
Availability of (suitable) section to build	49	47	52	0
Cost of buying section in area	55	62	49	0
The availability of skilled/experience				
labour in area to build house	2	3	1	0
Proximity to schools/school zones	4	2	5	0
Proximity to work	4	3	6	0
Proximity to public transport	1	1	1	0
Proximity to health services	3	5	1	0
Proximity to social amenities (shops,				
sports facilities)	6	6	5	0
Quality of the neighbourhood	20	26	13	0
Natural surroundings/weather	17	22	13	0
Other	17	18	15	100
Don't know	1	0	3	0

Q19. Can you tell me the main reasons why you ended up building your house somewhere else?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who built their new home in an area that was not their first choice. **Caution: low base number of respondents - results are indicative only.

Table 231:

Q20. Did you have a budget that you were working towards when you first started planning and designing your house?

		Home building		
	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Up to and including				
\$400,000	22	24	21	15
Between \$400,001 and				
\$600,000	39	44	33	30
\$600,001 or more	33	27	38	35
No budget	5	4	6	20
Don't know	1	0	2	0
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 232:

Q21. And did you...

	Home building					
	Total	company	Local builder	Other		
Base =	754	374	374	6**		
	%	%	%	%		
Tender or get quotes for the building work Or had you already decided who you wanted to do the	38	31	44	50		
building?	57	63	51	15		
Other	4	5	3	35		
Don't know	1	1	2	0		
Total	100	100	100	100		

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 233:

Q22. Did your builder or building company give you a fixed quotation for building your new house or an estimate, based on the first set of plans you liked?

	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Fixed quotation	71	87	55	35
Estimate	19	10	27	15
Neither	8	2	14	15
Don't know	2	1	4	35
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 234:

Q23. Was this quote provided in the form of...

		Home building				
	Total	company	Local builder	Other		
Base =	675*	363	309	3**		
	%	%	%	%		
A letter of agreement	32	21	44	30		
A legal contract	62	77	43	70		
Or a verbal agreement	5	1	11	0		
Other	1	1	1	0		
Don't know	1	1	1	0		
Total	100	100	100	100		

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who received a quote from their building provider.



Table 235:

Q24. Did you change the original design or plans for your house in any way to suit your needs?

	Home building				
	Total	company	Local builder	Other	
Base =	754	374	374	6**	
	%	%	%	%	
Yes, changed the plans					
before the build started	39	53	25	15	
Yes, changed the plans after					
the build had started	17	14	21	15	
No, we did not change from					
the original plans	43	33	53	50	
Don't know	1	0	1	20	
Total	100	100	100	100	

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 236:

Q25. When you say you changed your plans, did you...

	Total	Home building	Loool builder	Other
	Total	company	Local builder	Other
Base =	424*	249	173	2**
	%	%	%	%
Change the size of your new				
house	31	36	24	0
Change the design	80	79	82	100
Change the building				
materials	15	15	15	0
Other	4	4	5	0
Don't know	0	0	1	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. *Sub-sample based on those who changed their plans. **Caution: low base number of respondents - results are indicative only.



Table 237:

	Home building					
	Total	company	Local builder	Other		
Base =	424*	249	173	2**		
	%	%	%	%		
Aesthetics/to make it look						
better/personalise it	56	61	49	0		
Needed more room	23	26	20	0		
To reduce costs	13	10	17	0		
Change was required to meet building/council						
regulations	9	7	12	50		
Changed layout of house to						
suit our needs	18	17	18	50		
Other	7	6	9	0		
Don't know	0	0	1	0		

Q26. And what were the main reasons you decided to make changes to the original design or plans?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans.

**Caution: low base number of respondents - results are indicative only.

Table 238:

Q27. What was the overall impact of these changes on the cost of your build? Did they...?

Base =	Total 424* %	Home building company 249 %	Local builder 173 %	Other 2** %
Increase the costs	56	67	39	50
Decrease the costs Or did they have no impact	13	9	17	50
at all	30	21	42	0
Don't know	2	2	2	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who changed their plans.



Table 239:

		Home building		
	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Increased labour costs	9	6	11	30
Increased compliance costs	19	16	22	15
Increased cost of building				
materials	24	22	26	30
Increased costs associated				
with clearing the				
section/general	10	4.4	10	0
groundwork Increased cost of	10	11	10	0
fittings/appliances	7	8	6	15
Other	8	9	7	0
No, there were no	0	9	1	0
unexpected costs involved	40	41	40	35
Don't know	2	2	3	20

Q28 Did anything else happen during the building of your house that increased the costs from what you had originally expected to pay? In terms of which aspects of the build did the costs increase?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

**Caution: low base number of respondents - results are indicative only.

Table 240:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

		Home building				
	Total	company	Local builder	Other		
Base =	754	374	374	6**		
	%	%	%	%		
Up to and including						
\$400,000	49	58	40	15		
Between \$400,001 and						
\$500,000	18	16	19	44		
Between \$500,001 and						
\$700,000	13	13	14	0		
\$700,001 or more	12	6	18	20		
Other	2	1	2	0		
Don't know	7	6	7	20		
Total	100	100	100	100		

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 241:

Q30. And how much did the section cost?

	Home building					
	Total	company	Local builder	Other		
Base =	754	374	374	6**		
	%	%	%	%		
Up to and including						
\$200,000	49	56	43	0		
Between \$200,001 and						
\$400,000	28	28	28	50		
\$400,001 or more	12	8	16	0		
Don't know	11	8	13	50		
Total	100	100	100	100		

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 242:

Q29. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

Q30. And how much did the section cost?

	Home building				
	Total	company	Local builder	Other	
Base =	754	374	374	6**	
	%	%	%	%	
Up to and including \$400,00	20	25	17	0	
Between \$400,001 and					
\$600,000	31	37	24	0	
\$600,001 or more	34	27	42	30	
Don't know	14	11	17	70	
Refused	0	0	1	0	
Total	100	100	100	100	

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 243:

Q31. Did you have to borrow any money to get your new house built?

