MINISTRY OF BUSINESS, INNOVATION & EMPLOYMENT
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TRADE AND SUPPLY CHAINS

Trade (Anti-dumping and Countervailing Duties) Act 1988

Full Review

Canned Peaches from Greece

Stage 2 Full Review Questionnaire

October 2026

MBIE/AD/R/2026/001

New Zealand Government

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1. PUBLIC INTEREST INVESTIGATION – QUESTIONNAIRE

Introduction

MBIE is undertaking a public interest investigation (full review stage 2) as part of a review of anti-dumping duty on imports of canned peaches from Greece (the canned peaches). In doing so, MBIE must address the question of whether the cost to downstream industries and consumers of imposing the duty is likely to materially outweigh the benefit to the domestic industry. A detailed description of the factors MBIE will assess is set out in section 3.3 of the Stage 2 Full Review Framework (the Framework) which accompanies this questionnaire. The Framework also details the background to this review and provides definitions of terms used in this questionnaire, such as 'subject and like goods', 'downstream industries' and 'consumers'.

Information requested from you

The information requested below will assist MBIE to better understand both your business and the New Zealand market in general for the purpose of the public interest investigation. If any information is not applicable to you, please write "not applicable" and provide an explanation if possible.

Some questions ask you to provide information **using the accompanying Excel appendices**. Where relevant, the questionnaire identifies the applicable appendix worksheet. Please complete all worksheets relevant to you or your organisation. If a worksheet is not applicable, please indicate this and briefly explain why.

Please provide responses to traderemedies@mbie.govt.nz no later than **12 November 2026.**

Confidential information

If any of the information you provide in the questionnaire below or in addition to your answers is confidential in nature, we will need you to provide non-confidential versions of it. In section 2 of this document, we explain the treatment of confidential information in detail. We suggest you read this section before completing the questionnaire.

Structure

As provided for in the Framework, MBIE must investigate the following questions in line with the relevant provisions of the Trade (Anti-dumping and Countervailing Duties) Act 1988 (the Act), namely sections 17H(2) and 10F(3). Accordingly, the following Stage 2 questions are based on:

Questionnaire:

- 10F(3)(a) and (b), prices and pass-through
- 10F(3)(c), choice and availability
- 10F(3)(d), quality
- 10F(3)(e), financial performance of the domestic industry
- 10F(3)(f), the effect of the duty on employment levels:
- 10F(3)(g), alternative supply (domestically or internationally)
- 10F(3)(h), competition
- 17H(2), cost/benefit assessment

- Additional questions for importers based on the above factors
- Additional questions for downstream industries based on the above factors
- Additional questions for Heinz Wattie's Ltd (HWL) based on 10F(3)(e) and 17H(2).

Accompanying Excel Appendices

- Appendix 1: Effects of the duty, for all respondents
- Appendix 2: Downstream products, for downstream industries
- Appendix 3: Alternative supply, for respondents identifying practical alternative sources or substitutes
- Appendix 4: Importer pricing and sales, for importers
- Appendix 5: Domestic producer pricing and sales, for domestic producers (other than HWL)

1.1 General Information

Please use a different font colour to differentiate your answers and refer to the Framework as a guide to answering these questions.

1. Please provide the following details:
    - Name
    - Address
    - Nominated contact person (contact number and email details)
    - Company/organisation website
2. Please provide a description of your organisational structure or the interests you represent. If you form part of a group of companies, where relevant, please indicate whether the information provided relates to the group or to your specific company.
3. Please provide any brochures, pamphlets or booklets advertising your company and its products, including those relating to downstream goods.
4. Please indicate the description that best suits you, your company/organisation or the interests you represent, and the level of trade. If necessary, provide further explanation.
    - consumer/ downstream industry / domestic producer of canned peaches / importer / exporter or other (please specify), of the canned peaches, and/or
    - another affected interested party (see section 2.4 of the Framework).
5. Please describe how you, your company/organisation or the interests you represent use the canned peaches, i.e. retail, manufacturing, foodservice or other.
6. If applicable, please describe the import and/or procurement strategy adopted by your company.

