



# Commercial Accommodation Monitor:

## July 2019

Rotorua

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## Preface

Commercial Accommodation Monitor: July 2019 – Rotorua presents comprehensive and impartial information on short-term commercial accommodation for the Rotorua Regional Tourism Organisation (RTO) area, from the Accommodation Survey. This survey is run by Stats NZ on behalf of the Ministry of Business, Innovation & Employment.

The data relates to the areas covered by the following local authority:

- Rotorua District.

Comparisons of monthly data with the same month of the previous year need to be treated with caution, as data for one period may be influenced by events for which there is no equivalent in the previous period (eg Chinese New Year, Easter).

More data and commentary is available on the stats NZ website ([www.stats.govt.nz](http://www.stats.govt.nz)).

The August 2019 monitor will be released on 14 October 2019.

Liz MacPherson

**Government Statistician**

## Standards and further information

### Percentage changes

Percentage movements are, in a number of cases, calculated using data of greater precision than that published. This could result in slight variations.

### Rounding procedures

On occasion, figures are rounded to the nearest thousand or some other convenient unit. This may result in a total disagreeing slightly with the total of the individual items as shown in tables. Where figures are rounded the unit is in general expressed in words below the table headings, but where space does not allow this the unit may be shown as (000) for thousands, etc.

### Source

All data is compiled by Stats NZ, except where otherwise stated. Both administrative and survey data has been used in this report.

### Liability

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### Stats NZ Information Centre

For help finding and using statistical information available on our website, contact the Information Centre:

Email:	<a href="mailto:info@stats.govt.nz">info@stats.govt.nz</a>
Phone toll-free:	0508 525 525
Phone international:	+64 4 931 4600
Fax:	+64 4 931 4610
Post:	P O Box 2922, Wellington 6140, New Zealand
Website:	<a href="http://www.stats.govt.nz">www.stats.govt.nz</a>

### Contact for the Commercial Accommodation Monitor

Danielle Barwick or Mark Darbyshire  
Wellington 04 931 4600  
Email: [info@stats.govt.nz](mailto:info@stats.govt.nz)

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# 1 Highlights

## Monthly highlights

In July 2019 compared with July 2018:

- Guest nights rose 6.8 percent to 171,502
- International guest nights rose 12.1 percent to 57,581
- Domestic guest nights rose 4.3 percent to 113,921
- The average length of stay rose from 1.90 nights to 2.00 nights
- The overall occupancy rate rose from 38.6 percent to 41.5 percent
- The occupancy rate, excluding holiday parks, was 47.8 percent in July 2019
- Accommodation capacity, excluding holiday parks, rose 0.6 percent.

## Response rates for July 2019

The response rate for the Rotorua RTO area was 77 percent for July 2019.

The proportion of the origin-of-guest estimate from unadjusted data was 81 percent.