		Home building		
	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Yes	60	59	61	50
No	39	40	37	50
Don't know	0	0	1	0
Refused	1	1	2	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 244:

Q32. Did you borrow the money from...

		Home building				
	Total	company	Local builder	Other		
Base =	447*	219	225	3**		
	%	%	%	%		
A bank or financial institution	97	96	97	100		
From family members	7	7	7	0		
Or through a family trust	2	1	4	0		
Other	1	1	1	0		
Don't know	0	0	0	0		
Refused	0	0	1	0		

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who borrowed money to build their new home. **Caution: low base number of respondents - results are indicative only.

Table 245:

Q33. In which of these bands did the total amount you borrowed come into?

	Total	company	Local builder	Other
Base =	447*	219	225	3**
	%	%	%	%
Up to and including				
\$200,000	34	34	34	30
Between \$200,001 and				
\$400,000	38	44	32	0
\$400,001 or more	23	19	26	41
Don't know	1	0	1	30
Refused	5	3	6	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who borrowed money to build their new home.

**Caution: low base number of respondents - results are indicative only.

Table 246:

Q34. Not including any borrowings, what amount of money did you have saved to put into your new house and section?

Base =	Total 754	Home building company 374	Local builder 374	Other 6**
	%	%	%	%
Less than \$150,000 Between \$150,000 and	21	24	17	35
\$400,000	18	18	18	0
\$400,001 or more	21	18	24	15
Did not specify	40	40	40	50
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 247:

Q35. How long would you say it took to save this money?

	Total	company	Local builder	Other
Base =	448*	222	223	3**
	%	%	%	%
Less than 4 years	19	19	19	70
5 - 10 years	25	25	26	0
More than 10 years	26	24	29	30
Not applicable	19	24	15	0
Don't know	9	9	10	0
Refused	0	0	0	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who specified an amount of savings.

**Caution: low base number of respondents - results are indicative only.

Table 248:

Q36. From the time the original plans were commissioned, about how long would you say it took to build your home?

	Home building				
	Total	company	Local builder	Other	
Base =	754	374	374	6**	
	%	%	%	%	
Less than 6 months	26	28	24	15	
6 to 7 months	25	28	21	20	
8 to 9 months	20	22	18	0	
10 months or longer	24	17	31	30	
Don't know	5	4	6	35	
Total	100	100	100	100	

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 249:

Q37. What is the approximate size of your house, including any garages, in square metres?

	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Up to and including 200 sq.				
metres	26	30	22	15
Between 201 and 300 sq.				
metres	52	54	50	56
301 sq. metres or more	19	12	26	0
Other	0	0	0	0
Don't know	3	4	2	30
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.



Table 250:

	Home building				
	Total	company	Local builder	Other	
Base =	754	374	374	6**	
	%	%	%	%	
Up to and including 550 sq.					
metres	18	18	19	20	
Between 551 and 700 sq.					
metres	21	25	17	15	
701 sq. metres or more	51	46	56	35	
Other	6	6	6	15	
Don't know	4	5	2	15	
Total	100	100	100	100	

Q38. Again in square metres, what is the size of the section your house is on?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 251:

Q39. These last few questions are about you. First of all, can you tell me which of the following age groups you come into?

	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Up to 24	0	0	0	0
25-34	4	5	4	0
35-44	19	17	20	20
45-54	26	26	26	44
55-64	24	23	25	20
65 years and over	27	29	25	15
Refused	0	0	1	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 252:

		Home building		
	Total	company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
NCEA, School Certificate, or other secondary school	22		22	4-
qualification Polytechnic qualification or	28	30	26	15
Trade Certificate, or	29	27	31	15
Bachelor's degree or higher	33	33	32	56
Other	1	1	1	0
None / No qualifications	9	8	10	15
Don't know	0	1	0	0
Total	100	100	100	100

Q40. Which of these best describes your highest educational qualification?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 253:

Q41. And are you...

Door -	Total	Home building company	Local builder	Other 6**
Base =	754 %	374 %	374 %	%
New Zealand	70	70	70	70
European/European	87	87	88	50
Maori	3	3	3	0
Pacific	0	1	0	0
Asian	4	3	4	20
Middle East/Latin				
American/African	0	0	1	0
Other ethnic group	7	8	6	30
Refused	1	1	2	0

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. **Caution: low base number of respondents - results are indicative only.



Table 254:

Q42. How long have you lived in New Zealand?

		Home building				
	Total	company	Local builder	Other		
Base =	108*	55	50	3**		
	%	%	%	%		
Less than one year	0	0	0	0		
1-2 years	3	2	4	0		
3-4 years	4	5	2	0		
5-7 years	9	11	4	41		
8-10 years	8	11	2	30		
More than 10 years	47	43	52	30		
All of my life	27	26	30	0		
Refused	4	2	6	0		
Total	100	100	100	100		

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who identified themselves as other than New Zealand European or Maori.

**Caution: low base number of respondents - results are indicative only.

Table 255:

Q43. How many people in total, live in your household?

		Total	Home building company	Local builder	Other
	Base =	754	374	374	6**
		%	%	%	%
One (including the					
respondent)		7	8	6	0
Two		47	48	45	85
Three		15	16	14	0
Four		20	19	22	0
Five		9	7	11	0
Six		2	3	2	15
More than six		0	0	0	0
Refused		1	1	1	0
Total		100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.

Table 256:

Q44. And are you married or living with a partner?

	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Yes	89	87	91	100
No	10	11	8	0
Refused	1	1	1	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



Table 257:

	Total	Home building company	Local builder	Other
Base =	754	374	374	6**
	%	%	%	%
Yes	33	29	37	15
No	67	70	63	85
Refused	1	1	0	0
Total	100	100	100	100

Q45. Are there are any children in your household under 16 years of age?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

**Caution: low base number of respondents - results are indicative only.

Table 258:

Q46. Which of these best describes your personal income/household income before tax, for the last year? Please include any child support, benefits or other income support.

