Summary Report

August 2019

Venture Taranaki

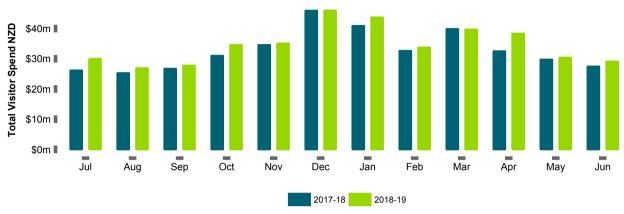






Data Source: Monthly Regional Tourism Estimates (MBIE), Accommodation Survey (Stats NZ)

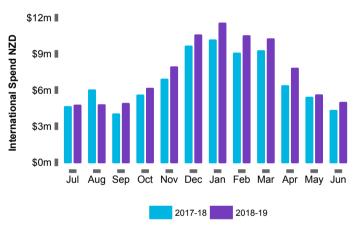
1. Monthly Total Spend



Source: Monthly Regional Tourism Estimates

2. Monthly Domestic Spend

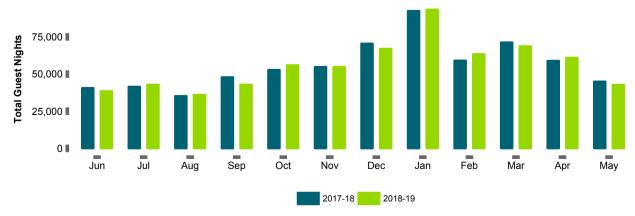
3. Monthly International Spend



Source: Monthly Regional Tourism Estimates

Source: Monthly Regional Tourism Estimates

4. Monthly Total Guest Nights



Source: Accommodation Survey

5. Annual Percentage Change In Total Visitor Spend

| | Domestic 2018-19 | International 2018-19 | Total 2018-19 | *Domestic % | *International % | *Total % |
|-----|------------------|-----------------------|---------------|-------------|------------------|----------|
| Jul | \$25.3m | \$ 4.7m | \$30.0m | 17.1% | 2.2% | 14.9% |
| Aug | \$22.2m | \$ 4.7m | \$26.9m | 15% | -21.7% | 6.7% |
| Sep | \$22.9m | \$ 4.9m | \$27.8m | 0.9% | 22.5% | 4.1% |
| Oct | \$28.4m | \$ 6.1m | \$34.5m | 11.8% | 8.9% | 11.3% |
| Nov | \$27.2m | \$ 7.9m | \$35.1m | -1.8% | 14.5% | 1.4% |
| Dec | \$35.4m | \$10.5m | \$46.0m | -2.5% | 9.4% | 0.2% |
| Jan | \$32.2m | \$11.5m | \$43.7m | 4.5% | 13.9% | 6.8% |
| Feb | \$23.3m | \$10.5m | \$33.7m | -1.3% | 16.7% | 3.4% |
| Mar | \$29.5m | \$10.2m | \$39.7m | -3.6% | 10.9% | -0.5% |
| Apr | \$30.6m | \$ 7.8m | \$38.3m | 16.8% | 23.8% | 17.8% |
| May | \$24.8m | \$ 5.6m | \$30.4m | 1.6% | 3.7% | 2.4% |
| Jun | \$24.2m | \$ 4.9m | \$29.1m | 4.3% | 14% | 6.2% |

Source: Monthly Regional Tourism Estimates.

6. Annual Percentage Change In Total Guest Nights

| | Total Guest Nights 2018-19 | *Guest Nights % |
|-----|----------------------------|-----------------|
| Jun | 38,511 | -5.3% |
| Jul | 42,907 | 3.3% |
| Aug | 36,064 | 2.3% |
| Sep | 42,883 | -10.5% |
| Oct | 55,970 | 5.9% |
| Nov | 54,798 | -0.1% |
| Dec | 67,040 | -4.9% |
| Jan | 93,398 | 1% |
| Feb | 63,409 | 7.3% |
| Mar | 68,725 | -3.6% |
| Apr | 61,038 | 3.6% |
| May | 42,812 | -4.9% |
| | | |

Source: Accommodation Survey.