Figure 1.1

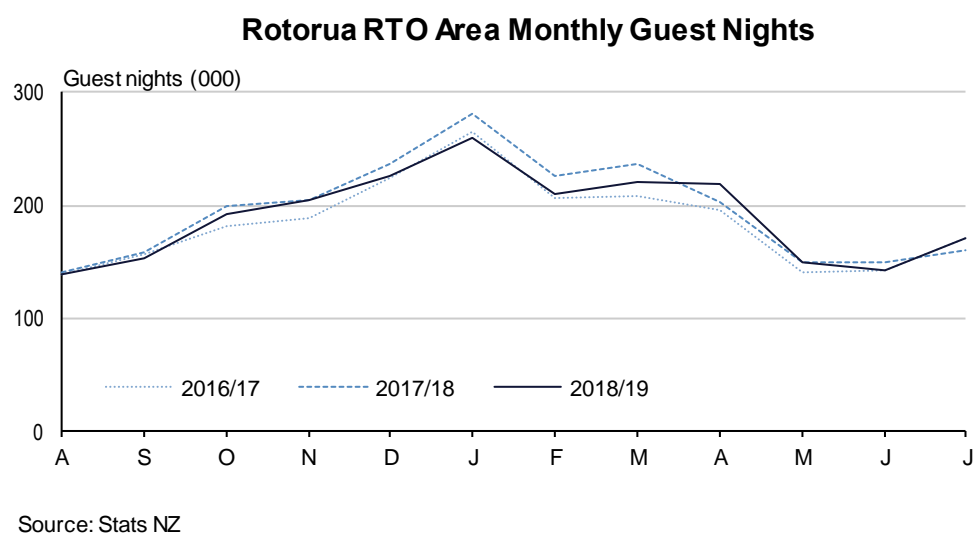
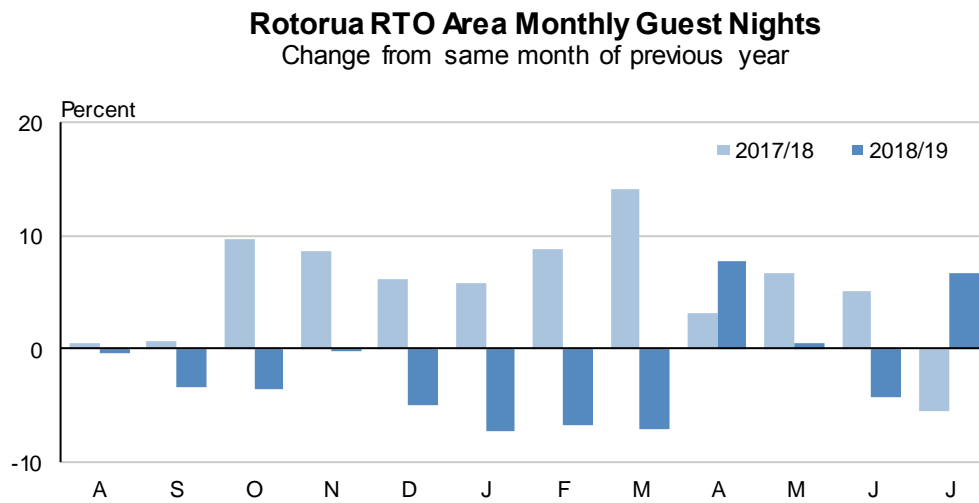


Figure 1.2



Source: Stats NZ

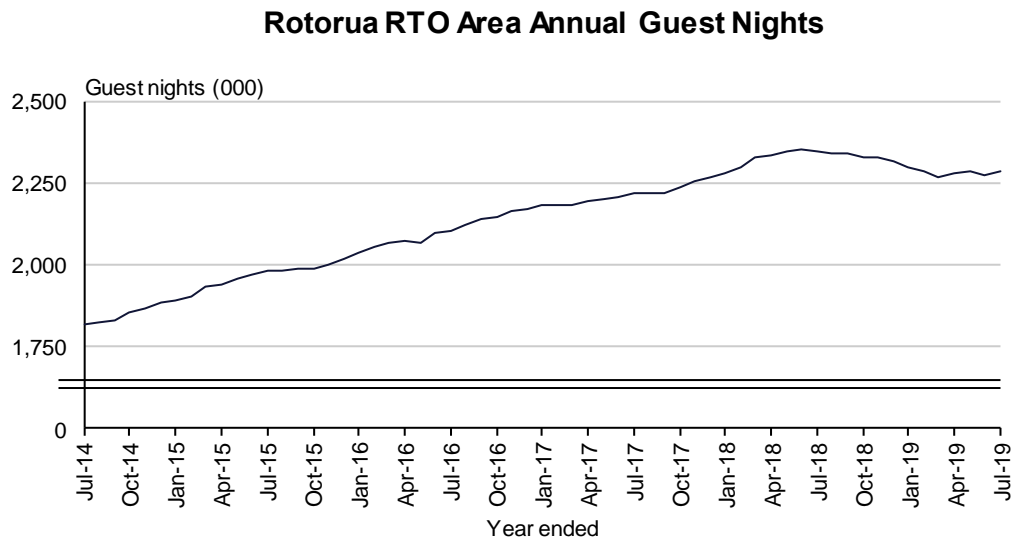
## Year ended highlights

For the year ended July 2019 compared with the previous year:

- Guest nights fell 2.4 percent to 2,286,921
- International guest nights fell 9.9 percent to 1,007,554
- Domestic guest nights rose 4.4 percent to 1,279,366
- The average length of stay rose from 1.87 nights to 1.90 nights
- The overall occupancy rate fell from 49.7 percent to 49.3 percent
- The occupancy rate, excluding holiday parks, was 54.9 percent for the year ended July 2019
- Accommodation capacity, excluding holiday parks, fell 2.8 percent.