	Home building				
_	Total	company	Local builder	Other	
Base =	754	374	374	6**	
	%	%	%	%	
Under \$40,000	13	15	11	15	
\$40,000 but less than					
\$70,000	16	17	14	0	
\$70,000 but less than					
\$100,000	17	18	16	15	
\$100,000, but less than					
\$125,000	15	14	16	0	
\$125,000, but less than					
\$150,000	9	8	10	15	
\$150,000 or more	18	17	20	20	
Don't know	1	1	2	0	
Refused	10	9	11	35	
Total	100	100	100	100	

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. **Caution: low base number of respondents - results are indicative only.



8.0 Location of the house (region)

Table 259:

Q4. Is this the first house, new or old, you have owned?

			Other North	
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
Yes	7	14	6	5
Owned by family trust	6	7	5	6
No	87	79	90	89
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 260:

Q5. How many other houses have you owned before this one, if any?

			Other North	
	Total	Auckland	Island	South Island
Base =	661*	111	292	258
	%	%	%	%
1	19	25	18	16
2	17	14	14	22
3 to 5	42	43	43	41
More than 5	22	17	25	21
Don't know	0	0	0	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who have previously owned a house.



Table 261:

Q7. Thinking now about the design and the plans for your new house, did you have the design and plans prepared by ...

Base =	Total 754 %	Auckland 140 %	Other North Island 325 %	South Island 289 %
An architect	22	43	19	11
An architectural designer or draughtsperson Did you choose from a set of standard plans from a	30	25	31	33
home building company like GJ Gardner Or were the plans prepared	37	26	39	40
by a local builder	8	4	7	11
Other	3	1	4	3
Don't know	1	1	0	1
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 262:

Q8. From the time the plans were commissioned, about how long did it take to finalise the plans before building started? Was it...

			Other North	
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
up to four weeks	18	9	24	19
2-3 months	39	30	42	42
4-5 months	14	14	12	16
6-9 months	15	26	12	10
10 months or longer	8	17	5	5
Don't know	6	4	5	9
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 263:

Q9R. Was the house built by a ...

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
Dase -				
	%	%	%	%
Home building company	49	46	54	46
Local builder	50	53	45	53
Other	1	1	1	1
Don't know	0	0	0	0
Total	100	100	100	100

The base numbers shown are unweighted counts.



Table 264:

Q10. How did you find this building provider?

			Other North	South
	Total	Auckland	Island	Island
Base =	754	140	325	289
	%	%	%	%
Respond to their advertising	13	14	13	13
Visit one of their show homes	36	25	42	36
Find them via a builders' organisation Or were they recommended by your architect/architectural	1	2	1	1
designer/draughtsperson	6	17	4	1
Or a friend or family member	41	44	35	45
Or had you used them before Saw a house they built (not a show	9	11	11	7
home)	2	4	2	1
Other	6	2	6	9
Don't know	1	1	1	1

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.

Table 265:

Q11. Was the builder or building firm you selected a member of...

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
2400	%	%	%	%
The Registered Master				
Builders	60	56	58	64
or The Certified Builders				
Association of New				
Zealand?	16	14	18	14
None of the above	8	12	8	7
Don't know	16	18	17	15
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 266:

Q12. And are they a licensed building practitioner, under the Scheme run by the Ministry of Business, Innovation, and Employment, Building and Housing?

			Other North	
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
Yes	44	41	44	47
No	4	4	4	2
Don't know	52	54	52	51
Total	100	100	100	100

The base numbers shown are unweighted counts.



Table 267:

			Other North	South
	Total	Auckland	Island	Island
Base =	754	140	325	289
	%	%	%	%
You	17	20	17	16
Your architect/architectural				
designer/draughtsperson	4	11	2	2
Your building provider	75	64	79	78
Or did you hire an independent project				
manager	1	2	1	1
Other	1	1	1	1
Don't know	1	1	0	2
Total	100	100	100	100

Q13. Once the building was underway, who was responsible for managing the project? Was it...

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 268:

Q14. Can you tell me why you decided to buy or build a brand new house (as opposed to buying an older house that was already built)?

Base =	Total 754 %	Auckland 140 %	Other North Island 325 %	South Island 289 %
New homes are	70	,,,	70	/0
cheaper/Better value for money	30	28	32	29
New homes are less likely to have problems and require				
less maintenance Prefer design features of	8	9	11	6
modern housing	35	35	37	34
Owned a section we wanted to build on	26	31	26	22
Other	13	9	10	19
Don't know	1	4	1	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.



Table 269:

Other North Island South Island Total Auckland 754 140 325 289 Base = % % % % The suburb or town you were going to build your new house 65 60 70 62 How much it was going to cost to build your new house 81 81 84 77 Where you would get finance 28 30 25 28 from Where or how on the section your new house would be 79 positioned 80 75 82 The exterior design or style of the house 80 79 79 81 The materials you would build the house from 77 81 75 76 Insulation 68 56 73 72 How eco-friendly it would be 42 40 31 43 The interior design or style of 87 90 88 85 the house The size of the house 80 81 81 78 The size and layout of rooms 87 89 87 85 The number of rooms it would have 75 76 75 75 None of the above 1 1 0 1

Q15. Once you had decided to buy or build a brand new house, how much thought did you give to each of the following factors? A lot of thought.