1.2 General questions on the effect of Anti-Dumping Duties

7. Please indicate whether you or your company/organisation are in favour of, or against, the continued imposition of the anti-dumping duty on canned peaches from Greece at the rate determined by the Minister in section 2.5 of the framework, and explain why.

When answering questions 8-11 and 14-19, please also complete Appendix 1 to the extent that you are able to comment on the listed factors and affected parties.

8. How do you consider the continued imposition of the anti-dumping duty on canned peaches from Greece would affect you, your company/organisation, or the interests you represent? Please describe the nature and significance of any effects and, where possible, provide supporting information.
9. How, if at all, would those effects differ if the anti-dumping duty were not continued? Please explain.
10. How do you consider the continued imposition of the anti-dumping duty would affect the price at which canned peaches from Greece could be sold in New Zealand?

11. How, if at all, would the continued imposition of the duty affect the New Zealand market for canned peaches:

- Prices
- Choice and availability
- Range and quality

If you identify any alternative supply/sources in questions 12-13 (or question 33), please provide the relevant information in Appendix 3.

12. Are there alternative sources of canned peaches, either in New Zealand or internationally, that could provide a practical alternative to canned peaches from Greece? If so, please identify those sources and explain whether they:

- are comparable in price, quality or range;
- offer the products and specifications required by the New Zealand market;
- can supply the quantities required; and
- could increase supply if New Zealand demand increased.

13. If canned peaches from Greece became more expensive as a result of the continued imposition of the duty, what alternative sources of canned peaches would you realistically consider, including New Zealand-produced goods or imports from other countries?

14. What factors would influence your ability or willingness to change supplier or source? Please consider, where relevant, price, quality, product specifications, availability, volumes, minimum order quantities, lead times, reliability of supply, existing supply arrangements and customer requirements.

15. To the best of your knowledge, are there any material differences in quality or other product characteristics between canned peaches from Greece, canned peaches produced in New Zealand, and canned peaches available from other countries? If so, please describe those differences and explain whether they affect purchasing or consumption decisions.

16. To the best of your knowledge, is the New Zealand domestic industry able to meet your demand for canned peaches in New Zealand? If not, please describe where imported canned peaches are needed to supplement domestic supply.

17. What factors do you consider most important to competition in the New Zealand canned peach market? For example, these may include price, quality, product range, availability, reliability of supply, delivery times, branding or service.

18. Are there any other factors relating to competition in the NZ market that you would like to draw MBIE's attention to?

19. Conversely, how do you consider the New Zealand market would be affected if the anti-dumping duty on canned peaches from Greece were not continued? In particular, please

consider any likely effects on the number and range of suppliers, availability of imported and domestically produced canned peaches, new entry into the market, and the ability of purchasers to switch or negotiate with suppliers.

1.3 Additional Questions for Importers

This section needs to be answered by importers of canned peaches. Please provide supporting information or examples where available.

For question 20 on product, source-country, volume, value and unit-price information, please use Appendix 4.

20. Please identify the countries from which you have imported canned peaches into New Zealand and briefly describe the types of canned peaches imported, including relevant can sizes, product styles and brands or private labels.

21. Please explain how you negotiate or determine purchase prices with overseas suppliers of canned peaches, including whether prices are generally fixed for a period, negotiated for individual orders, affected by volumes purchased, or subject to other commercial arrangements.

22. Have you previously imported, sought quotations for, entered into negotiations to purchase, or otherwise considered importing canned peaches from Greece? If yes, please provide details, including when this occurred, the products considered and whether the purchase proceeded.

23. Where an intended or potential purchase of canned peaches from Greece did not proceed, please explain the reasons why.

24. Please describe the typical time between deciding to source canned peaches from a new overseas supplier and those goods becoming available for sale in New Zealand. Please identify the main steps or constraints that determine this timeframe.

25. Are there any costs or commitments associated with establishing a new overseas source of canned peaches that would materially affect a decision to change supplier? If yes, please describe them.

26. Please describe any minimum order quantities, container requirements, inventory requirements or other purchasing conditions that materially affect the commercial viability of importing canned peaches into New Zealand.