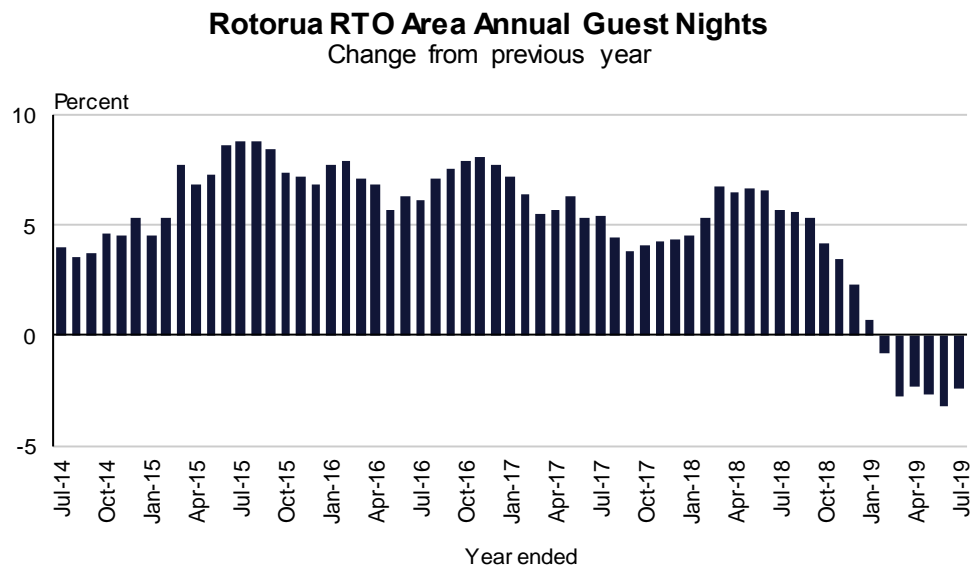


Figure 1.3



Source: Stats NZ

Figure 1.4



Source: Stats NZ

## 2 Accommodation variables

In July 2019, compared with July 2018, there was an increase of 6.8 percent in total guest nights for the Rotorua RTO area. Backpackers had the largest increase, followed by hotels. Motels had the largest decrease.

For the year ended July 2019, compared with the previous July year, total guest nights for the Rotorua RTO area decreased 2.4 percent. Backpackers had the largest decrease, followed by motels. Holiday parks had the only increase.

See table 2.1 for comparisons of data across the main accommodation variables.