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 270:

Total Auckland Island South Island % % % % % Base = 754 140 325 289 None at all 16 21 11 19 Some thought 18 18 16 19 Alot of thought 65 60 70 62 Don't know 2 1 3 1 Total 100 100 100 100 How much it was going to cost to build your new house Ease = 754 140 325 289 None at all 3 3 3 3 3 3 Some thought 16 16 12 20 Alot of thought 100 100 100 Total 100 100 100 100 100 100 Where stall 35 30 36 38 38 Some thought 28 28 30 25 299		Other North			
The suburb or town you were going to build your new house Base = 754 140 325 289 None at all 16 21 11 19 Some thought 18 18 16 19 Alot of thought 65 60 70 62 Don't know 2 1 3 1 Total 100 100 100 100 How much it was going to cost to build your new house 289 None at all 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 1 0 100 Total 100 100 100 100 100 Where you would get finance from 28 28 30 25 None at all 35 5 5 5 5 5 A lot of though		Total	Auckland		South Island
The suburb or town you were going to build your new house Base = 754 140 325 289 None at all 16 21 11 19 Some thought 18 18 16 19 A lot of thought 65 60 70 62 Don't know 2 1 3 1 Total 100 100 100 100 How much it was going to cost to build your new house 289 None at all 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 1 0 100 Total 100 100 100 100 100 Don't know 1 1 1 0 100 A lot of thought 28 28 30 25 289 None at all 5 <td< th=""><th></th><th>%</th><th></th><th></th><th></th></td<>		%			
None at all 16 21 11 19 Some thought 18 18 16 19 A lot of thought 65 60 70 62 Don't know 2 1 3 1 Total 100 100 100 100 How much it was going to cost to build your new house Base = 754 140 325 289 None at all 3 <	The suburb or town you wer	e going to build you	r new house		
Some thought 18 18 16 19 A lot of thought 65 60 70 62 Don't know 2 1 3 1 Total 100 100 100 100 How much it was going to cost to build your new house Uncess Z89 None at all 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 1 0 Total 100 100 100 100 Where you would get finance from 1 1 1 0 Total 36 41 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 100 100 100 Total 100 100 100 100 100 100 100 <tr< td=""><td>Base =</td><td>754</td><td>140</td><td>325</td><td>289</td></tr<>	Base =	754	140	325	289
A lot of thought 65 60 70 62 Don't know 2 10 3 1 Total 100 100 100 How much it was going to cost to build your new house 140 325 289 None at all 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 84 77 Don't know 0 0 10 00 Total 100 100 100 100 Where you would get finance from 100 100 100 100 Where you would get finance from 13 3 3 3 None at all 35 30 36 38 Some thought 36 41 33 37 A lot of thought 28 28 30 25 Don't know 100 100 100 100 Total 100 100 100 <td>None at all</td> <td>16</td> <td>21</td> <td>11</td> <td>19</td>	None at all	16	21	11	19
Don't know 2 1 3 1 Total 100 100 100 100 How much it was going to cost to build your new house 3 32 289 None at all 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 100 100 Total 100 100 100 100 Where you would get finance from	Some thought	18	18	16	19
Total 100 100 100 100 How much it was going to cost to build your new house Image: Cost to build your new house Image: Cost to build your new house Base = 754 140 325 289 None at all 3 3 3 3 Some thought 16 16 12 200 A lot of thought 81 81 84 77 Don't know 0 0 1 0 Total 100 100 100 100 Where you would get finance from Image: Cost and	A lot of thought	65	60	70	62
How much it was going to cost to build your new house Base = 754 140 325 289 None at all 3 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 1 0 Total 100 100 100 100 Where you would get finance from Base = 754 140 325 289 None at all 35 30 36 38 3 37 A lot of thought 28 28 30 255 250 Don't know 1 1 1 0 100 Total 100 100 100 100 100 Where or how on the section your new house would be positioned 15 5 5 Some thought 15 20 12 15 A lot of thought 80 75	Don't know	2	1	3	1
Base = 754 140 325 289 None at all 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 100 100 Total 100 100 100 100 Where you would get finance from 5 30 36 38 None at all 35 30 36 38 Some thought 36 41 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Don't know 1 1 1 0 Total 100 100 100 100 None at all 5 5 5 5 Some thought 15 20 12 15	Total	100	100	100	100
None at all 3 3 3 3 Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 10 100 100 Total 100 100 100 100 100 Where you would get finance from	How much it was going to co	ost to build your new	v house		
Some thought 16 16 12 20 A lot of thought 81 81 84 77 Don't know 0 0 100 100 100 Total 100 100 100 100 100 Where you would get finance 'rom Base = 754 140 325 289 None at all 35 30 36 38 38 Some thought 36 411 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 100 Total 100 100 100 100 100 Where or how on the section your new house wolf be positioned Base = 754 140 325 289 None at all 5 5 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 <td>Base =</td> <td>754</td> <td>140</td> <td>325</td> <td>289</td>	Base =	754	140	325	289
A lot of thought 81 81 84 77 Don't know 0 0 1 0 Total 100 100 100 100 Where you would get finance 'row 30 36 38 None at all 35 30 36 38 Some thought 28 28 30 25 Don't know 1 1 0 00 Some thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section vour new house would be positioned Ease = 754 140 325 289 None at all 5 5 5 5 5 5 5 Some thought 160 100 100 100 100 Total 100 100 100 100 100 100 Total 18	None at all	3	3	3	3
Don't know 0 0 1 0 Total 100 100 100 100 Where you would ge finance from 300 325 289 None at all 35 30 36 38 Some thought 36 41 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section your new house would be positioned 289 None at all 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 100 100 100 Total 100 100 100 100 Total 18 19 18 18 A	Some thought	16	16	12	20
Total 100 100 100 100 Where you would get finance from	A lot of thought	81	81	84	77
Where you would get finance from Base = 754 140 325 289 None at all 35 30 36 38 Some thought 36 41 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section your new house would be positioned Use of thought 325 289 None at all 5 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 1 Total 100 100 100 100 100 Don't know 1 0 1 1 1 A lot of thought 80 79 79 81 36 Some thought 18	Don't know	0	0	1	0
Base = 754 140 325 289 None at all 35 30 36 38 Some thought 36 41 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section your new house would be positioned 75 289 None at all 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 100 100 100 Don't know 1 1 2 1 Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0	Total	100	100	100	100
None at all 35 30 36 38 Some thought 36 41 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section your new house would be positioned Uncertain the section your new house would be positioned 289 None at all 5 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 1 Total 100 100 100 100 100 The exterior design or style of the house Base = 754 140 325 289 None at all 2 1 2 1 2 1 2 Some thought 18 19 18 18 18 1 <td< td=""><td>Where you would get finance</td><td>e from</td><td></td><td></td><td></td></td<>	Where you would get finance	e from			
Some thought 36 41 33 37 A lot of thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section rew house would be positioned 325 289 None at all 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 1 Total 100 100 100 100 100 Total 100 100 100 100 100 100 Total 100<	Base =	754	140	325	289
A lot of thought 28 28 30 25 Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section your new house would be positioned 289 289 None at all 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 10 100 Don't know 1 0 100 100 The exterior design or style of the house Exterior Exterior 838 19 18 18 A lot of thought 80 79 79 81 100 100 Total 100 100 100 100 100 100 Some thought 18 19 18 18 140 325 289 None at all 33 </td <td>None at all</td> <td>35</td> <td>30</td> <td>36</td> <td>38</td>	None at all	35	30	36	38
Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section your new house would be positioned 0 Base = 754 140 325 289 None at all 5 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 10 100 100 Total 100 100 100 100 100 Total 100 100 100 100 100 Total 100 100 100 100 100 Total 18 19 18 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 Total 100	Some thought	36	41	33	37
Don't know 1 1 1 0 Total 100 100 100 100 Where or how on the section your new house would be positioned 0 Base = 754 140 325 289 None at all 5 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 10 100 100 Total 100 100 100 100 100 Total 100 100 100 100 100 Total 100 100 100 100 100 Total 18 19 18 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 Total 100	A lot of thought	28	28	30	25
Where or how on the section your new house would be positioned Base = 754 140 325 289 None at all 5 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 100 100 100 The exterior design or style of the house Image: Total 1 2 1 Some thought 18 19 18 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 Total 100 100 100 100 Total 100 100 100 100 Total 19 15 21 20 A lot of thought 77 81 75 <td>-</td> <td>1</td> <td>1</td> <td>1</td> <td>0</td>	-	1	1	1	0
Base = 754 140 325 289 None at all 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 100 100 100 The exterior design or style of the house 1 2 1 2 1 Some thought 18 19 18 18 18 18 A lot of thought 80 79 79 81 0 100 <td>Total</td> <td>100</td> <td>100</td> <td>100</td> <td>100</td>	Total	100	100	100	100
Base = 754 140 325 289 None at all 5 5 5 Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 100 100 100 The exterior design or style of the house 1 2 1 2 1 Some thought 18 19 18 18 18 18 A lot of thought 80 79 79 81 0 100 <td>Where or how on the section</td> <td>your new house w</td> <td>ould be positioned</td> <td></td> <td></td>	Where or how on the section	your new house w	ould be positioned		
Some thought 15 20 12 15 A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 100 100 100 The exterior design or style of the house 100 100 100 Base = 754 140 325 289 None at all 2 1 2 1 Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 Total 100 100 100 100 Total 19 15 21 20 A lot of thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 1 0				325	289
A lot of thought 80 75 82 79 Don't know 1 0 1 1 Total 100 100 100 100 The exterior design or style of the house U U 100 100 Base = 754 140 325 289 None at all 2 1 2 1 Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 Total 100 100 100 100 Total 100 100 100 100 The materials you would build the house from 15 21 20 A lot of thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 100	None at all	5	5	5	5
Don't know 1 0 1 1 Total 100 100 100 100 The exterior design or style of the house Base = 754 140 325 289 None at all 2 1 2 1 Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 Total 100 100 100 100 Total 19 15 21 20 A lot of thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 100 100 100 Insulation 100 100 100 100 Insulation 5 5 5 5 5 Some t	Some thought	15	20	12	15
Total 100 100 100 The exterior design or style of the house Base = 754 140 325 289 None at all 2 1 2 1 Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 The materials you would built the house from 100 100 100 Base = 754 140 325 289 None at all 3 4 3 4 Some thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 100 100 100 Insulation 100 100 100 100 Insulation 5 5 5 5 Some thought 26 37	A lot of thought	80	75	82	79
The exterior design or style of the house Base = 754 140 325 289 None at all 2 1 2 1 Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 The materials you would build the house from 88 289 100 100 100 The materials you would build the house from 88 4 3 4 3 4 Some thought 19 15 21 20 20 20 20 20 20 21 20 20 20 20 21 20 20 20 20 21 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 20 <td< td=""><td>Don't know</td><td>1</td><td>0</td><td>1</td><td>1</td></td<>	Don't know	1	0	1	1
Base =754140325289None at all2121Some thought18191818A lot of thought80797981Don't know0110Total100100100100The materials you would built the house fromBase =754140325289None at all3434Some thought19152120A lot of thought77817576Don't know0100Total100100100100None at all3434Some thought19152120A lot of thought77817576Don't know0100Total100100100100Insulation5555Some thought26372224A lot of thought68567372Don't know1110	Total	100	100	100	100
None at all 2 1 2 1 Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 The materials you would build the house from Base = 754 140 325 289 None at all 3 4 3 4 3 4 Some thought 19 15 21 20 20 A lot of thought 77 81 75 76 Don't know 0 1 0 0 Total 100 100 100 100 Insulation	The exterior design or style	of the house			
Some thought 18 19 18 18 A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 The materials you would built the house from Ease = 754 140 325 289 None at all 3 4 3 4 3 4 Some thought 19 15 21 20 20 A lot of thought 77 81 75 76 Don't know 0 1 0 0 100 Insulation 100 100 100 100 100 Insulation Ease = 754 140 325 289 None at all 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1	Base =	754	140	325	289
A lot of thought 80 79 79 81 Don't know 0 1 1 0 Total 100 100 100 100 The materials you would built the house from 81 100 100 100 Base = 754 140 325 289 None at all 3 4 3 4 Some thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 1 0 0 100 Itsulation 88e = 754 140 325 289 None at all 5 5 5 5 Don't know 0 1 0 0 Insulation 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1	None at all	2	1	2	1
Don't know 0 1 1 0 Total 100 100 100 100 The materials you would built the house from Base = 754 140 325 289 None at all 3 4 3 4 Some thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 1 0 0 0 Total 100 100 100 100 100 Insulation Base = 754 140 325 289 None at all 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 1 0	Some thought	18	19	18	18
Total 100 100 100 100 Total 100 100 100 100 Total 100 100 100 100 The materials you would build the house from Base = 754 140 325 289 None at all 3 4 3 4 Some thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 1 0 0 0 Total 100 100 100 100 100 Insulation Base = 754 140 325 289 None at all 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 1 0	A lot of thought	80	79	79	81
The materials you would build the house from Base = 754 140 325 289 None at all 3 4 3 4 Some thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 1 0 0 Total 100 100 100 100 Insulation Base = 754 140 325 289 None at all 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 1 0	Don't know	0	1	1	0
Base =754140325289None at all3434Some thought19152120A lot of thought77817576Don't know0100Total100100100100InsulationBase =754140325289None at all5555Some thought26372224A lot of thought68567372Don't know11010	Total	100	100	100	100
None at all3434Some thought19152120A lot of thought77817576Don't know0100Total100100100100InsulationBase = 754140325289None at all555Some thought26372224A lot of thought68567372Don't know110	The materials you would bui	Id the house from			
Some thought A lot of thought 19 15 21 20 A lot of thought 77 81 75 76 Don't know 0 1 0 0 Total 100 100 100 100 Insulation Base = 754 140 325 289 None at all 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 0 0	Base =	754	140	325	289
A lot of thought 77 81 75 76 Don't know 0 1 0 0 Total 100 100 100 100 Insulation Ease = 754 140 325 289 None at all 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 0 0	None at all	3	4	3	4
Don't know 0 1 0 0 Total 100 100 100 100 Insulation 325 289 None at all 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 0	Some thought	19	15	21	20
Total 100 100 100 Insulation	A lot of thought	77	81	75	76
Insulation Base = 754 140 325 289 None at all 5 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 0	Don't know	0	1	0	0
Base = 754 140 325 289 None at all 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 0	Total	100	100	100	100
None at all 5 5 5 Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 0	Insulation				
Some thought 26 37 22 24 A lot of thought 68 56 73 72 Don't know 1 1 0	Base =	754	140	325	289
A lot of thought 68 56 73 72 Don't know 1 1 0	None at all	5	5	5	5
Don't know 1 1 1 0	Some thought	26	37	22	24
	A lot of thought	68	56	73	72
Total 100 100 100 100	Don't know				
	Total	100	100	100	100