7. Monthly Occupancy Rate

| | Occupancy Rate |
|-----|----------------|
| Jun | 29% |
| Jul | 29% |
| Aug | 27% |
| Sep | 31% |
| Oct | 38% |
| Nov | 41% |
| Dec | 40% |
| Jan | 52% |
| Feb | 47% |
| Mar | 45% |
| Apr | 39% |
| May | 31% |

Source: Accommodation Survey.

8. Annual Spending and Total Guest Nights

| RTO | Domestic Spend | *Domestic Spend % | International | *International Spend % | Guest Nights | *Guest Nights % |
|------------------------------|----------------|-------------------|---------------|------------------------|------------------|-----------------|
| | • | • | | • | , and the second | |
| Northland Inc | \$847.5m | -1.3% | \$267.7m | +2% | 1,960,736 | +0.1% |
| Destination Coromandel | \$384.6m | +10.8% | \$111.4m | +9.7% | 962,523 | +4.4% |
| Hamilton & Waikato Tourism | \$1,196.3m | +2.9% | \$361.8m | +3.4% | 1,477,185 | +5% |
| Tourism Bay of Plenty | \$849.3m | +3.9% | \$232.6m | +10.8% | 1,491,504 | -0.8% |
| Destination Rotorua | \$476.3m | +4.7% | \$348.8m | -4% | 2,282,428 | -2.7% |
| Destination Great Lake Taupo | \$464.6m | +6.7% | \$219.1m | +11.1% | 1,139,230 | -2.1% |
| Visit Ruapehu | \$162.9m | +7.9% | \$48.3m | +5.6% | 491,451 | +2% |
| Venture Taranaki | \$325.9m | +4.6% | \$89.3m | +10.4% | 667,555 | -0.4% |
| Hawke's Bay Tourism | \$488.5m | +2% | \$171.5m | +4.7% | 1,232,366 | +2.2% |
| Visit Whanganui | \$108m | -1% | \$23.8m | +8.8% | 210,891 | +7.7% |
| CEDA | \$408.9m | +2.3% | \$76.9m | +8.5% | 500,578 | +7.6% |
| WREDA | \$1,688.4m | +5.4% | \$818.5m | +9.8% | 2,949,054 | +2% |
| Destination Wairarapa | \$156.4m | +6.7% | \$38.4m | +7.3% | 267,682 | +6.1% |
| NRDA | \$441m | +1.8% | \$228.7m | -0.9% | 1,477,399 | -0.8% |
| Destination Marlborough | \$267m | +0.6% | \$130.4m | +2.2% | 739,038 | -5.3% |
| Destination Kaikoura | \$57m | +18.5% | \$61.4m | +32.5% | 329,683 | +8.4% |
| Tourism West Coast | \$232m | -8% | \$272.9m | +1% | 1,339,444 | -4.7% |
| ChristchurchNZ | \$1,920.9m | +2.5% | \$1,199.5m | +6.6% | 3,912,877 | +2% |
| Mackenzie Region | \$102.2m | -4.4% | \$196.9m | +6.9% | 889,853 | +6.4% |
| Aoraki Tourism | \$179.4m | +3.8% | \$48.6m | +5.3% | 306,484 | -2.4% |
| Lake Wanaka Tourism | \$236.7m | +3.9% | \$337.6m | +6.5% | 948,378 | +0.7% |
| Tourism Waitaki | \$122.8m | +1.7% | \$61.7m | +11.7% | 426,539 | +1.3% |
| Destination Queenstown | \$846.4m | +1% | \$1,531.6m | +4.6% | 3,670,549 | +0.7% |
| Tourism Central Otago | \$162.8m | +9% | \$49.9m | +6.2% | 327,149 | -0.7% |
| Destination Fiordland | \$81.3m | +0.9% | \$156m | +7% | 728,512 | +1.8% |
| Enterprise Dunedin | \$540.4m | +0.3% | \$230.7m | +6% | 927,175 | -1.8% |
| Venture Southland | \$327.5m | +1.7% | \$108.1m | +5% | 473,733 | +1.9% |
| Destination Clutha | \$53.8m | +2.7% | \$15.1m | +5.5% | 96,396 | +9.3% |
| Not elsewhere classified | \$213.8m | +5.6% | \$39.4m | +4.5% | 523,286 | +4.5% |

Source: Monthly Regional Tourism Estimates, Accommodation Survey.

^{*} Percentage change from same month last year