Table 2.1

**Rotorua Accommodation Variables**

*By accommodation type  
Monthly and year ended*

Accommodation type	Monthly			Annual		
	July		Percentage change	Year ended		Percentage change
	2018	2019		July 2018	July 2019	
Guest nights						
Total guest nights	160,624	171,502	6.8	2,343,245	2,286,921	-2.4
International	51,361	57,581	12.1	1,117,808	1,007,554	-9.9
Domestic	109,263	113,921	4.3	1,225,438	1,279,366	4.4
Hotels	72,371	77,427	7.0	962,555	953,426	-0.9
Motels/apartments	58,516	57,660	-1.5	751,123	741,541	-1.3
Backpackers	11,325	18,485	63.2	297,813	250,367	-15.9
Holiday parks	18,411	17,929	-2.6	331,754	341,587	3.0
Occupancy rates <sup>(3)</sup> (%)						
Hotels	65.4	65.9	0.8	75.1	75.5	0.4
Motels/apartments	55.5	58.9	6.2	65.9	65.9	0.1
Backpackers	16.8	24.2	44.2	32.6	29.2	-10.5
Holiday parks	17.9	18.5	3.4	27.1	28.7	5.8
Total	38.6	41.5	7.4	49.7	49.3	-0.8
Total excluding holiday parks <sup>(4)</sup>	44.3	47.8	7.7	55.7	54.9	-1.4
Average length of stay <sup>(5)</sup>						
Hotels	1.75	1.84	5.1	1.68	1.73	2.8
Motels/apartments	1.90	1.93	1.7	1.84	1.86	1.3
Backpackers	2.02	2.53	25.1	2.03	2.13	5.3
Holiday parks	2.63	2.70	2.7	2.69	2.53	-6.0
Total	1.90	2.00	5.4	1.87	1.90	1.6
Guest arrivals						
Hotels	41,251	41,980	1.8	573,516	552,360	-3.7
Motels/apartments	30,777	29,826	-3.1	409,045	398,699	-2.5
Backpackers	5,595	7,301	30.5	147,032	117,402	-20.2
Holiday parks	6,989	6,629	-5.1	123,116	134,795	9.5
Total	84,612	85,736	1.3	1,252,709	1,203,255	-3.9
Establishments						
Hotels	22	22	0.0	22	22	0.0
Motels/apartments	72	70	-2.8	72	70	-2.8
Backpackers	13	14	7.7	13	14	7.7
Holiday parks	10	10	0.0	10	10	0.0
Total	117	116	-0.9	117	116	-0.9
Capacity <sup>(6)</sup>						
Hotels	56,730	56,668	-0.1	670,774	666,970	-0.6
Motels/apartments	40,641	39,184	-3.6	477,075	470,041	-1.5
Backpackers	59,768	62,155	4.0	774,181	730,971	-5.6
Holiday parks	43,183	43,183	0.0	507,683	508,445	0.2
Total	200,322	201,190	0.4	2,429,713	2,376,427	-2.2

(1) Reclassifications, new businesses, ceased businesses, and temporary closures may affect figures.

(2) Irregular events, such as airshows and Easter, may affect percentage changes and other figures.

(3) Occupancy rates are calculated as the ratio of used stay-unit nights to available stay-unit nights.

(4) Holiday parks often have high capacity and can mislead when included in total occupancy rates.

(5) Average length of stay is calculated as the ratio of guest nights to guest arrivals.

(6) Capacity is calculated as the number of available stay-units multiplied by the number of days in the month.

**Symbol:**

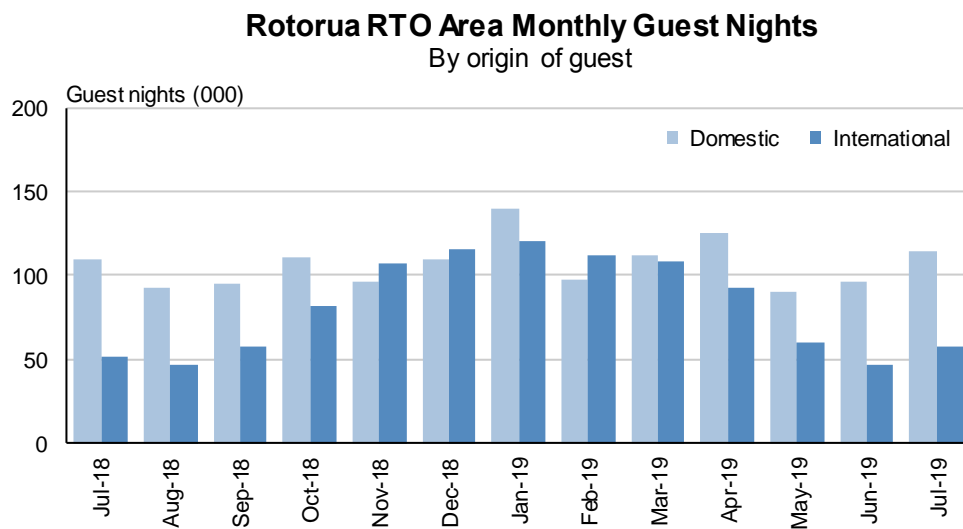
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### 3 Origin of guests

In July 2019, international guests accounted for 33.6 percent of all guest nights in the Rotorua RTO area. When compared with July 2018, the number of international guest nights spent in the area in July 2019 was up 12.1 percent to 57,581. Domestic guest nights increased 4.3 percent, to 113,921, for the same period.