27. Please describe how far in advance your canned peach purchasing decisions are normally made and whether orders or supply arrangements are already in place for future periods.

28. If you sell imported canned peaches to different types of customers, such as retailers, food-service businesses, manufacturers or other distributors, please describe the principal customer groups you supply and whether the products supplied differ materially between those customer groups.

1.4 Additional Questions for Downstream Industries and Other Domestic Producers

This section needs to be answered by downstream industries of canned peaches. Please provide supporting information or examples where available.

29. Please describe how canned peaches are used in your business, including the goods or services in which they are used and the types, sizes or specifications of canned peaches required.

For question 30, downstream industries should complete Appendix 2 to provide information about canned-peach inputs and the downstream products in which those inputs are used. Downstream industries and domestic producers (other than HWL) should also complete Appendix 5 to provide product-level sales-volume, sales-value and unit-price information.

30. Provide information on the markets in which you operate, including your company's or organisation's distribution channels. Identify the products you produce or sell that incorporate canned peaches into downstream goods and describe the markets they serve, including, as applicable, domestic and export markets and relevant market segments or customer groups (for example, retail, food service or food manufacturing). Provide details of the volumes and values of these peach products sold from January to December 2025 and expected levels for the period up to December 2027.

31. How significant are canned peaches as an input into the goods or services supplied by your business? Where possible, please provide information on:

    - the volume and/or value of canned peaches used
    - the proportion of the cost of the final good or service attributable to canned peaches
    - the importance of canned peaches to the continued production or supply of those goods or services.

32. Please describe how an increase in the cost of canned peaches would affect your downstream operations. For example, would it affect:

    - production costs
    - production volumes
    - profitability
    - the range of goods or services supplied or
    - decisions about whether to continue producing or supplying particular goods or services?

33. Could canned peaches be replaced, wholly or partly, with another ingredient or product in the goods or services supplied by your business? If yes, please identify the alternatives and explain any consequences for the cost, quality or characteristics of the final good or service [please also consider using **Appendix 3** for your response].

34. Are there any technical, contractual, manufacturing, food-service, recipe, product specification, customer or other requirements that restrict your ability to change the quantity or type of canned peaches used in your goods or services? If yes, please provide details.

35. Are there circumstances in which changes in the cost or availability of canned peaches could result in your business reducing or ceasing the production or supply of particular goods or services in New Zealand? If yes, please describe those circumstances and, where possible, provide supporting information.

1.5 Additional Questions for Consumers

This section needs to be answered by consumers of the subject goods. Please provide supporting information or examples where available.

36. When purchasing canned peaches, what product characteristics are most important to you? For example, please consider brand, can size, peach style, packing medium, country of origin or other characteristics that influence your purchasing decision.

37. How important is the price of canned peaches in determining whether, or how frequently, you purchase canned peaches?

38. If the retail price of canned peaches increased, would you be likely to:

- purchase the same quantity
- purchase canned peaches less frequently
- purchase a different canned-peach product or
- cease purchasing canned peaches?

Please explain your response.

39. Are there products other than canned peaches that you would consider purchasing instead if canned-peach prices increased? If yes, please identify those products and explain whether you consider them reasonable substitutes for canned peaches.

40. Are there particular types of canned peaches that you consider important to remain available to consumers in New Zealand, for example particular can sizes, peach styles, packing media or other product characteristics? If yes, please explain why.

1.6 Additional Questions for HWL (the "domestic industry")

This section needs to be answered by the applicant for the review. Please provide supporting information or examples where available.

If nothing has changed from the information you have already provided to MBIE in the application and subsequent exchanges, please note this and/or provide a response.

41. Please identify and describe the principal benefits to HWL's canned peach operations that you expect would result from continuing the anti-dumping duty on canned peaches from Greece.

42. Please explain how a continued imposition of the anti-dumping duty at a new rate would affect the financial performance of HWL's canned-peach operations. Where possible, identify the financial indicators that would be most affected and explain the basis for those expected effects.