How eco-friendly it would be					
Base =	754	140	325	289	
None at all	13	11	14	12	
Some thought	47	56	43	45	
A lot of thought	40	31	43	42	
Don't know	1	1	0	2	
Total	100	100	100	100	
The interior design or style of	of the house				
Base =	754	140	325	289	
None at all	1	0	1	1	
Some thought	12	10	11	14	
A lot of thought	87	90	88	85	
Don't know	0	0	0	0	
Total	100	100	100	100	
The size of the house					
Base =	754	140	325	289	
None at all	2	2	2	2	
Some thought	18	17	17	19	
A lot of thought	80	81	81	78	
Don't know	0	0	0	0	
Total	100	100	100	100	
The size and layout of rooms	5				
Base =	754	140	325	289	
None at all	1	1	1	2	
Some thought	12	10	12	13	
A lot of thought	87	89	87	85	
Don't know	0	0	0	0	
Total	100	100	100	100	
The number of rooms it would have					
Base =	754	140	325	289	
None at all	3	3	2	4	
Some thought	22	21	23	21	
A lot of thought	75	76	75	75	
Don't know	0	0	1	0	
Total	100	100	100	100	

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 271:

Q16. What did you mainly take into account when deciding where you would build your new house?

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Availability of (suitable) section to				
build	47	49	39	56
Cost of buying section in area	34	34	27	42
The availability of				
skilled/experience labour in				
area to build house	4	1	4	4
Proximity to schools/school zones	14	23	14	9
Proximity to work	20	24	17	21
Proximity to public transport	9	16	8	6
Proximity to health services	12	11	12	14
Proximity to social amenities				
(shops, sports facilities)	22	21	22	22
Quality of the neighbourhood	47	53	42	49
Natural surroundings/weather	46	39	46	52
Building on land I already own/l				
already live in the area/lived				
there in the past	14	18	13	12
Proximity to family	6	8	5	5
Other	9	6	10	11
Don't know	1	3	1	1

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.



Table 272:

Q16. What did you mainly take into account when deciding where you would build your new house? Q17. And which would you say was the most important?

	Tatal	Averaldened	Other North	O swith Jalan d
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
Availability of (suitable) section to				
build	17	17	13	20
Cost of buying section in area	14	12	10	19
The availability of				
skilled/experience labour in		_		_
area to build house	0	0	1	0
Proximity to schools/school zones	3	4	3	2
Proximity to work	2	4	1	3
Proximity to public transport	0	0	1	0
Proximity to health services	1	1	1	3
Proximity to social amenities				
(shops, sports facilities)	5	5	7	3
Quality of the neighbourhood	18	21	18	15
Natural surroundings/weather	15	9	18	15
Building on land I already own/I				
already live in the area/lived				
there in the past	11	15	12	7
Proximity to family	4	5	3	3
Other	8	4	11	7
Don't know	1	3	1	1
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 273:

Q18. Would you say the area in which your new house is built was your first choice of area?

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Yes	76	75	76	77
No	22	21	22	23
Don't know	2	4	2	0
Total	100	100	100	100

The base numbers shown are unweighted counts.



Table 274:

Q19. Can you tell me the main reasons why you ended up building your house somewhere else?