The proportion of the origin-of-guest estimate from actual data was 81 percent for July 2019.

Figure 3.1



Source: Stats NZ

Table 3.1

**Rotorua and New Zealand Monthly Guest Nights***By origin of guest*

		Rotorua RTO <sup>(1)</sup> area			New Zealand		
		Origin of guest		Total	Origin of guest		Total
		Domestic	International		Domestic	International	
<b>Month</b>							
2018	Jul	109,263	51,361	160,624	1,688,075	989,310	2,677,385
	Aug	92,344	47,091	139,435	1,571,502	952,679	2,524,181
	Sep	95,632	56,947	152,579	1,701,704	1,046,180	2,747,884
	Oct	110,305	81,907	192,212	1,954,146	1,314,205	3,268,352
	Nov	96,691	107,681	204,371	1,804,941	1,730,166	3,535,107
	Dec	109,842	115,496	225,338	2,289,702	1,908,866	4,198,568
2019	Jan	139,839	120,569	260,408	2,879,204	2,088,517	4,967,720
	Feb	98,052	112,171	210,223	1,988,788	2,026,586	4,015,374
	Mar	111,971	108,239	220,211	2,125,847	1,882,162	4,008,009
	Apr	125,032	93,144	218,176	2,123,710	1,480,938	3,604,648
	May	89,677	60,458	150,135	1,592,880	970,273	2,563,153
	Jun	96,060	46,270	142,330	1,498,095	799,876	2,297,971
	Jul	113,921	57,581	171,502	1,733,055	965,763	2,698,818
Percent change from the current month of the previous year							
		4.3	12.1	6.8	2.7	-2.4	0.8
<b>Year ended</b>							
July 2018		1,225,438	1,117,808	2,343,245	22,377,616	17,519,561	39,897,177
July 2019		1,279,366	1,007,554	2,286,921	23,263,573	17,166,211	40,429,784
Percent change from previous year							
		4.4	-9.9	-2.4	4.0	-2.0	1.3

(1) Regional tourism organisation

## 4 National results

In July 2019, a total of 2,699,000 guest nights were spent in short-term commercial accommodation in New Zealand, an increase of 21,000 nights (0.8 percent) from July 2018. The North Island recorded an increase (up 52,000 or 3.3 percent) while the South Island recorded a decrease (down 31,000 or 2.9 percent).

Three of the four accommodation types recorded an increase in guest nights in July 2019, compared with July 2018.

Backpackers had the largest increase in guest nights (up 22,000 or 7.3 percent), followed by holiday parks (up 16,000 or 4.7 percent), and hotels (up 3,000 or 0.3 percent). Motels had the only decrease in guest nights (down 20,000 or 2.2 percent).

Refer to Table 4.1 for comparisons of data.