43. To what extent would the financial effects identified above be attributable specifically to continuing the anti-dumping duty on canned peaches from Greece, rather than other factors affecting HWL's canned-peach operations? Please explain the basis for your response.

44. Please explain how continuing the anti-dumping duty would affect HWL's decisions concerning the quantity of New Zealand-grown peaches purchased and processed for canned-peach production.

45. Please explain how continuing the anti-dumping duty would affect employment associated with HWL's canned peach operations. Where relevant, please distinguish between permanent and seasonal employment and identify when any employment effects would be expected to occur.

46. Please explain whether continuing the anti-dumping duty would affect HWL's future investment in its canned peach operations. Where relevant, identify the nature of any investment that would be affected and explain how the continuation of the duty would influence that decision.

47. Please explain whether continuing the anti-dumping duty would affect the longer-term viability or scale of HWL's canned-peach operations in New Zealand and, if so, how.

48. Stage 1 considered that some effects associated with the removal of the duty may not be fully reflected during 2027. Please identify any effects on HWL's canned peach operations that you consider would occur from 2028 onwards and explain the basis for your assessment.

2. Lodging Submissions

Below are some instructions on providing a submission using the questionnaire.

2.1 Documentation to provide

Where you provide information, wherever possible please also provide evidence in support of your response, e.g. copies of invoices to support prices. If you are submitting annual data, please note the year it reflects (such as calendar year 2026 or year end June 2026).

Copies of original documents are satisfactory for questionnaire responses, but original source material for all documents submitted or relied upon in preparing your submission should be available in case MBIE needs to follow up to confirm or clarify the information.

Currency

Where you provide information related to pricing, please show all amounts in the currency in which they were originally denominated. Where any currency conversions are made, please indicate the exchange rate used and its source.

2.2 Confidential information

MBIE is required to ensure that all interested parties have a reasonable opportunity to access information (non-confidential versions) used by MBIE in the review. This includes information you choose to provide in and with this questionnaire. Non-confidential information used in the review is contained on MBIE's Public File for this review, which is available for perusal or copying by any interested party to the review or member of the public.

If you have provided any information which is by nature commercially confidential (for example, because its disclosure would be of significant advantage to a competitor, or its disclosure would have a significantly adverse effect on the person supplying the information) or which is provided on a confidential basis, it will, **upon good cause being shown**, be treated as confidential by MBIE.

For any information that you ask to be treated as confidential, please:

- **Provide a non-confidential version** (or a non-confidential summary of the information, or if you claim that the information is not susceptible to such a summary, a statement of the reasons why a summary is not possible).
- A non-confidential version should reproduce the original but have information considered to be confidential either omitted or summarised.
- Provide justification for the information being treated as confidential.

Redaction of Confidential Information

Section 3F of the Trade (Anti-Dumping and Countervailing Duties) Act 1988 defines **confidential information**. Where you wish to redact any confidential text, we ask that you provide a non-confidential summary of the information, or reasons why a summary cannot be provided. Information that you think should be withheld under the Official Information Act 1982 if it were requested should also be redacted with a summary provided, or reasons why such a summary cannot be provided.

As an example, if a party was to indicate:

"We import [300 metric] tonnes monthly from [Our-Suppliers-Name-Ltd]." Then a satisfactory non-confidential summary could be: "We import XXXXXXXXXXX [*volume*] monthly from XXXXXXXXXXXX [*supplier*]"

Please note that section 3F of the Act allows the Chief Executive to disregard any information for which a satisfactory non-confidential version (or summary or satisfactory statement of why such a summary cannot be given) is not provided.

Section 3.2 of the Framework provides more detail about the treatment of information.

2.3 Deadline for submissions

Please provide your completed questionnaire, including a non-confidential version and any supporting evidence, to MBIE by no later than **12 November 2026** or earlier if possible. MBIE is working to a statutory deadline for the completion of this review and it is important that responses from interested parties are received by the due dates.

Further information

If you would like further information on anti-dumping investigations and reviews, please see our website at Trade remedy investigations | Ministry of Business, Innovation & Employment (mbie.govt.nz). Alternatively, please feel free to contact us at traderemedies@mbie.govt.nz.