	Total	Auckland	Other North Island	South Island
Base =	168*	30	72	66
	%	%	%	%
Availability of (suitable) section to				
build	49	53	49	45
Cost of buying section in area	55	57	53	58
The availability of				
skilled/experience labour in				
area to build house	2	0	4	2
Proximity to schools/school zones	4	3	4	3
Proximity to work	4	0	7	5
Proximity to public transport	1	0	3	0
Proximity to health services	3	3	3	3
Proximity to social amenities				
(shops, sports facilities)	6	0	11	3
Quality of the neighbourhood	20	20	18	23
Natural surroundings/weather	17	20	15	18
Other	17	10	14	26
Don't know	1	3	0	2

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. *Sub-sample based on those who built their new home in an area that was not their first choice.

Table 275:

Q20R. Did you have a budget that you were working towards when you first started planning and designing your house?

			Other North	
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
Up to and including				
\$400,000	22	9	23	31
Between \$400,001 and				
\$600,000	39	22	42	46
More than \$600,001	33	63	29	17
No budget	5	6	4	6
Don't know	1	1	2	0
Total	100	100	100	100

The base numbers shown are unweighted counts.



Table 276:

Q21. And did you...

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Tender or get quotes for the building work Or had you already decided who you wanted to do the	38	52	38	27
building?	57	44	57	65
Other	4	3	3	6
Don't know	1	1	1	2
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 277:

Q22. Did your builder or building company give you a fixed quotation for building your new house or an estimate, based on the first set of plans you liked?

Base =	Total 754	Auckland 140	Other North Island 325	South Island 289
	%	%	%	%
Fixed quotation	71	70	73	70
Estimate	19	21	18	17
Neither	8	6	8	9
Don't know	2	3	1	3
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 278:

Q23. Was this quote provided in the form of...

			Other North	
	Total	Auckland	Island	South Island
Base =	675*	127	296	252
	%	%	%	%
A letter of agreement	32	29	31	34
A legal contract	62	65	62	59
Or a verbal agreement	5	5	5	6
Other	1	1	1	1
Don't know	1	1	1	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who received a quote from their building provider.



Table 279:

Q24. Did you change the original design or plans for your house in any way to suit your needs?

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Yes, changed the plans				
before the build started	39	31	44	38
Yes, changed the plans after				
the build had started	17	24	17	14
No, we did not change from				
the original plans	43	44	39	46
Don't know	1	1	1	1
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 280:

Q25. When you say you changed your plans, did you...

	Total	Auckland	Other North Island	South Island
Base =	424*	76	196	152
	%	%	%	%
Change the size of your new house	31	22	32	36
Change the design Change the building	80	79	80	82
materials	15	20	13	14
Other	4	8	4	3
Don't know	0	0	1	1

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response. *Sub-sample based on those who changed their plans.



Table 281:

Base =	Total 424*	Auckland 76	Other North Island 196	South Island 152
Aesthetics/to make it look	%	%	%	%
better/personalise it	56	58	52	60
Needed more room	23	16	24	27
To reduce costs Change was required to meet building/council	13	18	12	11
regulations	9	16	7	8
Changed layout of house to				
suit our needs	18	14	21	16
Other	7	8	7	6
Don't know	0	0	0	1

Q26. And what were the main reasons you decided to make changes to the original design or plans?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

*Sub-sample based on those who changed their plans.

Table 282:

Q27. What was the overall impact of these changes on the cost of your build? Did they...?

Base =	Total 424* %	Auckland 76 %	Other North Island 196 %	South Island 152 %
Increase the costs	56	47	59	57
Decrease the costs Or did they have no impact	13	20	10	11
at all	30	32	29	30
Don't know	2	1	3	2
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

*Sub-sample based on those who changed their plans.



Table 283:

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Increased labour costs	9	10	8	9
Increased compliance costs	19	31	16	14
Increased cost of building				
materials	24	32	23	20
Increased costs associated				
with clearing the				
section/general				
groundwork	10	16	10	7
Increased cost of				
fittings/appliances	7	9	6	8
Other	8	10	7	6
No, there were no				
unexpected costs involved	40	26	42	48
Don't know	2	3	2	3

Q28 Did anything else happen during the building of your house that increased the costs from what you had originally expected to pay? In terms of which aspects of the build did the costs increase?

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.

Table 284:

Q29RR. What was the final cost of building your new house? Please don't include the cost of any fittings or appliances, or the cost of the section.

Base =	Total 751* %	Auckland 139 %	Other North Island 323 %	South Island 289 %
Up to and including	00	4.0	00	
\$300,000 Between \$300,001 and	22	10	28	25
\$400,000	27	19	27	32
Between \$400,001 and				
\$600,000	28	31	26	28
More than \$600,001	16	37	11	7
Other (specify)	0	0	0	0
Don't know	7	2	8	9
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those respondents...



Table 285:

Q30RR. And how much did the section cost?

_	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Up to and including \$200,000 Between \$200,001 and	49	9	53	72
\$300,000	19	20	24	12
More than \$300,001	21	59	14	4
Don't know	11	12	9	12
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 286:

Q29+Q30R. Collapsed - Final cost of building the new house (including the section).

Base =	Total 754	Auckland 140	Other North Island 325	South Island 289
	%	%	%	%
Up to and including \$400,000	20	4	25	26
Between \$400,001 and \$600,000	31	14	32	40
More than \$600,000	34	69	29	18
Don't know	14	13	13	16
Refused	0	1	1	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 287:

Q31. Did you have to borrow any money to get your new house built?

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Yes	60	69	59	54
No	39	29	39	44
Don't know	0	1	0	0
Refused	1	1	1	1
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 288:

Q32. Did you borrow the money from...

	Total	Auckland	Other North Island	South Island
Base =	447*	97	193	157
	%	%	%	%
A bank or financial institution	97	98	97	96
From family members	7	8	7	6
Or through a family trust	2	2	2	3
Other	1	0	1	3
Don't know	0	0	0	0
Refused	0	1	0	0

The base numbers shown are unweighted counts. Total may exceed 100% because of multiple response.