Table 4.1

### Rotorua and New Zealand Guest Nights

*By accommodation type  
Monthly and year ended*

Accommodation type	Total guest nights			Percentage change	
	2017	2018	2019	2017 to 2018	2018 to 2019
<b>July month</b>					
<b>Rotorua RTO area</b>					
Hotels	77,616	72,371	77,427	-6.8	7.0
Motels	57,202	58,516	57,660	2.3	-1.5
Backpackers	17,649	11,325	18,485	-35.8	63.2
Holiday parks	17,530	18,411	17,929	5.0	-2.6
Total	169,996	160,624	171,502	-5.5	6.8
<b>New Zealand</b>					
Hotels	1,097,658	1,092,547	1,095,699	-0.5	0.3
Motels	909,599	933,010	912,800	2.6	-2.2
Backpackers	330,329	305,118	327,275	-7.6	7.3
Holiday parks	335,847	346,711	363,044	3.2	4.7
Total	2,673,433	2,677,385	2,698,818	0.1	0.8
<b>Year ended July</b>					
<b>Rotorua RTO area</b>					
Hotels	942,776	962,555	953,426	2.1	-0.9
Motels	708,010	751,123	741,541	6.1	-1.3
Backpackers	273,169	297,813	250,367	9.0	-15.9
Holiday parks	292,925	331,754	341,587	13.3	3.0
Total	2,216,880	2,343,245	2,286,921	5.7	-2.4
<b>New Zealand</b>					
Hotels	13,759,289	14,213,106	14,516,173	3.3	2.1
Motels	12,312,954	12,373,496	12,464,285	0.5	0.7
Backpackers	5,173,195	5,098,919	4,996,349	-1.4	-2.0
Holiday parks	7,749,886	8,211,656	8,452,978	6.0	2.9
Total	38,995,323	39,897,177	40,429,784	2.3	1.3

## 5 Regional comparison

In July 2019, Wellington recorded the largest increase in guest nights (up 22,000 or 10 percent) from July 2018. This was followed by Auckland (up 11,000 or 2.1 percent), Rotorua (up 11,000 or 6.8 percent), Bay of Plenty (up 7,000 or 11 percent), and Nelson-Tasman (up 7,000 or 11 percent).

Canterbury recorded the largest decrease (down 13,000 or 4.7 percent), followed by Taupo (down 8,000 or 9.1 percent), West Coast (down 6,000 or 9.9 percent), Manawatu (down 6,000 or 11 percent), and Ruapehu (down 5,000 or 10 percent).

Table 5.1

**Regional Tourism Organisation Areas' Monthly Guest Nights***By origin of guest*

RTO area	July guest nights								
	Domestic			International			Total		
	2018	2019	Percent age change	2018	2019	Percent age change	2018	2019	Percent age change
Northland	63,618	65,335	2.7	27,127	25,588	-5.7	90,744	90,924	0.2
Auckland	315,885	326,533	3.4	233,169	233,882	0.3	549,054	560,415	2.1
Coromandel	29,863	31,229	4.6	8,321	7,463	-10.3	38,185	38,692	1.3
Waikato	78,302	87,828	12.2	19,322	16,274	-15.8	97,624	104,101	6.6
Bay of Plenty	52,789	60,520	14.6	16,433	16,159	-1.7	69,222	76,679	10.8
Rotorua	109,263	113,921	4.3	51,361	57,581	12.1	160,624	171,502	6.8
Taupo	62,704	58,694	-6.4	23,162	19,320	-16.6	85,866	78,014	-9.1
Whakatane-									
Kaw erau	11,971	12,539	4.7	2,141	2,010	-6.1	14,111	14,549	3.1
Gisborne	20,791	22,793	9.6	2,215	2,849	28.7	23,006	25,642	11.5
Taranaki	36,262	40,643	12.1	6,645	7,055	6.2	42,907	47,697	11.2
Haw ke's Bay	58,690	63,602	8.4	14,501	15,288	5.4	73,191	78,890	7.8
Ruapehu	41,948	39,055	-6.9	11,271	8,802	-21.9	53,219	47,858	-10.1
Manaw atu	44,955	41,319	-8.1	6,815	4,846	-28.9	51,769	46,165	-10.8
Whanganui	13,966	11,842	-15.2	1,660	1,973	18.9	15,627	13,815	-11.6
Wairarapa	14,749	15,375	4.2	999	1,153	15.4	15,748	16,528	5.0
Kapiti-Horow henua	15,085	15,332	1.6	2,423	2,263	-6.6	17,509	17,595	0.5
Wellington	162,050	170,183	5.0	45,044	58,539	30.0	207,094	228,722	10.4
Marlborough	29,313	30,451	3.9	10,581	9,381	-11.3	39,894	39,832	-0.2
Nelson-Tasman	44,316	48,571	9.6	16,633	19,082	14.7	60,948	67,653	11.0
Canterbury	161,223	156,076	-3.2	104,333	96,928	-7.1	265,556	253,003	-4.7
Hurunui	20,588	17,058	-17.1	8,482	7,545	-11.0	29,070	24,603	-15.4
Mackenzie	21,499	22,559	4.9	31,988	29,761	-7.0	53,487	52,320	-2.2
Timaru	15,015	13,399	-10.8	4,415	4,073	-7.7	19,430	17,472	-10.1
West Coast	28,459	28,223	-0.8	32,290	26,528	-17.8	60,748	54,750	-9.9
Wanaka	31,278	31,861	1.9	41,487	37,710	-9.1	72,765	69,570	-4.4
Queenstow n	102,111	109,134	6.9	215,702	206,999	-4.0	317,813	316,133	-0.5
Waitaki	13,631	12,918	-5.2	7,349	7,240	-1.5	20,980	20,158	-3.9
Central Otago	10,677	10,161	-4.8	2,940	2,361	-19.7	13,617	12,522	-8.0
Dunedin	43,730	42,989	-1.7	16,742	13,498	-19.4	60,472	56,487	-6.6
Clutha	3,899	2,798	-28.2	711	882	24.0	4,611	3,680	-20.2
Fiordland	8,106	8,348	3.0	15,975	15,110	-5.4	24,082	23,458	-2.6
Southland	21,337	21,766	2.0	7,076	7,621	7.7	28,413	29,387	3.4
<b>Total</b>	<b>1,688,075</b>	<b>1,733,055</b>	<b>2.7</b>	<b>989,310</b>	<b>965,763</b>	<b>-2.4</b>	<b>2,677,385</b>	<b>2,698,818</b>	<b>0.8</b>



Table 5.2

**Regional Tourism Organisation Areas' Monthly Occupancy Rates<sup>(1)</sup>***By accommodation type*

RTO area	July 2019 occupancy rate					
	Accommodation type					
	Hotels	Motels	Backpackers	Holiday parks	Total	Total excluding holiday parks <sup>(2)</sup>
	Percent					
Northland	28.3	41.7	17.0	10.5	18.3	30.5
Auckland	70.6	61.5	44.4	18.7	57.4	62.8
Coromandel	38.1	28.4	11.6	9.1	13.0	22.8
Waikato	60.6	60.7	21.5	11.1	36.8	51.1
Bay of Plenty	51.4	58.2	32.9	18.7	32.8	46.8
Rotorua	65.9	58.9	24.2	18.5	41.5	47.8
Taupo	52.0	52.4	23.9	11.5	31.8	42.2
Whakatane-Kawerau	C	52.5	C	6.9	15.9	43.1
Gisborne	C	56.6	C	6.9	20.1	48.1
Taranaki	45.4	51.6	22.4	11.5	31.2	43.7
Hawke's Bay	52.8	61.4	34.0	14.6	37.6	51.4
Ruapehu	62.6	34.7	C	C	36.3	C
Manawatu	46.4	55.7	C	C	37.7	C
Whanganui	C	50.3	43.0	C	26.8	C
Wairarapa	39.8	41.8	-	9.0	22.1	41.0
Kapiti-Horowhenua	C	60.0	C	11.3	18.7	32.1
Wellington	74.5	68.8	C	C	64.2	C
Marlborough	31.6	48.3	22.1	17.2	28.4	35.5
Nelson-Tasman	38.2	41.8	29.2	7.9	20.5	35.6
Canterbury	58.2	49.2	31.8	13.1	35.5	47.0
Hurunui	C	44.3	C	12.4	23.9	33.4
Mackenzie	C	36.7	C	17.6	37.0	46.1
Timaru	C	48.4	C	12.4	25.3	44.0
West Coast	23.9	33.0	14.7	8.1	19.0	23.6
Wanaka	64.5	77.6	51.6	15.4	37.7	62.6
Queenstown	81.2	69.5	74.2	24.1	69.5	76.6
Waitaki	31.8	48.7	C	C	20.8	C
Central Otago	C	48.2	C	2.4	9.1	32.8
Dunedin	49.2	60.3	30.2	17.6	42.7	49.5
Clutha	C	38.9	C	C	13.1	C
Fiordland	21.1	26.3	18.5	11.7	17.7	21.9
Southland	43.4	54.0	17.3	7.8	32.9	40.3
<b>Total</b>	60.9	53.0	34.8	12.1	37.1	50.6

(1) Occupancy rates are calculated as the ratio of stay unit nights to monthly capacity.