*Sub-sample based on those who borrowed money to build their new home.

Table 289:

Q33R. In which of these bands did the total amount you borrowed come into?

	Total	Auckland	Other North Island	South Island
Base =	447*	97	193	157
	%	%	%	%
Up to and including				
\$200,000	34	8	42	46
Between \$200,001 and				
\$400,000	38	40	36	37
More than \$400,000	23	46	16	11
Don't know	1	1	2	0
Refused	5	4	4	6
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding. *Sub-sample based on those who borrowed money to build their new home.

Table 290:

Q34. Not including any borrowings, what amount of money did you have saved to put into your new house and section?

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Less than \$150,000	21	24	19	21
Between \$150,000 and				
\$400,000	18	16	21	17
More than \$400,000	21	26	20	18
Did not specify	40	34	40	44
Total	100	100	100	100

The base numbers shown are unweighted counts.



Table 291:

Q35. How long would you say it took to save this money?

	Total	Auckland	Other North Island	South Island
Base =	448*	93	194	161
	%	%	%	%
Less than 4 years	19	20	18	20
5 - 10 years	25	33	20	26
More than 10 years	26	23	29	27
Not applicable	19	14	26	16
Don't know	9	10	8	11
Refused	0	0	0	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

*Sub-sample based on those who specified an amount of savings.

Table 292:

Q36. From the time the original plans were commissioned, about how long would you say it took to build your home?

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Less than 6 months	26	11	34	26
6 to 7 months	25	21	25	27
8 to 9 months	20	19	17	23
10 months or longer	24	44	18	18
Don't know	5	6	5	6
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 293:

Q37. What is the approximate size of your house, including any garages, in square metres?

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Up to and including 200 sq.				
metres	26	21	28	26
Between 201 and 300 sq.				
metres	52	47	50	57
More than 300 sq. metres	19	29	18	14
Other	0	0	0	0
Don't know	3	2	4	2
Total	100	100	100	100

The base numbers shown are unweighted counts.



Table 294:

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Up to and including 550 sq.				
metres	18	35	16	10
Between 551 and 700 sq.				
metres	21	21	22	20
More than 700 sq. metres	51	38	50	61
Other	6	4	7	7
Don't know	4	2	5	3
Total	100	100	100	100

Q38. Again in square metres, what is the size of the section your house is on?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 295:

Q39. These last few questions are about you. First of all, can you tell me which of the following age groups you come into?

			Other North	
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
Up to 24	0	0	0	0
25-34	4	6	4	4
35-44	19	23	19	16
45-54	26	30	22	28
55-64	24	21	24	26
65 years and over	27	19	32	27
Refused	0	1	0	0
Total	100	100	100	100

The base numbers shown are unweighted counts.



Table 296:

Base =	Total 754 %	Auckland 140 %	Other North Island 325 %	South Island 289 %
NCEA, School Certificate, or				
other secondary school qualification Polytechnic qualification or	28	14	31	33
Trade Certificate, or	29	24	30	31
Bachelors degree or higher	33	56	27	24
Other (Specify)	1	1	1	1
None / No qualifications	9	4	10	11
Don't know	0	1	1	0
Total	100	100	100	100

Q40. Which of these best describes your highest educational qualification?

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.

Table 297:

Q41. And are you...

Base =	Total 754 %	Auckland 140 %	Other North Island 325 %	South Island 289 %
New Zealand				
European/European	87	79	89	90
Maori	3	2	4	2
Pacific	0	0	0	0
Asian	4	11	2	1
Middle East/Latin				
American/African	0	1	0	0
Other ethnic group (Specify)	7	7	7	7
Refused	1	2	1	1

The base numbers shown are unweighted counts.

Total may exceed 100% because of multiple response.



Table 298:

Q42. How long have you lived in New Zealand?

Base		Auckland 31	Other North Island 45	South Island
	%	%	%	%
Less than one year	0	0	0	0
1-2 years	3	0	4	3
3-4 years	4	3	4	3
5-7 years	9	13	9	3
8-10 years More than 10 years	8	10	7	6
(Specify)	47	58	40	41
All of my life	27	13	31	41
Refused	4	3	4	3
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding. *Sub-sample based on those who did not identify themselves as New Zealand European/European or Maori.

Table 299:

Q43. How many people in total, live in your household?

			Other North	
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
One (including the				
respondent)	7	5	7	8
Тwo	47	31	51	52
Three	15	21	11	15
Four	20	26	19	17
Five	9	11	8	7
Six	2	4	3	1
More than six (Specify)	0	0	0	0
Refused	1	2	1	0
Total	100	100	100	100

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 300:

Q44. And are you married or living with a partner?

			Other North	
	Total	Auckland	Island	South Island
Base =	754	140	325	289
	%	%	%	%
Yes	89	90	90	88
No	10	8	9	11
Refused	1	2	1	1
Total	100	100	100	100

The base numbers shown are unweighted counts. Total may not sum to 100% due to rounding.



Table 301:

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Yes	33	41	30	29
No	67	57	70	70
Refused	1	1	0	0
Total	100	100	100	100

Q45. Are there are any children in your household under 16 years of age?

The base numbers shown are unweighted counts.

Total may not sum to 100% due to rounding.

Table 302:

Q46. Which of these best describes your personal income/household income before tax, for the last year? Please include any child support, benefits or other income support.

	Total	Auckland	Other North Island	South Island
Base =	754	140	325	289
	%	%	%	%
Under \$40,000 \$40,000 but less than	13	5	15	17
\$70,000	16	11	18	16
\$70,000 but less than				
\$100,000	17	11	20	17
\$100,000, but less than \$125,000	15	16	12	17
\$125,000, but less than				
\$150,000	9	9	9	10
\$150,000 or more	18	31	15	14
Don't know	1	1	2	0
Refused	10	16	9	8
Total	100	100	100	100

The base numbers shown are unweighted counts.