(2) Occupancy rates excluding holiday parks are included because the capacity of holiday parks can distort the total occupancy rates.

**Symbols:**

C confidential

... not applicable

## 6 Accommodation Survey technical notes

### Data source

We collect data from accommodation providers or their representatives each month, mostly via a postal survey.

### Coverage

The Accommodation Survey covers most short-term commercial accommodation in New Zealand.

The target population for this survey is all accommodation providers with the following characteristics:

- operating on a commercial basis
- providing mainly short-term (less than one month) accommodation
- economically significant (generally meaning being GST-registered and having a turnover of at least \$30,000 per year)
- included in class 4400 (accommodation) or class 4520 (pubs, taverns, and bars) in ANZSIC06 (Australian and New Zealand Standard Industrial Classification 2006)
- classified to 'hotels', 'motels', 'backpacker accommodation', or 'holiday parks'.

Excluded:

- hosted accommodation (such as 'bed & breakfast' establishments)
- marine vessels (such as cruise ships)
- private dwellings
- tramping huts (non-commercial)
- event-specific accommodation (such as temporary campervan parks)
- businesses that cease operation or no longer provide short-term commercial accommodation
- businesses that temporarily shut down (eg for renovations) – we remove them from the survey until they re-open.

### Accommodation type classification

The predominant capacity provided by a business determines the accommodation type. For instance, if the business provides both motel and camping ground accommodation, but the majority of its stay units are motel rooms, then we classify it as a motel. We use the New Zealand Accommodation Classification, broadly defined below:

- hotels (including resorts)
- motels (including motor inns and serviced apartments)
- backpacker accommodation (including short-stay hostels)
- holiday parks (including caravan parks and camping grounds).

### Confidentiality

'C' symbols are used in the tables where information has been suppressed. We do not release data from individual businesses.

## Changes to survey content

Establishments may change the way they operate over time. If they do, they may be reclassified from one accommodation type to another. For example, if a holiday park adds sufficient motel units that it is operating more as a motel than a holiday park, it will be subject to reclassification to the 'motels' accommodation type. This type of change will tend to reduce surveyed guest nights and other figures for holiday parks (because there would be one fewer holiday park) while boosting guest nights and other figures for motels (because there would be one more motel).

Guest night and other movements, where the latest month is compared with the same month of the previous year, are affected for 12 months from the time that any reclassification is done. After 12 months, the reclassified establishment will appear in the same accommodation type in both comparison months.

Reclassifications of establishments are not the only changes that affect survey content and figures for the Accommodation Survey:

- When establishments temporarily cease operations, we take them out of the survey until they re-open. These changes affect figures for the number of establishments and available capacity.
- Businesses that start up, shut down, or move into or out of the short-term commercial accommodation industry also affect survey figures.

## Survey errors

This survey aims for 100 percent coverage of the accommodation businesses in New Zealand (a full census). However, in practice, the overall response rate is usually between 76 and 80 percent. We estimate values for the remaining units based on the characteristics of similar establishments in the same or similar regions. This introduces unknown errors into the estimates, and users of the data should bear this in mind. The size of these unknown errors is difficult to quantify.

Other errors include respondent error, and errors in coverage, classification, and processing. Our editing processes identify and remove many errors, but some will likely remain. We cannot quantify the effect of the remaining errors.

## Comparability

Accommodation Survey statistics are not always on the same basis as statistics from other sources. For example, 'average length of stay' in the Accommodation Survey is for all guests (domestic plus international), but in the [International Visitor Arrivals to New Zealand](#) reports, it is only for international guests.

## More information

For further information on the Accommodation Survey, refer to webpage <https://www.stats.govt.nz/topics/accommodation>